

The Department of Veterans Affairs
Federal Supply Schedule
Authorized Federal Supply Schedule Price List

Contract Number: V797P-4362A

Last modification 0002 effective 3/1/2011

Contractor: Marco Ophthalmic, Inc.
d/b/a Marco Ophthalmic
11825 Central Parkway
Jacksonville, FL 32224

Phone 800-874-5274
Phone 904-642-9330
Fax 904-642-9338
Website: www.marco.com

On-line Access: On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage, a menu driven database system. The internet address for GSA Advantage is <http://www.gsaadvantage.com>.

For more information on ordering from Federal Supply Schedules click on FSS Schedules button at <http://fss.gsa.gov>.

Schedule: Medical Equipment and Supplies
FSC Group 65, Part II, Section A-35, A-36 & A-38

Contract Period: May 5, 2008 though May 4, 2013.

Business Size: Small

Information for Ordering Activities

- | 1. <u>Special Item No.</u> | <u>Commodity</u> |
|-----------------------------------|---|
| A-35 | Vision Screening and Test Equipment with Accessories |
| A-35 | Slit Lamps and Ophthalmic Units Including Floor and Stand Alone Devices with Accessories |
| A-36 | Ophthalmic Surgical Equipment with Accessories |
| A-38 | Chairs, Patient Examining (Excluding Dental) With Accessories |
| 2. Maximum Order: | \$50,000 |
| 3. Minimum Order: | No minimum order |
| 4. Geographic Coverage: | Any US Government activity, domestic or overseas, including the 50 states, District of Colombia, Puerto Rico, and U.S. Territories and Protectorates. |

- 5. Point of Production:** Japan, Spain, Burlington County Mt. Laurel, NJ, County of Virginia Beach City Virginia Beach, VA and Duval County Jacksonville, FL
- 6. Net Prices:** Prices shown herein are net
- 7. Quantity Discount:** Prices listed in columns in schedule. A quantity discount of an additional 5% off Marco Ophthalmic, Inc FSS Price List will be offered for quantity purchases of (5) or more units of a single item regardless of dollar amounts
- 8. Blanket Purchase Agreement:** None
- 9. Rental Lease Agreement:** None
- 10. Prompt Payment Terms:** Net 30 Days
- 11. Credit Card:** Marco Ophthalmic, Inc will accept the government wide commercial purchase/credit card but elects not to offer any additional discount for orders placed using the purchase/credit card.
- 12. Annual Rebate:** None
- 13. Foreign Items:** All items are manufactured in Japan except for tabletops, DS-06-46WC, GLD-940, and the BAT-1000.
- 14. Time of Delivery:** Normal Delivery is 30 days ARO. Exact information will be available when the order is placed.
- 15. Expedited Delivery:** Marco Ophthalmic, Inc. offers overnight and second day delivery. Government to pay difference between regular ground charges and expedited delivery.
- 16. Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide Urgent delivery requirements of an ordering agency agencies are encouraged , if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, and order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
- 17. F.O.B.:** Destination to all 50 states, Washington D.C., and Puerto Rico
- 18. Installation/Training:** Not required.
- 19. Ordering Address:** Marco Ophthalmic, Inc.
11825 Central Parkway
Jacksonville, FL 32224
Phone 904-642-9330
Fax 904-642-9338

20. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (www.gsa.gov/schedules).

21. Payment Address: Marco Ophthalmic Inc.
P.O. Box 16938
Jacksonville, FL 32245-6938

22. Sale Provisions:

Limited Warranty: Marco Ophthalmic, Inc. warrants Marco Instruments against defective materials and workmanship under normal use for a period of one year from the date of original purchaser invoice. (An authorized distributor is not an original purchaser.) The exceptions from this standard one year warranty are the Marco Slit Lamps (all models) which are provided with an extended three year limited warranty and the Marco RT-300 refractor carriers a five year limited warranty. The special three and five year warranties have exceptions to limits of warranty (see exceptions). Marco has the option to repair or replace any defective instrument under this warranty.

Exceptions for special three and five year extended warranties:

Marco or the Distributor will repair the unit at no charge during the first year of warranty (standard warranty). For the remaining years of extended warranty coverage (2-3 for Slit Lamps or 2-5 for RT-300), Marco will replace defective parts at no charge and one-way UPS ground freight charges; customer is responsible for labor costs. All other terms of the limited warranty hereby apply.

This warranty applies on to new instruments and does not apply to instruments which have been tampered with or altered in any way, or misused or damaged by accident, normal wear, carelessness or negligence, or installed or operated in an improper manner, or serviced, or repaired by anyone other than by Marco or an authorized Marco Distributor. Expendable parts, such as lands, are warranty hereby.

All claims under this warranty must be in writing directed to Marco or the authorized distributor making the original sale and must be accompanied by a copy of the original invoice.

