

GENERAL SERVICES ADMINISTRATION

Federal Supply Schedule Price List
Authorized Federal Supply Schedule Price List



Information Technology Professional Services (IT)

General Services Administration, Federal Supply Service FSC Group 70

Contract No. GS-35F-5333H

Supplement No. 26, effective 2/20/2013

Contract Period: February 20, 2013 -- February 19, 2018

1400 Crystal Drive, Suite 1400

Arlington, Virginia 22202

703 414-5001

703 414-5016 (Contracts)

703 414-5099 (Fax)

www.dac.us

Large Business

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov..

On-line access to contract ordering information, terms and conditions, up-to- date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.

The INTERNET address for GSA Advantage! is: GSAAdvantage.gov

Prices Shown Herein are Net (discount deducted)



Customer Information

- 1a. Special Item Numbers (SINs) Awarded:
SIN 132-8 Purchase Of New Equipment:
SIN 132-12 Equipment Maintenance
SIN 132-34 Maintenance of Software as a Service
SIN 132-33 Perpetual Software License
SIN 132-50 Training Courses
SIN 132-51 Information Technology Professional Services
- 1b. Lowest Priced Item:
SIN 132-8 3 Ft PowerCenter to Node Power Cable 5-649-044-03 - \$79.00
- 1c. Labor Categories: Located on Pg. 9
2. Maximum Order: \$500,000
3. Minimum Order: 40 hours
4. Geographic Coverage: Domestic and Overseas Delivery
Arlington, Arlington County, VA
Colorado Springs, El Paso County, CO
Jeffersonville, Clark County, IN
Huntsville, Madison County, AL
Huntington Beach, CA
5. Points of Production:
6. Discount from list, prices or statement of net price: Not Applicable
7. Quantity Discounts: Not Applicable
8. Prompt Payment Terms: Net 30 Days
- 9a. Purchase Card Use under Micro-Purchase: Accepted under threshold
- 9b. Purchase Card Use above Micro-Purchase: Accepted above threshold
10. Foreign Items: Not Applicable
- 11a. Time of delivery: As agreed upon with customer
- 11b. Expedited Delivery: Not Applicable
- 11c. Overnight and 2-day delivery: Not Applicable
- 11d. Urgent Requirements: Not Applicable
12. F.O.B. Point: Destination
- 13a. Ordering Address: DECISIVE ANALYTICS Corporation
Attention: Dana Ho
1400 Crystal Drive, Suite 1400
Arlington, Virginia 22202
Voice: 703/414/5016
Fax: 703/414/5099
Email: dana.ho@dac.us
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) can be found in FAR 8.405-3.
14. Payment Address: DECISIVE ANALYTICS Corporation
Attention: Accounts Receivable



1400 Crystal Drive, Suite 1400
Arlington, Virginia 22202

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|---|--|
| 15. Warranty Provisions: | Attached |
| 16. Export Packing Charges: | Not Applicable |
| 17. Terms of Government purchase card acceptance | Not Applicable |
| 18. Terms of rental, maintenance, and repair | Attached |
| 19. Terms of installation | Attached |
| 20. Terms of repair parts | Attached |
| 20a. Terms and conditions for any other services | Attached |
| 21. Service and distribution points | Attached |
| 22. List of participating dealers | Not Applicable |
| 23. Preventive maintenance | Not Applicable |
| 24a. Special attributes: | None |
| 24b. Section 508 compliance information: | Not Applicable |
| 25. Data Universal Number System (DUNS) number: | 03-659-3457 |
| 26. Central Contractor Registration (CCR) database: | The CCR is no longer valid.
DECISIVE ANALYTICS's
is up-to-date in the new
tracking system, SAM. |



**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW
EQUIPMENT(SPECIAL ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any CONUS location.

4. INSTALLATION AND TECHNICAL SERVICES

a. **INSTALLATION.** Installation may be purchased provided under SINs 132-34 and 123-12. All travel charges will be billed in accordance with the Federal Travel Regulation. All travel and miscellaneous other direct cost shall be burdened with General and Administrative (G&A) in accordance with DAC's Standard Business Practices.

When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

As quoted for each job in accordance with DAC's standard business practices using the labor rates on this contract.

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for



quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item; and (3) within the product's warranty period.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

Please refer to DAC's Standard Commercial Warranty.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: Please call ahead to make arrangements_____

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date, whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).



**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES
(SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES
(SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE
(SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**2. END USER LICENSE AGREEMENTS (EULA) / TERMS OF SERVICE (TOS)
AGREEMENT REQUIREMENTS**

The Contractor shall provide all Enterprise User License Agreements in an editable format.

3. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

Please refer to DAC's Standard Commercial Warranty.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number (812) 645-4343 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 9:00 am to 5:00 pm EST.

5. SOFTWARE MAINTENANCE

a. Software maintenance as it is defined:

 X 1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions),



hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does **NOT** include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

 X

2. Software Maintenance as a Service (SIN 132-34)

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. PERIODS OF TERM LICENSES (SIN 132-32) AND MAINTENANCE (SIN 132-34)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

7. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

- a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
- b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.



c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to _____% of all term license payments during the period that the software was under a term license within the ordering activity.

8. TERM LICENSE CESSATION

a. After a software product has been on a continuous term license for a period of _____* months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number I32-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

9. UTILIZATION LIMITATIONS - (SIN 132-32, SIN 132-33, AND SIN 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.



(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

10. SOFTWARE CONVERSIONS - (SIN 132-32 AND SIN 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

11. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

12. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses.



**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge, provided the class size minimum is met.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor provides follow-up support as per the warranty for Mainship and Contour Hardware and Software products.

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING



The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students. c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

9. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None.



TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, RADIO/TELEPHONE EQUIPMENT, (AFTER EXPIRATION OF GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT (SPECIAL ITEM NUMBER 132-12)

1. SERVICE AREAS

a. The maintenance and repair service rates listed herein are applicable to any ordering activity location within 0 miles of the Contractor's service location. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be negotiated at the Task Order level.

b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

900 Spring St., Suite A, Jeffersonville, IN 47130 or at 1400 Crystal Drive, Suite 1400, Arlington, VA 22202

2. MAINTENANCE ORDER

a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.

b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.

c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.

d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.

e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.



f. Ordering activities shall notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.

b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. SCOPE

a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.

b. Equipment placed under maintenance service shall be in good operating condition.

(1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.

(2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.

(3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.

b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.

c. If the Ordering Activity desires a factory authorized/certified service personnel then this should be clearly stated in the task or delivery order.

7. RESPONSIBILITIES OF THE CONTRACTOR

a. For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required. Within the service areas, this repair service should normally be done within 24 hours after notification. The cost of this repair shall be billed on a Time and Materials basis. Travel and ODCs shall be billed in accordance with the Federal Travel Regulation and DAC's standard business practices.

b. If the Ordering Activity task or delivery order specifies a factory authorized/certified service personnel then the Contractor is obligated to provide such a factory authorized/certified service personnel



for the equipment to be repaired or serviced, unless otherwise agreed to in advance between the Agency and the Contractor.

8. MAINTENANCE RATE PROVISIONS

a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity, and that such repairs are in accordance with DAC's Commercial Warranty.

b. REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

c. AFTER HOURS

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be negotiated at the Task Order level.

e. QUANTITY DISCOUNTS

None.

9. REPAIR SERVICE RATE PROVISIONS

a. **CHARGES.** Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. **MULTIPLE MACHINES.** When repairs are ordered by a ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

(a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

(b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) AT THE ORDERING ACTIVITY LOCATION (Within Established Service Areas)

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity



location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

(3) AT THE ORDERING ACTIVITY LOCATION (Outside Established Service Areas)

(a) If repairs are to be made at the ordering activity location, and the location is outside the service area as shown in paragraph 1.a, the repair service and mileage rates negotiated per subparagraphs 1.a and 8.d will apply.

(b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable ordering activity per diem rate for each night the repairman is required to remain overnight at the ordering activity location), the ordering activity shall have the option of reimbursing the Contractor for actual costs, provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the ordering activity to repair service during the period 8:00 a.m. to 5:00 p.m. Eastern Standard Time, Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(2) AFTER HOURS

When the ordering activity requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(3) SUNDAYS AND HOLIDAYS

When the ordering activity requires that repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays repair service rates listed herein shall apply. When repair service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.



REPAIR SERVICE RATES

LOCATION	MINIMUM CHARGE*	REGULAR HOURS PER HOUR**	AFTER HOURS PER HOUR**	SUNDAYS AND HOLIDAYS PER HOUR
CONTRACTOR'S SHOP	1	See Price List	Price List+25%	Price List+25%
ORDERING ACTIVITY LOCATION (WITHIN ESTABLISHED SERVICE AREAS)	1	See Price List	Price List+25%	Price List+25%
ORDERING ACTIVITY LOCATION (OUTSIDE ESTABLISHED SERVICE AREAS)	1	See Price List	Price List+25%	Price List+25%

*MINIMUM CHARGES INCLUDE _1_ FULL HOURS ON THE JOB.

**FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

*MINIMUM CHARGES INCLUDE _1_ FULL HOURS ON THE JOB.

**FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated _____, at a discount of _____% from such listed prices.

11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract. Please refer to DAC's Standard Commercial Warranty.

12. INVOICES AND PAYMENTS

a. Maintenance Service

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

b. Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.



**TERMS AND CONDITIONS APPLICABLE TO INFORMATION
TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM
NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/IAM Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.



- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
- (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.



8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. INDEPENDENT CONTRACTOR

All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.



(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT/IAM Service offered under Special Item Numbers 132-51 IT/IAM Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT/IAM Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science



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Mainship™ Warranties

Mainship™ is a Media Asset Management System developed by DECISIVE ANALYTICS Corporation (DAC). The Mainship™ system is comprised of custom developed hardware and software components, as well as third party Commercial Off-The-Shelf (COTS) hardware and software.

All new Mainship™ branded hardware and software products include a limited warranty as described herein.

Third party COTS hardware and software products provided as part of a Mainship™ system shall include the standard warranty provided by the manufacturer at the time of the purchase. DAC shall warrant these system components for 60 days in accordance with the system warranty stipulated in section (a) below. The on-going support of these third party systems shall be the sole responsibility of the customer/owner. This includes but is not limited to video signals, network operations, racks, power conditioning, keyboard/monitor assemblies and any other non-Mainship™ branded system components.

