

**Veterans Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

Contract V797-4709a

**Contract Period:
September 1, 2004 - August 31, 2014**

**Supplement 9
Through Modification No. 34
Mod Effective Date 01/11/2013**



**Cost-Per-Reportable:
Clinical Hematology and
Urine Analyzers**

**FSC Group 66, Part III
FSC Class 6630**

**Sysmex Business Size: Large
Tax I.D. No. 36-4139882
DUNS No. 021-860424
Central Contractor Registered**

**Sysmex America, Inc.
One Nelson C. White Parkway
Mundelein, IL 60060**

**Information: 847-996-4500
Contracting: 847-996-4323
Fax Orders: 847-996-4399
Customer Service 800-462-1262
www.sysmex.com**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create a electronic delivery order are available trough GSA Advantage!, a menu-driven database system. The Internet Address for GSA Advantage! is: GSAAdvantage.gov



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Contract Terms: Customer Information

- 1a. SIN Numbers Included: 605-2a; 605-2b; 605-4a
- 1b. Lowest priced items by SIN:
 - 605-2a pocH-100i \$9,700
 - 605-2b EasyCell \$56,000
 - 605-4a UF-1000i \$79,000
- 1c. Hourly Rates are not applicable
- 2. The maximum order threshold does not apply to line items awarded under the 66III Cost-Per-Test, Clinical Laboratory Analyzer Schedule Program.
- 3. Minimum Order: As noted within
- 4. Geographic Coverage: 48 Contiguous states, D.C., Puerto Rico, Alaska, and Hawaii
- 5. Point(s) of Production: Kakogawa, Hyogo 675-0011, Japan
- 6. Prices as indicated are net prices
- 7. Quantity Discounts: Incremental analyzers are available under this contract and CPR prices will be calculated using a mix of equipment, total test volume, test parameters, service choices, trade-in equipment, number of shifts per facility, etc.
- 8. Prompt Payment Terms: Net 30 days
- 9a. Government Purchase Cards are accepted up to the micro-purchase threshold.
- 9b. Government Purchase Cards are accepted above the micro-purchase threshold.
- 10. Foreign Items: None
- 11a. Time of Delivery: Within 30 days ARO. Due to flight availability to remote areas in Alaska and/or the event of extreme weather conditions, products sold into Alaska will have variable service response times and conditions. Service terms will be pre-determined and mutually agreed upon between the customer and Sysmex and/or its distributor. FSS prices may be adjusted accordingly to meet the needs of the customer's service requirements and location.
- 11b. Expedited Delivery: Within 14 days ARO (analyzers). Within 48 hours ARO (reagents & controls). In conditions where the order amount exceeds normal ordering patterns, government will pay actual expedited freight charges.
- 11c. Overnight and 2 day delivery is not available
- 11d. Agencies may contact the contractor for expedited delivery
- 12. FOB points: Destination within 48 contiguous states, D.C. & Puerto Rico

13. Ordering Address: 577 Aptakisic Rd, Lincolnshire, IL 60069
14. Payment Address: Sysmex America, Inc., 39923 Treasury Center, Chicago, IL 60694-9900
15. Warranty: As noted within
16. Export packing Charges: N/A
17. Discount for use of Government Purchase Cards: None
18. Service terms and conditions are described within
19. Installation information is included within
20. Other Services: Extended Business Hours are available as an addition to CPR pricing with the exception of the UF-50, pocH-100i, XS-1000i and XS-1000iAL.
21. Service takes place at customer facility with the exception of model Poch-100i. Distribution point is in Mundelein, IL and as noted in the authorized distributor section on page 3.
22. Participating Dealers on page 3
23. Preventative Maintenance: 2 annual PM service calls are included in cost of CPR for eligible instrument
- 24a. Sysmex Hemoglobin methodology uses a cyanide-free system. Instrument waste may be disposed directly into a sink or floor drain with no environmental impact resulting from cyanide.
- 24b. Sysmex medical devices would qualify for the general EIT exception and exempt from 508 compliance.
25. DUNS No. 021-860424
26. Central Contractor Registered

Customer Information

A. PARTICIPATING DISTRIBUTORS

Distributor of Reagents and Controls for pochH-100i, KX-21N, XS series and XT series instruments:

Labsco Supply Co
250 Ottawa Avenue
Louisville, KY 40209

Distributor for Equipment, Reagents, Controls & Training in Puerto Rico:

Bio-Nuclear, Inc.
Royal Industrial Park
Road 869 Km. 1.5 Bldg. 2
La Palmas Catano, Puerto Rico 00962
(787) 788-1290 x22

B. MINIMUM ORDER & MINIMUM MONTHLY BILLING INFORMATION

The minimum monthly fee will be based on the volume provided at time of order.
The minimum order value for the purpose of order acceptance is as follows:

Model	Min Order
pochH-100	\$673.34
KX-21N	\$845.37
XS-1000	\$1,690.74
XS-1000AL	\$2,045.25
XT-1800	\$3,109.85
XT-2000	\$3,398.08
XT-4000	\$3,731.82
XE-2100	\$4,731.48
XE-2100D	\$3,889.04
XE-2100L	\$4,272.42
XE-5000	\$5,061.17
XE-Alpha	\$7,780.50
XE5-Alpha	\$8,114.02
HST-302	\$14,635.19
HST-201 XE5	\$10,452.41
HST-302 XE5	\$14,695.10
XN1000-100	\$3,944.20
XN2000-200	\$7,279.20
XN3000-201	\$10,328.50
XN9000-201	\$12,966.93
XN9000-301	\$17,199.00
XN9000-401	\$21,491.53
UF-50	\$2,253.93
UF-100	\$3,983.69

Minimum monthly billing is based on the lowest volume within the volume range at the time of original purchase order or modification. Minimum monthly billing is shown on each pricelist.

