

---

**AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION  
TECHNOLOGY PROFESSIONAL SERVICES**

**Special Item No. 132-51**

<b>Information Technology (IT) Professional Services</b>		<b>Category Code</b>
FPDS Class D301	IT Facility Operation and Maintenance	S
FPDS Class D302	IT Systems Development Services	S
FPDS Class D306	IT Systems Analysis Services	S
FPDS Class D307	Automated Information Systems Design And Integration Services	S
FPDS Class D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services	S
FPDS Code D316	IT Network Management Services	S
FPDS Code D399	Other Information Technology Services, not Elsewhere Classified	S

**Bazon-Cox and Associates, Inc.  
1244 Executive Boulevard Suite B113  
Chesapeake, VA 23320  
(800) 769-1763  
(757) 410-2128  
Fax (757)410-2650**

Contract Number: **GS-35F-5528H**  
Period covered by contract: February 25, 2013 to February 24, 2018

**General Services Administration  
Federal Supply Service**

Pricelist current through Modification 0010 dated January 22, 2015

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage!<sup>tm</sup> system. Agencies can browse GSA Advantage!<sup>tm</sup> by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>.

---

**TABLE OF CONTENTS**

<b><u>Description</u></b>	<b><u>Page Number</u></b>
Table of Contents	2
Information for Ordering Offices	4
1. Geographic Scope of Contract	4
2. Contractor's Ordering Address and Payment Information	4
3. Liability for Injury or Damage	5
4. Statistical Data for Government Ordering Office—Completion of SF 279	5
5. FOB Destination	5
6. Delivery Schedule	5
7. Discounts	6
8. Trade Agreements Act of 1979, as Amended	6
9. Statement Concerning Availability of Export Packing	6
10. Small Requirements	6
11. Maximum Order	6
12. Use of Federal Supply Service Information Technology Schedule Contracts	6
13. Federal Information Technology/Telecommunication Standards Requirements	8
14. Security Requirements	9
15. Contract Administration for Ordering Offices	9
16. GSA Advantage! <sup>tm</sup>	9
17. Purchase of Open Market Items	10
18. Contractor Commitments, Warranties, and Representations	10
19. Overseas Activities	10
20. Blanket Purchase Agreements (BPAs)	11
21. Contractor Team Arrangements	11
22. Installation, Deinstallation, Reinstallation	11
23. Prime Contractor Ordering from Federal Supply Schedules	12
Terms and Conditions Applicable To Information Technology (IT) Professional Services (Special Item Number 132-51)	13
1. Scope	13
2. Performance Incentives	13
3. Ordering Procedures for Services (Requiring a Statement of Work)	13
4. Order	16
5. Performance of Services	16
6. Inspection of Services	16
7. Responsibilities of the Contractor	16
8. Responsibilities of the Government	17
9. Independent Contractor	17
10. Organizational Conflicts of Interest	17
11. Invoices	17
12. Payments	18

---

13. Resumes	18
14. Incidental Support Costs	18
15. Approval of Subcontracts	18
16. Description of IT Services and Pricing	18
USA Commitment to Promote Small Business Participation Procurement Programs	24
Federal Supply Schedule Blanket Purchase Agreement	25
Suggested Format for Blanket Purchase Agreements	25
Blanket Purchase Agreement	26
Basic Guidelines for Using "Contractor Team Arrangements"	27

---

<p align="center"><b>INFORMATION FOR ORDERING OFFICES APPLICABLE TO ALL SPECIAL ITEM NUMBERS</b></p>
--

---

**SPECIAL NOTICES TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!<sup>tm</sup> on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!<sup>tm</sup> and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. GEOGRAPHIC SCOPE OF CONTRACT:**

The minimum acceptable geographic scope of contract is the 48 contiguous states and the District of Columbia.