The warranty start date is defined as the calendar day the Mainship™ system or any component arrives at the owner's ship-to location.

Warranties on the Mainship™ system, hardware and software are stipulated as follows:

- a. The Mainship™ Media Asset Management system shall be warranted to operate as stated in the owner's purchase document, statement of work (SOW) or system design document for a period of 60 days. The start date of the system warranty shall be the calendar day of owner Site Acceptance Testing (SAT). Any operational defects giving rise to a valid warranty claim within the 60 day system warranty period shall be corrected by DAC. In some cases DAC personnel may be required to perform warranty corrections at the owner's site and interface with other owner hardware and software systems. As a condition of DAC's Mainship™ Media Asset Management system warranty, owner agrees to permit DAC personnel reasonable access to the site and agrees to provide reasonable assistance in providing information from owner's systems. Any errors or issues arising after this 60 day system performance warranty period shall be the owner's responsibility to correct along with phone support from DAC for the duration of the customer's current warranty. Any errors or performance issues that cannot be corrected by the owner may require on-site support from DAC at the expense of the owner. DAC offers system support packages to assist the end user with on-going system wide maintenance including remote system support. DAC will provide a written price quote for such support at the owner's request.
- b. DAC Mainship™ hardware which includes Mainship™ digital video appliances with the Mainship™ logo, are manufactured from parts and components that are new or equivalent to new in accordance with industry-standard practices. DAC warrants that all Mainship™ hardware will be free from defects in materials and workmanship for 12 months from warranty start date. Should Mainship™ hardware components becomes defective or inoperative during the warranty period, they will be repaired, renewed or replaced with comparable product(s), at DAC's discretion, at no additional charge to warranty owner. All shipping costs incurred when shipping the defective component to DAC's designated repair location shall be borne by the owner. The customer with DAC's agreement, may renew warranty coverage for an additional 12 months at any time during the life of the Mainship™ product, with the exception of discontinued products. Customers renewing Mainship™ software or hardware that has been out of warranty for more than 6 months will incur a warranty renewal cost in addition to the cost of the new warranty.
- c. Mainship branded hardware appliances shall be considered any unit provided by DAC for use as a single function appliance. Current Mainship™ branded appliances include but are not limited to: Mainship™ Core and Edge encoders, Mainship™ encoder, Mainship™ Clipplay, Mainship™ Arabic STS, Mainship Manual Encoder™ and Mainship Raven™.
- d. Non-Mainship™ branded servers and workstations shall be covered by the manufacturer warranties. It is the sole responsibility of the owner for maintenance, repair, backup/recovery and warranty renewal of all non-Mainship™ branded hardware (i.e. HP, Dell, Rorke). The owner may optionally elect to contract with DAC to support these third party hardware components.
- e. If software is supplied as part of the product, DAC will supply the registered purchaser/licensee with maintenance releases of the Company's proprietary Software Version Release in manufacture at the time of license for a period of one year from the date of license or until such time as DAC issues a new Version Release of the Software, whichever first occurs. To clarify the difference between a Software Version Release and a maintenance release, a maintenance release generally corrects minor operational deficiencies (previously non-implemented features and software errors) contained in the Software, whereas a Software Version Release adds new features and functionality. Unless the owner purchases a Software Version Release, the Company shall have no obligation to supply any new Software Version Release of DAC software or third party software during the warranty period, other than maintenance releases.



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- f. Warranties on Software products includes all bug fixes and “.dot” series releases. Customers under warranty at the time of new Version Releases (i.e. 4.x to 5.x) may be eligible to receive discounted pricing to upgrade to the latest release.
- g. DAC’s software is not warranted to be error free or that the owner will be able to use the software without problems or interruptions.

DAC does not warrant that the Mainship™ system will be free from vulnerability to attack, including attacks on the network, viruses and other techniques.

This warranty shall be void if owner fails to use or maintain the Mainship™ system in accordance with DAC’s specifications and instructions, or if the Mainship™ system or any part thereof has been subject to any unauthorized modifications, improper operation, user negligence, service by unauthorized person, company or association, use with any unauthorized attachment, device or feature, accident neglect, misuse, tampering, acts of God, or any event other than ordinary use.

Owners with current warranties may call DAC between the hours of 9am and 5pm in the Eastern Time zone for technical support with Mainship™ branded hardware or software, Monday through Friday, excluding holidays. Phone support is available only to Mainship™ system owners who have a current Mainship™ warranty. This phone support shall be limited to the operation, configuration and maintenance of Mainship™ branded hardware and software. DAC will not provide support on COTS components or any owner supplied peripherals or network components.

All products, including replacement products, are covered only for the original warranty period (unless extended). When the warranty on the original product expires, the warranty on the replacement product also expires.

Any software or hardware configuration changes made by anyone other than a DAC Mainship™ engineer that renders the Mainship™ system non-functioning shall void this warranty regarding that particular Mainship™ product and the owner shall be responsible for all costs associated with restoring Mainship™ to its fully operational state.

Mainship™ warranties do not cover:

- a. Installation, performance of, or repair of: audio/video cabling, telephone line, or accessory attachments used with the product.
- b. Product replacement because of misuse, accident, lightning or electrical damage, unauthorized repair, or other cause not within the control of DAC.
- c. Reception transmission problems caused by signal conditions, telephone line, or cable or antenna systems.
- d. Damages to include viruses that may infect your Mainship™ product or other devices which arise from the use of unauthorized third party devices in connection with your Mainship™ product.
- e. Incidental or consequential damages resulting from the product.
- f. A Mainship™ product that has been modified or adapted to enable it to operate in any country other than the country for which it was designed, manufactured, approved and/or authorized, or repair of products damaged by these modifications.
- g. Access connections (telephone or broadband), including charges from your communications provider.

Contacting DAC

Website: www.dac.us
Phone: 812/246-6460
Email: Support@dac.us

Limitations of Warranties

EXCEPT AS EXPRESSLY SET FORTH ABOVE, NO OTHER WARRANTY, EXPRESS OR IMPLIED, IS MADE WITH RESPECT TO THE SOFTWARE AND HARDWARE, INCLUDING WITHOUT LIMITATION ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, NON-INFRINGEMENT OF THIRD PARTY RIGHTS AND THOSE ARISING FROM A COURSE OF DEALING OR USAGE OF TRADE. NO WARRANTY IS MADE THAT USE OF THE SOFTWARE AND HARDWARE WILL BE ERROR FREE OR UNINTERRUPTED, THAT ANY ERRORS OR DEFECTS IN THE LICENSED MATERIALS WILL BE CORRECTED



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Contour™ Warranties

Contour™ is a Media Asset Management System developed by DECISIVE ANALYTICS Corporation (DAC). The Contour™ system is comprised of custom developed hardware and software components, as well as third party Commercial Off-The-Shelf (COTS) hardware and software.

All new Contour™ branded hardware and software products include a limited warranty as described herein.

Third party COTS hardware and software products provided as part of a Contour™ system shall include the standard warranty provided by the manufacturer at the time of the purchase. DAC shall warrant these system components for 60 days in accordance with the system warranty stipulated in section (a) below. The on-going support of these third party systems shall be the sole responsibility of the customer/owner. This includes but is not limited to video signals, network operations, racks, power conditioning, keyboard/monitor assemblies and any other non-Contour™ branded system components.

The warranty start date is defined as the calendar day the Contour™ system or any component arrives at the owner's ship-to location.

Warranties on the Contour™ system, hardware and software are stipulated as follows:

- a. The Contour™ Media Asset Management system shall be warranted to operate as stated in the owner's purchase document, statement of work (SOW) or system design document for a period of 60 days. The start date of the system warranty shall be the calendar day of owner Site Acceptance Testing (SAT). Any operational defects giving rise to a valid warranty claim within the 60 day system warranty period shall be corrected by DAC. In some cases DAC personnel may be required to perform warranty corrections at the owner's site and interface with other owner hardware and software systems. As a condition of DAC's Contour™ Media Asset Management system warranty, owner agrees to permit DAC personnel reasonable access to the site and agrees to provide reasonable assistance in providing information from owner's systems. Any errors or issues arising after this 60 day system performance warranty period shall be the owner's responsibility to correct along with phone support from DAC for the duration of the customer's current warranty. Any errors or performance issues that cannot be corrected by the owner may require on-site support from DAC at the expense of the owner. DAC offers system support packages to assist the end user with on-going system wide maintenance including remote system support. DAC will provide a written price quote for such support at the owner's request.
- b. DAC Contour™ hardware which includes Contour™ digital video appliances with the Contour™ logo, are manufactured from parts and components that are new or equivalent to new in accordance with industry-standard practices. DAC warrants that all Contour™ hardware will be free from defects in materials and workmanship for 12 months from warranty start date. Should Contour™ hardware components becomes defective or inoperative during the warranty period, they will be repaired, renewed or replaced with comparable product(s), at DAC's discretion, at no additional charge to warranty owner. All shipping costs incurred when shipping the defective component to DAC's designated repair location shall be borne by the owner. The customer with DAC's agreement, may renew warranty coverage for an additional 12 months at any time during the life of the Contour™ product, with the exception of discontinued products. Customers renewing Contour™ software or hardware that has been out of warranty for more than 6 months will incur a warranty renewal cost in addition to the cost of the new warranty.
- c. Contour branded hardware appliances shall be considered any unit provided by DAC for use as a single function appliance. Current Contour™ branded appliances include but are not limited to: Contour™ Core and Edge encoders, and Contour™ encoder.
- d. Non-Contour™ branded servers and workstations shall be covered by the manufacturer warranties. It is the sole responsibility of the owner for maintenance, repair, backup/recovery and warranty renewal of all non-Contour™ branded hardware (i.e. HP, Dell, Rorke). The owner may optionally elect to contract with DAC to support these third party hardware components.
- e. If software is supplied as part of the product, DAC will supply the registered purchaser/licensee with maintenance releases of the Company's proprietary Software Version Release in manufacture at the time of license for a period of one year from the date of license or until such time as DAC issues a new Version Release of the Software, whichever first occurs. To clarify the difference between a Software Version Release and a maintenance release, a maintenance release generally corrects minor operational deficiencies (previously non-implemented features and software errors) contained in the Software, whereas a Software Version Release adds new features and functionality. Unless the owner purchases a Software Version Release, the Company shall have no obligation to supply any new Software Version Release of DAC software or third party software during the warranty period, other than maintenance releases.