C. INTERFACE ALLOWANCE

UF-1000i Interface allowance	UF1000i INTERFACE	EA	1	\$4,500.00
DM96 Interface allowance	DM96 INTERFACE	EA	1	\$7,000.00
DM1200 Interface allowance	DM1200 INTERFACE	EA	1	\$7,000.00
EasyCell <i>assistant</i> allowance	EasyCell INTERFACE	EA	1	\$4,500.00
XT-Series Interface allowance*	XT-SERIES INTERFACE	EA	1	\$7,000.00
XE Interface allowance	XE-SERIES INTERFACE	EA	1	\$ 7,000.00
XE Alpha Interface allowance	XE-ALPHA INTERFACE	EA	1	\$14,000.00
HST Interface allowance	HST INTERFACE	EA	1	\$14,000.00
XN Interface allowance	XN-SERIES INTERFACE	EA	1	0

A third party interface company will interface your new Sysmex instrument with your LIS and submit an invoice to you. Upon receipt of a copy of that invoice within 1 year from the date of the installation, Sysmex will reimburse you in the form of a credit on your account to be used towards future CPRR monthly billings or the purchase of optional accessories. Credits may be exchanged for a check only after three consecutive monthly paid in full invoices.

D. MIDDLEWARE OPTIONS

The cost for the items listed below will be included in the CPRR and spread throughout the term of the agreement.

Description	Product Number	UOM	Qty/ UOM	Offered Price
DM96 Lifetime License for Remote Station	10090	EA	1-2	\$4,900.00
DM96 Lifetime License for Remote Station	10090	EA	3-5	\$4,450.00
DM96 Lifetime License for Remote Station	10090	EA	6-9	\$4,000.00
DM96 Lifetime License for Remote Station	10090	EA	10-15	\$3,500.00
DM96 Lifetime License for Remote Station	10090	EA	16+	\$3,000.00

E. WARRANTY

SYSMEX America, Inc. warrants that the Equipment and all replacement parts furnished will be free from defects in material and workmanship for a period of not less than one (1) year from date of delivery unless a longer warranty is specifically provided on the Equipment. All parts found defective within that period shall be replaced, with the cost of replacement, including shipping charges, to be borne by the Contractor. Under no

circumstances will any equipment covered by this warranty be returned without (a) advance written notice to the Contractor, or (b) obtaining shipping instructions from the Contractor. EXCEPT AS OTHERWISE PROVIDED BY AN EXPRESS OR IMPLIED WARRANTY, SYSMEX AMERICA, INC. WILL NOT BE LIABLE TO THE GOVERNMENT IN A BREACH OF WARRANTY ACTION FOR CONSEQUENTIAL DAMAGES RESULTING FROM ANY DEFECT OR DEFICIENCIES IN ACCEPTED ITEMS. EXCEPT AS EXPRESSLY SET FORTH HERIN, THE CONTRACTOR MAKES NO WARRANTIES REGARDING THE PRODUCTS, EXPRESS OR IMPLIED, AND DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE

F. Implementation and Training

I. Pre-Implementation Meeting

The pre-implementation meeting will be scheduled prior to the delivery of your system. The purpose of this meeting is to discuss and mutually agree upon a process, provide valuable information regarding this process and to define expectations in order to achieve a smooth transition and a timely go-live date.

The participants from your Sysmex team are your Health Systems Account Manager (HSAM), your Technical Intergration Specialist (TIS) and your Field Service Rep/Installation Team. Your HSAM will schedule a mutually agreed upon date and time for this very important meeting.

The participants from your facility are to include the Hematology Supervisor, your Laboratory Information System Specialist, your Maintenance/Facility Supervisor and any other key personnel to assist in ensuring that all questions/concerns are addressed.

II. Training

Three types of training are provided during the implementation of your system:

- Mundelein-based Sysmex training for the key operator (included are XT systems, XE systems, Alpha systems and HST systems)
- On-site training provided by your HSAS
- Self-training on-line through Sysmex Customer Resource Center (CRC)

The formal training at the Sysmex America Training Center in Mundelein, Illinois is a PACE[®] accredited course for your key operator(s). In conjunction with training tools and training outlines this course provides the foundation to assist your key operator to perform on-site training and troubleshooting. Training on the 3-part differential analyzers is a self-taught study program.

Instrument	Included Training Slots	Cost per person for additional training
poch-100i	N/A	No Charge-DVD/Hardcopy Manual
KX-21N	N/A	No Charge-DVD/Hardcopy Manual
XS Series	N/A	No Charge-On site Training, DVD/Hardcopy Manual
XT Series	2	\$2,500
XE Series	2	\$2,500
XN Series (1000/2000)	2	\$2,500
XN Series (3000/9000)	2	\$4,200
XE ALPHA Series	3	\$4,300
HST Series	3	\$4,300
UF Series	1	\$1,500
CellaVision DM96	N/A	No Charge-On site Training

There are six training slots included over the course of a 5-year program. The first two are off-site and the remaining four are on-site. Off-site training includes airfare, meals, training facility/ materials, instruction manual/fees. Incidental expenses are excluded. Additional off-site training charges are indicated above. If additional training slots are requested in advance, the cost as shown can be incorporated into the purchase cost for the term of the agreement. If additional training slots are requested after acceptance of the offer, the cost as shown is billed in lump sum and will require a separate purchase order.

III. Integration Planning

Depending on your Sysmex solution project pathway, integration planning (order acceptance to go-live) will be OneVoice or Project Manager driven. This individual works with our Sales and Support organizations on your behalf to coordinate your instrumentation and WAM (if applicable) integration plan. Direct contact will be initiated to begin discussing your specific integration plan.

Installation site requirements for your instrument(s) will be provided. In advance of delivery, your District Service Manager (DSM) or Field Service Representative (FSR) will contact you to discuss these requirements and conduct a pre-site interview to confirm that the facility is ready for the instrument.

Once a mutually agreed upon date for the delivery of your system has been determined by you and your Sysmex team, a team of installation specialists (systemization) or your local FSR will install your system. The installation protocol includes calibration, precision, accuracy, mode-to-mode studies and data stream verification for LIS interface capabilities.