**2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

Bazon-Cox & Associates, Inc.  
1244 Executive Boulevard Suite B113  
Chesapeake, VA 23320  
(800) 769-1763 or (757) 410-2128  
FAX (757) 410-2650

**Contractor's Payment Address.**

Bazon-Cox & Associates, Inc.  
1244 Executive Boulevard Suite B113  
Chesapeake, VA 23320

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government

purchase cards **will** be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

(800) 769-1763 or (757) 410-2128

### 3. LIABILITY FOR INJURY OR DAMAGE:

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

### 4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE—COMPLETION OF STANDARD FORM 279:

Block 9: **G**. Order/Modification Under Federal Schedule  
Block 16: Data Universal Numbering System (DUNS): **798340725**  
Block 30: Type of Contractor: **B Other small business**  
Block 31: Woman-owned Small Business: **No**  
Block 36: Contractor's TIN: **54-1635186**  
Block 40: **A** Service Disabled Veteran Owned Small Business  
Block 45: Number of Employees: A = 50 or less  
Average Annual Gross Revenues: **R** = \$3,500,000-\$5,000,000

a. CAGE Code: **OWYA7**  
b. Contractor has registered with the **Service for Award Management** Database.

### 5. FOB DESTINATION:

As specified in individual delivery orders.

### 6. DELIVERY SCHEDULE:

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51	As specified in individual delivery order.

- b. Urgent Requirements. When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated

---

delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. DISCOUNTS:**

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: Over \$2000 0.5% 15 days; net 30 days  
Under \$2000 Net 30 days.  
Government purchase cards accepted.
- b. Quantity- None.
- c. Dollar Volume – None.
- d. Government Educational Institutions – None.
- e. Other – None.

**8. TRADE AGREEMENTS ACT OF 1979, as Amended:**

All items are U. S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

Export packing, when delineated in individual delivery orders, is available at extra cost outside the scope of this contract.

**10. SMALL REQUIREMENTS:**

The minimum dollar value of orders to be issued is \$100. Under SIN 132-51 the minimum labor hours is 40 consecutive hours, unless otherwise agreed to by the Government and the Contractor.

**11. MAXIMUM ORDER: (All dollar amounts are exclusive of any discount for prompt payment.)**

Special Item Number 132-51 – Information Technology (IT) Professional Services. The maximum dollar value per order for all IT Professional Services will be \$500,000.

**12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS:**

(Note: Special ordering procedures have been established for Special Item Number (SINs) 132-51 IT Professional Services. Refer to the terms and conditions for those procedures.)

In accordance with FAR 8.404, orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopses the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under

---

schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents

the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

- a. **Orders placed at or below the micro-purchase threshold.** Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.
  
- b. **Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold.** Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!<sup>™</sup>" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the supply or service representing the best value, the ordering office may consider –
  - (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
  - (2) Trade-in considerations;
  - (3) Probably life of the item selected as compared with that of a comparable item;
  - (4) Warranty considerations;
  - (5) Maintenance availability;
  - (6) Past performance; and
  - (7) Environmental and energy efficiency considerations.
  
- c. **Orders exceeding the maximum order threshold.** Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall –
  - (1) Review additional Schedule Contractor's catalogs/pricelists or use the "GSA Advantage!<sup>™</sup>" on-line shopping service;
  - (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
  - (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

**NOTE:** For orders exceeding the maximum order threshold, the Contractor may:

- 
- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
  - (2) Offer the lowest price available under the contract; or
  - (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

**d. Blank Purchase Agreements (BPAs).** The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

**e. Price reductions.** In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.

**f. Small Business.** For orders exceeding the micro-purchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

**g. Documentation.** Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

### **13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:**

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

#### **13.1 Federal Information Processing Standards Publications (FIPS PUBS):**

Information Technology Products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been

---

granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U. S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Office, both at the above address, or telephone number (703) 487-4650.

## **6.2 Federal Telecommunication Standards (FED-STDS):**

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD". Federal Telecommunication Standards are issued by the U. S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L` Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U. S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20889, telephone number (301) 975-2833.

## **14. SECURITY REQUIREMENTS:**

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery orders, a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is less.

## **15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES:**

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.).

## **16. GSA Advantage!<sup>tm</sup>:**

GSA Advantage!<sup>tm</sup> is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage!<sup>tm</sup> will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

---

Agencies can browse GSA Advantage!<sup>tm</sup> by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

#### **17. PURCHASE OF OPEN MARKET ITEMS:**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering office contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS)—referred to as open market items—to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g. publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering office contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

#### **18. CONTRACTOR COMMITMENTS, WARRANTIES, AND REPRESENTATIONS:**

- a. For the purpose of this contract, commitments, warranties, and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

#### **19. OVERSEAS ACTIVITIES:**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Outside the 48 contiguous United States will be negotiated between the Government and the Contractor.