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- f. Warranties on Software products includes all bug fixes and “.dot” series releases. Customers under warranty at the time of new Version Releases (i.e. 4.x to 5.x) may be eligible to receive discounted pricing to upgrade to the latest release.
- g. DAC’s software is not warranted to be error free or that the owner will be able to use the software without problems or interruptions.

DAC does not warrant that the Contour™ system will be free from vulnerability to attack, including attacks on the network, viruses and other techniques.

This warranty shall be void if owner fails to use or maintain the Contour™ system in accordance with DAC’s specifications and instructions, or if the Contour™ system or any part thereof has been subject to any unauthorized modifications, improper operation, user negligence, service by unauthorized person, company or association, use with any unauthorized attachment, device or feature, accident neglect, misuse, tampering, acts of God, or any event other than ordinary use.

Owners with current warranties may call DAC between the hours of 9am and 5pm in the Eastern Time zone for technical support with Contour™ branded hardware or software, Monday through Friday, excluding holidays. Phone support is available only to Contour™ system owners who have a current Contour™ warranty. This phone support shall be limited to the operation, configuration and maintenance of Contour™ branded hardware and software. DAC will not provide support on COTS components or any owner supplied peripherals or network components.

All products, including replacement products, are covered only for the original warranty period (unless extended). When the warranty on the original product expires, the warranty on the replacement product also expires.

Any software or hardware configuration changes made by anyone other than a DAC Contour™ engineer that renders the Contour™ system non-functioning shall void this warranty regarding that particular Contour™ product and the owner shall be responsible for all costs associated with restoring Contour™ to its fully operational state.

Contour™ warranties do not cover:

- a. Installation, performance of, or repair of: audio/video cabling, telephone line, or accessory attachments used with the product.
- b. Product replacement because of misuse, accident, lightning or electrical damage, unauthorized repair, or other cause not within the control of DAC.
- c. Reception transmission problems caused by signal conditions, telephone line, or cable or antenna systems.
- d. Damages to include viruses that may infect your Contour™ product or other devices which arise from the use of unauthorized third party devices in connection with your Contour™ product.
- e. Incidental or consequential damages resulting from the product.
- f. A Contour™ product that has been modified or adapted to enable it to operate in any country other than the country for which it was designed, manufactured, approved and/or authorized, or repair of products damaged by these modifications.
- g. Access connections (telephone or broadband), including charges from your communications provider.

Contacting DAC

Website: www.dac.us
Phone: 812/246-6460
Email: Support@dac.us

Limitations of Warranties

EXCEPT AS EXPRESSLY SET FORTH ABOVE, NO OTHER WARRANTY, EXPRESS OR IMPLIED, IS MADE WITH RESPECT TO THE SOFTWARE AND HARDWARE, INCLUDING WITHOUT LIMITATION ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, NON-INFRINGEMENT OF THIRD PARTY RIGHTS AND THOSE ARISING FROM A COURSE OF DEALING OR USAGE OF TRADE. NO WARRANTY IS MADE THAT USE OF THE SOFTWARE AND HARDWARE WILL BE ERROR FREE OR UNINTERRUPTED, THAT ANY ERRORS OR DEFECTS IN THE LICENSED MATERIALS WILL BE CORRECTED



SIN 132-52, LABOR CATEGORIES

Senior Security Engineer: BA/BS or equivalent experience plus 10 years related work experience or advance degree and 8 years related work experience. Duties include but are not limited to providing expert-level advice, analysis, and functional expertise to tasks. Overseeing technical personnel, analyzing and defining security requirements for information protection. Defining and developing security policies.

Senior Security Consultant: BA/BS or equivalent experience plus 10 years related work experience or advance degree and 8 years related work experience. Provides expert-level advice, analysis, and functional expertise to tasks. With expert knowledge of the International Standard (15408), also referred to as the Common Criteria, for specifying and evaluating the security features of computer products and systems, assists organizations in defining and implementing the best Information Security possible and practical for their growing security needs.

Associate Security Engineer: BA/BS or equivalent experience plus up to 5 years work related experience. Under frequent supervision, works in support of Security Engineer or Sr. Security Engineer. Analyzes and defines security requirements for information protection. Defines and develops security policies. Analyzes information sensitivity, performs vulnerability and risk assessments. Supports other engineers and senior engineers and consultants.

Associate Software Engineer: BA/BS or equivalent experience plus up to 5 years work related experience. Under frequent supervision, works in support of Software Engineer or Sr. Software Engineer. Reviews and analyzes system specifications, prepares programming specifications, prepares design plans and written analyses, unit and test scripts, and documentation.

Security Engineer : BA/BS or equivalent experience plus over 5 years related work experience or advance degree and no related work experience. Under general supervision, may work in support of Sr. Security Engineer. Analyzes and defines security requirements for information protection. Defines and develops security policies. Analyzes information sensitivity, performs vulnerability and risk assessments.

Software Engineer: BA/BS or equivalent plus over 5 years related work experience or advanced degree and no related work experience. Under general supervision, may work in support of Sr. Software Engineer. Engineers software solutions in accordance with client requirements. Reviews and analyzes system specifications, prepares programming specifications, prepares design plans and written analyses, unit and test scripts, and documentation.

Senior Software Engineer: BA/BS or equivalent experience plus 10 years related work experience or advanced degree and 8 years experience. Engineers software solutions in accordance with client requirements. Leads a project and staff or 2 or more software engineers as required. Develops technical documentation detailing the project design parameters.

Project Data Team Leader : Minimum Education: BA/BS Degree or High School Diploma plus four years related work experience. Minimum/General Experience: 0 to 4 years related work experience. Works under general supervision of other Engineers within the information security domain. Duties include, but are not limited to, supporting web and software development and maintenance. This work involves a general knowledge of HTML, JavaScript, Dream weaver and Photoshop applications. Light system administration duties involving a solid knowledge of UNIX/SOLARIS systems and the VI editor may also be required. Performs as team leader on special analysis projects for the Information Security Division to include analysis of Website statistics, usage stats and trends in Webmaster emails.



SIN 132-52, LABOR CATEGORIES

- Project Data Specialist:** Minimum Education: High School Degree. Minimum/General Experience: 0 to 2 years work related experience. Under frequent supervision works as part of team on special projects within the information security domain. Duties include, but are not limited to, data entry, editing, formatting and proofreading documents and specifications. Primary skills necessary include the ability to edit HTML documents using tools such as Dream weaver, Claris or FrontPage. Duties may also include general administrative tasks relating to the information security domain.
- Associate Analyst:** Minimum Education: BA Degree. Minimum/General Experience: 0 to 5 years related work experience. Under general supervision, performs analytical, writing and developmental tasks under the direct and detailed instruction of analysts and engineers within the information security domain. Duties include but are not limited to background and content research for technical analysis and specification document production. Responds to client inquiries relating to the information security domain and supports training and proposal development.
- Analyst:** Minimum Education: BA Degree. Minimum/General Experience: 5 or more years related work experience. Works as team lead with little supervision and applies advanced development and administrative skills and knowledge to perform specific analytical tasks as part of a team in support of information security engineers. Duties include but are not limited to concept and business development and research for technical analysis, requirements analysis and specifications document production. Serves as an expert in information security related information. Note: 4 Years related work experience is equivalent to a college degree.
- Optimization Model Developer:** B.S. in Engineering, Mathematics, or Operations Research, and 1-5 years experience in optimization. Must have experience in all of the following: OPL Studio , CPLEX, ODBC, and C++ or Java. Must be able to formulate and solve mixed integer problems of a moderate size. Experience in model development and heuristic algorithm implementation is also required.
- Senior Optimization Developer:** M.S. in Engineering, Mathematics, or Operations Research, and 5-10 years experience in optimization. Must have experience in all of the following: OPL Studio, CPLEX, and C++ or Java. Must be able to develop linear relaxation of mixed integer problems, and develop algorithms to solve large-scale mixed integer problems. These algorithms include exact solutions such as cutting plane algorithms and column generation, as well as heuristic algorithms such as Tabu Search, Genetic Algorithms, Simulated Annealing, and Neural Networks.
- Senior Optimization: Specialist** Internationally recognized expert in the field of combinatorial optimization. Must have experience in solving large-scale, commercial, combinatorial optimization problems with published results. Must have experience in developing exact solution techniques such as: branch-and-bound, branch-and-cut, branch-and-price, and column-generation. Must have experience in developing heuristic solution techniques such as: Tabu Search, Genetic Algorithms, Simulated Annealing and Neural Networks.
- Program Manager:** BA, minimum 5 years professional experience, minimum 2 year program management experience preferred. Manages multiple ongoing inter-dependent projects in the IT domain. Coordinates and prioritizes resources across projects, departments, and/or entities to ensure that resource contention is managed from a global focus. Tracks, manages and controls program finances. Manages all interaction with client.



SIN 132-52, LABOR CATEGORIES

- Requirements Analyst: BA, minimum 5 years professional experience, minimum 1 year requirements development experience preferred. Demonstrates proficiency in software development life cycle. Communicate with customers and users to determine their requirements. This may be done via focus groups, interviews, prototyping and/or use cases. Determine whether the stated requirements are unclear, incomplete, ambiguous, or contradictory, and then resolve and document the issues. Identify and resolve complex stakeholder, engineer and/or developer issues.
- Business Analyst: BA, minimum 1 year professional experience preferred. Demonstrates proficiency in software development life cycle or other IT domain. Works as a liaison among stakeholders in order to elicit, analyze, communicate and validate requirements for changes to business processes, policies and information systems. Analyzes business needs to help identify business problems and propose solutions.
- Senior Software Engineer Planning: BA, Minimum 8 years professional experience, 2 years software development management preferred. Designs, develops, and plans enterprise software applications. Reports to Program Manager on progress and manages development team members. Specialized knowledge and expertise of distributed J2EE environments.
- Senior Software Engineer FDS: BA, Minimum 8 years professional experience, 2 years software development management preferred. Designs and develops enterprise software applications. Reports to Program Manager on progress and manages development team members. Specialized knowledge and expertise of distributed J2EE environments.
- Optimization Modeler (Planning/FDS): MA, minimum 1 year professional experience, 1 year optimization experience preferred. Develops algorithms based on knowledge or problem space, implements algorithms with Java, CPLEX or other technologies.
- Technical Expert 1 : MA, minimum 5 years experience in subject matter area or highly specialized domain expertise in problem area to include, but not limited to, mathematics optimization, software development, enterprise development, and software engineering.
- Technical Expert 2: PhD, minimum 8 years experience preferred. Nationally recognized expert in problem area to include, but not limited to, mathematics optimization, software development, enterprise development, and software engineering.
- Technical Expert 3 : PhD, minimum 12 years experience in optimization preferred. Must be a nationally recognized expert in subject area to include, but not limited to, mathematics optimization, software development, enterprise development, and software engineering.
- Associate Compliance Engineer: BA/BS, minimum of 2 years experience preferred. Assists with designing and writing the compliance system. Documents, organizes, and maintains working papers for the compliance system.
- Compliance Engineer: BA/BS, minimum of 2 years experience preferred. Assists with designing and writing the compliance system. Documents, organizes, and maintains working papers for the compliance system.
- Senior Compliance Engineer: BA/BS, minimum of 10 years experience preferred. Designs and writes the compliance system and has solid understanding of compliance requirements. Works with and mentors compliance engineer.
- Associate Compliance Consultant: BA/BS, minimum of 7 years experience preferred. Supports the implementation and further development of compliance efforts related primarily to reliability. Maintains knowledge and assists in interpretation of standards and guidelines.