The company will not be liable for an expense or loss arising from the use of these instruments in the manufacture, sales, handling, repair or replacement of any products, or from the used or inability to use these instruments for any purpose, nor will it be liable for an consequential damages relating thereto.

Purchaser accepts the terms of this warranty, and agrees that this warranty is in lieu of all other warranties, expressed or implied, and all implied warranties of merchantability or fitness for a particular purpose which exceed the above obligations hereby are disclaimed and

excluded and no representative is authorized or allow to make any obligation for the Company no in accord with this warranty.

Return Exchange Goods Policy: Any item returned for credit will be subject to a 20% Restocking fee unless Marco shipped the item in error. Items returned must be of current Color, style, model, etc, and in new, unopened condition. If contractor error in shipping then Marco will bear return shipping charges. If Government orders in error then they will be responsible for return shipping costs. Marco will not accept the return of any product that has been invoiced more than 90 days prior to return of the product. A Return Goods Authorization (RGA) number must be issued by Marco prior to its return. Point of Contact for Returns is Technical Services, 1 (800) 874 5274.

- 23. **Export Packing Charges:** None
- 24. **Replacement Parts:** None
- 25. **Service and Distribution:** Marco headquarters, Jacksonville, FL
- 26. **List of Participating Dealers:** None
- 27. **Data Universal Number System (DUNS #):**04-303-9890
- 28. Marco Ophthalmic, Inc. is currently registered in the Central Contractor Registration (CCR) database.

Slit Lamps

	Net Price (1-4 Units)	Net Qty Discount Price (5+ Units)
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1101 2b Ultra Slit Lamp	4,528.00	4,302.00
1105 5 Ultra Slit Lamp	5,522.00	5,246.00
1140 G4 Ultra Slit Lamp	5,305.00	5,040.00
1150 G5 Ultra Slit Lamp	6,851.00	6,508.00
1180 G2 Ultra Slit Lamp	3,972.00	3,773.00
1150-Z G5 Zoom Ultra Slit Lamp	8,444.00	8,022.00

Slit Lamp Accessories

1147 Combination Beamsplitter Camera Adapter Mount (recommended for video systems)	1,988.00	1,889.00
1148 Background Illumination System	1,174.00	1,115.00
1159 Integrated Background illumination System (G5)	1,174.00	1,115.00
1160 Integrated Background illumination Sys(G2/G4)	1,174.00	1,115.00
1151 Combination Beamsplitter/Adaptor with yellow Filter for digital camera (G5 model only)	2,409.00	2,289.00
1152 Combination Beamsplitter/Adaptor with yellow Filter for digital camera (G2/G4 model only)	2,409.00	2,289.00

Net Price
(1-4 Units)

Net Qty
Discount Price
(5+ Units)

Slit Lamp Accessories (continued)

1060	Assistantscope Kit (video adaptable models) Includes 50/50 Beamsplitter, 1042 Long Tube Type Assistantscope	3,231.00	3,069.00
1042	Assistantscope (Long Tube) adaptable for 1041 equipped slit lamps	1,762.00	1,674.00
1047	70/30 Beamsplitter ONLY	1,549.00	
1184	Tonometer Mount for G2/G4	135.00	128.00
1187	Tonometer Mount for G5	135.00	128.00
1195	Large Patient Chinrest	688.00	654.00

Non- Contact Tonometer

NT-510	NT-510 Non Contact Tonometer	6,815.00	6,474.00
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Stands

1206	Deluxe Stand - Includes: Deluxe Refractor Arm, Counterbalance Slit Lamp Arm, 3 Instruments Wells, 1 Binding Post, Overhead Lamp	3,597.00	3,417.00
1213	Non-Console Deluxe Stand - Includes: Deluxe Refractor Arm, Counterbalanced Slit Lamp Arm, Overhead Lamp	3,230.00	3,069.00
1290	Encore Stand (Basic Model) - Includes: Programmable Stand Lamp PERC Control, Deluxe Refractor Arm, Counterbalanced Slit Lamp Arm, 3 Instruments Wells, 1 Binding Post, Overhead Lamp	4,014.00	3,813.00
1291	Encore Stand Full Perc Model ; an electronic Illumination system that can automatically control any programmed room-lighting function during the course of an exam	4,296.00	4,081.00

		Net Price (1-4 Units)	Net Qty Discount Price (5+ Units)
Stand Accessory			
1204	Counterbalanced Keratometer Arm	930.00	884.00
1209	Accessory Tray	178.00	169.00
1219	Indirect Hanger for Deluxe Stand	37.00	35.00
1289	Indirect Hanger for Encore Stand	125.00	119.00
9023	Wheelchair Accessibility Kit Includes safety collar 9023-1, Ratchet handle 9023-2	80.00	76.00
DS-06-46WC	Extended Bar for Refractor arm Wheelchair accessibility	114.00	108.00
1296-H	Hardwire Kit for Encore Stand PERC System	333.00	316.00

