

HoverTech International FSS/GSA Contract Terms and Conditions Contract # V797P-4784A

- **Basic Discount:** A-76 and A-77: Basic discount of 0% to 53.33% taken from HoverTech Facility Price List dated 10/1/00

- **Quantity Discount:** 51-100 units total discount of 0% to 55.55%
101+ units total discount of 0% to 55.55%

- **Payment Terms:** 1% 20 Net 30

- **Annual Rebate:** 2% of all sales in excess of \$200,000 in a 12 month period

- **Minimum Order:** \$25

- **FOB Destination Point:** Destination 50 States and District of Columbia and Puerto Rico

- **Delivery Time:** Within 45 days ARO

- **Expedited Delivery:** Within 10 days ARO

- **Government Credit Card:** HoverTech will not accept Government credit card above the micro purchase threshold.

- **Warranty Provision:** See attachment 1

- **Return Goods Policy** See attachment 1

- **Tracking Customer:** See Below



Authorized Federal Supply Schedule Price List

**Worldwide Federal Supply Schedule FSC
Group 65, Part II, Section A; Medical Equipment and Supplies
Contract Number: V797P-478a
Contract Period: February 15, 2005 – February 14, 2010
Contractor: HoverTech International
513 S. Clewell St.
Bethlehem, PA 18104
Phone: 610-694-9600 & 800-471-2776
Fax: 610-694-9601
Email: hovermatt@earthlink.net
URL: www.hovermatt.com**

**Business Size: Small Business, Tax Identification Number 23-289-7995
Price Schedule: Attached price lists are net prices (discounts deducted)
Maximum Order: A 76= \$50,000
A 77= \$50,000
Minimum Order: \$25.00
Geographic Coverage: 50 United States, Puerto Rico, District of Columbia
Point of Production: 513 S. Clewell St. Bethlehem, Pennsylvania
Discounts: range from 11% - 55.5%
Quantity Discounts: Based on volumes 1-50: 51-100; 100+ per PO, per product
Payment Terms: 1% 20; net 30 Days
Government Credit Card: Accepted only up to micro purchase threshold
Delivery Time: Within 45 days ARO
Expedited Delivery: Within 10 days ARO. Applicable on all products on price list.
Ordering facility will pay for any special freight charges other than normal ground delivery. Fax orders are accepted.
FOB Destination Point: Destination 50 States, DC and Puerto Rico
Ordering Address/Procedures:
Fax or email PO to HoverTech International at above addresses
Payments: HoverTech International
513 S. Clewell St.
Bethlehem, PA 18015
Warranty Provisions: Government Standard Warranty applies (See Attachment)
DUNS # HoverTech International: 94-213-9841
CCR Registration: 36069304**

**Federal Supply Schedule
Contract Pricing
Contract # V797P-4784a**

Item #	Product/item Description	Qty	List Price	1 to 50 Price 1	51-100 Price 2	100+ Price 3
HM2802N	HoverMatt® Mattress 28" Sewn	EA	2446.50	1711.00	1659.00	1626.00
HM28HS	HoverMatt® Mattress 28" Heat-Sealed	EA	2446.50	1746.00	1693.00	1659.00
HM28DC	HoverMatt® Mattress 28" Double Coated	EA	2446.50	1746.00	1693.00	1659.00
HM3402N	HoverMatt® Mattress 34" Sewn	EA	2546.50	1781.00	1727.00	1692.00
HM34HS	HoverMatt® Mattress 34" Heat Sealed	EA	2546.50	1818.00	1763.00	1728.00
HM34DC	HoverMatt® Mattress 34" Double Coated	EA	2546.50	1818.00	1763.00	1728.00
HM3902N	HoverMatt® Mattress 39" Sewn	EA	2750.00	1924.00	1867.00	1830.00
HM39HS	HoverMatt® Mattress 39" Heat Sealed	EA	2750.00	1964.00	1905.00	1867.00
HM39DC	HoverMatt® Mattress 39" Double Coated	EA	2750.00	1964.00	1905.00	1867.00
HM5002N	HoverMatt® Mattress 50" Sewn	EA	2900.00	2092.00	2030.00	1989.00
HM50HS	HoverMatt® Mattress 50" Heat Sealed	EA	2900.00	2135.00	2072.00	2031.00
HM50DC	HoverMatt® Mattress 50" Double Coated	EA	2900.00	2135.00	2072.00	2031.00
HX3401N	HoverMaxx® Mattress 34"	EA	3146.50	2246.00	2178.00	2178.00
HX3901N	HoverMaxx® Mattress 39"	EA	3246.50	2318.00	2248.00	2248.00
HX5001N	HoverMaxx® Mattress 50"	EA	3346.50	2390.00	2319.00	2319.00
AIR200G	Grounded Air Supply 800W	EA	1048.50	764.00	741.00	741.00
AIR400G	Grounded Air Supply 1100W	EA	1348.50	982.00	952.00	952.00
HMC-100	HoverCart	EA	250.00	170.00	165.00	165.00
HMDS	Disposable Sheets	CASE	30.00	23.00	22.00	22.00
BR5000	Transfer Bridge	EA	190.00	165.00	165.00	165.00
HMPS	Protector Sheets	EA	45.00	21.00	20.00	20.00
HJ3201	HoverJack™	EA	3,200	2,848	2,848	2,848

GOVERNMENT'S WARRANTY OBJECTIVE

The Contractor warrants and implies that the items delivered hereunder are merchantable, fit for use for the particular purpose and will be free from defects in material and workmanship for a period of not less than one (1) year from the date of delivery. Contractor will replace, at its options, all parts found defective within the period with cost of replacement, including shipping charge, to be borne by the Contractor. Under no circumstances will any equipment covered by this guarantee be returned without (a) advance written notice to the Contractor, or (b) obtaining shipping instructions from the Contractor.