SIN 132-52, LABOR CATEGORIES

Compliance Consultant: BA/BS, minimum of 12 years experience preferred. Supports the implementation and further development of compliance efforts related primarily to reliability. Maintains knowledge and assists in interpretation of standards and guidelines.

Senior Compliance Consultant: BA/BS, minimum of 20 years experience preferred. Supports the implementation and further development of compliance efforts related primarily to reliability. Maintains expert knowledge and ensures compliance standards and guidelines are properly met.

Associate Program Administrator: BA, minimum of 1 year experience preferred. Responsible for providing expertise, planning, and project scheduling and support to the project management discipline.

Program Administrator: BA, minimum of 5 years experience preferred. Responsible for providing expertise, planning, and project scheduling and support to the project management discipline.

Senior Program Administrator: BA, minimum of 10 years experience preferred. Responsible for providing expertise, planning, and project scheduling and support to the project management discipline.



SIN 132-34 and SIN 132-12, LABOR CATEGORIES

- Mainship Engineer – Associate: Performs technical and analytical assignments under supervision using knowledge including but not limited to: the theories and principles related to the Media Asset Management and/or data mining, basic supervisory principles and practices, evaluating alternatives, making sound recommendations and preparing and presenting effective staff reports, techniques for effectively representing DAC in contacts with customers and the public. 1 year experience preferred. BA or BS preferred.
- Mainship Engineer: Performs tasks including but not limited to: creating or producing software operating or applications systems, using knowledge related to Media Asset Management and/or data mining provides analysis related to software design and development, designing software tools and subsystems to support software systems implementation, tuning system performance in both software and hardware, conducting software development and support using formal specifications, data flow diagrams, and other accepted design techniques, Integrating, testing, and debugging software components, improving current development methods, assist in establishing and managing software configuration, and preparing required documentation. 4 years experience preferred. BA or BS preferred.
- Mainship Engineer – Senior: Performs a variety of full life-cycle software development functions for existing and new software systems including but not limited to: defining, gathering and analyzing system requirements and specifications, designing architecture and data flow of software systems, programming components to specifications, estimating software development costs and schedules, providing technical support including design, development and management related to Media Asset Management and/or data mining, evaluating the use of new technologies through research and development projects, and establishing and managing software configuration. 7 years experience preferred. BA or BS preferred.
- Mainship Engineer – Manager: Manages all aspects of a project, from design to implementation. Responsible to Program Manager and Director for specific aspects of technical task performance. Directs other engineers and support personnel. Performs one or more of the following tasks: directs development team with little supervision, provides technical and administrative supervision of implementation personnel, designs and implements software systems, coordinates with end user to define the problem and develops system requirements and specifications, supervises engineers in preparing detailed data flow diagrams and implementation plans, works closely with senior engineers to ensure program and system specifications are achieved, oversees development and implementation of system specifications, designs, integration, testing, and documentation. 10 years professional experience, 3 years program management experience preferred. BA or BS preferred.
- Mainship Integration Architect: Under general supervision, defines and executes integration engineering activities within a project. Possess required specialized training with a specific software/ hardware tool set as applicable to specific projects or programs. Activities include but are not limited to concept exploration, configuration development, systems integration, systems testing, validation, and staffing and development of a systems integration plan, providing assistance to enhance the alignment of information or hardware technology strategy with customer needs, supports the definition and implementation of planning processes and systems for entire projects or programs including both strategic and operational activities, evaluates expectations for and capabilities of the information management and makes recommendations to improve service related to Media Asset Management and/or data mining. 4 years experience preferred. BA or BS preferred.
- Mainship Integration Architect – Senior: Under little supervision, defines and executes all integration engineering activities within a project. Activities include, but are not limited to, concept exploration, configuration development, systems integration, systems testing, validation, and



- staffing and development of a systems integration plan. Generally works with a team of integration architects and Mainship engineers for work related to Media Asset Management and/or data mining. Relies on extensive experience and judgment to plan and accomplish goals. Typically reports to Program Manager. 7 years experience preferred. BA or BS preferred.
- Mainship Component Manager: Under general supervision, defines and executes integration of components within a project. Activities include, but are not limited to, concept exploration, configuration development, systems integration, systems testing, validation, and staffing and development of a systems integration plan. Generally works with a team of integration architects and Mainship engineers for work related to Media Asset Management and/or data mining. Relies on extensive experience and judgment to plan and accomplish goals. Typically reports to Senior Architect. 4 years professional experience, 1 year program management experience preferred. BA or BS preferred.
- Mainship Program Manager: Acts as primary customer contact for program activity, responsible for cost, schedule and technical performance. Activities include but are not limited to: establishing design concepts, criteria and engineering efforts for product research, development integration and test, establishing milestones and monitoring adherence to master plans and schedules, identifies program problems and obtain solutions. Directs the work of technical, analytical, architectural and administrative assignments to the project or program. Provides expert advice, direction, and leadership to unusually complex, specialized engineering and technical problems related to Media Asset Management and/or data mining, as necessary. Possesses extensive experience, extraordinary knowledge, and skill to direct the completion of projects within customer requirements. 10 years professional experience, 2 years program management experience preferred. BA or BS preferred.
- Mainship Program Director: Acts as an advisor, mentor, and counsel to project and senior management. Provides overall leadership, guidance, analysis, and technical direction to highly complex, multitask engineering projects. Oversees the technology development and/or application, marketing, and resource allocation of Mainship product line. Uses experience in one or more of the following technical areas: Media Asset Management, data mining, H/W development and maintenance, S/W development and maintenance, Systems and Software analysis and design, Configuration Management or testing, End-User and Systems Administration Training.. 15 years experience preferred. BA or BS preferred.
- Contour Engineer – Associate: Performs technical and analytical assignments under supervision using knowledge including but not limited to: the theories and principles related to the Media Asset Management and/or data mining, basic supervisory principles and practices, evaluating alternatives, making sound recommendations and preparing and presenting effective staff reports, techniques for effectively representing DAC in contacts with customers and the public. 1 year experience preferred. BA or BS preferred.
- Contour Engineer: Performs tasks including but not limited to: creating or producing software operating or applications systems, using knowledge related to Media Asset Management and/or data mining provides analysis related to software design and development, designing software tools and subsystems to support software systems implementation, tuning system performance in both software and hardware, conducting software development and support using formal specifications, data flow diagrams, and other accepted design techniques, Integrating, testing, and debugging software components, improving current development methods, assist in establishing and managing software configuration, and preparing required documentation. 4 years experience preferred. BA or BS preferred.
- Contour Engineer – Senior: Performs a variety of full life-cycle software development functions for existing and new software systems including but not limited to: defining, gathering and analyzing



system requirements and specifications, designing architecture and data flow of software systems, programming components to specifications, estimating software development costs and schedules, providing technical support including design, development and management related to Media Asset Management and/or data mining, evaluating the use of new technologies through research and development projects, and establishing and managing software configuration. 7 years experience preferred. BA or BS preferred.

Contour Engineer – Manager: Manages all aspects of a project, from design to implementation. Responsible to Program Manager and Director for specific aspects of technical task performance. Directs other engineers and support personnel. Performs one or more of the following tasks: directs development team with little supervision, provides technical and administrative supervision of implementation personnel, designs and implements software systems, coordinates with end user to define the problem and develops system requirements and specifications, supervises engineers in preparing detailed data flow diagrams and implementation plans, works closely with senior engineers to ensure program and system specifications are achieved, oversees development and implementation of system specifications, designs, integration, testing, and documentation. 10 years professional experience, 3 years program management experience preferred. BA or BS preferred.

Contour Integration Architect: Under general supervision, defines and executes integration engineering activities within a project. Possess required specialized training with a specific software/ hardware tool set as applicable to specific projects or programs. Activities include but are not limited to concept exploration, configuration development, systems integration, systems testing, validation, and staffing and development of a systems integration plan, providing assistance to enhance the alignment of information or hardware technology strategy with customer needs, supports the definition and implementation of planning processes and systems for entire projects or programs including both strategic and operational activities, evaluates expectations for and capabilities of the information management and makes recommendations to improve service related to Media Asset Management and/or data mining. 4 years experience preferred. BA or BS preferred.

Contour Integration Architect – Senior: Under little supervision, defines and executes all integration engineering activities within a project. Activities include, but are not limited to, concept exploration, configuration development, systems integration, systems testing, validation, and staffing and development of a systems integration plan. Generally works with a team of integration architects and Contour engineers for work related to Media Asset Management and/or data mining. Relies on extensive experience and judgment to plan and accomplish goals. Typically reports to Program Manager. 7 years experience preferred. BA or BS preferred.

Contour Component Manager: Under general supervision, defines and executes integration of components within a project. Activities include, but are not limited to, concept exploration, configuration development, systems integration, systems testing, validation, and staffing and development of a systems integration plan. Generally works with a team of integration architects and Contour engineers for work related to Media Asset Management and/or data mining. Relies on extensive experience and judgment to plan and accomplish goals. Typically reports to Senior Architect. 4 years professional experience, 1 year program management experience preferred. BA or BS preferred.

