

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address GSA Advantage! ® is:
GSAAdvantage.gov.

**INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES**

FSC Group 70

FSC Class – 7010

Contract Number – GS-35F-515BA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period – 9/16/14 thru 9/15/19

Contractor: **Akira Technologies, Inc**

10 G Street NE, Suite 710

Washington, DC 20002

Telephone: 202-248-5095 Fax: 800-589-3129

www.akira-tech.com

**Small, SBA Certified Small Disadvantaged Business, SBA Certified HUBZone Firm,
SBA Certified 8(a) Firm**

1. Awarded SINs - 132 51 IT Professional Services
 - 1b. Lowest Priced Offering – IT Administrative Analyst at the customer's site at \$59.60 per hour
 - 1c. Proposed Hourly Rates – See Attachment A
2. Maximum Order - \$500,000
3. Minimum Order - \$100

4. Geographic Coverage – Continental United States including Washington DC, Alaska, Hawaii, Puerto Rico
5. Point(s) of Production – United States of America
6. Discount from List Prices: Prices shown are NET prices; Basic Discounts have been deducted.
7. Quantity Discount –None
8. Prompt payment terms – None
Credit Card Discount terms – None
- 9a. Government Purchase cards accepted at or below micro purchase threshold – Yes
- 9b. Government Purchase cards accepted above micro purchase threshold – Yes
10. Foreign Items – None
- 11a. Time of delivery – Negotiated at the task order level
- 11b. Expedited delivery – Negotiated at the task order level
- 11c. Overnight and 2-day delivery - Negotiated at the task order level
- 11d. Urgent Requirements - Negotiated at the task order level
12. F.O.B. point(s) – Destination
- 13a. Ordering address(es) – 10 G Street NE, Suite 710, Washington, DC 20002
- 13b. Ordering procedures – Fax to 800-589-3129
14. Payment address(es) – 10 G Street NE, Suite 710, Washington, DC 20002
15. Warranty Provision – Standard Commercial Warranty
16. Export Packing Charges – None
17. Terms and conditions of Government purchase card acceptance – Accepted above and below the micro purchase threshold.
18. Terms and conditions of rental, maintenance, and repair – None
19. Terms and conditions of installation – None

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices – None

20a. Terms and conditions for any other services –

1. SCOPE

a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.

b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS -COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time and materials orders, the Payments under Time and Materials and Labor Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time and materials orders placed under this contract. For labor hour orders, the Payment under Time and Materials and Labor Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

(1) The offeror;

(2) Subcontractors; and/or

(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, and conducts feasibility studies.

21. List of service and distribution points – None

22. List of participating Dealers – None

23. Preventative maintenance – None

24a. Special attributes such as environmental attributes – None

24b. Section 508 – Not Applicable

24. Data Universal Number System (DUNS) number – 605928246

26. Notification regarding registration in System for Award Management (SAM) database - Active

Attachment A

AKIRA TECHNOLOGIES, INC

Price List

Services On Customer's Site

SIN	Service	Rate
132 51	IT Administrative Analyst	\$ 59.60
132 51	IT Technician	\$ 103.43
132 51	IT Analyst	\$ 154.06
132 51	IT Team Lead (Professional Staff)	\$ 195.67
132 51	IT Manager (Professional Staff)	\$ 252.04
132 51	IT Senior Consultant (Professional Staff)	\$ 313.55

Services On Akira's Site

SIN	Service	Rate
132 51	IT Administrative Analyst	\$ 66.08
132 51	IT Technician	\$ 99.13
132 51	IT Analyst	\$ 124.30
132 51	IT Team Lead (Professional Staff)	\$ 195.16
132 51	IT Manager (Professional Staff)	\$ 293.06
132 51	IT Senior Consultant (Professional Staff)	\$ 361.56

Labor Category Descriptions

Akira Technologies, Inc offers the following Labor Category Descriptions to support the effort contemplated herein.

IT Administrative Analyst

Education: Minimum Bachelor's Degree, or equivalent experience

Experience: Minimum 6 Years

Functional Responsibility:

1. Perform administrative duties related to word processing; travel; data management; project library; document control; document production; technical aide; data entry and computer support such as computer operations; computer technical support; and computer security.
2. General office administration using various software packages for word processing, graphic/artist presentations, publications/documentation and spreadsheets.
3. May support either management or project staff.
4. Manage and publish team calendars, project schedules, and contact lists
5. Applies general knowledge of standards, concepts, practices, and techniques related to the administrative function(s) in order to accomplish assignments.