Once the system is operational, and a Key Operator has completed training, the Technical Integration Specialist (TIS) will be available to assist you in the implementation of the system(s). Analyzers included in these studies are: X-Series, All Systemization, UF-Series and DM-Series.

Implementation activities consist of the following:

1. Configuration and Validation Studies: Instrument configuration consists of defining settings for user defined flags, suspect flags and host connection. Validation studies are carryover and linearity and/or consistent with the Standard of Work (SOW) per platform. Commercial linearity material will be provided to verify the measured parameters (WBC, RBC, HGB, HCT, PLT and Reticulocyte % (if applicable). A whole blood specimen must be provided by the account to validate the PLT-O (if applicable).
2. Key Operator Reinforcement Training: Dedicated time is necessary with this individual to reinforce the knowledge gained through e-Learning and/or instructor led training and to prepare them to serve as your primary resource and instrument lead.
3. Secondary Operator Training: Up to three (3) operation overview sessions are provided between the hours of 7AM to 7PM to establish a "train the trainer" program and facilitate the training of remaining staff members. The TIS will work with you to establish the training schedule.
4. Correlation: The TIS initiates correlation studies and provides direction and documentation to complete correlation through data reduction. CLSI recommends a minimum of forty (40) correlation samples with an appropriate distribution across the dynamic range to be statistically significant. To fully validate rare event parameters additional numbers of samples may be required. It is the customer's responsibility to process the correlation samples as this will reinforce instrument operation training.
5. Insight™: The TIS will enroll you in our inter-laboratory QA program to provide you with peer comparison by instrument as well as provide training to your Key Operator(s) on the use of the program and QC file maintenance.
6. Q-Flag Adjustment: The TIS will adjust the threshold of your Q-Flags to initial recommended settings based on customer specific data. This optimizes your system and influences manual review rates.
7. Once the Standard of Work (SOW) is complete, the TIS will review the data with you and sign the Installation Completion Notice (ICN). This initiates the warranty and invoicing of the instrument as outlined in the contract. A signed copy of the ICN will be e-mailed to you once it is processed.

NOTE: Studies beyond those included in the standard of work are the responsibility of the customer.

4. Post Implementation

Your Sysmex FSR, HSAM and TIS will continue to support you and the operation of your system following the integration. Any requests for assistance or performance concerns must be initiated through the Technical Assistance Center (TAC) at 888-8Sysmex (1-888-879-7639). Appropriate subject matter experts will be assigned to resolve any concerns not resolved through TAC.

G. SERVICE INFORMATION

The cost of business hour service is required on all CPRR Agreements; Business Hours Service is included in prices. Extended business hours service is optional. Remote Diagnostics vs. on-site calibration is optional at a reduced price. Any device used or associated with the analyzer which was not part of the instrument as originally supplied (External computers, External power conditioners) are not serviced by Sysmex.

Depot Repair Service (pochi-100i only)

- Return the instrument to Sysmex in Mundelein, IL
- Upon receipt we will diagnose, repair, and calibrate the instrument and ship it back to customer via express delivery
- Repair and return time is 4 working days after receipt of instrument in the US and slightly longer for overseas

Depot Exchange Service (pochi-100i only)

- Sysmex will ship a replacement instrument to customer
- Upon receipt of the replacement instrument, customer will return the down instrument to Sysmex in the same shipping crate as the replacement using the prepaid shipping label

Business Hours Service (included in CPRR rate)

- On-site emergency service Monday through Friday, 8:00 a.m. to 5:00 p.m. (local time)
- On-site response within 24 hours
- 2 hour phone response upon dispatch by Technical Assistance Center
- Sysmex Technical Assistance Center 24-hour technical telephone support
- Preventive maintenance visits by a Sysmex America representative according to product agreement

Extended Hours Service

- On-site emergency service Monday through Friday, 8:00 a.m. to 5:00 p.m. (local time)
- On-site emergency service, 8:00 a.m. to 5:00 p.m. (local time) on weekends and Sysmex America holidays
- On-site response within 24 hours
- 2 hour phone response upon dispatch by Technical Assistance Center
- Sysmex Technical Assistance Center 24-hour technical telephone support

- Preventive maintenance visits by a Sysmex America representative according to product agreement

Preventative Maintenance

Sysmex offers two options of preventative maintenance as described below and as listed in the pricelist.

- Traditional PM's
Two (2) On-Site Preventative Maintenance visits per contract year
- Remote Calibration
This option reduces the annual service price and requires (no cost) connection to your Sysmex Network Communication System (SNCS).

Service is provided for pc hardware which is supplied by Sysmex and is integral to the operation of the instrument; however, printers sold as part of the instrument package shall be serviced only for the period of the original manufacturer's warranty.

Excludes consumable items or operator replacement items as detailed in the Instrument's Operator Manual and any device used or associated with the instrument which was not part of the instrument as originally manufactured including, but not limited to external computers, printers, external uninterruptible power supplies (UPS) and external power conditioners.

H. ORDER REQUIREMENTS

Each new agreement or BPA will require a purchase order.

- Included Items
All Sysmex brand reagents and controls necessary to meet the monthly test volumes are included and are provided on a pre-determined schedule. Customers can make adjustments to monthly shipments of products by calling customer service.
- Exclusions
Installation, maintenance, or service of any third party computer system or interface, water supplies, power supplies, plumbing hardware or other accessory; Supplies of consumable items as defined in the Operator's Manual such as labels, capette dilutors, slides, stain, needles, methanol, cube spout kits, emersion oil, lamps, ribbons.

I. SYSMEX NETWORK COMMUNICATIONS SYSTEMS (SNCS)

SNCS is a remote management system that continuously collects and monitors performance data, from your Sysmex Instruments and links to the Sysmex

tracking and dispatch system. SNCS provides quick, proactive response to potential problems, reducing the number of unscheduled service calls.

Activation of SNCS is at the discretion of the user and is available at no additional charge. The following instruments contain hardware to support SNCS:

- HST Series
- XE Alpha Series
- XE Series
- XT Series
- XS Series
- XN Series

J. PAYMENT OPTIONS

Sysmex gives the option of each account to pay a flat monthly amount based on the committed test volumes and the calculated CPRR.