---

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

## **20. BLANKET PURCHASE AGREEMENTS (BPAs):**

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as ". . . simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

## **21. CONTRACTOR TEAM ARRANGEMENTS:**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

## **22. INSTALLATION, DEINSTALLATION, REINSTALLATION:**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public

---

building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

### **23. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES:**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of a Federal Agency, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the Agency with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule Contractor); and
- (b) The following statement:

This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

---

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

**2. PERFORMANCE INCENTIVES**

- a. When using a performance based statement of work, performance incentives may be agreed upon between the Contractor and the ordering office on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.
- b. The ordering office must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. To the maximum extent practicable, ordering offices shall consider establishing incentives where performance is critical to the agency's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.
- d. The above procedures do not apply to Time and Material or labor hour orders.

**3. ORDERING PROCEDURES FOR SERVICES (Requiring A Statement Of Work)**

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(a) When ordering services, ordering offices shall—

(1) Prepare a Request (Request for Quote or other communication tool):

(i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security, travel, special knowledge, etc.) should be prepared.

---

(ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 132—51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

---

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—

(1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

(ii) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)

(c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)

The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

---

Ordering procedures for other services available on schedule at fixed prices for specifically defined services or tasks should use the procedures in FAR 8.404. These procedures are listed in the pricelist, under "Information for Ordering Offices," paragraph #12.

#### **4. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### **5. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering office.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering office.
- c. The Agency should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

#### **6. INSPECTION OF SERVICES**

The Inspection of Services—Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

#### **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, the FAR 52.227-14 Rights in Data – General, may apply.

---

**8. RESPONSIBILITIES OF THE GOVERNMENT**

Subject to security regulations, the ordering office shall permit Contractor access to all facilities necessary to perform the requisite IT services.

**9. INDEPENDENT CONTRACTOR**

All IT services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Government.

**10. ORGANIZATIONAL CONFLICTS OF INTEREST**

**a. Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b.** To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the Government, ordering offices may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

**11. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

---

## 12. PAYMENTS

For firm-fixed price orders the Government shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (FEB 2002) (Alternate II (FEB 2002)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

## 13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the User Agency upon request.

## 14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering agency in accordance with the guidelines set forth in the FAR.

## 15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

## 16. DESCRIPTION OF IT SERVICES AND PRICING

- a. Information Technology Professional Services offered include, but are not limited to:
- Engineering and Technical Services;
  - Requirements Analysis and Design;
  - Telecommunications Installation Services;
  - Resources and Facilities Management;
  - CAD/CAM Engineering Drawing Services;
  - Project Management; and
  - Other IT services contractor is specifically qualified to perform.

### 16.1 LAN/WAN Systems Analysis and Engineering Design

Perform a variety of projects which may be organized by technology, program or client. Oversee the analysis and development, and are concerned with design and implementation of major enterprise systems, including supporting personnel, hardware, software, and support facilities and/or equipment. Familiar with current network operating parameters and support the analysis and design, development, integration, and implementation of major operating systems.

---

## 16.2 Cable Systems Engineering Design

Complete cable systems engineering designs to include outside and inside plant adhering to MIL-HDBK 1012/3 Telecommunications Premises Distribution Planning, Designing, and Estimating. Contractor's staff consists of BICSI Registered Communication Distribution Design (RCDD) engineers with an average of over 15 years experience each in the analysis and design of telecommunication systems.

## 16.3 Structured Wiring Services

LAN/WAN, and broadband premise distribution systems that are composed of cable (fiber optic, coaxial, and twisted pair copper), cabinets/racks, backboards, terminal blocks, distribution and patch panels, outlets, connectors, and facility support structures (cable pathways such as tray/ladders, conduit, hangers, etc.).

## 16.4 Outside Plant Distribution System

Outside plant distribution systems that are composed of cable (fiber optic, coaxial, and twisted pair copper), cabinets/racks, backboards, terminal blocks, grounding protectors, distribution/patch panels, and facility support structures (conduit, manholes, poles, pedestals, etc.).

