GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

The Contractor **is** awarded under the cooperative purchasing program and disaster recovery for all awarded SINs.

Special Item Numbers: **132-51 IT Professional Services**

Skanes Technology Group, LLC

(410) 884-4031 (Office)
(443) 979-9057 (Fax)
skanestech.com
Contract Administrator: Riley Skanes
E-Mail: riley@skanestech.com

SDVOSB
Service Disabled Veteran Owned Small Business

SBA
8(a) Certified

Contract Number: GS35F564GA

Period Covered by Contract:

Date of Award + 5 years

TABLE OF CONTENTS

CUSTOMER INFORMATION

1a.   Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.
Special Item Number: 132-51   IT Professional Services

1b.   Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
See *Approved GSA Pricing*

1c.   If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

2.   Maximum order.
$500,000

3.   Minimum order.
$100

4.   Geographic coverage.
The Geographic Scope of Contract will be domestic deliver only.

5.   Point of production.
N/A

6.   Discount from list prices or statement of net price.
Prices shown are NET Prices; Basic Discounts have been deducted.

7.   Quantity discounts:

8.   Prompt payment terms:
1% 10 days/Net 30

9a.   The Government Purchase Card *will be accepted* for payment on orders below the micro-purchase threshold.

9b.   The Government Purchase Card *will be accepted* for payment on orders above the micro-purchase threshold.

10.   Foreign items.
N/A

11a.   Time of delivery.
SPECIAL ITEM NUMBER   DELIVERY TIME (Days ARO)
132-51   As negotiated with ordering activity

11b.   Expedited Delivery.
As negotiated with ordering activity

11c.   Overnight and 2-day delivery.
As negotiated with ordering activity

11d.   Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.
As negotiated on the task order level.

12.   F.O.B. point.
Destination

13a.   Ordering address.
Skanes Technology Group LLC's
10440 Little Patuxent Parkway - Suite 900
Columbia, MD 21044

13b.   Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14.   Payment address.
Skanes Technology Group LLC's
10440 Little Patuxent Parkway - Suite 900
Columbia, MD 21044

15.   Warranty provision: *None*

16.   Export packing charges, if applicable.
Not Applicable

17.   Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).
Not applicable

18.   Terms and conditions of rental, maintenance, and repair are *not applicable.*

19.   Terms and conditions of installation are *not applicable.*

20.   Terms and conditions of repair parts are *not applicable.*

20a.   Terms and conditions for any other services.
Not applicable

21.   List of service and distribution points:
Skanes Technology Group LLC's
10440 Little Patuxent Parkway - Suite 900
Columbia, MD 21044

22.   List of participating dealers is *not applicable*.

23.   Preventive maintenance is *not applicable*.

24a.   Special attributes such as environmental attributes are *not applicable.*

24b.   If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
        Not applicable

25.   Data Universal Number System (DUNS) number: *832903632*

26.   Notification regarding registration in SAM.gov database: *Contractor HAS registered with the System for Award Management (SAM).*

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND IDENTITY ACCESS MANAGEMENT PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-60F)

****NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.**

1. SCOPE

a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/IAM Professional Services within the scope of this Information Technology Schedule.

b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

      (1) Cancel the stop-work order; or

      (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

      (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

      (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS −COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I − OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. INDEPENDENT CONTRACTOR All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions. "Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving

the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

> (1) The offeror;
> (2) Subcontractors; and/or
> (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT/IAM Service offered under Special Item Numbers 132-51 IT/IAM Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT/IAM Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
1.	Executive Director, Subject Matter Expert	Fifteen years of progressively difficult systems analysis and task management experience.	Delivers detailed technical insight, specialized expertise, and industry best practices to solve complex problems. Manages and supervises a team of experts for major programs. Provides conceptual, quantitative, and qualitative analysis.	Master's Degree in Management, Engineering or a related discipline.
2.	Advanced Discipline Specialist I	Twelve years of progressively difficult experience in a discipline related to computer technology (such as software reuse, system architecture, information security, telecommunication, network optimization, or performance modeling) or business analysis and modeling.	Provides highly technical expertise and guidance for automation of complex secure systems and processes in the specialty discipline. Uses refined data modeling techniques to conduct independent and investigative studies, research, defines metrics, and creates innovative solutions.	Advanced degree in Computer Science, Business Management, Engineering, Math or Science.
3.	Advanced Discipline Specialist II	Seven years of progressively difficult experience in a discipline related to computer technology (such as software reuse, system architecture, information security, telecommunication, network optimization, or performance modeling) or business analysis and modeling.	Provides technical expertise and guidance for automation of complex systems and processes in the specialty discipline. Conducts big data research and creates innovative solutions. Works with the Government and industry to create solutions through rapid application development techniques.	Advanced degree in Computer Science, Business Management, and Engineering or in the specialty discipline; or equivalent work experience with a Bachelor's Degree.
4.	Application/ Web Developer	Four years' experience is required	Plan, build, maintain, and manage web application development. Perform analysis, testing, and debugging of applications. Collaborate with other team members to recommend optimal solutions. Fluent understanding of	Bachelor's Degree in computer science, electronics engineering or other engineering or technical discipline

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
			common developer languages such as HTML, XML, VBA, Java, J2EE, Java Scripting, C++ and .NET. Hands on experience with SQL Server or My SQL, Apache, Android, and Linux	or an additional three years of related technical experience.
5.	Data Analyst	Minimum of five years of consulting and project management experience.	Performs data collection, and data management task. Performs preliminary data analysis. Supervises Data Analyst II. Responsible for performing information collection, analysis, and interpretation under the direction of senior staff.	Bachelor's Degree in Economics, Statistics, Applied Mathematics, Survey Methodology, Computer Science, Business Management
6.	Database Administrator I	10 years of progressive experience in systems analysis and administration	Provide technical expertise in the design of database structures. Defines policies and procedures for database administration. Supervise all database tasks. Define backup, recovery, and performance policies. Leads in defining requirements for database scalability, and engaging others for scalability impact.	Bachelor's degree in Computer Science or related discipline. Master's preferred
7.	Database Administrator II	Eight years of progressive experience in systems analysis and administration	Provide technical expertise in the design of database structures. Defines policies and procedures for database administration. Define backup, recovery, and performance policies. Set user privileges, configure, troubleshoot database instances, replication, backup, partitions, storage, and access.	Bachelor's degree in Computer Science or related discipline or an additional three years of related general experience.
8.	Database Administrator III	Three years of progressively difficult experience in systems analysis and programming.	Provide technical support in the design of the database structure. Work will include installing, configuring, troubleshooting, and maintaining a database system. The individual shall also be able to determine when and where problems exist in a database and provide solutions to fix those problems found.	Bachelor's degree in Computer Science or a related discipline or an additional three years of related general experience.
9.	Functional Analyst I	Eight years of progressively difficult experience in functional and systems analysis.	Functional knowledge of task order specific requirements, or developing functional requirements for small to mid-size projects or specific tasks. Demonstrated ability to work independently or under only general direction of the Principal Functional Analyst. Leads a medium to large team performing tasking in area of discipline or related areas (Operations Analysis).	Bachelor's degree in Computer Science or a related discipline.