Contour Program Manager: Acts as primary customer contact for program activity, responsible for cost, schedule and technical performance. Activities include but are not limited to: establishing design concepts, criteria and engineering efforts for product research, development integration and test, establishing milestones and monitoring adherence to master plans and schedules, identifies program problems and obtain solutions. Directs the work of technical, analytical, architectural and administrative assignments to the project or program. Provides expert advice, direction, and



leadership to unusually complex, specialized engineering and technical problems related to Media Asset Management and/or data mining, as necessary. Possesses extensive experience, extraordinary knowledge, and skill to direct the completion of projects within customer requirements. 10 years professional experience, 2 years program management experience preferred. BA or BS preferred.

Contour Program Director: Acts as an advisor, mentor, and counsel to project and senior management. Provides overall leadership, guidance, analysis, and technical direction to highly complex, multitask engineering projects. Oversees the technology development and/or application, marketing, and resource allocation of Contour product line. Uses experience in one or more of the following technical areas: Media Asset Management, data mining, H/W development and maintenance, S/W development and maintenance, Systems and Software analysis and design, Configuration Management or testing, End-User and Systems Administration Training.. 15 years experience preferred. BA or BS preferred.



Decisive Analytics Corporation's Authorized Information Technology DAC Pricing to GSA- Renewal Labor Categories										
	Option Year 1		Option Year 2		Option Year 3		Option Year 4		Option Year 5	
	February 20, 2013 thru February 19, 2014		February 20, 2014 thru February 19, 2015		February 20, 2015 thru February 19, 2016		February 20, 2016 thru February 19, 2017		February 20, 2017 thru February 19, 2018	
Escalation = 2% Annually	(FOB Destination in CONUS)		(FOB Destination in CONUS)		(FOB Destination in CONUS)		(FOB Destination in CONUS)		(FOB Destination in CONUS)	
Labor Category	DAC Site	Client Site	DAC Site	Client Site	DAC Site	Client Site	DAC Site	Client Site	DAC Site	Client Site
Senior Security Engineer	\$ 185.75	\$156.85	\$ 189.47	\$ 159.99	\$193.26	\$ 163.19	\$197.13	\$ 166.45	\$ 201.07	\$ 169.78
Senior Security Consultant	\$ 237.60	\$201.00	\$ 242.35	\$ 205.02	\$247.20	\$ 209.12	\$252.14	\$ 213.30	\$ 257.18	\$ 217.57
Associate Security Engineer	\$ 107.91	\$91.12	\$ 110.07	\$ 92.94	\$112.27	\$ 94.80	\$114.52	\$ 96.70	\$ 116.81	\$ 98.63
Associate Software Engineer	\$ 107.91	\$91.12	\$ 110.07	\$ 92.94	\$112.27	\$ 94.80	\$114.52	\$ 96.70	\$ 116.81	\$ 98.63
Security Engineer	\$ 136.00	\$115.69	\$ 138.72	\$ 118.00	\$141.49	\$ 120.36	\$144.32	\$ 122.77	\$ 147.21	\$ 125.23
Software Engineer	\$ 136.00	\$115.69	\$ 138.72	\$ 118.00	\$141.49	\$ 120.36	\$144.32	\$ 122.77	\$ 147.21	\$ 125.23
Senior Software Engineer	\$ 161.15	\$136.06	\$ 164.37	\$ 138.78	\$167.66	\$ 141.56	\$171.01	\$ 144.39	\$ 174.43	\$ 147.28
Project Data Specialist	\$ 59.45	\$50.18	\$ 60.64	\$ 51.18	\$ 61.85	\$ 52.21	\$ 63.09	\$ 53.25	\$ 64.35	\$ 54.32
Project Data Team Leader	\$ 74.31	\$62.74	\$ 75.80	\$ 63.99	\$ 77.32	\$ 65.27	\$ 78.87	\$ 66.58	\$ 80.45	\$ 67.91
Associate Analyst	\$ 89.16	\$75.64	\$ 90.94	\$ 77.15	\$ 92.76	\$ 78.70	\$ 94.62	\$ 80.27	\$ 96.51	\$ 81.88
Analyst	\$ 111.45	\$94.12	\$ 113.68	\$ 96.00	\$115.95	\$ 97.92	\$118.27	\$ 99.88	\$ 120.64	\$ 101.88
Optimization Model Developer	\$ 170.64	\$170.64	\$ 174.05	\$ 174.05	\$177.53	\$ 177.53	\$181.08	\$ 181.08	\$ 184.70	\$ 184.71
Sr. Optimization Model Developer	\$ 196.89	\$196.89	\$ 200.83	\$ 200.83	\$204.85	\$ 204.84	\$208.95	\$ 208.94	\$ 213.13	\$ 213.12
Sr. Optimization Model Specialist	\$ 328.14	\$328.14	\$ 334.70	\$ 334.70	\$341.39	\$ 341.40	\$348.22	\$ 348.22	\$ 355.18	\$ 355.19
Program Manager	\$ 216.58		\$ 220.91	\$ -	\$225.33	\$ -	\$229.84	\$ -	\$ 234.44	\$ -
Requirements Analyst	\$ 227.07		\$ 231.61	\$ -	\$236.24	\$ -	\$240.96	\$ -	\$ 245.78	\$ -
Business Analyst	\$ 175.89		\$ 179.41	\$ -	\$183.00	\$ -	\$186.66	\$ -	\$ 190.39	\$ -
Senior Software Engineer - Planning	\$ 210.02		\$ 214.22	\$ -	\$218.50	\$ -	\$222.87	\$ -	\$ 227.33	\$ -
Senior Software Engineer - FDS	\$ 210.02		\$ 214.22	\$ -	\$218.50	\$ -	\$222.87	\$ -	\$ 227.33	\$ -
Optimization Modeler - Planning	\$ 175.89		\$ 179.41	\$ -	\$183.00	\$ -	\$186.66	\$ -	\$ 190.39	\$ -
Optimization Modeler - FDS	\$ 175.89		\$ 179.41	\$ -	\$183.00	\$ -	\$186.66	\$ -	\$ 190.39	\$ -
Technical Expert Level 1	\$ 237.58		\$ 242.33	\$ -	\$247.18	\$ -	\$252.12	\$ -	\$ 257.16	\$ -
Technical Expert Level 2	\$ 278.27		\$ 283.84	\$ -	\$289.52	\$ -	\$295.31	\$ -	\$ 301.22	\$ -
Technical Expert Level 3	\$ 388.14		\$ 395.90	\$ -	\$403.82	\$ -	\$411.90	\$ -	\$ 420.14	\$ -
Associate Compliance Engineer	\$ 121.81		\$ 124.25	\$ -	\$126.74	\$ -	\$129.27	\$ -	\$ 131.86	\$ -
Compliance Engineer	\$ 154.64		\$ 157.73	\$ -	\$160.88	\$ -	\$164.10	\$ -	\$ 167.38	\$ -
Senior Compliance Engineer	\$ 209.26		\$ 213.45	\$ -	\$217.72	\$ -	\$222.07	\$ -	\$ 226.51	\$ -
Associate Compliance Consultant	\$ 157.28		\$ 160.43	\$ -	\$163.64	\$ -	\$166.91	\$ -	\$ 170.25	\$ -
Compliance Consultant	\$ 209.71		\$ 213.90	\$ -	\$218.18	\$ -	\$222.54	\$ -	\$ 226.99	\$ -
Senior Compliance Consultant	\$ 279.62		\$ 285.21	\$ -	\$290.91	\$ -	\$296.73	\$ -	\$ 302.66	\$ -
Associate Program Administrator	\$ 63.69		\$ 64.96	\$ -	\$ 66.26	\$ -	\$ 67.59	\$ -	\$ 68.94	\$ -
Program Administrator	\$ 97.49		\$ 99.44	\$ -	\$101.43	\$ -	\$103.46	\$ -	\$ 105.53	\$ -
Sr. Program Administrator	\$ 149.47		\$ 152.46	\$ -	\$155.51	\$ -	\$158.62	\$ -	\$ 161.79	\$ -