## 16.5 Inside Plant Distribution System

Inside plant distribution systems that are composed of cable (fiber optic, coaxial, and Category 3 and 5 unshielded twisted pair copper), main distribution frames, intermediate distribution frames, connectors, plugs, wall jacks, cable troughs, cable ways, conduit, and other pertinent hardware to support voice, data, and video systems permanently installed. Inside plant can also imply other systems such as security, fire alarms and environmental monitoring which have similar cabling requirements. Installation of all inside cables will be in accordance with current telecommunications industry standards (e.g., EIA/TIA specifications, etc.).

## 16.6 Installation of Facilities and Equipment

Installation of facilities and equipment may include modems, DSU/CSU, carrier terminals, companders, line conditioning equipment, multiplexers, secure and non-secure voice systems, switches, wireless radio frequency (RF) distribution, and related equipment, components, and systems which may be found in U. S. Government facilities.

## 16.7 Installation of LAN/WAN Equipment

LAN/WAN equipment includes hubs, switches, routers, bridges, concentrators, gateways, transceivers, network cards, computers, and related equipment, components, and systems which may be found in U. S. Government and/or commercial facilities. Contractor employs certified network engineers (CNEs) that can provide a full complement of LAN/WAN services which also include design, installation, implementation, training, and follow-up visits, as required, to ensure correct and proper operation.

---

## 16.8 Installation of Broadband and Sound Equipment

Installation of broadband and sound equipment may include headend (transceivers, modulators, multiplexers, etc.), splitters, taps, amplifiers, equalizers, power supplies, speakers, and related equipment.

- b. **LABOR CATEGORIES**—The following labor categories are offered for Information Technology Professional Services.

### **Labor Categories**

### **Hourly Rate**

**Commercial Job Title:      Program Manager**

**\$57.00**

Minimum/General Experience: Ten (10) years of Program Management experience providing oversight management over all facets of contracts issued to Contractor.

Functional Responsibility: Responsible for ensuring that all contractual matters are in compliance with all federal and state laws. Determines contract requirements and designates the Site Project Managers. Reviews all material lists to ensure timely and accurate material ordering and delivery. Ensures all tasks are fully manned with the proper mix of trade skills. Must be thoroughly familiar with Occupational Safety and Health Administration (OSHA) safety rules and regulations. Conducts feasibility studies; reviews contractual requirements for compliance; responsible for the day-to-day management of the program; liaisons with customers to review reports and procedures; reviews financial and budgetary documents to ensure that the project remains within budget; and reports directly to the President.

Minimum Education: Bachelor's Degree in Business or related field. Education may be substituted with experience (e.g., 2 years experience = 1 year of college) in providing program management of telecommunication projects.

**Commercial Job Title:      Design Engineer**

**\$54.48**

Minimum/General Experience: A minimum of five (5) years experience in network design of telecommunication, LAN/WAN, broadband, or sound distribution systems.

Functional Responsibility: Responsibilities include performing a variety of network engineering tasks, either independently or under limited supervision. Designs telecommunication networks for commercial and military customers. Analyzes configurations and develops feasibility studies and provides recommendations for updating systems to meet modern technologies.

Minimum Education: Bachelor's degree in Electrical or Electronic Engineering desired. Education may be substituted with experience (e.g., 2 years experience = 1 year of college). Must be a Certified NetWare Engineer (CNE) and/or hold current status as a Building Industry Consulting Services International (BICSI) Registered Communications Distribution Designer (RCDD).

---

**Commercial Job Title:      Senior Engineer      \$57.00**

Minimum/General Experience: A minimum of ten (10) years experience in engineering design, project management and field services with at least one year in each discipline of Network Inside/Outside cable plant design and Novell/Microsoft network configuration or Asynchronous Transfer Mode/Fiber Distributed Data Interface.

Functional Responsibility: Under general supervision, defines and executes systems engineering activities within a project. Must be experienced in telecommunication central office switch configuration or WAN/Internet network design or configuration. Responsible for system planning, performance management, capacity planning, testing and validation, benchmarking, information engineering, and development staffing of a systems engineering management plan.