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
10.	Functional Analyst II	Five years of progressively difficult experience in functional and systems analysis.	Basic knowledge of task order specific requirements, or developing functional requirements for small projects. Can perform work with minimal or no general direction. Ensures that work in area of discipline (Operations Analysis).	Bachelor's degree in Computer Science or a related discipline or an additional three years of related technical experience.
11.	Functional Analyst III	Two years of progressively difficult experience in functional and systems analysis.	Basic knowledge of task order-specific requirements, or developing functional requirements for small projects. Required to work under only general direction. Assists with work in the area of discipline (Operations Analysis).	Bachelor's degree in Computer Science or a related discipline or an additional three years of related technical experience
12.	Help Desk Support - Tier 1	Two (2) years of experience required.	A Help Desk Tier 1 is able to respond to end user request for assistance using existing manuals and scripted responses. Must be able to effectively interact with customers and be able to refer ongoing issues to the appropriate engineering support team.	High School or GED and technical training in electronics engineering or other engineering or technical discipline is required.
13.	Help Desk Support - Tier 2	Three (3) years of technical relevant experience required.	A Help Desk Tier 2 is able to quickly respond to end user requests for assistance when existing manuals and scripted responses are not sufficient to meet user needs. Must be able to interact with customers and diagnose problems and lead customers through the necessary steps to correct their issues.	Bachelor's degree is preferred. Technical training in computer science, electronics engineering or other engineering or technical discipline is required.
14.	Help Desk Support - Tier 3	Five (5) years of technical relevant experience required.	A Help Desk Tier 3 has experience in planning, implementing, and managing customer service systems. Is able to handle customer satisfaction issues. Has experience in reviewing data to identify trends and issues. Is able to effectively report trends to system program teams.	Bachelor's Degree in computer science, electronics engineering or other engineering or technical discipline or an additional three years of related technical experience.
15.	IA/Security Specialist I	Eight years of general IT experience.	An IA/Security Specialist Level I has extensive IT experience with cyber security policy and threat mitigation. Strong understanding of the NIST Risk Management Framework processes and steps to integrate information security and risk management activities into the system development life cycle. Must be well versed in cyber security tools, network topologies, intrusion detection, PKI, and secured networks. Analyst must posses a high level of expertise in	Bachelor's Degree in computer science, electronics engineering or other engineering or technical discipline or an additional five years of general experience. Must have required DOD 8570.01 and 84500.1

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
			developing long term strategies and be knowledgeable about various cyber threats and mitigation methods	IA baseline certifications.
16.	IA/Security Specialist II	Six years of general IT experience.	A IA/Security Specialist Level II has extensive IT experience in of Cyber Security with a vast array of IT systems involving end user security as well as enterprise level security tools. Proficient understanding of the NIST Risk Management Framework processes and steps. Experience in designing and implementing systems that meet agency cyber security policy and regulations. Must have experience in Cyber Security tools, network topologies, intrusion detection, PKI, and secured networks.	Bachelors in computer science, electronics engineering or other engineering or technical discipline or an additional three years of general experience. Must have required DOD 8570.01 and 84500.1 IA baseline certifications
17.	IA/Security Specialist III	Three years of general IT experience.	Supports and assists with coordination and implementation of client's information security. Has IT experience with systems involving end user support. Familiar with the NIST Risk Management Framework. Has knowledge of cyber security tools, network topologies, intrusion detection, PKI, and secured networks.	Associate's Degree or other engineering or technical with relevant industry certifications. Must have required DOD 8570.01 and 84500.1 IA baseline certifications
18.	IT Training Specialist	Four years of progressive IT experience.	Performs task analyses to identify training objectives, construct job performance measures, and specify learning activities and appropriate instructional delivery methods. Identifies training requirements by performing surveys and needs assessments based on past experience and training as well as current and projected job requirements. Cooperates closely with design and development teams to ensure incorporation of training needs into the system development life cycle process.	Bachelor's degree in Information Management Systems or a related field or an additional three years of general experience.
19.	Network Engineer I	Ten years of progressive experience in the fields of IT Networking, server technologies, and host based networks	Defines network, security, and scalability policies in conjunction with management. Implement transition programs and schedules from legacy systems to current ones. Defines network architecture and diagrams. Supports users achieve optimum use of their computer networks by performing needs analysis, procurement support, installation, training and problem resolution for the local and wide area networks.	Bachelor's degree in Computer Science or a related discipline. A Master's degree is desired but not required.

