

# Apiarymedical

**Department of Veterans Affairs**  
Federal Supply Schedule  
Authorized Federal Supply Schedule Price List

Medical Equipment and Supplies  
FSC Group 65, Part II Section A  
FSC Classes 6510, 6515, 6530 & 6532

Contract No: V797P-4050b

Contract Period: November 1, 2007 through October 31, 2012

On-line access to all contract and ordering information is available through [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov). For more information about ordering from Federal Supply Schedules, click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov).

Apiary Medical, Inc.  
177 Bearfort Road  
West Milford, NJ 07480

Phone: 800.561.6692  
Fax: 800.561.2160  
[www.apiarymedical.com](http://www.apiarymedical.com)

Type of Business: Small, Women Owned  
EIN: 20-1006137



## **Ordering Information**

1. Contract Period: November 1, 2007 through October 31, 2012
2. Special Item Numbers: A-7b and A-8b
3. Basic Discount: 26.74% - 28.27%. Prices shown herein are net, discount deducted.
4. Maximum Order: \$100,000.00
5. Minimum Order: \$100.00
6. Quantity Discount: None
7. Credit Cards: Government Commercial Credit Cards are accepted for orders up to the \$2,500.00 micro purchase threshold.
8. Prompt Payment: Net 30 days
9. Annual Rebate: None
10. Prime Vendor Participation: Yes
11. Country of Origin: Germany, Poland, USA as noted by line item
12. Delivery Time: Within 10 days after receipt of order
13. Expedited Delivery Time: Within 3 days after receipt of order – Ordering Facility pays additional charges between standard and expedited rates.
14. FOB Points: FOB Destination 48 contiguous states, Washington D.C., and Point of Exportation Alaska, Hawaii and Puerto Rico.
15. Ordering Address: Apiary Medical, Inc. 177 Bearfort Road,  
West Milford, NJ 07480.
16. Ordering Procedures: Orders may be placed:  
by phone: 800.561.6692  
by fax: 800.561.2160  
by e-mail: [cserv@apiarymedical.com](mailto:cserv@apiarymedical.com)  
on-line: [www.apiarymedical.com](http://www.apiarymedical.com)  
on-line: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)



## **Ordering Information con't.**

17. Payment Address: Apiary Medical, Inc. 177 Bearfort Road,  
West Milford, NJ 07480.
18. EIN #: #20-1006137
19. DUNS #: #17-078-0295
20. CCR: Apiary Medical is registered in the CCR database.
21. ORCA: Apiary Medical has completed ORCA registration.
22. Warranty: The Contractor guarantees the product furnished will be free from defects in material and workmanship for a period of three (3) years from date of delivery (to include Tungsten carbide inserts). The Contractor will replace, replaceable parts found defective for a period of one (1) year (springs, etc.) with cost of replacement, including shipping charge, to be borne by the Contractor. Under no circumstances will any equipment covered by this guarantee be returned without (a) advance notice to the Contractor, or (b) obtaining shipping instructions from the Contractor.
23. Returns Goods Policy: All items must be returned in their original package within 30 days from date of delivery. In the event that a shipping error occurs due to contractor's error, contractor will pay freight both ways for return/exchange of products. If an ordering facility error occurs, the ordering facility will pay return freight. No restocking fee will apply either way. Please call 800.561.6692 for a return authorization number (RA#).



# Welcome to Apiary Medical...

## a new source for orthopedic surgical instruments

### What sets us apart...

- Focus:** We specialize in orthopedic instruments.
- Quality:** 100% German stainless steel, expertly crafted—without exceptions. Backed by a lifetime quality guarantee and a one year satisfaction guarantee.
- Price:** Save 20% - 30% compared to other orthopedic instrument companies.
- Selection:** The most comprehensive range of orthopedic surgical instruments available from one source.
- Service:** Redefined to include advice and instrument solutions along with friendly service and fast, dependable delivery.
- Experience:** With more than 15 years of experience supplying surgical instruments to the orthopedic community, you can count on us for answers.



### Standard Instruments

Apiary Medical is a national distributor of gSource surgical instruments—trusted supplier to world leaders and innovators. The 400 page gSource catalog is a comprehensive resource containing 3,500 instruments primarily for orthopedic and spinal procedures. Instruments are clearly depicted with full-size tip details to make identification easy and accurate. Call 800.561.6692 to request a free copy.

### Custom Instruments

We can locate hard-to-find patterns, modify existing designs, or create entirely new instruments—all in a timely and economical manner. For an accurate quotation, send us a sample, sketch or drawing.

### Instrument Evaluations

All instruments are available for visual and non-surgical evaluations. Please contact us regarding trial use requests.

### On-Line Cross Reference

Locate instruments on-line at [www.apiarymedical.com](http://www.apiarymedical.com) with our fast search feature. Cross-reference other manufacturer's part numbers or enter the instrument name.

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A"pi\*a\*ry\, n. A place where bees make honey. Efficient...Resourceful...Productive