DEPARTMENT OF VETERANS AFFAIRS

Medical Equipment Division
Authorized Federal Supply Schedule Pricelist (Catalog)

Federal Supply Schedule FSC Group 66, Part III
Cost-per-Test: Clinical Analyzers
Laboratory, Chemistry, Hematology, Coagulation
Urinalysis and Microbiology

Contractor:

TOSOH Bioscience, Inc.
6000 Shoreline Drive
Suite 101
South San Francisco, CA 94080
(650) 615-4970
(800) 248-6764 or 650-615-4970

FSC Class:	6630
Contract Number:	V797P-7020a
Contract Period:	October 1, 2005 to September 30, 2010
Business Size:	Large
Special Item Number:	605-1a - Clinical Chemistry Analyzers
Special Item Number:	605-6a – Clinical Immunochemistry Analyzers

TOSOH

Terms and Conditions

1. Table of Awards: CLINICAL ANALYZERS
Special Item Number 605-1a, Chemistry Analyzers (G7, A1c 2.2 Plus)
Special Item Number 605-6a, Immunochemistry Analyzers (AIA-360, AIA-600 II, AIA-1800)

a, General Conditions:

605-1a: The Cost-Per-Test Agreement is an agreement between Tosoh Bioscience, Inc. (Tosoh) and Federal Supply Schedule (FSS) customers that includes a system and standard service (5 days, 8-5 local) in which the customer places standing orders for the Minimum Monthly Commitment of A1c tests. Each order will be automatically shipped to the customer quarterly as specified. Test pricing under this program is based on "single ship to, single bill to" address. Additional orders are priced as listed on the Standing Order or adjustments may be made in the Minimum Monthly Commitment - see ORDERING AND BILLING (11.b).

605-1a: The Cost-Per-Test Agreement is comprised of a monthly System Rental Fee that includes service (5 days, 8-5 local time). Supplies are purchased as needed or may be shipped in advance quarterly as a fi xed Standing Order amount with cost of supplies being added to the monthly System Rental Fee for the estimated volumes. Additional supplies may be purchased separately or via adjustment of the quarterly standing order.

b. Agreement Amendments: If a customer wishes to amend the Cost-Per-Test Agreement, it may be amended to accommodate net test volume increases or decreases. The amended agreement and pricing will become effective on the date it is approved and signed by Tosoh.

c. Agreement Start / End Dates: The Cost-per-Test Agreement start date is the date of installation. The agreement end date is 1, 2, 3, 4, or 5 years from date of installation, depending on the plan selected. Five year plans are quoted in this price list. Contact your Tosoh representative at (800) 248-6764 or (650) 615-4970 for plans of shorter duration.

2. Maximum Order Limitation: None.

3. Minimum Order: Patients Per Month -
G7 and A1c 2.2 Plus: 150
AIA-360:.....100
AIA-600 II:…….500
AIA-1800:……..1500

4. Geographic Limits: The 48 contiguous states, Alaska, Hawaii, the District of Columbia and Puerto Rico.

5. Production Point: Japan

6. Prompt Payment Terms: Net 30 days

7. Foreign Items: All items: Japan

8. Delivery: Within 60 days A.R.O. Delivery will be made to the 48 contiguous states, District of Columbia and Puerto Rico fob destination – Alaska and Hawaii are at extra charge.

9. FOB: Prices shown are FOB destination, within consignee's premises; 48 contiguous states, District of Columbia and Puerto Rico, point of exportation to Alaska and Hawaii.

Terms and Conditions

10. Ordering Address:

a. Phone Orders: (800) 248-6764, (866)-527-3587, 614-317-1934 (Customer Service direct)
Main: (650) 615-4970
b. Fax Orders: (800) 685-7595 or (614) 317-1930 (Customer Service direct)
c. Mail Order: Tosoh Bioscience, Inc.
6000 Shoreline Drive, Suite 101
So. San Francisco, CA 94080
d. Puerto Rico Distributor: Bio-Nuclear, Inc.
Royal Industrial Park
Road 869, KM 1.5
Building, L-2, Bo Palmas
Catano, PR 00962
Tel: 787-788-1290
Fax: 787-788-1297
Mr. Jose Marrero, Gen. Mgr.