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
20.	Network Engineer II	Seven years of progressively difficult IT networking, server technologies and host-based networks experience.	Supports users achieve optimum use of their computer networks by performing needs analysis, procurement support, installation, training and problem resolution for the local and wide area networks.	Bachelor's degree in Computer Science or a related discipline or an additional three years of general experience.
21.	Principal Functional Analyst	Ten years of progressively difficult systems analysis and task management experience.	Technical leader and manager for multiple tasks in area of discipline and related areas (Operations Analysis, T&E/IV&V, CM, QA, Technical Documentation, Information Security, Financial Management and Administration, Program Support, etc.)	Bachelor's degree in Computer Science or a related discipline. A Master's degree is preferred.
22.	Principal Software Engineer	Eight years of progressively difficult systems analysis and programming.	Analyzes requirements for computer capabilities and determining system functions. Designs and documents data systems to accomplish system functions in an optimum manner. Develops plans for IT systems from project inception to completion. Analyzes the problem and the information to be processed and defines the problem Specific computer programs and functions that meet the system design efficiently and that provide for ease of maintenance.	Bachelor's degree in Computer Science or a related discipline. A Master's degree is preferred.
23.	Principal Systems Architect	Ten years of progressively difficult systems engineering, design, analysis, and task management experience.	Works independently to provide system design and engineering tasks which are concerned with system architecture and design and implementation of enterprise systems development and integration, including hardware, software, and support personnel, facilities and/or equipment. Design and engineering services integrate into the customer organization's Enterprise Architecture.	Master's degree in Engineering or a related discipline. A Bachelor's Degree and 3 years of general experience is equivalent to a Master's Degree.
24.	Principal Systems Engineer	Ten years of progressively difficult systems engineering & analysis, and task management experience.	Provides highly technical expertise and guidance for performance of tasks using best practices, modern system engineering methods and performance measurement techniques. Expertise may be in advanced or highly complex IT systems. Performs in all phases of system development and implementation, with special emphasis on study and analysis, and testing and acceptance phases.	Bachelor's degree in Computer Science, Engineering or a related discipline. A Master's degree is preferred.
25.	Program Manager I	Twelve years of progressively difficult systems analysis and task management experience.	Must demonstrate proven supervisory and management skills. Provides contract oversight, management, direction, and technical guidance of all project	Bachelor's degree in Computer Science or a related discipline. A Master's degree is

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
			staff/contract personnel. Requires IT management experience, a demonstrated ability to provide guidance and direction for multiple tasks across several functional areas, including the use of different technologies.	desired but not required.
26.	Program Manager II	Ten years of progressively difficult project systems analysis and task management experience.	Provides management and technical guidance to contract personnel on the performance of all task orders issued under this contract. Expertise will be in advanced or highly complex IT systems.	Bachelor's degree in Computer Science or a related discipline.
27.	Project Coordinator I	Eight years' experience is required.	Oversees and maintains current project documentation and record of changes including status reports. Leads coordination activity to establish budgets and monitor performance. Assigns and delegates tasks at the direction of project manager.	Bachelor's Degree an additional two years of general experience.
28.	Project Coordinator II	Six years' experience is required	Maintains current project documentation and record of changes including status reports. Assists in establishing budgets and monitoring performance. Coordinates most activities related to financial and administrative functions, such as budgeting, manpower and resource planning, and financial reporting.	Associates Degree or an additional two years of general experience.
29.	Project Manager I	Ten years of progressively difficult project systems analysis and task management experience.	Leads and provides project oversight through all phases of the IT services life cycle or task order, including planning, requirements analysis, design, development, testing, installation, and evaluation. Provides technical and programmatic guidance to contract personnel.	Bachelor's degree or an additional five years of general experience
30.	Project Manager II	Eight years of progressively difficult project systems analysis and task management experience.	Supervises and coordinates all tasks including planning, requirements analysis, design, development, testing, installation, and evaluation. Responsible for conducting the project in a timely manner, ensuring the quality of work products, maintaining financial soundness of the project, managing interactions, and reporting progress and issues.	Bachelor's degree in Computer Science or at least seven years of progressively difficult project systems analysis and task management experience.
31.	Senior Administration Specialist	Four years' experience in supporting and coordination of upper level management.	Responsible for supporting all aspects of a project including documentation, interacting with management, supporting project task, data entry, and project coordination. Should be able to review deliverables for clarity and consistency.	Associate's degree or an additional three years of general experience

