# GENERAL SERVICES ADMINISTRATION

## Federal Supply Service

## Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

# Multiple Award Schedule

FSC Group: Information Technology          FSC Class: Leave Blank
Contract number: GS35F559GA

Contract period: July 19, 2017 to July 18, 2027



LC ROGERS TECHNOLOGIES, LLC
130 Inverness Plaza Suite 320
Birmingham, AL 35242

Phone: 205-538-3222
Contractor's internet address/web site where schedule information can be found (as applicable): www.iwmentor.com

Contract administration source
Chris Rogers
chris@iwmentor.com
205-538-3222

Business size: Small
List Socioeconomic status: Woman Owned business, Women Owned (WOSB)

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Modification #PO-0007 effective Mar 8,2022
Prices Shown Herein are Net (discount deducted)

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# CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

| SINs | Recovery | SIN Title |
|------|----------|-----------|
| 54151S | 54151S | Information Technology Professional Services |
| 611420 | 611420 | Information Technology Training |
| OLM | OLM | Order-Level Materials |

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 6

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Page 6

2. Maximum order:  SIN 54151S: $500,000.00
SIN 611420: $250,000.00
SIN OLM: $250,000.00

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). 130 Inverness Plaza Suite 320 Birmingham, AL 35242

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 132-50 - 2-4: 10% / 5+: 25% (All Training except SharePoint Online Training - Workflows & Forms Training - Self Paced)
132-51 – 12.5% for Projects over $50,000

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). 130 Inverness Plaza Suite 320
Birmingham, AL 35242

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Ordering Address

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number. XN75SMV21LH9
24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

# GSA OFFERINGS

| SIN | LABOR CATEGORY | PRICE OFFERED TO GSA (w/ IFF) |
|---|---|---|
| 54151S | SharePoint Consultant | $195.47 |
| 54151S | Cloud Development Manager | $146.60 |
| 54151S | Cloud Solutions Consultant 1 | $112.39 |
| 54151S | Cloud Solutions Consultant 2 | $146.60 |
| 54151S | Cloud Solutions Consultant 3 | $195.47 |

| SIN | Course Title | Course Length | Minimum Participants | Maximum Participants | PRICE OFFERED TO GSA (including IFF) | QUANTITY/ VOLUME DISCOUNT |
|---|---|---|---|---|---|---|
| 611420 | SharePoint Online Training - Fast Class - Self Paced | Self Paced | 1 | 1 | $191.44 | 2-4: 10% / 5+: 25% |
| 611420 | SharePoint Online Training - Fast Class Live Online | Self Paced | 1 | 1 | $191.44 | 2-4: 10% / 5+: 25% |
| 611420 | SharePoint Online Training - SharePoint Power User Training - Self Paced | Self Paced | 1 | 1 | $813.60 | 2-4: 10% / 5+: 25% |
| 611420 | SharePoint Online Training - SharePoint Power User Training Live Online | Self Paced | 1 | 1 | $909.32 | 2-4: 10% / 5+: 25% |
| 611420 | SharePoint Online Training - Workflows & Forms Training - Self Paced | Self Paced | 1 | 1 | $957.18 | none |
| 611420 | SharePoint Online Training - Workflows & Forms Training Live Online | Self Paced | 1 | 1 | $1,148.61 | 2-4: 10% / 5+: 25% |

| Labor Category | Functional Responsibilities | Minimum Education | Minimum Experience (Years) |
|---|---|---|---|
| SharePoint Consultant | To plan and execute SharePoint development activities, so as to bring client and internal projects in on time and in budget. To assist with presales and estimations, presentations and workshops and establish client relationships from a technical perspective. To manage projects independently.<br><br>To design, define and document solutions, taking part in technical requirement meetings, workshops, conference calls, discussion forums and related meetings Gathering client requirements, to quote and estimate on projects, design systems architecture, project plan (alongside a Lead PM), and work with systems testing. To work through specifications and develop solutions where appropriate in line with project documentation. Working within time guidelines. Business Analysis. | Bachelor's Degree | 14 |
| Cloud Development Manager | Manages the planning, development, and implementation of cloud based solutions.  Interfaces with the various entities involved including developers, engineers, support personnel, and customers.  Provides recommendations to all parties involved based on best practices, risk mitigation and application integration. | Bachelor's Degree (a) Substitute 5 years experience | 3 |
| Cloud Solutions Consultant 1 | Develops and maintains cloud based information systems that are efficient and reliable.  Performs the tasks of configuration, maintenance, and troubleshooting, while providing guidance on best practices, increased efficiency and user acceptance. | Bachelor's Degree (a) Substitute 2 years experience | 1 |
| Cloud Solutions Consultant 2 | Develops and implements cloud based information systems.  Provides the ability to integrate existing business processes into an efficient and reliable cloud based solution.  Interfaces with the various entities involved including developers, engineers, support personnel, and customers.  Provides recommendations to all parties involved based on best practices, risk mitigation and business process integration. | Bachelor's Degree (a) Substitute 5 years experience | 3 |

| Labor Category | Functional Responsibilities | Minimum Education | Minimum Experience (Years) |
|---|---|---|---|
| Cloud Solutions Consultant 3 | Architects, develops, and implements complex cloud based information systems. Provides the ability to integrate existing business processes into an efficient and reliable cloud based solution. Interfaces with the various entities involved including developers, engineers, support personnel, and customers. Provides recommendations to all parties involved based on best practices, risk mitigation and business process integration. | Bachelor's | 7 |

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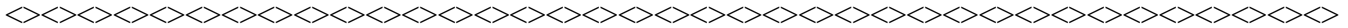
**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

# COMPANY INFORMATION

Information Worker Mentor is an online training company. We specialize in SharePoint, Microsoft Teams, Power Apps and Power Automate. You may enroll in our self-paced courses as monthly or yearly subscriptions. Check out our plans, to decide which level is best for you.
Our Training

**Created by a Microsoft MVP**

Our course selection includes content created for beginners, end users, and more advanced power users. The classes are written and taught by Laura Rogers. Laura is a SharePoint and Microsoft 365 expert, speaker, author and educator. She is well-versed in helping organizations make the most of their SharePoint environments and automate business processes using out-of-box functionalities such as Power Apps, and Power Automate flows. Laura's technical expertise also includes over 16 years of experience working with Microsoft's messaging and collaboration systems. She has been named a Microsoft Most Valuable Professional (MVP) for the past eleven years. A seasoned author and speaker, Laura has presented at over sixty conferences, user groups and SharePoint Saturdays, and she runs the Birmingham (AL) SharePoint User Group. She has contributed to several books on SharePoint over the past twelve years.

**Our Plans**

Many organizations are turning to the ever-evolving modern collaboration platform that is Microsoft 365. At IW Mentor, we pride ourselves on keeping on top of the changes that are constantly happening in the platform. We work hard to keep our content refreshed and updated with the latest information. We also know that the traditional method of spending thousands of dollars on a class only to have the technology change a few months later is not as efficient as it once was. That is why we offer subscription plans and sell individual modules to best suit our customer's needs.