11. Payment Address:

Tosoh Bioscience, Inc.
P.O. Box 632665
Cincinnati, OH 45263-2665
Billing: Based upon Minimum Monthly Commitment.

a. Terms of Payment: The terms of the selected billing method apply to the invoices for domestic U.S., Alaska, Puerto Rico, and Hawaii. Terms of payments are net 30 days all shipments.

b. Ordering and Billing: The customer has up to 90 days after installation of the analyzer to make changes or adjustments to the final monthly test volumes on which pricing will be based. At this time, standing order quantities and shipping dates will also be determined. Adjustments may be made to standing orders without penalty. Tosoh must be given two weeks notice prior to shipment to incorporate the adjustments.

c. Shipments: Monthly or quarterly shipments will be made at the customer's choice. The customer will be billed for the number of tests shipped to a single location.

12. Terms and Conditions of Rental, Maintenance and Repair

a. Customer Responsibility: The customer agrees to provide reasonable care for the equipment as per manufacturer's recommended maintenance procedure; to return the equipment in the same condition as received ordinary wear and tear excepted; and notify Tosoh immediately of loss or damage.

The customer shall also:

1. Permit Tosoh's representatives to enter its premises at all reasonable times to install, inspect, repair, or prepare for the removal of equipment.

2 . Provide adequate and suitable space for storage of parts for on-site emergency service to be performed by the customer or by Tosoh.

b. Assignment: Without the prior written consent of Tosoh, the customer shall not assign, transfer, or pledge the rental, the equipment, or any part thereof, or any interest therein; or circulate or rent the equipment or any part hereof; or permit the equipment or any part thereof to be used by anyone other than a Tosoh authorized representative, the customer, or customer's employee.

Terms and Conditions

c. Ownership: The equipment and parts rented are, and shall at all times remain the sole and exclusive property of Tosoh; and the customer shall have no right, title, or interest therein except as expressly set forth in these Terms and Conditions.

d. Equipment Maintenance: Routine daily, weekly, and monthly maintenance will be the responsibility of the customer, as outlined in Tosoh's Operator's Manual. Preventive maintenance and malfunction repairs will be the responsibility of the contractor.

e. Maintenance Credit For Equipment Malfunction: If an analyzer remains inoperative due to a malfunction through no fault or negligence of the customer for a total of twenty-four hours or more, the contractor shall be assessed damages according to the cost-per-test contract. Operator generated instrument malfunction does not qualify for downtime credit.

f. Replacement Laboratory Equipment: During the contract period any equipment with excessive downtime will be replaced by the contractor.

g. How to Obtain Service: Call Tosoh's Customer Support Center Hotline in South San Francisco, California, telephone (800) 248-6764 or (650) 615-4970. Puerto Rico customers should call Bio-Nuclear at (987) 788-1299. During the Cost-Per-Test period, Tosoh will provide telephone assistance twenty-four hours a day, seven days a week. Emergency on-site service and replacement of parts is available Monday through Friday from 8:00 AM to 5:00 PM local time.

13. Installation: As performed by the Tosoh representative, shall be complete and in accordance with the manufacturer installation and operation manuals/instructions.

14. Training: Initial one-day training is provided on-site at "No Charge" for new placements of G7 A1c, A1c 2.2 Plus, and AIA-360. Initial training on the AIA-600 II and AIA-1800 is for 2 operators "No Charge" at our Tosoh facilities in So. San Francisco, CA.