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			Should be proficient in technical requirements for database maintenance, organizing materials, and word processing.	
32.	SharePoint Developer	Four years' experience of IT experience	Leads complete software development lifecycle, including analysis, design, configuring, programming and unit testing for information worker applications based on Microsoft technologies. Produces end-user and technical documentation. Leverages knowledge of architectural design, web parts development, management and troubleshooting.	Bachelor's degree or an additional three years of general experience
33.	Software Engineer Level I	Six years systems analysis/programming experience.	Provides supervisory technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, and for progress in accordance with schedules.	Bachelor's degree in Computer Science, or related field.
34.	Software Engineer Level II	Three years' experience balanced with both systems analysis and programming.	Designs and documents data systems to accomplish system functions in an optimum manner. Develops plans for IT systems from project inception to completion. Analyzes the problem and the information to be processed and defines the problem.	Bachelor's degree in Computer Science, or related field. Associates Degree in Computer programing or related discipline and 3 years of general experience is equivalent to a Bachelor's Degree.
35.	Sr. Knowledge Management Specialist	Seven years of IT experience	Work with senior leadership to develop communications strategy and knowledge sharing program. Focus on sharing information and promoting collaboration across offices, teams and communities of practice. Produces end-user documentations. Leverages knowledge of COTS and GOTS platforms. Facilitates greater sharing of ideas, work and experiences. Develops a measurement framework for assessing the performance of knowledge sharing program.	Bachelor's degree in communications or similar/related field or an additional three of years of general experience.
36.	Subject Matter Expert	Twelve years of progressively advanced experience in the application or management	Provides highly technical expertise and guidance for business needs, operations, engineering, and development. Leads teams and conducts independent studies, writes complex algorithms, conducts	Advanced degree in Computer Science, Engineering. Bachelor's degree and three years of

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
		of information technology to meet business needs.	research, and creates innovative solutions. Stays current with the specialty through publishing papers, writing books, or making presentations in conferences.	general experience is equivalent to a Masters.
37.	System Engineer Level I	Eight years of progressively difficult experience in systems analysis and programming.	Provides highly technical expertise and guidance for performance of tasks where it is needed. Expertise may be in advanced or highly complex IT systems. Performs in all phases of software development and implementation, with special emphasis on study and analysis, and testing and acceptance phases.	Bachelor's degree in Computer Science, Engineering or a related discipline. A Master's degree is desired but not required.
38.	System Engineer Level II	Six years of progressively difficult experience in systems analyst and programming.	Provides highly technical expertise and guidance for performance of tasks where it is needed. Expertise may be in advanced or highly complex IT systems. Performs full life cycle applications systems development from requirements analysis through training, on-site and hot-line support, functional requirements formulation.	Bachelor's degree in Computer Science, Engineering or a related discipline.
39.	Systems Architect I	Eight years of progressively difficult systems engineering, design, analysis, and task management experience.	Works independently to provide system design and engineering tasks which are concerned with system architecture and design and implementation of enterprise systems development and integration, including hardware, software, and support personnel, facilities and/or equipment. Design and engineering services integrate into the customer organization's Enterprise Architecture.	A Bachelor's Degree in related field. Master's Preferred.
40.	Systems Architect II	Six years of progressively difficult systems engineering, design, analysis, and task management experience.	Works independently to provide system design and engineering tasks which are concerned with design and implementation of enterprise systems development and integration, including hardware, software, and support personnel, facilities and/or equipment.	A Bachelor's Degree in related field.
41.	Technical Specialist	Three years of general microcomputer hardware and software experience.	Coordinates proposed policies, procedures, systems, forms and reports among all locations and departments. Analyzes existing forms and methods to promote effective operations through standardization, improvement, simplification, discontinuance or other methods.	An Associate's degree or an additional three years of general experience.