Required Experience: Understanding of specific job requirements with requisite skills to perform assigned tasks with minimal supervision. Bachelor's degree with 6 years of relevant experience, or equivalent.

IT Technician

Education: Bachelor's Degree, or equivalent experience

Experience: Minimum 7 years

Functional Responsibility:

1. Provides specialized knowledge of complex customer processes and requirements.
2. Perform hands-on work on one or more IT projects including networking, software, IT hardware installation, or technical design
3. Work with customers to develop technical suggestions to improve IT system performance
4. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes.
5. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.

Required Experience: Training, analytical/programmatic skills and experience to operate within a high-tech environment. Experience in information systems development, functional and data requirements analysis, systems analysis and design, programming, program design, computer software, system security, or LANs/WANs. Equivalent experience may be substituted for a degree.

Must possess technical training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management. Bachelor's degree with 7 years of relevant experience, or equivalent.

IT Analyst

Education: Bachelor's Degree in engineering, management, or other technical field, or equivalent experience

Experience: Minimum 14 Years

Functional Responsibility:

1. Provides specialized knowledge of system requirements and programming specifications.
2. Designs solutions based on customer needs and technical considerations.
3. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions.
4. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.

Required Experience: Training, analytical/programmatic skills and experience to operate within a high-tech environment. Experience in system analysis and implementation of system engineering; or electrical design, design assurance, software engineering, program design and implementation or testing of high tech products and systems.

Must possess professional training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management.

IT Team Lead (Professional Staff)

Education: Master's Degree in engineering, management, or other technical field, or equivalent experience

Experience: Minimum 15 Years

Functional Responsibility:

1. Perform work with a security clearance at the level of Secret or higher and/or be able to perform in an environment involving special security requirements, as tasks orders may dictate.
2. Develop and implement project and technical plans to manage highly technical work
3. Manage staff including day-to-day task assignment; reporting; project financials; and client interaction
4. Responsible for quality control and delivery of project deliverables
5. Apply and/or develops advanced technologies, scientific principles, theories and concepts in related technical disciplines or in a specialty.

Required Experience: Requires the training, skills and experience of IT Technician, *plus* extensive breadth and depth of knowledge in one or more specific domains and normally operating in a management structure which provides sophisticated planning, scheduling, performance tracking, risk management and day-to-day program administration.

Must possess training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management.

IT Manager (Professional Staff)

Education: Master's Degree in engineering, management, or other technical field, or equivalent experience

Experience: Minimum 20 years

Functional Responsibility:

1. Responsible for the technical contract management of programs and projects.
2. Majority of contact with various management levels within operating unit, at other operating units and within the customer community concerning programs/projects, operational decisions, and contractual clarifications.
3. Manage one or more IT Team Leads or Senior Consultants, and their associated teams
4. Recruit, train, and manage a team of IT analysts and technicians
5. Responsible for the production and delivery of multiple IT projects

Required Experience: Requires the training skills and experience of professional, technical or analytical staff *plus* extensive management/supervisory experience. Must have experience in technical or managerial experience in information resources management.

Must have a management background with demonstrated knowledge of a technical discipline, along with a track record of successfully delivering multiple IT projects on time and on budget.

IT Senior Consultant (Professional Staff)

Education: Master's Degree in engineering, management, or other technical field, or equivalent experience

Experience: Minimum 20 years

Functional Responsibility:

1. Assists in developing programs and implementing creative and innovative solutions to the customer's problems.
2. Researches and analyzes customer requirements.
3. Applies expert knowledge to determine accuracy and reasonableness of data.
4. Documents and summarizes the results and develops and recommends creative and innovative solutions to the customer's problems.
5. Attends technical meetings, conferences, and design sessions with customers and delivers subject matter expertise on relevant topics
6. When required, publishes research findings and deliverable reports on behalf of customers
7. Delivers technical training to customer staff

Required Experience: Recognized as a subject matter expert in the respective concentrations of engineering, science, and finance. Track record applying sound analysis, business practices, and scientific expertise to solve a wide variety of customer problems. These may include conducting reengineering efforts of complex financial processes and systems; applying advanced scientific technologies in systems, experiments and demonstrations; and introducing into systems the application of leading edge technological developments. Equivalent experience may be substituted for a degree.

Must be an expert in the one of the following areas: business; business management; financial management; systems management; operations research; computer science; engineering; physics; math; behavioral science or related areas. May have published articles or books in field of expertise and/or made presentations at professional conferences.