Minimum Education: Bachelor's Degree in Electrical or Electronic Engineering

**Commercial Job Title:      Network Engineer      \$54.48**

Minimum/General Experience: Minimum of five (5) years experience in performing a variety of network engineering tasks, either independently or under supervision, which are broad in nature and are concerned with the design, installation, and implementation of integrated networks, including personnel, hardware, software and support facilities and/or equipment.

Functional Responsibility: Performs assigned tasks with some latitude for non-reviewed actions and decisions. Provides input for system planning, performance management, capacity planning, testing and validation of networks.

Minimum Education: High School Graduate. Certified *Novell* or *Microsoft* NetWare Engineer (CNE).

**Commercial Job Title:      Network Technician      \$53.55**

Minimum/General Experience: A minimum of four (4) years experience in telecommunication central office switch configurations. Must be capable of effective programming premise switches and updating databases.

Functional Responsibility: Responsible for performing preventive and operational maintenance on premise switches, and capable of performing minor troubleshooting and recommending restoral actions. Works under supervision of *Senior Systems Analyst*.

Minimum Education: High School Graduate. Graduate of premise switch maintenance school or four (4) years on-the-job training.

**Commercial Job Title:      Senior Systems Analyst      \$48.15**

Minimum/General Experience: Ten (10) years experience in providing program support to Program Managers and other systems analysts. Must have a minimum of six (6) years experience in network system analysis of computer and telecommunication systems/networks.

---

Functional Responsibility: Supervises the overall integration, installation, and testing of installed network systems and certifies them operational. Must have the ability to troubleshoot network system software/hardware problems and provide remedial actions.

Minimum Education: Bachelor's Degree in Computer Science desired. Education may be substituted with experience (e.g., 2 years experience = 1 year of college). Certified NetWare Engineer (CNE) desired, however not mandatory with sufficient formal training in network systems operation.

**Commercial Job Title:      Systems Analyst II      \$44.33**

Minimum/General Experience: Five (5) years experience in providing direct support to the Senior Systems Analyst in the integration, installation, and testing of installed network systems.

Functional Responsibility: Troubleshoot network systems and provides remedial actions to restore to full operational capability. Provides hotline support to customers. Has ability to adapt to new situations, technologies, and environments.

Minimum Education: High School Graduate. Certified NetWare Engineer (CNE) desired, however, not mandatory with sufficient formal training in network systems operations.

**Commercial Job Title:      Senior Installation Technician      \$41.80**

Minimum/General Experience: Six (6) years experience in organizing and supervising network installations and site surveys. Must have supervisory experience and project management experience in the supervision and management of an installation crew. Must have the ability to coordinate subcontractor efforts with their installation effort. Must have experience working from design plans and specifications, and possess the ability to work to schedules for completion of assigned tasks.

Functional Responsibility: Supervise installation crews in network installations. Maintains status and/or progress reports, cost reports, technical presentations and providing the design department with accurate as-built drawings, administration documentation, and test results for final delivery to the customer.

Minimum Education: High School Graduate. Certified NetWare Engineer (CNE) desired, however, not mandatory with sufficient formal training in network systems operations.

**Commercial Job Title:      Junior Installation Technician      \$35.54**

Minimum/General Experience: Three (3) years experience in organizing and implementing network installations and site surveys. Must have proven experience in project management and experience in the supervision and management of an installation crew. Must have the ability to coordinate subcontractor efforts with their installation effort. Must have experience working from design plans and specifications, and possess the ability to adhere to schedules for completion of assigned tasks.

---

Functional Responsibility: Supervise installation labor crews in network installations. Maintains status and/or progress reports, cost reports, technical drawings, administration documentation, and test results for final delivery to the customer.

Minimum Education: High School Graduate. Certified Installation Technician designation desired, however, not mandatory with sufficient formal training in network systems operations.

**Commercial Job Title:      Quality Control Specialist      \$44.33**

Minimum/General Experience: Seven (7) years experience in developing and maintaining Contractor's Quality Control Program in compliance with ISO 9001.

