



9801 Broken Land Parkway, Suite 100
Columbia, MD 21046

GSA INFORMATION TECHNOLOGY SCHEDULE 70

PROPOSED AUTHORIZED PRICE LIST (including IFF)

SIN	GSA Labor Category	BASE PERIOD				
		Hourly Rate Year 1	Hourly Rate Year 2	Hourly Rate Year 3	Hourly Rate Year 4	Hourly Rate Year 5
132-51	Junior Analyst	\$ 71.96	\$ 73.69	\$ 75.46	\$ 77.27	\$ 79.12
132-51	Analyst	\$ 89.42	\$ 91.56	\$ 93.76	\$ 96.01	\$ 98.32
132-51	Senior Analyst	\$126.80	\$129.84	\$132.96	\$136.15	\$139.42
132-51	Junior Developer	\$ 71.44	\$ 73.15	\$ 74.91	\$ 76.71	\$ 78.55
132-51	Developer	\$118.95	\$121.80	\$124.72	\$127.72	\$130.78
132-51	Senior Developer	\$132.81	\$135.99	\$139.26	\$142.60	\$146.02
132-51	Junior Engineer	\$ 68.18	\$ 69.81	\$ 71.49	\$ 73.21	\$ 74.96
132-51	Engineer	\$ 93.34	\$ 95.58	\$ 97.88	\$100.23	\$102.63
132-51	Senior Engineer	\$117.92	\$120.75	\$123.65	\$126.62	\$129.66
132-51	Project Manager	\$108.86	\$111.47	\$114.15	\$116.89	\$119.69
132-51	Program Manager	\$112.58	\$115.28	\$118.05	\$120.88	\$123.79
132-51	Senior Program Manager	\$141.13	\$144.52	\$147.99	\$151.54	\$155.18
132-51	Subject Matter Expert	\$115.34	\$118.11	\$120.94	\$123.84	\$126.82
132-51	Senior Subject Matter Expert	\$155.67	\$159.41	\$163.23	\$167.15	\$171.16
132-51	IT System Administrator	\$ 85.13	\$ 87.18	\$ 89.27	\$ 91.41	\$ 93.60
132-51	Senior IT Systems Administrator	\$123.47	\$126.44	\$129.47	\$132.58	\$135.76
132-51	Test Engineer	\$118.24	\$121.08	\$123.98	\$126.96	\$130.01



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SIN	GSA Labor Category	OPTION PERIOD 1				
		Hourly Rate Year 6	Hourly Rate Year 7	Hourly Rate Year 8	Hourly Rate Year 9	Hourly Rate Year 10
132-51	Junior Analyst	\$ 81.02	\$ 82.96	\$ 84.95	\$ 86.99	\$ 89.08
132-51	Analyst	\$100.68	\$103.09	\$105.57	\$108.10	\$110.69
132-51	Senior Analyst	\$142.76	\$146.19	\$149.70	\$153.29	\$156.97
132-51	Junior Developer	\$ 80.43	\$ 82.36	\$ 84.34	\$ 86.36	\$ 88.44
132-51	Developer	\$133.92	\$137.14	\$140.43	\$143.80	\$147.25
132-51	Senior Developer	\$149.53	\$153.12	\$156.79	\$160.55	\$164.41
132-51	Junior Engineer	\$ 76.76	\$ 78.60	\$ 80.49	\$ 82.42	\$ 84.40
132-51	Engineer	\$105.10	\$107.62	\$110.20	\$112.85	\$115.55
132-51	Senior Engineer	\$132.77	\$135.95	\$139.22	\$142.56	\$145.98
132-51	Project Manager	\$122.56	\$125.51	\$128.52	\$131.60	\$134.76
132-51	Program Manager	\$126.76	\$129.80	\$132.91	\$136.10	\$139.37
132-51	Senior Program Manager	\$158.90	\$162.72	\$166.62	\$170.62	\$174.72
132-51	Subject Matter Expert	\$129.86	\$132.98	\$136.17	\$139.44	\$142.78
132-51	Senior Subject Matter Expert	\$175.27	\$179.48	\$183.78	\$188.19	\$192.71
132-51	IT System Administrator	\$ 95.85	\$ 98.15	\$100.51	\$102.92	\$105.39
132-51	Senior IT Systems Administrator	\$139.02	\$142.35	\$145.77	\$149.27	\$152.85
132-51	Test Engineer	\$133.13	\$136.32	\$139.59	\$142.94	\$146.37