Reported Cost Per Reportable Result:

- Actual reportable tests are sent to Sysmex at the end of each Month and Sysmex invoices monthly in arrears.
- The invoice amounts are the quoted CPRR x the number of tests reported each month.
- Reported test volumes are reviewed annually, +/-10% of committed annual volume will result in a CPRR change for option years.

Flat Monthly Fee:

- The quoted CPR amount is multiplied by the committed monthly test volume that the Cost per Reportable was derived from.
- The invoice amount is the calculated flat amount for each month.
- Tests are not reported to Sysmex and Sysmex does not perform annual reviews of test volume compliance.

K. RECERTIFIED ANALYZERS

Discounts for recertified analyzers vary according to the age of the recertified instrument. Recertified analyzers carry the same warranty as new analyzers

L. CONCENTRATED REAGENT SYSTEM (RU-20)

All XN analyzers have the option of the concentrated reagent system. RU-20 and CELLPACK DST minimize reagent changes. (Optional with XN1000, XN2000 & XN3000, included with XN9000 Series).

M. WAGONS

Wagons for models XN1000, XN2000, XN3000 analyzers can be purchased as follows: These items can be included in the CPRR. XN9000 series analyzers come standard with Wagons.

XN-1000 Wagon (WG-10)	\$6,000
XN-2000 Wagon (WG-20)	\$9,000
XN-3000 Wagon (WG-20/30)	\$12,000
XN-Expansion Wagon (RU, PC)	\$2,950

Poch-100i
SIN #605-2a

Description

3-Part Differential Hematology Analyzer, Compact
Dimensions 7.3W x 13.8H x 18.1D

Business Hours Service

FSS Monthly tests	OnSite PMs
303-484	2.14
485-636	1.56
637-788	1.27
789+	1.10

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs
303-484	648.42
485-636	756.60
637-788	808.99
789+	867.90

Equipment Included

Poch-100i Analyzer, Bar Code Reader

Reportable Parameters

Whole Blood Mode: WBC, RBC, HGB, HCT, MCV, MCH, MCHC, PLT, LYM#, LYM%,
MXD#, MXD%, NEUT#, NEUT%, RDW-SD, RDW-CV, MPV,
Pre-Diluted Mode: WBC, RBC, HGB, HCT, MCV, MCH, MCHC, PLT

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per
day 100% CBC + Diff, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be
based on the estimated number of monthly tests provided by the customer.

KX21N

SIN #605-2a

Description

3-Part Hematology Analyzer

Dimensions 16.5"W x 19"H x 14"D

Business Hours Service

FSS Monthly tests	OnSite PMs
303-606	2.68
607-909	1.49
910-1212	1.11
1213-1516	0.90
1517+	0.79

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs
303-606	0.38
607-909	0.19
910-1212	0.13
1213-1516	0.09
1517+	0.08

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs
303-606	812.04
607-909	904.43
910-1212	1,010.10
1213-1516	1,091.70
1517+	1,198.43

Equipment Included

KX21N Analyzer, Bar Code Reader

Reportable Parameters

Whole Blood Mode; 17 parameters, WBC, RBC, HGB, HCT, MCV, MCH, MCHC, PLT, LYM%, MXD%, NEUT%, LYM#, MXD#,

NEUT#, RDW-SD, RDW-CV, MPV, PDW*, P-LCR*, Predilute Mode; 8 parameters, WBC, RBC, PLT, HGB, HCT, MCV, MCH, MCHC

Assumptions

5-year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day 100% CBC + Diff, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XS1000i
SIN #605-2a

Description

CBC 5-Part Differential Hematology Analyzer
 Dimensions 12.6" W x 15.9" H x 16.3" D

Business Hours Service

FSS Monthly tests	OnSite PMs	*Remote Calibration
606-787	3.21	2.93
788-938	2.64	2.42
939-1090	2.21	2.03
1092-1241	1.94	1.79
1242-1393	1.72	1.58
1394-1544	1.57	1.45
1545+	1.43	1.32

*Remote Diagnostics through Sysmex Network Communication System

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	*Remote Calibration
606-787	1,945.26	1,775.58
788-938	2,080.32	1,906.96
939-1090	2,075.19	1,906.17
1092-1241	2,118.48	1,954.68
1242-1393	2,136.24	1,962.36
1394-1544	2,188.58	2,021.30
1545+	2,209.35	2,039.40

Equipment Included

XS-1000i Analyzer, all in one Computer/monitor, Bar code reader, Laser printer

Reportable Parameters

21 Parameters: WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, NEUT#, LYMPH#, MONO#, EO#, BASO#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 10% CBC only, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by customer.

XS1000i -AL
SIN #605-2a

Description

CBC 5-Part Differential Hematology Analyzer
 Dimensions 16.7" W x 15.9" H x 24.2" D

Business Hours Service

FSS Monthly tests	OnSite PMs	*Remote Calibration
909-1090	2.51	2.33
1091-1241	2.20	2.04
1242-1393	1.94	1.81
1394-1544	1.77	1.65
1545-1696	1.61	1.50
1697+	1.48	1.38

*Remote Diagnostics through Sysmex Network Communication System

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	*Remote Calibration
909-1090	2,281.59	2,117.97
1091-1241	2,400.20	2,225.64
1242-1393	2,409.48	2,248.02
1394-1544	2,467.38	2,300.10
1545-1696	2,487.45	2,317.50
1697+	2,511.56	2,341.86

Equipment Included

XS-1000i Analyzer with Auto Loader, all in one Computer/monitor, Bar code reader, Laser printer

Reportable Parameters

21 Parameters: WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, NEUT#, LYMPH#, MONO#, EO#, BASO#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 10% CBC only, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XT1800i**SIN #605-2a****Description**

CBC 5-Part Differential Hematology Analyzer

Dimensions 20.5x24.8x19.7

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	2.25	2.14
3033-4549	1.24	1.19
4550-6066	0.91	0.87
6067-7582	0.75	0.72
7583+	0.64	0.62

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours**(Added to Business Hours Service)**

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	0.06	0.06
3033-4549	0.03	0.06
4550-6066	0.02	0.06
6067-7582	0.02	0.06
7583+	0.01	0.06

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	3,413.25	3,246.38
3033-4549	3,760.92	3,609.27
4550-6066	4,140.50	3,958.50
6067-7582	4,550.25	4,368.24
7583+	4,853.12	4,701.46

Equipment Included

XT1800i Analyzer, IPU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader.