Functional Responsibility: Establish processes or procedures for evaluating systems and applicable documents to ensure total compliance with the contract. Conducts quality assurance inspections on material received and stored in accordance with the contract Bill of Materials. Maintains all quality assurance records and files in accordance with ISO 9001. Reviews all contracts and tasking orders and assists in the development of the Bill of Materials. Reviews all material receipts and compliance statements in accordance with specifications and standards. Reviews all inventory inspection results to ensure proper adherence to contract or task order requirements

Minimum Education: High School Graduate. Formal training in Quality Control (ISO 9001) desired, however, not mandatory provided individual possesses sufficient experience and informal training.

**Commercial Job Title:      Technical Writer/Editor      \$45.61**

Minimum/General Experience: Eight (8) years experience in developing and editing technical documents.

Functional Responsibility: Responsible for developing and editing of all documents originating from the Contractor's office ensuring conformance to standards for grammar and technical content and are developed in accordance with the required specifications and standards.. Assists in collecting and organizing information required for preparation of user's manuals, training materials, installation guides, proposals, and other reports and deliverables.

Minimum Education: Bachelor's Degree in English desired. Education may be substituted with experience (e.g., 2 years experience = 1 year of college).

**Commercial Job Title:      Draftsman      \$31.67**

Minimum/General Experience: Three (3) years experience in developing engineering drawings relating to telecommunication systems. Experienced in the use of AutoCAD r.13 and AutoCAD LT ver 3.

Functional Responsibility: Develops engineering drawings using computer based drawing packages. Must be familiar with current automatic computer aided design software



---

**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

PREAMBLE

**Bazon-Cox and Associates, Inc.**, provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities, please contact John L. Lentini, Vice President, (800) 769-1763 or (757) 410-2128; e-mail: baco@bazcox.com; Fax: (757) 410-2650.

---

**Federal Supply Schedule  
Blanket Purchase Agreement**

The use of Blanket Purchase Agreements (BPAs) under the Federal Supply Schedule Program has been permitted for a long time. Check Federal Acquisition Regulation (FAR) 13.203-1(f): "BPA's may also be established with Federal Supply Schedule contracts..."

For BPA's, agencies are empowered and encouraged to seek further price reductions.

Teaming arrangements are permitted with Federal Supply Schedule Contractors in accordance with FAR 9.6. Teaming arrangement may be incorporated into your BPA.

**Suggested Format**

BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act \_\_\_\_\_ (Agency) and **Bazon-Cox and Associates, Inc.**, enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract **GS-35F-5528H**.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures:

---

(Agency)	Date	Contractor	Date
----------	------	------------	------

---

BPA Number: \_\_\_\_\_  
(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number **GS-35F-5538H**, Blanket Purchase Agreements, Bazon-Cox and Associates, Inc., agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract.

<u>Labor Category</u>	<u>Discount</u>	<u>GSA Rate</u>	<u>*Special BPA Rate</u>
Program Manager		\$57.00	
Design Engineer		\$54.48	
Senior Engineer		\$57.00	
Network Engineer		\$54.48	
Network Technician		\$53.55	
Senior Systems Analyst		\$48.15	
Systems Analyst II		\$44.33	
Senior Installation Technician		\$41.80	
Junior Installation Technician		\$35.54	
Quality Control Specialist		\$44.33	
Technical Writer/Editor		\$45.61	
Draftsman		\$31.67	
Administrative Support		\$31.67	

\*Note: A new feature to the Federal Supply Schedule Program permits contractors to offer price reduction in accordance with commercial practice. Teaming arrangements are permitted with Federal Supply contractors in accordance with FAR Part 9.6.

- (1) Delivery is in accordance with the individual Delivery Orders.
- (2) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.
- (3) This BPA does not obligate any funds.
- (4) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.
- (5) The following office(s) is hereby authorized to place orders under this BPA:  
OFFICE POINT OF CONTACT \_\_\_\_\_
- (6) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
- (7) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
  - (a) Name of contractor;
  - (b) Contract number;
  - (c) BPA number;
  - (d) Model number or National Stock Number (NSN);
  - (e) Purchase Order Number;
  - (f) Date of purchase;
  - (g) Quantity, unit price, and extension of each item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
  - (h) Date of shipment
- (8) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (9) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the contractor's invoice, the provisions of this BPA take precedence.

---

BASIC GUIDELINES FOR USING  
"CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.