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SIN	GSA Labor Category	OPTION PERIOD 2				
		Hourly Rate Year 11	Hourly Rate Year 12	Hourly Rate Year 13	Hourly Rate Year 14	Hourly Rate Year 15
132-51	Junior Analyst	\$ 91.22	\$ 93.41	\$ 95.65	\$ 97.95	\$100.30
132-51	Analyst	\$113.35	\$116.07	\$118.86	\$121.71	\$124.63
132-51	Senior Analyst	\$160.74	\$164.60	\$168.55	\$172.59	\$176.73
132-51	Junior Developer	\$ 90.56	\$ 92.73	\$ 94.96	\$ 97.24	\$ 99.57
132-51	Developer	\$150.78	\$154.40	\$158.11	\$161.90	\$165.79
132-51	Senior Developer	\$168.35	\$172.39	\$176.53	\$180.77	\$185.10
132-51	Junior Engineer	\$ 86.43	\$ 88.50	\$ 90.62	\$ 92.80	\$ 95.03
132-51	Engineer	\$118.33	\$121.17	\$124.08	\$127.05	\$130.10
132-51	Senior Engineer	\$149.48	\$153.07	\$156.74	\$160.51	\$164.36
132-51	Project Manager	\$137.99	\$141.31	\$144.70	\$148.17	\$151.73
132-51	Program Manager	\$142.71	\$146.14	\$149.65	\$153.24	\$156.92
132-51	Senior Program Manager	\$178.91	\$183.20	\$187.60	\$192.10	\$196.71
132-51	Subject Matter Expert	\$146.21	\$149.72	\$153.31	\$156.99	\$160.76
132-51	Senior Subject Matter Expert	\$197.34	\$202.07	\$206.92	\$211.89	\$216.97
132-51	IT System Administrator	\$107.92	\$110.51	\$113.16	\$115.88	\$118.66
132-51	Senior IT Systems Administrator	\$156.52	\$160.28	\$164.12	\$168.06	\$172.10
132-51	Test Engineer	\$149.89	\$153.48	\$157.17	\$160.94	\$164.80



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SIN	GSA Labor Category	OPTION PERIOD 3				
		Hourly Rate Year 16	Hourly Rate Year 17	Hourly Rate Year 18	Hourly Rate Year 19	Hourly Rate Year 20
132-51	Junior Analyst	\$102.70	\$105.17	\$107.69	\$110.28	\$112.92
132-51	Analyst	\$127.62	\$130.68	\$133.82	\$137.03	\$140.32
132-51	Senior Analyst	\$180.97	\$185.32	\$189.77	\$194.32	\$198.98
132-51	Junior Developer	\$101.96	\$104.41	\$106.91	\$109.48	\$112.10
132-51	Developer	\$169.77	\$173.84	\$178.01	\$182.28	\$186.66
132-51	Senior Developer	\$189.55	\$194.10	\$198.75	\$203.52	\$208.41
132-51	Junior Engineer	\$ 97.31	\$ 99.64	\$102.03	\$104.48	\$106.99
132-51	Engineer	\$133.23	\$136.42	\$139.70	\$143.05	\$146.48
132-51	Senior Engineer	\$168.30	\$172.34	\$176.48	\$180.71	\$185.05
132-51	Project Manager	\$155.37	\$159.10	\$162.91	\$166.82	\$170.83
132-51	Program Manager	\$160.68	\$164.54	\$168.49	\$172.53	\$176.67
132-51	Senior Program Manager	\$201.43	\$206.27	\$211.22	\$216.29	\$221.48
132-51	Subject Matter Expert	\$164.62	\$168.57	\$172.61	\$176.76	\$181.00
132-51	Senior Subject Matter Expert	\$222.18	\$227.51	\$232.97	\$238.56	\$244.29
132-51	IT System Administrator	\$121.51	\$124.42	\$127.41	\$130.47	\$133.60
132-51	Senior IT Systems Administrator	\$176.23	\$180.46	\$184.79	\$189.22	\$193.76
132-51	Test Engineer	\$168.76	\$172.81	\$176.96	\$181.20	\$185.55