Additional Training Charges:

G7 (1 day on-site) ……..…. $1,000.00
A1c 2.2 Plus (1 day on-site) ……..… $1,000.00
AIA-360 (1day on-site) ……. …… $2,000.00
AIA-600 II (1day on-site) ……..……. $2,000.00
AIA-1800 (1 day on-site) …… $2,000.00

TOSOH AIA®
IMMUNOASSAY
ANALYZERS

Special Item Number 605-1a
Clincal Chemistry Analyzers

TOSOH AIA-360 • VA-CPT SYSTEM, REAGENTS, & CONSUMABLES PRICING

605-6a high maintenance/high Complexity
Five-Year Cost Per Test Rates
Tosoh Bioscience, Inc.
1-800-248-6764

Revised August 04, 2005

Standard Operating Protocol:
22 days/month, 1 shift, 2 Controls/shift
Calibration assay dependent - (30-90 days).
Additional Supplies (reagents & consumables) must be purchased for extra operating days & shifts.
CONTROL material itself is NOT INCLUDED -supplies to run "controls" are included in the CPT and CPRR.

VA-CPT Pricing is composed of 3 elements - 1) basic system with standard service, 2) reagents, and 3) consumables.
See pricing below and refer to MONTHLY GRID PRICING EXAMPLES BY SYSTEM for AVG. Cost Per Test (CPT) & AVG. Cost Per Reportable Result (CPRR).
Please contact Tosoh Bioscience at 1-800-24TOSOH (800-248-6764) for your customized VA-CPT Proposal.

1. FIVE-YEAR MONTHLY RATE INCLUDING 5-DAY, 8:00 AM - 5:00 PM SERVICE FOR BASIC SYSTEM - (does not include any interface costs):
AIA-360 $423.00