Decisive Analytics Corporation's Authorized Information Technology DAC Pricing to GSA- Renewal Labor Categories										
	Option Year 1		Option Year 2		Option Year 3		Option Year 4		Option Year 5	
	February 20, 2013 thru February 19, 2014		February 20, 2014 thru February 19, 2015		February 20, 2015 thru February 19, 2016		February 20, 2016 thru February 19, 2017		February 20, 2017 thru February 19, 2018	
Escalation = 2% Annually	(FOB Destination in CONUS)		(FOB Destination in CONUS)		(FOB Destination in CONUS)		(FOB Destination in CONUS)		(FOB Destination in CONUS)	
Labor Category	DAC Site	Client Site	DAC Site	Client Site	DAC Site	Client Site	DAC Site	Client Site	DAC Site	Client Site
Mainship Engineer - Associate	\$ 98.37		\$ 100.34	\$ -	\$ 102.35	\$ -	\$ 104.40	\$ -	\$ 106.49	\$ -
Mainship Engineer	\$ 148.38		\$ 151.35	\$ -	\$ 154.38	\$ -	\$ 157.47	\$ -	\$ 160.62	\$ -
Mainship Engineer - Senior	\$ 185.47		\$ 189.18	\$ -	\$ 192.96	\$ -	\$ 196.82	\$ -	\$ 200.76	\$ -
Mainship Engineer - Manager	\$ 209.66		\$ 213.85	\$ -	\$ 218.13	\$ -	\$ 222.49	\$ -	\$ 226.94	\$ -
Mainship Integration Architect	\$ 129.02		\$ 131.60	\$ -	\$ 134.23	\$ -	\$ 136.91	\$ -	\$ 139.65	\$ -
Mainship Integration Architect - Senior	\$ 177.41		\$ 180.96	\$ -	\$ 184.58	\$ -	\$ 188.27	\$ -	\$ 192.04	\$ -
Mainship Component Manager	\$ 145.15		\$ 148.05	\$ -	\$ 151.01	\$ -	\$ 154.03	\$ -	\$ 157.11	\$ -
Mainship Program Manager	\$ 201.59		\$ 205.62	\$ -	\$ 209.73	\$ -	\$ 213.92	\$ -	\$ 218.20	\$ -
Mainship Program Director	\$ 298.36		\$ 304.33	\$ -	\$ 310.42	\$ -	\$ 316.63	\$ -	\$ 322.96	\$ -
Contour Engineer - Associate	\$ 98.38	\$81.98	\$ 100.35	\$83.62	\$ 102.36	\$85.29	\$ 104.41	\$87.00	\$ 106.50	\$88.74
Contour Engineer	\$ 148.38	\$123.65	\$ 151.35	\$126.12	\$ 154.38	\$128.64	\$ 157.47	\$131.21	\$ 160.62	\$133.83
Contour Engineer - Senior	\$ 185.47	\$154.56	\$ 189.18	\$157.65	\$ 192.96	\$160.80	\$ 196.82	\$164.02	\$ 200.76	\$167.30
Contour Engineer - Manager	\$ 209.66	\$174.72	\$ 213.85	\$178.21	\$ 218.13	\$181.77	\$ 222.49	\$185.41	\$ 226.94	\$189.12
Contour Integration Architect	\$ 129.02	\$107.52	\$ 131.60	\$109.67	\$ 134.23	\$111.86	\$ 136.91	\$114.10	\$ 139.65	\$116.38
Contour Integration Architect - Senior	\$ 177.41	\$147.84	\$ 180.96	\$150.80	\$ 184.58	\$153.82	\$ 188.27	\$156.90	\$ 192.04	\$160.04
Contour Component Manager	\$ 145.16	\$120.96	\$ 148.06	\$123.38	\$ 151.02	\$125.85	\$ 154.04	\$128.37	\$ 157.12	\$130.94
Contour Program Manager	\$ 201.59	\$167.99	\$ 205.62	\$171.35	\$ 209.73	\$174.78	\$ 213.92	\$178.28	\$ 218.20	\$181.85
Contour Program Director	\$ 298.36	\$248.63	\$ 304.33	\$253.60	\$ 310.42	\$258.67	\$ 316.63	\$263.84	\$ 322.96	\$269.12
Cyber Operator	\$ 63.20	\$52.67	\$ 64.46	\$53.72	\$ 65.75	\$54.79	\$ 67.07	\$55.89	\$ 68.41	\$57.01
Associate Cyber Security Specialist	\$ 85.95	\$71.62	\$ 87.67	\$73.05	\$ 89.42	\$74.51	\$ 91.21	\$76.00	\$ 93.03	\$77.52
Cyber Security Specialist	\$ 107.43	\$89.52	\$ 109.58	\$91.31	\$ 111.77	\$93.14	\$ 114.01	\$95.00	\$ 116.29	\$96.90
Sr. Cyber Security Specialist	\$ 157.99	\$131.66	\$ 161.15	\$134.29	\$ 164.37	\$136.98	\$ 167.66	\$139.72	\$ 171.01	\$142.51
Associate Cyber Threat Analyst	\$ 75.84	\$63.20	\$ 77.36	\$64.46	\$ 78.91	\$65.75	\$ 80.49	\$67.07	\$ 82.10	\$68.41
Cyber Threat Analyst	\$ 101.11	\$84.26	\$ 103.13	\$85.95	\$ 105.19	\$87.67	\$ 107.29	\$89.42	\$ 109.44	\$91.21
Sr. Cyber Threat Analyst	\$ 164.30	\$136.92	\$ 167.59	\$139.66	\$ 170.94	\$142.45	\$ 174.36	\$145.30	\$ 177.85	\$148.21
Associate Cyber Engineer	\$ 82.15	\$68.46	\$ 83.79	\$69.83	\$ 85.47	\$71.23	\$ 87.18	\$72.65	\$ 88.92	\$74.10
Cyber Engineer	\$ 113.75	\$94.79	\$ 116.03	\$96.69	\$ 118.35	\$98.62	\$ 120.72	\$100.59	\$ 123.13	\$102.60
Sr. Cyber Engineer	\$ 176.94	\$147.45	\$ 180.48	\$150.40	\$ 184.09	\$153.41	\$ 187.77	\$156.48	\$ 191.53	\$159.61
Associate Cyber Software Engineer	\$ 94.79	\$78.99	\$ 96.69	\$80.57	\$ 98.62	\$82.18	\$ 100.59	\$83.82	\$ 102.60	\$85.50
Cyber Software Engineer	\$ 120.07	\$100.06	\$ 122.47	\$102.06	\$ 124.92	\$104.10	\$ 127.42	\$106.18	\$ 129.97	\$108.30
Sr. Cyber Software Engineer	\$ 189.59	\$157.99	\$ 193.38	\$161.15	\$ 197.25	\$164.37	\$ 201.20	\$167.66	\$ 205.22	\$171.01
Threat Engineer	\$ 122.59	\$102.16	\$ 125.04	\$104.20	\$ 127.54	\$106.28	\$ 130.09	\$108.41	\$ 132.69	\$110.58
Sr. Threat Engineer	\$ 139.03	\$115.86	\$ 141.81	\$118.18	\$ 144.65	\$120.54	\$ 147.54	\$122.95	\$ 150.49	\$125.41
Cyber Project Manager	\$ 147.88	\$123.23	\$ 150.84	\$125.69	\$ 153.86	\$128.20	\$ 156.94	\$130.76	\$ 160.08	\$133.38
Cyber Analytics Director	\$ 203.24	\$169.36	\$ 207.30	\$172.75	\$ 211.45	\$176.21	\$ 215.68	\$179.73	\$ 219.99	\$183.32
Cyber Operations Executive	\$ 255.00	\$212.50	\$ 260.10	\$216.75	\$ 265.30	\$221.09	\$ 270.61	\$225.51	\$ 276.02	\$230.02



PixelNet Price List for GSA

Part Name	Part Number	Description	GSA Price (w/ 2% Disc)
Input Nodes			
DVI-I Input Node	2-540-168-00	DVI-I Input Node with a DVI-I input connector and loop-through (digital-to-digital, RGB-to-RGB) connector, and two PixelNet Ports.	\$2,380
DVI-I Input Node w/KM	2-540-168-01	DVI-I Input Node with a DVI-I input connector and loop-through (digital-to-digital, RGB-to-RGB) connector, and two PixelNet Ports. USB port enabled for direct control (keyboard/mouse) of source computer (USB HID input compatible.)	\$2,873
Analog HD Input Node	2-540-189-00	Analog HD Input Node with component YPrPb input connectors and two PixelNet Ports. Handles inputs from 480i30 to 1080p60.	\$2,981
Quad CVSB/YC Input Node	2-540-214-00	Quad standard definition video Input Node with four BNC input connectors and two PixelNet ports. Handles four composite video or two S-Video (Y/C) connections. NTSC or PAL formats.	\$2,478
HD-SDI Input Node	2-540-198-00	SDI/HD-SDI input node with BNC connectors for input and (reclocked, loop-through) output, and two PixelNet ports. Handles signals conforming to SMPTE 259M and 292M standards.	\$2,972



PixelNet Price List for GSA

Part Name	Part Number	Description	GSA Price (w/ 2% Disc)
Output Nodes			
DVI-I Output Node "TeamMate"	2-540-178-00	TeamMate Output Node with DVI-I output connector and two PixelNet Ports for use in tiled walls or discrete displays. BNC connector for frame-lock synchronization. (Drives a single DVI or Analog RGB display at up to 1920x1200 @ 60Hz.)	\$2,972
Audio Output Node	2-540-209-00	PixelNet Audio Output Node with stereo output on dual ¼-inch TRS female connectors, TOSLINK S/PDIF connector, AES3id BNC or S/PDIF RCA (with BNC to RCA adapter). Single PixelNet port.	\$1,985
Warp/Blend Node	2-540-224-00	PixelNet Warp/Blend Node. Enables edge-blended display walls of X by Y projectors. Digital connection to projectors up to 1920x1080 resolution. Requires PDC v1.5 or greater.	\$2,231
Power Supplies			
PowerCenter Breakout Panel	2-540-230-00	PixelNet PowerCenter 1RU breakout panel	\$1,047
3 ft.PowerCenter to Node power cable	5-649-044-03	PixelNet PowerCenter 1RU, breakout panel to PixelNet node power cable, 3ft	\$79
6 ft.PowerCenter to Node power cable	5-649-044-06	PixelNet PowerCenter 1RU, breakout panel to PixelNet node power cable, 6ft	\$84
15 ft.PowerCenter to Node power cable	5-649-044-15	PixelNet PowerCenter 1RU, breakout panel to PixelNet node power cable, 15ft	\$89
Switches			
20 port CX4/XFP 10G Backbone Switch	3-626-005-00	20-port 10G Backbone Switch, 1U. 16 CX-4, 4 XFP ports	\$24,743



Jupiter Systems

PixelNet Price List for GSA

IT (GS-35F-5333H)
Federal Supply Schedule Price List
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Part Name	Part Number	Description	GSA Price (w/ 2% Disc)
XFP to CX4 Media Adapter	4-626-005-01	XFP to CX4 media adapter for ports 17-20 of 4-626-005-00 backbone switch	\$800

Mounting Kits

1U Rackmount Kit	3-500-116-00	1U rackmount shelf for two PixelNet nodes and one dual-node power supply	\$267
PixelNet Node Flat Surface Mount Kit	3-500-118-00	Angle iron to mount a single PixelNet node to a flat surface	\$84

Cables & Adapters

DVI-I to VGA Adapter	4-750-078-00	DVI-I to VGA adapter	\$65
PixelNet Ethernet Cable	4-750-104-10	CAT-6 Ethernet cable, two RJ45 connectors, 10 feet, orange	\$84

PixelNet Domain Control Server and Software

PixelNet Domain Control Software	D-900-075-00	Software only, on CDROM	\$1,047
Windows 7 Professional x64	D-FC0-001-00	Windows 7 Professional x64, Retail Package	\$385
Windows 7 Ultimate x64	D-FC0-005-00	Windows 7 Ultimate x64, Retail Package	\$494



Jupiter Systems

PixelNet Price List for GSA

IT (GS-35F-5333H)
Federal Supply Schedule Price List
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Part Name	Part Number	Description	GSA Price (w/ 2% Disc)
Warranty and Support			
PixelNet Software Support	PixelNet.SS	Software Support for PixelNet Domain Control Software	\$987
PixelNet Hardware Warranty	PixelNet.HW W	2 Year warranty included with system. Please see website www.jupiter.com for details on warranty coverage.	6.75% of hardware price/year.