#	IT/IAM Professional Services	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)	Educational Responsibility
42.	Technical Writer I	Seven years of technical writing/documentation experience.	Leads, defines, and facilitates documentation processes. Provides version control instructions and guidance to contributors, reviewers, and writers. Manages the editing process and the incorporation of content provided by user, specialist, analyst, programmer, and operations personnel.	Bachelor's degree in English or a related discipline, or an additional three years of general experience.
43.	Technical Writer II	Four years of technical writing/documentation experience.	Prepares and edits IT documentation incorporating information provided by user, specialist, analyst, programmer, and operations personnel. Shall have a substantial knowledge of the capabilities of computer systems. Duties include writing, editing, and/or creating graphics for technical information for both technical and non-technical personnel.	Bachelor's degree in English or a related discipline, or an additional three years of general experience.
44.	User/Web Experience Designer	Three years of progressively difficult experience in systems analysis and programming.	Provides highly technical expertise and guidance for the development of client-server applications, which will operate in a GUI environment including but not limited to Microsoft Windows, OS/2 Presentation Manager, X-Windows, Unix.	Bachelor's degree in Computer Science, or related field or an additional three years of general experience.

Approved IT/IAM Pricelist

	SIN	SERVICE	PRICE OFFERED TO GSA (Government Site)	PRICE OFFERED TO GSA (Contractor site)
1.	132-51	Executive Director, Subject Matter Expert	$173.70	$184.37
2.	132-51	Advanced Discipline Specialist I	$178.41	$189.23
3.	132-51	Advanced Discipline Specialist II	$149.82	$159.73
4.	132-51	Application/Web Developer	$83.16	$89.18
5.	132-51	Data Analyst	$82.45	$88.26
6.	132-51	Database Administrator I	$109.37	$117.99
7.	132-51	Database Administrator II	$98.34	$106.61
8.	132-51	Database Administrator III	$79.61	$87.28
9.	132-51	Functional Analyst I	$103.25	$111.68
10.	132-51	Functional Analyst II	$87.23	$95.14
11.	132-51	Functional Analyst III	$71.04	$77.46
12.	132-51	Help Desk Support - Tier 1	$63.69	$71.10
13.	132-51	Help Desk Support - Tier 2	$74.39	$82.00
14.	132-51	Help Desk Support - Tier 3	$83.53	$90.70
15.	132-51	IA/Security Specialist I	$134.91	$144.35
16.	132-51	IA/Security Specialist II	$108.21	$116.79
17.	132-51	IA/Security Specialist III	$95.14	$103.30
18.	132-51	IT Training Specialist	$62.18	$69.30
19.	132-51	Network Engineer I	$126.16	$135.32
20.	132-51	Network Engineer II	$109.79	$118.43
21.	132-51	Principal Functional Analyst	$123.89	$132.97
22.	132-51	Principal Software Engineer	$114.78	$123.57
23.	132-51	Principal Systems Architect	$166.16	$176.60
24.	132-51	Principal Systems Engineer	$130.42	$139.72
25.	132-51	Program Manager I	$139.25	$148.82
26.	132-51	Program Manager II	$117.58	$126.47
27.	132-51	Project Coordinator I	$69.28	$75.50
28.	132-51	Project Coordinator II	$59.00	$66.07
29.	132-51	Project Manager I	$110.91	$119.43
30.	132-51	Project Manager II	$104.28	$114.54
31.	132-51	Senior Administration Specialist	$47.92	$54.58
32.	132-51	SharePoint Developer	$87.61	$95.53
33.	132-51	Software Engineer Level I	$99.34	$107.64
34.	132-51	Software Engineer Level II	$78.82	$86.47
35.	132-51	Sr. Knowledge Management Specialist	$77.99	$84.69
36.	132-51	Subject Matter Expert	$195.67	$207.05
37.	132-51	System Engineer Level I	$106.49	$115.02
38.	132-51	System Engineer Level II	$93.48	$101.60
39.	132-51	Systems Architect I	$139.61	$149.20
40.	132-51	Systems Architect II	$117.96	$126.85
41.	132-51	Technical Specialist	$63.57	$70.73
42.	132-51	Technical Writer I	$67.54	$74.83
43.	132-51	Technical Writer II	$57.89	$63.89
44.	132-51	User/Web Experience Designer	$79.95	$87.63