2. ADD MONTHLY REAGENT KITS REQUIRED:						3. ADD MONTHLY CONSUMABLES REQUIRED:			Consumables Continued…			Consumables Continued…			END
IMMUNOASSAYS:	REAGENT KITS ONLY Part #	Pkg. Size	Item	VA-CPT Cost Per Kit	VA-CPT Cost Per Test	Part #	VA-CPT Cost Per Set	CALIBRATOR & DESCRIPTION	Part #	VA-CPT Cost Per Set	SAMPLE DILUTING SOLUTION Use varies-dilutes high samples	Part #	VA-CPT Cost/Set (2 ea.)	CAL VERIFICATION/ LINEARITY SETS	
THYROID HORMONES															
ST TSH	025294	100	ST AIA-PACK TSH	75.00	0.75	020394	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL	020594	50.00	AIA-PACK TSH 3rd GenSDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity	
ST TT3	025282	100	ST AIA-PACK TT3	75.00	0.75	020382	106.80	AIA-PACK TT3 Cal Set-Six levels, 12x1 mL	020582	50.00	AIA-PACKTT3 SDS, 4x1 mL				
ST T4	025258	100	ST AIA-PACK T4	75.00	0.75	020358	106.80	AIA-PACK T4 Cal Set-Six levels, 12x1 mL	020558	50.00	AIA-PACK T4 SDS, 4x1 mL				
ST FT3	025286	100	ST AIA-PACK FT3	75.00	0.75	020386	106.80	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL							
ST FT4	025268	100	ST AIA-PACK FT4	75.00	0.75	020368	106.80	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL							
ST TU	025270	100	ST AIA-PACK TU	75.00	0.75	020370	50.00	AIA-PACK TU Cal Set-Two levels, 4x5 mL							
CARDIAC MARKERS															
ST CKMB	025269	100	ST AIA-PACK CKMB	150.00	1.50	020369	106.80	AIA-PACK CKMB Cal Set-Six levels, 12x1 mL	020569	50.00	AIA-PACK CKMB SDS, 4x4 mL				
MYOGLOBIN	025297	100	AIA-PACK MYOGLOBIN	150.00	1.50	025397	106.80	AIA-PACK MYOGLOBIN Cal Set-Six levels, 12x1 mL	025597	50.00	AIA_PACK MYOGLOBIN SDS, 4x4 mL				
TROPONIN I 2nd Gen	025205	100	AIA-PACK cTnI 2nd Gen	180.00	1.80	025305	106.80	AIA-PACK cTnI 2nd Gen Cal Set-Six levels, 12x1 mL	025505	50.00	AIA-PACK cTnI 2nd Gen SDS, 4x4 mL				
TUMOR MARKERS															
ST AFP	025252	100	ST AIA-PACK AFP	150.00	1.50	020352	50.00	AIA-PACK AFP Cal Set-Zero & Positive, 4x1 mL	020552	40.00	AIA-PACK AFP SDS, 4x4 mL	020652	50.00	AIA-PACK AFP Linearity	
ST CA 19.9	025271	100	ST AIA-PACK 19.9	150.00	1.50	020371	106.80	AIA-PACK 19.9 Cal Set-Six levels, 12x1 mL	020571	57.00	AIA-PACK 19.9 SDS, 4x4 mL				
***ST CA 27.29*	025202	100	ST AIA-PACK 27.29	150.00	1.50	020302	106.80	AIA-PACK 27.29 Cal Set-Six levels, 12x1 mL	020502	57.00	AIA-PACK 27.29 SDS, 4x4 mL				
ST CA 125	025288	100	ST AIA-PACK CA125	150.00	1.50	020388	106.80	AIA-PACK CA125 Cal Set-Six levels, 12x1 mL	020588	40.00	AIA-PACK Ca125 SDS, 4x4 mL				
ST CEA	025254	100	ST AIA-PACK CEA	150.00	1.50	020354	50.00	AIA-PACK CEA Cal Set-Zero & Positive, 4x1 mL	020554	57.00	AIA-PACK CEA SDS, 4x4 mL	020654	50.00	AIA-PACK CEA Linearity	