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XT2000
SIN #605-2a

Description

CBC 6-Part Differential Hematology Analyzer
 Dimensions 20.5x24.8x19.7

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	2.10	1.99
3033-4549	1.18	1.13
4550-6066	0.87	0.84
6067-7582	0.73	0.70
7583+	0.63	0.61

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	0.07	0.07
3033-4549	0.04	0.03
4550-6066	0.03	0.02
6067-7582	0.01	0.02
7583+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	3,185.70	3,018.83
3033-4549	3,578.94	3,427.29
4550-6066	3,958.50	3,822.00
6067-7582	4,428.91	4,246.90
7583+	4,777.29	4,625.63

Equipment Included

XT2000i Analyzer, IPU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader.

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, WBC-BF, RBC-BF, PLT (PLT-O), RET%, RET#, RET-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% Retics, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XT4000
SIN #605-2a

Description

6-Part Differential Hematology Analyzer
 Dimensions 20.9" x 24.8" x 28.3"

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	2.29	2.18
3033-4549	1.28	1.22
4550-6066	0.94	0.91
6067-7582	0.77	0.75
7583+	0.67	0.65

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours
(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	0.07	0.07
3033-4549	0.03	0.04
4550-6066	0.03	0.02
6067-7582	0.02	0.01
7583+	0.02	0.01

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	3,473.93	3,307.06
3033-4549	3,882.24	3,700.26
4550-6066	4,277.00	4,140.50
6067-7582	4,671.59	4,550.25
7583+	5,080.61	4,928.95

Equipment Included

XT4000i Analyzer, IPU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader.

Reportable Parameters

WBC, RBC, HGB, HCT, MCV, MCH, MCHC, PLT (Impedance and Fluorescent Optical), NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, RDW-SD, RDW-CV, MPV, RET%, RET#, IRF, RET-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XE2100
SIN #605-2a

Description

6-Part Hematology Analyzer
 Dimensions 28H x 28Wx 35.8D

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
3033-5307	1.66	1.61
5308-7582	1.06	1.03
7583-9857	0.82	0.80
9858-12132	0.70	0.68
12133-14407	0.61	0.60
14408+	0.56	0.55

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours
(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
3033-5307	0.07	0.06
5308-7582	0.04	0.04
7583-9857	0.03	0.03
9858-12132	0.02	0.02
12133-14407	0.02	0.02
14408+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
3033-5307	5,034.78	4,883.13
5308-7582	5,626.48	5,467.24
7583-9857	6,218.06	6,066.40
9858-12132	6,900.60	6,703.44
12133-14407	7,401.13	7,279.80
14408+	8,068.48	7,924.40

Equipment Included

XE2100 Analyzer, IPU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, RET%, RET#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% NRBC, 5% Retics, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XE5000
SIN #605-2a

Description

6-Part Differential Hematology Analyzer featuring extended Parameters and Low Linearity on Body Fluids
 Dimensions 28H x 28Wx 35.8D

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
3033-5307	1.77	1.71
5308-7582	1.12	1.09
7583-9857	0.87	0.85
9858-12132	0.73	0.71
12133-14407	0.64	0.63
14408+	0.58	0.57

*Remote Diagnostics through Sysmex Network
 Communication System

Extended Business Hours
(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
3033-5307	0.05	0.06
5308-7582	0.03	0.03
7583-9857	0.02	0.02
9858-12132	0.02	0.02
12133-14407	0.02	0.02
14408+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
3033-5307	5,368.41	5,186.43
5308-7582	5,944.96	5,785.72
7583-9857	6,597.21	6,445.55
9858-12132	7,196.34	6,999.18
12133-14407	7,765.12	7,643.79
14408+	8,356.64	8,212.56

Equipment Included

XE5000 Analyzer, IPU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader

Reportable Parameters

WBC, RBC, Hgb, Hct, MCV, MCH, MCHC, Plt, N%, L%, M%, E%, B%, N#, L#, M#, E#, B#, RDW-SD, RDW-CV, MPV, NRBC%, NRBC#, Retic%, Retic#, IRF, Plt-O, HPC#, IG%, IG#, IPF, RET-He, HPC, WBC-BF, RBC-BF, PMN#, %, MN#,% , TC-BF#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% NRBC, 5% Retics, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XE2100 Alpha
SIN #605-2a

Description

6-Part Hematology Analyzer with Attached Slide Maker/Stainer
 Dimensions 28" w x 87.8" h x 40.9" d

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
4550-6824	1.74	1.70
6825-9099	1.25	1.23
9100-11374	1.01	0.99
11375-13649	0.86	0.85
13650+	0.76	0.75

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours
(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
4550-6824	0.05	0.06
6825-9099	0.03	0.03
9100-11374	0.03	0.03
11375-13649	0.02	0.02
13650+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
4550-6824	7,917.00	7,735.00
6825-9099	8,531.25	8,394.75
9100-11374	9,191.00	9,009.00
11375-13649	9,782.50	9,668.75
13650+	10,374.00	10,237.50

Equipment Included

XE2100 Alpha Analyzer, IPU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader, SNCS.