LABOR CATEGORY DESCRIPTIONS

	<i>POSITION DESCRIPTION</i>
JUNIOR ANALYST	<p>Functional Responsibilities: Entry level knowledge of one or more of the following IT disciplines may include mission analysis, requirements analysis and development, performance standards and metrics, business process reengineering and change management, compliance and validation, continuity planning and disaster recovery, COTS product evaluations, distance learning, economic business analysis, biometrics, identity protection and access management, intelligence analysis, modeling and simulation, operations research, program analysis, PKI development, risk analysis and management, technical consulting and planning, and transformation and enterprise business strategy. Works under supervision.</p> <p>Education: A.A. degree in related field of study or equivalent</p> <p>Experience: 1 year of experience</p>
ANALYST	<p>Functional Responsibilities: Experience in one or more of the following IT disciplines may include mission analysis, requirements analysis and development, performance standards and metrics, business process reengineering and change management, compliance and validation, continuity planning and disaster recovery, COTS product evaluations, distance learning, economic business analysis, biometrics, identity protection and access management, intelligence analysis, modeling and simulation, operations research, program analysis, PKI development, risk analysis and management, technical consulting and planning, and transformation and enterprise business strategy. Works independently.</p> <p>Education: B.A. or B.S. degree related field of study or equivalent</p> <p>Experience: 3 years of experience</p>
SENIOR ANALYST	<p>Functional Responsibilities: Expertise in one or more of the following IT disciplines may include mission analysis, requirements analysis and development, performance standards and metrics, business process reengineering and change management, compliance and validation, continuity planning and disaster recovery, COTS product evaluations, distance learning, economic business analysis, biometrics, identity protection and access management, intelligence analysis, modeling and simulation, operations research, program analysis, PKI development, risk analysis and management, technical consulting and planning, and transformation and enterprise business strategy. Manages work and small team.</p> <p>Education: B.A. or B.S. degree related field of study or equivalent</p> <p>Experience: 7 years of experience</p>
JUNIOR DEVELOPER	<p>Functional Responsibilities: Develops and maintains software applications. Works on complex analytical and programming tasks, requiring knowledge of programming languages and data communications and general knowledge of business operations. Programming development duties with specified languages for analysis, design, implementation, quality assurance and support.</p> <p>Education: A.A. degree in related field of study or equivalent</p> <p>Experience: 1 year of experience</p>
DEVELOPER	<p>Functional Responsibilities: Independently develops and maintains software applications. Works on complex analytical and programming tasks, requiring knowledge of programming languages and data communications and general knowledge of business operations. Programming development duties with specified languages for analysis, design, implementation, quality assurance and support.</p> <p>Education: B.A. or B.S. in Engineering or an Applied Science or equivalent</p> <p>Experience: 3 years of experience</p>

<p>SENIOR DEVELOPER</p>	<p>Functional Responsibilities: Manages, develops and maintains software applications. Works on complex analytical and programming tasks, requiring knowledge of programming languages and data communications and general knowledge of business operations. Programming development duties with specified languages for analysis, design, implementation, quality assurance and support. Manages work and a small team.</p> <p>Education: B.A. or B.S. in Engineering or an Applied Science or equivalent</p> <p>Experience: 7 years of experience</p>
<p>JUNIOR ENGINEER</p>	<p>Functional Responsibilities: Helps to develop and maintain software applications. Works on complex analytical and programming tasks, requiring knowledge of programming languages and data communications and general knowledge of business operations. Programming development duties with specified languages for analysis, design, implementation, quality assurance and support.</p> <p>Education: A.A. degree in related field of study or equivalent</p> <p>Experience: 1 year of experience</p>
<p>ENGINEER</p>	<p>Functional Responsibilities: Works independently to develop technical designs and specifications for software products and systems. Researches and integrates design strategies, product specifications, development schedules and user expectations into product capabilities.</p> <p>Education: B.A. or B.S. degree in software, engineering, computer science, or related field of study is desirable</p> <p>Experience: 3 years of experience</p>
<p>SENIOR ENGINEER</p>	<p>Functional Responsibilities: Manages work and works independently to develop technical designs and specifications for software products and systems. Researches and integrates design strategies, product specifications, development schedules and user expectations into product capabilities.</p> <p>Education: B.A. or B.S. degree in software, engineering, computer science, or related field of study is desirable</p> <p>Experience: 7 years of experience</p>
<p>PROJECT MANAGER</p>	<p>Functional Responsibilities: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems.</p> <p>Education: A.A. degree in related field of study or equivalent</p> <p>Experience: 3 years of experience</p>
<p>PROGRAM MANAGER</p>	<p>Functional Responsibilities: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills.</p> <p>Education: B.A. or B.S. degree in related field of study or equivalent</p> <p>Experience: 5 years of experience</p>