ST PSA (PA)	025263	100	ST AIA-PACK PA	180.00	1.80	020363	50.00	AIA-PACK PA Cal Set-Zero & Positive, 4x1 mL	020563	57.00	AIA-PACK SDS, 4x4 mL	020663	50.00	AIA-PACK PA Linearity	
ANEMIA, REPRO, OTHER															
ST FER	025253	100	ST AIA-PACK FER	120.00	1.20	020353	50.00	AIA-PACK FER Cal Set-Zero & Positive, 4x1 mL	020553	40.00	AIA-PACK FER SDS, 4x4 mL	020653	50.00	AIA-PACK FER Linearity	
ST BHCG	025261	100	ST AIA-PACK BHCG	120.00	1.20	020361	50.00	AIA-PACK BHCG Cal Set-Zero & Positive, 4x1 mL	020561	49.00	AIA-PACK BHCG SDS, 4x4 mL	020661	50.00	AIA-PACK BHCG Linearity	
ST FSH	025265	100	ST AIA-PACK FSH	120.00	1.20	020365	50.00	AIA-PACK FSH Cal Set-Zero & Positive, 4x1 mL	020565	57.00	AIA-PACK FSH SDS, 4x4 mL	020665	50.00	AIA-PACK FSH Linearity	
ST LH II	025296	100	ST AIA-PACK LH II	120.00	1.20	025396	106.80	ST AIA-PACK LH II Cal Set-Six levels, 12x1 mL	020596	50.00	AIA-PACK LH SDS, 4x4 mL				
ST PRL	025255	100	ST AIA-PACK PRL	120.00	1.20	020355	50.00	AIA-PACK PRL Cal Set-Zero & Positive, 4x1 mL	020555	49.00	AIA-PACK PRL SDS, 4x4 mL	020655	50.00	AIA-PACK PRL Linearity	
ST E2	025274	100	ST AIA-PACK E2	120.00	1.20	025374	106.80	AIA-PACK E2 Cal Set-Six levels, 12x1 mL	020574	50.00	AIA-PACK E2 SDS, 4x4 mL				
ST PROG	025281	100	ST AIA-PACK PROG	120.00	1.20	020381	106.80	AIA-PACK PROG Cal Set-Six levels, 12x1 mL	020581	50.00	AIA-PACK PROG SDS, 4x4 mL				
ST TEST (Testosterone)	025204	100	ST AIA-PACK TEST	180.00	1.80	025304	106.80	AIA-PACK TEST Cal Set-Six levels, 12x1 mL	025504	50.00	AIA-PACK TEST SDS, 4x4 mL				
***ST BMG*	025259	100	ST AIA-PACK BMG	120.00	1.20	020359	106.80	AIA-PACK BMG Cal Set-Six Levels, 12x1 mL	020559	50.00	AIA-PACK BMG SDS, 4x4 mL				
ST CORT	025287	100	ST AIA-PACK CORT	120.00	1.20	020387	106.80	AIA-PACK CORT Cal Set-Six levels, 12x1 mL	020587	50.00	AIA-PACK CORT SDS, 4x4 mL				
ST C-PEP	025284	100	ST AIA-PACK PEP	120.00	1.20	020384	106.80	AIA-PACK PEP Cal Set-Six levels, 12x1 mL	020584	40.00	AIA-PACK C-PEP SDS, 4x4 mL				
ST HGH	025266	100	ST AIA-PACK HGH	120.00	1.20	020366	106.80	AIA-PACK HGH Cal Set-Six levels, 12x1 mL	020566	50.00	AIA-PACK HGH SDS, 4x4 mL				
ST IRI (Insulin)	025260	100	ST AIA-PACK IRI	120.00	1.20	020360	106.80	AIA-PACK IRI Cal Set-Six levels, 12x1 mL	020560	40.00	AIA-PACK IRI SDS, 4x4 mL				
ST IGE II	025295	100	ST AIA-PACK IGE II	120.00	1.20	020395	106.80	AIA-PACK IGE II Cal Set-Six levels, 12x1 mL	020595	40.00	AIA-PACK IGE II SDS, 4X4 mL				
ST PAP	025262	100	ST AIA-PACK PAP	120.00	1.20	020362	50.00	AIA-PACK PAP Cal Set-Zero & Positive, 4x1 mL	020562	57.00	AIA-PACK PAP SDS, 4x4 mL	020662	50.00	AIA-PACK PAP Linearity	