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, RET%, RET#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% NRBC, 5% Retics, 25% Smear, 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

***XE5000 Alpha
SIN #605-2a***

Description

6-Part Hematology Analyzer with Attached Slide Maker/Stainer
Dimensions 28" w x 87.8" h x 40.9" d

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
4550-6824	1.84	1.81
6825-9099	1.32	1.30
9100-11374	1.06	1.04
11375-13649	0.90	0.88
13650+	0.80	0.78

*Remote Diagnostics through Sysmex Network
Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
4550-6824	0.08	0.08
6825-9099	0.06	0.05
9100-11374	0.04	0.05
11375-13649	0.04	0.04
13650+	0.03	0.03

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
4550-6824	8,372.00	8,235.50
6825-9099	9,009.00	8,872.50
9100-11374	9,646.00	9,464.00
11375-13649	10,237.50	10,010.00
13650+	10,920.00	10,647.00

Equipment Included

XE5000 Alpha Analyzer, IPU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader, SNCS.

Reportable Parameters

WBC, RBC, Hgb, Hct, MCV, MCH, MCHC, Plt, N%, L%, M%, E%, B%, N#, L#, M#, E#, B#, RDW-SD, RDW-CV, MPV, NRBC%, NRBC#, Retic%, Retic#, IRF, Plt-O, HPC#, IG%, IG#, IPF, RET-He, HPC, WBC-BF, RBC-BF, PMN#, %, MN#,% , TC-BF#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% NRBC, 5% Retics, 25% Smear, 10% Repeat

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

HST302 (XE2100)

SIN #605-2a

Description

(2) 6-Part Hematology Analyzer with Slide Maker/Stainer

Dimensions 17'1" x 43"

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	1.93	1.88
13650-19716	1.19	1.17
19717-25782	0.91	0.89
25783-31849	0.76	0.75
31850+	0.67	0.66

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	0.08	0.09
13650-19716	0.05	0.05
19717-25782	0.04	0.04
25783-31849	0.03	0.03
31850+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	14,635.19	14,256.04
13650-19716	16,243.50	15,970.50
19717-25782	17,942.47	17,548.13
25783-31849	19,595.08	19,337.25
31850+	21,339.50	21,021.00

Equipment Included

HST302 (XE2100); 2 Analyzers, 1 SMS, PU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, RET%, RET#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% NRBC, 5 Retics, 30% Smear 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

HST201 (XE5000)

SIN #605-2a

Description

(2) 6-Part Hematology Analyzer with Slide Maker/Stainer
Dimensions 12'5" w x 43"

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	1.43	1.41
13650-19716	0.92	0.91
19717-25782	0.72	0.71
25783-31849	0.62	0.61
31850+	0.55	0.54

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	0.07	0.07
13650-19716	0.04	0.04
19717-25782	0.03	0.03
25783-31849	0.02	0.02
31850+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	10,843.69	10,692.03
13650-19716	12,558.00	12,421.50
19717-25782	14,196.24	13,999.07
25783-31849	15,985.46	15,727.63
31850+	17,517.50	17,199.00

Equipment Included

HST201 (XE0000); 1 Analyzers, 1 SMS, PU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader

Reportable Parameters

WBC, RBC, Hgb, Hct, MCV, MCH, MCHC, Plt, N%, L%, M%, E%, B%, N#, L#, M#, E#, B#, RDW-SD, RDW-CV, MPV, NRBC%, NRBC#, Retic%, Retic#, IRF, Plt-O, HPC#, IG%, IG#, IPF, RET-He, HPC, WBC-BF, RBC-BF, PMN#,% , MN#,% , TC-BF#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% NRBC, 5 Retics, 30% Smear 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

HST302 (XE5000)

SIN #605-2a

Description

(2) 6-Part Hematology Analyzer with Slide Maker/Stainer

Dimensions 17'1" x 43"

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	2.05	2.01
13650-19716	1.26	1.24
19717-25782	0.96	0.94
25783-31849	0.80	0.79
31850+	0.70	0.69

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	0.07	0.06
13650-19716	0.04	0.04
19717-25782	0.04	0.03
25783-31849	0.02	0.02
31850+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	15,545.15	15,241.83
13650-19716	17,199.00	16,926.00
19717-25782	18,928.32	18,533.98
25783-31849	20,626.40	20,368.57
31850+	22,295.00	21,976.50

Equipment Included

HST302 (XE5000); 2 Analyzers, 1 SMS, PU CPU Computer, IPU monitor, modem, printer, PC Anywhere software, Pro software, bar code reader

Reportable Parameters

WBC, RBC, Hgb, Hct, MCV, MCH, MCHC, Plt, N%, L%, M%, E%, B%, N#, L#, M#, E#, B#, RDW-SD, RDW-CV, MPV, NRBC%, NRBC#, Retic%, Retic#, IRF, Plt-O, HPC# , IG%, IG#, IPF, RET-He, HPC, WBC-BF, RBC-BF, PMN#,% , MN#,% , TC-BF#

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 20% CBC only, 5% NRBC, 5 Retics, 30% Smear 10% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XN1000
SIN #605-2a

Description

6-Part Hematology Analyzer featuring compact automation, On-Board Decision rules, Hands-free Rerun/reflex
 Dimensions 25.4" w x 33.7" h x 29.7" d

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration	Onsite PMs w/RU	Remote Calibration w/RU
1517-3032	2.71	2.60	3.08	2.97
3033-4549	1.50	1.44	1.68	1.62
4550-6066	1.10	1.06	1.21	1.18
6067-7582	0.90	0.87	0.95	0.93
7583+	0.78	0.76	0.82	0.80

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours
(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
1517-3032	0.14	0.14
3033-4549	0.07	0.07
4550-6066	0.05	0.05
6067-7582	0.03	0.04
7583+	0.03	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration	Onsite PMs w/RU	Remote Calibration w/RU
1517	4,111.07	3,944.20	4,672.36	4,505.49
3033	4,549.50	4,367.52	5,095.44	4,913.46
4550	5,005.00	4,823.00	5,505.50	5,369.00
6067	5,460.30	5,278.29	5,763.65	5,642.31
7583	5,914.74	5,763.08	6,218.06	6,066.40

Equipment Included

XN1000 Analyzer, IPU CPU Computer, IPU monitor, printer, Pro software, bar code reader.