Chairs

1220	Encore Automatic Chair - Includes: Single- Handed- Headrest, Complete Hydraulic Elevation and Recline with Full Automatic Return	4,648.00	4,416.00
1262	Marco E-Z Tilt Chair with Standard Cushions Includes Electric Elevation, Manual Pivoting Tilt, Single Handed Headrest	4,439.00	4,217.00
1280	Encore Chair - Includes: Single Handed Headrest, Pneumatic Assist Manual Recline	3,645.00	3,463.00
GLD-940	Chair Glide System	1,021.00	970.00

Operation Microscopes

1533	SurgiScope III with Air Balanced Arm and Fiber Optic Light Source	7,457.00	7,084.00
1550	Floor Stand for SurgiScope III	712.00	676.00
1553	Unit Mount for SurgiScope III	512.00	486.00

Net Price (1-4 Units)	Net Qty Discount Price (5+ Units)
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Refractors

1370	RT-700 Refractor with Minus Cylinder (illuminated)	3,845.00	3,653.00
1371	RT-700 Refractor with Plus Cylinder (illuminated)	3,845.00	3,653.00

Keratometers

3003	Keratometer I	1,782.00	1,693.00
3008	Keratometer Mounting Plate	58.00	55.00

Hand Held Keratometers

3000	KM-500 Hand Held Automated Keratometer	3,625.00	3,444.00
3001	KM-500 Printer	883.00	839.00

Lensmeters

4004	LM 101	1,389.00	1,320.00
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Chart Projectors

6000	Everlight (Halogen Chart Projector)	782.00	743.00
6001	CP-2 Wall Mount	123.00	117.00
6002	CP-2 Table Mount	123.00	117.00
6007	Deluxe Slide M-1	97.00	92.00
6008	Child's Slide M-2	97.00	92.00
6017	HOTV Recognition Slide	127.00	121.00
6930	Universal Remote for SC-2000/SC-1700	815.00	774.00

Net Price (1-4 Units)	Net Qty Discount Price (5+ Units)
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Custom Trial Lens Set

7007	Custom Deluxe with Plus and Minus Cylinders	2,215.00	2,104.00
7008	Custom Deluxe with Plus Cylinders	1,817.00	1,726.00
7009	Custom Deluxe with Minus Cylinder	1,817.00	1,726.00
7017	Carrying Case	97.00	92.00

Full Diameter (35-6TW) Trial Lens Set

8008	Full Diameter, Plus and Minus Cylinders w/case	1,144.00	1,087.00
8009	Full Diameter, Plus Cylinders w/case	915.00	869.00
8010	Full Diameter, Minus Cylinders w/case	915.00	869.00
8018	Perimeter, Plus Cylinders w/case	405.00	385.00
8019	Perimeter, Minus Cylinders w/case	405.00	385.00

Full Diameter (43-6MS) Trial Lens Set

8408	Full Diameter, Plus and Minus Cylinders w/case	694.00	659.00
8409	Full Diameter, Plus Cylinders w/case	590.00	561.00
8410	Full Diameter, Minus Cylinders w/case	590.00	561.00

Trial Frame and Trial Lens Accessories

7028	MTL Trial Frame	212.00	201.00
7028-A	Pearlstein Trail Frame Flip Cylinder (.25, .37, .50)	102.00	97.00
7026	Cross Cylinder 0.50 Diopter	29.00	28.00
7027	Cross Cylinder 0.25 Diopter	29.00	28.00
1102	Prism Exophthalmometer	227.00	216.00

Net Price
(1-4 Units)

Net Qty
Discount Price
(5+ Units)

Instrument Tables

9009	Manual H Base Table	406.00	386.00
9040	Electric H Base Table without top	838.00	796.00
9041	Single Table Top Only for Electric Table 9040	67.00	64.00
9042	Double Table Top for Electric Table 9040	96.00	91.00
9015	Casters for "H" Base Table (set of 4)	53.00	50.00
9016	Mounting Bracket	78.00	74.00
9060	Electric Wheelchair Accessible Table (with top)	1,387.00	1,318.00

Brightness Acuity Tester (BAT)/ Potential Acuity Meter (PAM)

BAT-1000	Brightness Acuity Tester w/charger	919.00	873.00
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Projection Perimeters and Accessories

2002	Projection Perimeter with Manual Marking System	12,696.00	12,061.00
2003	Projection Perimeter with Automatic Marking System.	14,158.00	13,450.00

Digital Imaging Kits / Accessories for Ultra Slit Lamps

1153	Idoc Integrated Digital Camera (G5 only)	6,564.00	6,236.00
1154	Idoc Integrated Digital Camera (G2/G4)	6,564.00	6,236.00
1153-LS	Idoc Integrated "Lane System" (G5)	9,556.00	9,078.00
1154-LS	Idoc Integrated "Lane System" (G2/G4)	9,556.00	9,078.00