<p>SENIOR PROGRAM MANAGER</p>	<p>Functional Responsibilities: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates writing and oral communication skills. Engages at senior levels of management .</p> <p>Education: B.A. or B.S. degree in related field of study or equivalent</p> <p>Experience: 10 years of experience</p>
<p>SUBJECT MATTER EXPERT</p>	<p>Functional Responsibilities: Provides technical knowledge and skill in using specialized applications. Experienced in the operational environment and using high-level functional systems analysis, design, integration, documentation, and implementation methodologies on complex problems which require in-depth knowledge of the subject matter. Applies principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at practical, innovative solutions.</p> <p>Education: B.A. or B.S. degree in related field of study or equivalent</p> <p>Experience: 5 years of experience</p>
<p>SENIOR SUBJECT MATTER EXPERT</p>	<p>Functional Responsibilities: Provides technical knowledge and skill in using specialized applications. Experienced in the operational environment and using high-level functional systems analysis, design, integration, documentation, and implementation methodologies on complex problems which require in-depth knowledge of the subject matter. Applies principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at practical, innovative solutions.</p> <p>Education: B.A. or B.S. and/or demonstrated equivalent experience</p> <p>Experience: 10 Years of experience</p>
<p>IT SYSTEM ADMINISTRATOR</p>	<p>Functional Responsibilities: Maintains the integrity, security and availability of multiple database(s). Duties include disaster recovery, performance analysis and tuning, index maintenance and monitoring of data. Administers, maintains, develops and implements policies and procedures for ensuring the security and integrity of the database. Evaluates and recommends available database management system (DBMS) products. Performs database and software lifecycle activities to ensure highest level of system performance and availability and compliance with business requirements. Performs Oracle, SQL Server and SYBASE Database and Application server administration. Organizes and formats data for efficient query and storage processes. Works independently.</p> <p>Education: B.A. or B.S. degree in software, engineering, computer science, or related field of study is desirable</p> <p>Experience: 3 Years of experience</p>

<p>SENIOR IT SYSTEM ADMINISTRATOR</p>	<p>Functional Responsibilities: Maintains the integrity, security and availability of multiple database(s). Duties include disaster recovery, performance analysis and tuning, index maintenance and monitoring of data. Administers, maintains, develops and implements policies and procedures for ensuring the security and integrity of the database. Evaluates and recommends available database management system (DBMS) products. Performs database and software lifecycle activities to ensure highest level of system performance and availability and compliance with business requirements. Performs Oracle, SQL Server and SYBASE Database and Application server administration. Organizes and formats data for efficient query and storage processes. Manages work and teams.</p> <p>Education: B.A. or B.S. degree in software, engineering, computer science, or related field of study is desirable</p> <p>Experience: 7 Years of experience</p>
<p>TEST ENGINEER</p>	<p>Functional Responsibilities: Manage and supports IT software and network tests, while evaluating results to ensure compliance with applicable regulations. Prepares test scripts and all required test documentation. Analyzes internal security within systems. Reviews test results and makes recommendations in support of IT applications.</p> <p>Education: B.A. or B.S. degree in related field or equivalent</p> <p>Experience: 5 years of experience</p>