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%
 NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, WBC-BF, RBC-BF, MN%, MN#, PMN%, PMN#, TC-BF#, PLT (PLT-F), IPF, RET%, RET#, IRF, Ret-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 1 body fluid per day, 5% Retics, 5% Repeat, 2% Reflex Low WBC, 3% Reflex PLT-F.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XN2000
SIN #605-2a

Description

6-Part Hematology Analyzer featuring compact automation, On-Board Decision rules, Hands-free Rerun/reflex
 Dimensions 25.4" w x 33.7" h x 29.7" d

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration	Onsite PMs w/RU	Remote Calibration w/RU
3033-5307	2.51	2.40	2.69	2.58
5308-7582	1.54	1.48	1.63	1.57
7583-9857	1.16	1.11	1.20	1.16
9858-12132	0.95	0.92	0.98	0.95
12133-14407	0.82	0.80	0.83	0.81
14408+	0.74	0.71	0.74	0.72

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
3033-5307	0.13	0.13
5308-7582	0.07	0.07
7583-9857	0.05	0.06
9858-12132	0.04	0.04
12133-14407	0.03	0.03
14408+	0.02	0.03

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration	Onsite PMs w/RU	Remote Calibration w/RU
3033	7,612.83	7,279.20	8,158.77	7,825.14
5308	8,174.32	7,855.84	8,652.04	8,333.56
7583	8,796.28	8,417.13	9,099.60	8,796.28
9858	9,365.10	9,069.36	9,660.84	9,365.10
12133	9,949.06	9,706.40	10,070.39	9,827.73
14408+	10,661.92	10,229.68	10,661.92	10,373.76

Equipment Included

(2) XN1000 Analyzers, IPU CPU Computer, IPU monitor, printer, Pro software, bar code reader.

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, WBC-BF, RBC-BF, MN%, MN#, PMN%, PMN#, TC-BF#, PLT (PLT-F), IPF, RET%, RET#, IRF, RET-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 1 body fluid per day, 5% Retics, 5% Repeat, 2% Reflex Low WBC, 3% Reflex PLT-F.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

XN3000
SIN #605-2a

Description

6-Part Hematology Analyzer featuring compact automation, On-Board Decision rules, Hands-free Rerun/reflex
 Dimensions 25.4" w x 33.7" h x 29.7" d

Business Hours Service	FSS Monthly tests	OnSite PMs	Remote Calibration	Onsite PMs w/RU	Remote Calibration w/RU
	4550-6824	2.35	2.27	2.45	2.38
	6825-9099	1.67	1.61	1.70	1.65
	9100-11374	1.32	1.28	1.34	1.30
	11375-13649	1.11	1.08	1.11	1.09
	13650+	0.97	0.95	0.97	0.95

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours (Added to Business Hours)	FSS Monthly tests	OnSite PMs	Remote Calibration
	4550-6824	0.15	0.16
	6825-9099	0.09	0.10
	9100-11374	0.08	0.08
	11375-13649	0.06	0.06
	13650+	0.05	0.05

Minimum Monthly Billing	FSS Monthly tests	OnSite PMs	Remote Calibration	Onsite PMs w/RU	Remote Calibration w/RU
	4550	10,692.50	10,328.50	11,147.50	10,829.00
	6825	11,397.75	10,988.25	11,602.50	11,261.25
	9100	12,012.00	11,648.00	12,194.00	11,830.00
	11375	12,626.25	12,285.00	12,626.25	12,398.75
	13650+	13,240.50	12,967.50	13,240.50	12,967.50

Equipment Included

(2) XN1000 Analyzers, IPU CPU Computer, IPU monitor, printer, Pro software, bar code reader, (1) Slide Maker/Stainer

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, WBC-BF, RBC-BF, MN%, MN#, PMN%, PMN#, TC-BF#, PLT (PLT-F), IPF, RET%, RET#, IRF, RET-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 1 body fluid per day, 25% smear (based on lowest qty in each bracket), 5% Retics, 5% Repeat, 2% Reflex Low WBC, 3% Reflex PLT-F.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

"W" Version

This model is also available with Verion "W"; Work AREA Manager (Middleware) capability. There is no difference in price.

XN9000 (201)

SIN #605-2a

Description

6-Part Hematology Analyzer featuring compact automation, On-Board Decision rules, Hands-free Rerun/reflex
Dimensions 25.4" w x 33.7" h x 29.7" d

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	1.75	1.71
13650-19716	1.08	1.06
19717-25782	0.82	0.81
25783-31849	0.69	0.67
31850-37916	0.61	0.60
37917-43982	0.55	0.54
43983+	0.51	0.50

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
7583-13649	0.10	0.10
13650-19716	0.06	0.05
19717-25782	0.04	0.04
25783-31849	0.03	0.03
31850-37916	0.02	0.02
37917-43982	0.02	0.02
43983+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
7583	13,270.25	12,966.93
13650	14,742.00	14,469.00
19717	16,167.94	15,970.77
25783	17,790.27	17,274.61
31850	19,428.50	19,110.00
37917	20,854.35	20,475.18
43983+	22,431.33	21,991.50

Equipment Included

(2) XN1000 Analyzers, IPU CPU Computer, IPU monitor, printer, Pro software, bar code reader,(1) Slide Maker/Stainer, Wagon

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, WBC-BF, RBC-BF, MN%, MN#, PMN%, PMN#, TC-BF#, PLT (PLT-F), IPF, RET%, RET#, IRF, RET-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 1 body fluid per day, 25% smear (based on lowest qty in each bracket), 5% Retics, 5% Repeat, 2% Reflex Low WBC, 3% Reflex PLT-F.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

"W" Version

This model is also available with Verion "W"; Work AREA Manager (Middleware) capability. There is no difference in price.