Decisive Analytics Corporation's Authorized Information Technology Schedule Pricelist Contour Addition - Version 2.0		
Decisive Analytics Corporation - Contour System Pricing		
Model Number	Description	GSA List Price
Contour		
Contour VRX (SIN 132-8 Purchase Of New Equipment)	Contour VRX 4-Channel Enterprise Video Recorder with up to 10TB storage with Basic Contour functionality. <ul style="list-style-type: none"> • Database with User-Defined Metadata Schema • Web access for search and display of Media Assets • Integrated user and group management • Asset Storage management includes FIFO, Pinning, and Move to Central. • Entity Extraction Service (Open Source baseline) • Simple and Advanced search functions • User upload of Single Images and Documents • Asset Download to Desktop • Automated User Profile Search • Asset Association • Contour System to System TXFR API • Includes 10,000 CSL license Requirements: Properly configured server conforming to Contour VRX specifications Adequate storage for user uploaded Content	\$53,000
Contour Enterprise (SIN 132-8 Purchase Of New Equipment)	Contour Enterprise Contour is the heart of the Media collection and analytics software suite Standard Contour Features, include: <ul style="list-style-type: none"> • Database with User-Defined Metadata Schema • Web access for search and display of Media Assets • Integrated user and group management • Asset Storage management includes FIFO, Pinning, and Move to Central. • Entity Extraction Service (Open Source baseline) • Simple and Advanced search functions • Asset Download to Desktop • Automated User Profile Search • Asset Association • Contour System to System TXFR API • Single Sign-on option • User upload of Images, Documents and Standard Videos (MPEG2 and WMV formats) • Data Set File Import (directory & archive file) • Contour Analytics Node • Includes 25,000 CSL license Requirements: Properly configured servers conforming to Contour Enterprise specifications Adequate storage for user uploaded Content	\$125,500
Contour - CSL-10K (SIN 132-33 Perpetual Software License)	Central Storage License (CSL) Upgrade (10,000 Assets) Upgrade Contour with 10,000 additional centrally managed assets Requirements: Adequate local or network storage to accommodate additional assets	\$6,500
Contour - CSL-50K (SIN 132-33 Perpetual Software License)	Central Storage License (CSL) Upgrade (50,000 Assets) Upgrade Contour with 50,000 additional centrally managed assets Requirements: Adequate local or network storage to accommodate additional assets	\$14,500
Contour - CSL-250K (SIN 132-33 Perpetual Software License)	Central Storage License (CSL) Upgrade (250,000 Assets) Upgrade Contour with 250,000 additional centrally managed assets Requirements: Adequate local or network storage to accommodate additional assets	\$36,500
Contour - CSL-500K (SIN 132-33 Perpetual Software License)	Central Storage License (CSL) Upgrade (500,000 Assets) Upgrade Contour with 500,000 additional centrally managed assets Requirements: Adequate local or network storage to accommodate additional assets	\$55,500
Contour - CSL-1M (SIN 132-33 Perpetual Software License)	Central Storage License (CSL) Upgrade (1,000,000 Assets) Upgrade Contour with 1,000,000 additional centrally managed assets Requirements: Adequate local or network storage to accommodate additional assets	\$82,500



Contour Options		
Contour - Analytics Node Base (SIN 132-8 Purchase Of New Equipment)	Contour Analytics Node Base The Contour Analytics Option permits users to analyze the text component of an asset within the Contour system. The output of the analysis of the selected assets will be displayed as: <ul style="list-style-type: none"> • Entity Networks • Timeline views • Activities (Themes) The performance of Analytics processing is based on a number of variables such as number of queued requests, size of each analytics request and size of the documents in the request. For this reason DAC will provide performance metrics based on current analytics performance and assist the customer with understanding this performance in their environment. Includes a pre-configured HP or Dell Server Requirements: Contour Enterprise or Contour VRX Contour CSLs and Disk Storage to accommodate new clips and/or assets Properly Configured Server(s) conforming to Contour Analytics Specifications	\$100,000
Contour - Analytics Node Exp (SIN 132-8 Purchase Of New Equipment)	Contour Analytics Node Expansion The Contour Analytics Expansion permits users to analyze the text component of an asset within the Contour system. The output of the analysis of the selected assets will be displayed as: <ul style="list-style-type: none"> • Entity Networks • Timeline views • Activities (Themes) The expansion node will increase the processing power of the base analytics node and allow the user to process more requests. Includes a pre-configured HP or Dell Server Requirements: Contour - Analytics Node Base Contour Enterprise or Contour VRX Contour CSLs and Disk Storage to accommodate new clips and/or assets Properly Configured Server(s) conforming to Contour Analytics Specifications	\$70,000
Contour - Web Harvesting (SIN 132-8 Purchase Of New Equipment)	Contour Web Harvesting Instance The Contour Web Harvesting Option permits users to harvest a single web page at user defined intervals. Harvested pages will be presented with full. Text from the harvested web page will be indexed and searchable. Requirements: Contour Enterprise or Contour VRX Contour CSLs and Disk Storage to accommodate new clips and/or assets Properly Configured servers conforming to DAC specifications.	\$25,000
Contour - English - STT	Contour English Speech Option English Speech option for Contour provides a single English speech to text engine to process audio or video files that are uploaded into Contour and are marked for English Speech To Text processing or a broadcast encoder (may require multiple STT instances). Throughput is approximately 90% real time (meaning a 30 minute audio file is processed in 27 minutes). If required for throughput, additional English processing engines can be added to Contour. Requirements: Contour Enterprise or Contour VRX Properly Configured servers conforming to DAC specifications. Customer must specify if audio is broadcast or telephony quality.	Call for Quote
Contour - Foreign - STT/HMT (SIN 132-8 Purchase Of New Equipment)	Contour Foreign Speech Option Foreign Speech option for Contour provides a single instance of a foreign speech to text engine to process audio or video files that have been manually uploaded into Contour and are marked Speech To Text. This option includes the Machine Translation (MT) component for conversion from foreign text to English text. If required for throughput, additional language processing can be added with the expansion option below. Requirements: Contour Enterprise or Contour VRX Properly Configured servers conforming to DAC specifications. Customer must specify if audio is broadcast or telephony quality.	Call for Quote
Contour - Foreign STT expansion (SIN 132-8 Purchase Of New Equipment)	Contour Foreign Speech Option expansion Contour foreign Speech Option expansion provides an additional foreign speech to text engine to process audio or video files that have been manually uploaded into Contour and are marked Speech To Text. This option uses the MT component in the base package. Customer must specify if audio is broadcast or telephony quality. Requirements: Windows 2008 OS server conforming to DAC specifications Contour - Foreign - STT/MT Contour Enterprise or Contour VRX Properly Configured Server(s) conforming to Contour speech conversion Specifications	Call for Quote



Contour - Edit (SIN 132-8 Purchase Of New Equipment)	Contour Video Editing Instance The Contour Editing option allows the user to clip sections of an audio or video assets, combine these clips together, and compile a video product complete with optional video introduction and text slates. The user may download the final product, and/or import the final product back into the system as a new searchable asset. Contour Editing includes the ability to extract images of a single video frame for download. Additional editing instances may be necessary for large volume environments. Requirements: Contour Enterprise or Contour VRX Contour CSLs and Disk Storage to accommodate new clips and/or assets Properly Configured Server(s) conforming to Contour Editing Specifications	\$39,500
Contour - Media Ingestion (SIN 132-8 Purchase Of New Equipment)	Contour Media Ingestion The Contour Media Ingestion service allows users to upload digital media files in a wide array of formats. The files are then searchable based on any metadata supplied during the upload. Uploading options include individual or directory based uploads Accepted video file types include: MPEG1/2, WMV, QT, H264, 3gp, MP3, WMA and more Upon uploaded, a streaming proxy will be created from the original file with thumbnails for easy navigation. The original high-resolution file will be retained and is available for download. Requirements: Contour Enterprise or Contour VRX Contour CSLs and Disk Storage to accommodate new assets files Properly Configured servers conforming to DAC specifications.	\$19,500
Contour - Media Order (SIN 132-8 Purchase Of New Equipment)	Contour Media Order Instance The Contour Media Order service allows Contour users to convert assets from the Standard Contour WMV video Format into a format for use in non-linear editing applications, PowerPoint presentations and mobile devices such as iPods. Converted files can be downloaded directly to the user's desktop. Requirements: Contour Enterprise or Contour VRX Properly Configured servers conforming to DAC specifications. Adequate storage on the Contour system for temporary storage of new files	\$19,500
Contour - SSO (SIN 132-8 Purchase Of New Equipment)	Contour Single Sign-On Option Contour Single Sign-on Integrates Contour's internal users/groups with Microsoft Active Directory 2003 or later. This option gives a network administrator the ability to manage Contour user access at the domain level. Requirements: Contour VRX (standard with Contour Enterprise) User supplied Active Directory Network	\$11,500
Contour - Semantic Search (SIN 132-8 Purchase Of New Equipment)	Contour Semantic Search Contour Semantic Search permits users to search media content based upon concepts and notions such as "moving" "stopping" "attack" "color" "clothing", etc as opposed to just key words. Requirements: Properly Configured servers conforming to DAC specifications. Contour Enterprise or Contour VRX User supplied Active Directory Network	Call for Quote
Contour Encoders		
Contour - Broadcast Encoder (SIN 132-8 Purchase Of New Equipment)	Contour Broadcast Video Encoder Provides the ability to record 4 channels of broadcast video 24/7. Videos can then be searched within Contour by day, date, time and closed captioned or speech to text. (Speech to text requires either English or Foreign STT option) Please consult the Contour Broadcast Video Encoder specification sheet for detailed specifications. Requirements: Contour Enterprise or Contour VRX Broadcast audio/video signals from Cable, Satellite or other source. Standard 19' equipment rack	\$19,500