XN9000 (301)

SIN #605-2a

Description

6-Part Hematology Analyzer featuring compact automation, On-Board Decision rules, Hands-free Rerun/reflex
Dimensions 25.4" w x 33.7" h x 29.7" d

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
13650-19716	1.30	1.26
19717-25782	0.97	0.95
25783-31849	0.81	0.79
31850-37916	0.70	0.69
37917-43982	0.63	0.62
43983+	0.58	0.57

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours

(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
13650-19716	0.07	0.07
19717-25782	0.05	0.05
25783-31849	0.04	0.04
31850-37916	0.03	0.03
37917-43982	0.03	0.02
43983+	0.02	0.02

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
13650	17,745.00	17,199.00
19717	19,125.49	18,731.15
25783	20,884.23	20,368.57
31850	22,295.00	21,976.50
37917	23,887.71	23,508.54
43983+	25,510.14	25,070.31

Equipment Included

(3) XN1000 Analyzers, IPU CPU Computer, IPU monitor, printer, Pro software, bar code reader, (1) Slide Maker/Stainer, Wagon

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, WBC-BF, RBC-BF, MN%, MN#, PMN%, PMN#, TC-BF#, PLT (PLT-F), IPF, RET%, RET#, IRF, RET-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 1 body fluid per day, 25% smear (based on lowest qty in each bracket), 5% Retics, 5% Repeat, 2% Reflex Low WBC, 3% Reflex PLT-F.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

"W" Version

This model is also available with Verion "W"; Work AREA Manager (Middleware) capability. There is no difference in price.

XN9000 (401)
SIN #605-2a

Description

6-Part Hematology Analyzer featuring compact automation, On-Board Decision rules, Hands-free Rerun/reflex
 Dimensions 25.4" w x 33.7" h x 29.7" d

Business Hours Service

FSS Monthly tests	OnSite PMs	Remote Calibration
19717-25782	1.13	1.09
25783-31849	0.92	0.90
31850-37916	0.80	0.77
37917-43982	0.71	0.69
43983+	0.65	0.63

*Remote Diagnostics through Sysmex Network Communication System

Extended Business Hours
(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs	Remote Calibration
19717-25782	0.05	0.06
25783-31849	0.05	0.04
31850-37916	0.03	0.04
37917-43982	0.03	0.03
43983+	0.02	0.03

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs	Remote Calibration
19717	22,280.21	21,491.53
25783	23,720.36	23,204.70
31850	25,480.00	24,524.50
37917	26,921.07	26,162.73
43983+	28,588.95	27,709.29

Equipment Included

(4) XN1000 Analyzers, IPU CPU Computer, IPU monitor, printer, Pro software, bar code reader, (1) Slide Maker/Stainer, Platform

Reportable Parameters

WBC, RBC, HCT, HGB, MCV, MCH, MCHC, PLT (PLT-I), NRBC%, NRBC#, RDW-SD, RDW-CV, MPV, NEUT%, LYMPH%, MONO%, EO%, BASO%, IG%, NEUT#, LYMPH#, MONO#, EO#, BASO#, IG#, WBC-BF, RBC-BF, MN%, MN#, PMN%, PMN#, TC-BF#, PLT (PLT-F), IPF, RET%, RET#, IRF, RET-He

Assumptions

5 Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 1 body fluid per day, 25% smear (based on lowest qty in each bracket), 5% Retics, 5% Repeat, 2% Reflex Low WBC, 3% Reflex PLT-F.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.

"W" Version

This model is also available with Verion "W"; Work AREA Manager (Middleware) capability. There is no difference in price.

Cell Image Analysis
SIN #605-2b

Medica EasyCell Assistant

Description

Cell Image Analysis System
 Up to 30 pre-oiled slides; walk-away, Single slike STAT capability

Dimensions 24"W x 24"H x 21.5"D

Instrument & Service

5 Year	Monthly Lease Amount
\$1,666.92	

Extended Business Hours
(Added to Business Hours Service)

5 Year	Additional Monthly
\$141.47	

CellaVision DM1200

Description

Automated Digital Cell Morphology
 Slides are loaded into a magazine with the capacity of 12 slides

Dimensions 22.7"W x 17.7"H x 28"D

Instrument & Service

5 Year	Monthly Lease Amount
\$2,958.85	

Extended Business Hours
(Added to Business Hours Service)

5 Year	Additional Monthly
\$170.67	

CellaVision DM96

Description

Automated Digital Cell Morphology
 Continous feed, walk away; up to 96 slides (8 magazines x 12 slides/magazine)

Dimensions 20.9"W x 23.6"H x 24.8"D

Instrument & Service

5 Year	Monthly Lease Amount
\$3,862.37	

Extended Business Hours
(Added to Business Hours Service)

5 Year	Additional Monthly
\$368.75	

All Digital Cell Morphology Analyzers can be built into a CPRR price. The Monthly cost is divided by the number of tests provided and used in the calculation of the CPRR.

UF-1000i
SIN #605-4a

Description

Automated Urine Partical Analyzer
Dimintions 22.8" x 27.0" x 24.2"

Business Hours Service

FSS Monthly tests	OnSite PMs
2250-2999	1.94
3000-5249	1.61
5250-7499	1.17
7500+	1.00

Extended Business Hours
(Added to Business Hours Service)

FSS Monthly tests	OnSite PMs
2250-2999	0.10
3000-5249	0.07
5250-7499	0.04
7500+	0.03

Minimum Monthly Billing

FSS Monthly tests	OnSite PMs
2250-2999	14,635.19
3000-5249	16,243.50
5250-7499	17,745.30
7500+	19,337.25

Equipment Included

UF1000i Analyzer, PU CPU Computer, IPU monitor, modem, printer, bar code reader

Parameters

Reportable Parameters: RBC, WBC, Epithelial Cells, Casts, Bacteria

Flagging Parameters: Pathological Casts, Crystals, Small Round Cells, Sperm, Yeast, Mucus

Assumptions

Five Year Agreement, 24 hours per day, 7 days per week, 52 weeks per year, 3 shifts per day, 5% Repeat.

If actual parameters differ, CPR rate will change accordingly. Exact CPRR will be based on the estimated number of monthly tests provided by the customer.