Contour Broadcast News Monitoring Systems		
Broadcast Monitoring System- English Closed Captioning (SIN 132-8 Purchase Of New Equipment)	Contour 4-Channel NTSC Broadcast News Monitoring system (turnkey). Designed for small workgroups needing to monitor 1-4 channels of closed captioned NTSC broadcasts. Includes: <ul style="list-style-type: none"> • Contour - 4 channel Broadcast Encoder, Analog, composite input • Contour software license • Preconfigured Workgroup servers (2) Requirements: Standard vertical equipment rack Broadcast quality NTSC video programming UPS Or conditioned power KVM and Rackmounted/Keyboard mouse	\$92,500
Broadcast Monitoring System - Foreign and English. (SIN 132-8 Purchase Of New Equipment)	Contour 4-Channel NTSC Broadcast News Monitoring turnkey system foreign and english language. Designed for small workgroups needing to monitor 1-3 channels of closed captioned NTSC broadcasts and one foreign speech channel. Includes: <ul style="list-style-type: none"> • Contour - 4 channel Broadcast Encoder. • Contour VRX software • Preconfigured Workgroup servers (2) • Speech and MT servers (1) Requirements: User must specify the foreign language Standard vertical equipment rack Broadcast quality NTSC video programming UPS Or conditioned power KVM and Rackmounted/Keyboard mouse	Call for Quote
Broadcast Monitoring System - Foreign 4 Channel Base (SIN 132-8 Purchase Of New Equipment)	Contour 4-Channel NTSC Broadcast News Monitoring system (turnkey) foreign language <u>base</u> package. Designed for small workgroups needing to monitor 4 channels of foreign language (same language) broadcasts. Includes: <ul style="list-style-type: none"> • Contour - 4 channel Broadcast Encoder. • Contour VRX software license • Preconfigured Workgroup servers (2) • Preconfigured Foreign speech and MT servers (5) Requirements: User must specify the foreign language Standard vertical equipment rack Broadcast quality NTSC video programming UPS Or conditioned power KVM and Rackmounted/Keyboard mouse	Call for Quote
Broadcast Monitoring System - Foreign 4 Channel Expansion (SIN 132-8 Purchase Of New Equipment)	Contour 4-Channel NTSC Broadcast News Monitoring system foreign language <u>expansion</u> package. This package adds four (4) additional foreign language channels to the base four channel system listed above (Broadcast Monitoring System - Foreign 4 channel). This package is only for languages that are the same as the base package above. Different languages will be quoted individually. Includes: <ul style="list-style-type: none"> • Contour - 4 channel Broadcast Encoder. • Preconfigured Foreign speech and MT servers (4) Requirements: Broadcast Monitoring System - Foreign 4 Channel base User must specify the foreign language Standard vertical equipment rack Broadcast quality NTSC video programming UPS Or conditioned power KVM and Rackmounted/Keyboard mouse	Call for Quote



Contour Warranties		
Contour - VRX-Warranty (SIN 132-12 Equipment Maintenance)	Contour Workgroup 12-Month Extended Warranty* Standard Warranty Renewal, including: • 40 hours of phone support • Bug fixes and new software release to the current release version One site visit (2 day max) to apply patches and update * This warranty takes the place of the former Mainship Workgroup extended warranty	\$10,600
Contour - Enterprise Warranty (SIN 132-34 Maintenance of Software as a Service)	Contour Enterprise 12-Month Extended Warranty* Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version One site visit per year (2 day max) to apply patches * This warranty takes the place of the former Mainship Workgroup extended warranty	\$25,100
Contour - CSL-10K-Warranty (SIN 132-12 Equipment Maintenance)	Central Storage License 12-Month Extended Warranty (10,000) Warranty for extended asset count (10,000)	\$1,300
Contour - CSL-50K-Warranty (SIN 132-34 Maintenance of Software as a Service)	Central Storage License 12-Month Extended Warranty (50,000) Warranty for extended asset count (50,000).	\$2,900
Contour - CSL-250K-Warranty (SIN 132-12 Equipment Maintenance)	Central Storage License 12-Month Extended Warranty (250,000) Warranty for extended asset count (250,000).	\$7,300
Contour - CSL-500K-Warranty (SIN 132-34 Maintenance of Software as a Service)	Central Storage License 12-Month Extended Warranty (500,000) Warranty for extended asset count (500,000).	\$11,100
Contour - CSL-1M-Warranty (SIN 132-12 Equipment Maintenance)	Central Storage License 12-Month Extended Warranty (1,000,000) Warranty for extended asset count (1,000,000).	\$16,500
Contour Options Warranty		
Contour - Analytics Node Warranty - Base (SIN 132-34 Maintenance of Software as a Service)	Contour Analytics Node Warranty for Base Instance Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	\$20,000
Contour - Analytics Node Warranty - Expansion (SIN 132-12 Equipment Maintenance)	Contour Analytics Node Warranty for Expansion Instance Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	\$14,000
Contour - Basic Web Harvesting Warranty (SIN 132-34 Maintenance of Software as a Service)	Contour Simple Web Harvesting 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	\$5,000
Contour - Adv. Entity Extraction Warranty (english) (SIN 132-12 Equipment Maintenance)	Contour Adv. Entity Extraction 12-Month Extended Warranty English Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	Call for Quote



Contour - Adv. Entity Extraction Warranty (non-english) (SIN 132-34 Maintenance of Software as a Service)	Contour Adv. Entity Extraction 12-Month Extended Warranty Non-English Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	Call for Quote
Contour - Eng - STT Warranty (SIN 132-12 Equipment Maintenance)	Contour English STT 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	Call for Quote
Contour - Foreign - STT/MT Warranty (SIN 132-34 Maintenance of Software as a Service)	Contour Foreign STT 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	Call for Quote
Contour - Foreign - STT Exp Warranty (SIN 132-12 Equipment Maintenance)	Contour Foreign Expansion STT 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	Call for Quote
Contour - EDIT-Warranty (SIN 132-34 Maintenance of Software as a Service)	Contour Video Editing 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	\$7,900
Contour - Media Ingestion Warranty (SIN 132-12 Equipment Maintenance)	Contour Media Ingestion Service 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version *Formerly Mainship Upload service	\$3,900
Contour - Media Order-Warranty (SIN 132-34 Maintenance of Software as a Service)	Contour Media Order Service 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version	\$3,900
Encoder Warranty		
Contour - Broadcast Encoder-Warranty (SIN 132-12 Equipment Maintenance)	Contour Encoder 12-Month Extended Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version Covers Contour branded hardware including advanced replacement of field serviceable parts	\$3,900



<i>Contour Broadcast News Monitoring Systems Warranty</i>		
Broadcast Monitoring System - English Closed Captioning Warranty (SIN 132-12 Equipment Maintenance)	Broadcast Monitoring System - English Closed Captioning Warranty. Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version on all Contour and third party software provided with the system. • One Site Visit Per Year (2 days Max) to apply Contour patches and upgrades.	\$18,500
Broadcast Monitoring system - Foreign and English Warranty (SIN 132-34 Maintenance of Software as a Service)	Broadcast Monitoring system - Foreign and English Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version on all Contour and third party software provided with the system. • One Site Visit Per Year (2 days Max) to apply Contour patches and upgrades. • Non-Contour branded hardware is not included and requires a separate warranty proposal.	Call for Quote
Broadcast Monitoring System - Foreign 4 Channel Base Warranty (SIN 132-12 Equipment Maintenance)	Broadcast Monitoring System - Foreign 4 Channel Base Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version on all Contour and third party software provided with the system. • One Site Visit Per Year (2 days Max) to apply Contour patches and upgrades. • Non-Contour branded hardware is not included and requires a separate warranty proposal.	Call for Quote
Broadcast Monitoring System - Foreign 4 Channel Expansion Warranty (SIN 132-34 Maintenance of Software as a Service)	Broadcast Monitoring System - Foreign 4 Channel Expansion Warranty Standard Warranty Renewal, including: • Standard Contour phone support • Bug fixes and new software release to the current release version on all Contour and third party software provided with the system. • One Site Visit Per Year (2 days Max) to apply Contour patches and upgrades. • Non-Contour branded hardware is not included and requires a separate warranty proposal.	Call for Quote
<i>Contour Training and Engineering Services</i>		
Contour - User Training- DAC Site (2-day) (SIN 132-50 Training Courses)	Contour User Training (DAC Site) 2-day Contour User training at DAC's Indiana facility with one instructor. Price is per student and includes course materials and lunch. (Pricing requires a minimum of 3 students. Maximum class size is 15 students)	\$2,999
Contour - Admin Training- DAC Site (2-day) (SIN 132-50 Training Courses)	Contour Administrator Training (DAC Site) 2-day Contour Administrator training at DAC's Indiana facility with one instructor. Price is per student and includes course materials and lunch. (Pricing requires a minimum of 3 students. Maximum class size is 15 students) Prerequisites: Successful completion of Contour User Training	\$2,999
Contour - User Training- Client Site (2 day) (SIN 132-50 Training Courses)	Contour User Training (Client Site) 2-day Contour User training held at the client's facility (within CONUS) with one instructor. Price is per student and includes course materials and travel. (Pricing requires a minimum of 3 students. Maximum class size is 20 students).	\$2,999
Contour - Admin Training- Client Site (2-day) (SIN 132-50 Training Courses)	Contour Administrator Training (Client Site) 2-day Contour Administrator training at the client's facility (within CONUS). Price is per student and includes course materials and travel. (Pricing requires a minimum of 3 students. Maximum class size is 20 students). Prerequisite: Successful completion of Contour User Training	\$2,999
Contour - Train-Custom- DAC Site (SIN 132-50 Training Courses)	Customized Training (DAC Site) Quotes for customized training will be priced using the Contour Support rates for the development of the course and course materials for presentation at DAC's facility.	Call for Quote



Contour - Train-Custom-Client Site (SIN 132-50 Training Courses)	Customized Training (Client Site) Quotes for customized training will be priced using the Contour Support rates for the development of the course and course materials for presentation at the client's facility (within CONUS). Instructor travel, lodging and M&IE in accordance with the GSA FTR will also be quoted.	Call for Quote
Contour - Engineering Services - First Day (SIN 132-34 Maintenance of Software as a Service)	Customized Engineering Services (Client Site - 1st Day) Contour certified engineer to perform customer directed consulting/engineering services for first day at customer's location (within CONUS). Airfare, lodging and M&IE are not included. Customer is responsible for reimbursing travel costs in accordance with the GSA FTR.	\$2,900
Contour - Engineering Services - Add Day (SIN 132-34 Maintenance of Software as a Service)	Customized Engineering Services (Client Site - 2nd+ Day) Contour certified engineer to perform customer directed consulting/engineering services for a single additional day at customer's location (within CONUS).	\$1,450
Contour - DISA Preparation (SIN 132-34 Maintenance of Software as a Service)	Contour DISA Certification Preparation Engineering charge to prepare Contour branded or third party servers for compliance with networks requiring DISA certification. Pre and Post scan reports are provided to the customer to validate adherence. Cost is quoted per system using the Contour labor rates.	Call for Quote
Notes For Training OCONUS additional charges may apply.		