Notes:
ST preceeding assay name denotes "Short Time" incubation of 10 minutes
**Require a manual dilution prior to assay - refer to assay procedure manual.

CPT & CPRR Pricing based upon Standard Operating Protocol

TOSOH AIA-360 IMMUNOASSAY ANALYZER
Clinical Immunoassay Analyzer - 6051a
Five-Year Cost Per Test & Cost Per Reportable Rates
(based upon Standard Operating Protocol)
Tosoh Bioscience, Inc.
1-800-248-6764

EXAMPLE WORKLOADS

100 - 1000 PATIENTS/MONTH
CPT and CPRR TOTAL COST

	4 Assays			4 Assays			6 Assays			4 Assays			5 Assays			(Cardiacs-3 Shifts) 7 Assays			4 Assays			5 Assays			6 Assays			5 Assays			5 Assays		
AIA-360 ASSAYS	100/month	CPT	CPRR	200/month	CPT	CPRR	300/month	CPT	CPRR	400	CPT	CPRR	500	CPT	CPRR	500/month	CPT	CPRR	600/month	CPT	CPRR	700/month	CPT	CPRR	800/month	CPT	CPRR	900/month	CPT	CPRR	1000/month	CPT	CPRR
THYROID HORMONES																																	
ST TSH	25	2.74	8.23	50	2.37	4.74	50	2.05	4.10							50	1.68	3.35				150	1.76	2.34	125	1.68	2.35	150	1.57	2.09	200	1.59	1.99
ST TT3	25	2.74	8.56	50	2.37	4.88	50	2.05	4.23																125	1.68	2.39				200	1.59	2.01
ST T4	25	2.74	9.54	50	2.37	5.31	50	2.05	4.59							50	1.68	3.75				150	1.76	2.48	125	1.68	2.51				200	1.59	2.08
ST FT3																																	
ST FT4							50	2.05	4.23													150	1.76	2.38	125	1.68	2.39				200	1.59	2.01
ST TU							50	2.05	4.10																125	1.68	2.35						
CARDIAC MARKERS																																	
ST CKMB										100	2.93	4.48				100	2.43	5.85				125	2.51	3.57				200	2.32	2.94			
MYOGLOBIN										100	2.93	4.75				100	2.43	6.06										200	2.32	3.04			
TROPONIN I 2nd Gen										100	3.23	5.23				100	2.73	6.81				125	2.81	4.20				200	2.62	3.43			
TUMOR MARKERS																																	
ST AFP																																	
ST CA 19.9																																	
**ST CA 27.29*																																	
ST CA 125																																	
ST CEA																																	
ST PA (PSA)	25	3.79	11.38	50	3.42	6.84	50	3.10	6.20	100	3.23	4.84				50	2.73	5.45							175	2.73	3.51	150	2.62	3.49	200	2.64	3.30
ANEMIA, REPRO, OTHER																																	
ST FER																																	
ST BHCG													100	2.45	3.60																		
ST FSH													100	2.45	3.60																		
ST LH II													100	2.45	3.97																		
ST PRL													100	2.45	3.60				150	2.22	3.14												
ST E2																			150	2.22	3.14												
ST PROG																																	
ST TEST (Testosterone)													100	3.05	4.94	50	2.73	6.11	150	2.82	3.98												
**ST BMG*																																	
ST CORT																			150	2.22	3.00												
ST C-PEP																																	
ST HGH																																	
ST IRI (Insulin)																																	
ST IGE II																																	
ST PAP																																	
TOTAL MONTHLY VOLUME/CPT/CP	**100**	**3.04**	**12.24**	**200**	**2.66**	**6.69**	**300**	**2.26**	**5.31**	**400**	**3.08**	**4.83**	**500**	**2.58**	**3.95**	**500**	**2.41**	**5.61**	**600**	**2.3**	**3.39**	**700**	**2.09**	**2.93**	**800**	**1.89**	**2.64**	**900**	**2.31**	**3.02**	**1000**	**1.80**	**2.28**
FIVE_YEAR TOTAL MONTHLY COS	**$1,223.62**			**$1,337.15**			**$1,592.72**			**$1,930.22**			**$1,973.11**			**$2,805.26**			**$2,033.27**			**$2,050.85**			**$2,110.84**			**$2,719.78**			**$2,279.90**		

*Require a manual dilution prior to assay - refer to assay procedure manual.

SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT - COMMERCIAL ITEMS

B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: TOSOH Bioscience, Inc.

ANALYZER TYPE: Immunoassay

BRAND NAME: Tosoh AIA-360 Immunoassay Analyzer

MODEL NUMBER: 019945

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	AIA-PACK Substrate Set II	Daily	20 mL/0.2 bottle
2.	AIA-PACK Wash Concentrate	Daily	1.5L/0.6 bottle
3.	AIA-PACK Diluent Concentrate	Daily	500 mL/0.1bottle
4.	Sample cups	Not needed if primary sample tubes are used	100
5.	Standardization cups	One per day for daily maintenance	1
6.	Thermal printer paper	Patient results dependent	Approx. 0.1 roll
7.	AIA-PACK (each assay chosen)	1 test/assay run	1 kit of 100 assays
8.	AIA-PACK Calibrator Set	Varies by assay – 30,60,or 90 days	½ box per 30,60, or 90 days
9.	Controls –2 levels NOT SUPPLIED by us	Once each level/24 hours.	1 mL/day each Control
10.			
11.			
12.			
13.			
14.			
15.			

If additional space is needed use separate sheet of paper.

NOTE: All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.

AIA-360 Consumables and Accessories

Consumables – see Start Up Kit

Accessories list shipped with the instrument

Catalog #	Item name	Unit	Allowance Per Installation	List Price
021076	Bottle Case (Blue)	1	1	N.A.
021067	Diluent Bottle	1	1	250.00
021068	Wash Bottle	1	1	250.00
021069	Waste Bottle	1	1	270.00
021066	Substrate Holder	1	1	N.A.
021103	Wash Cap (with tube & filter)	1	1	N.A.
021140	Diluent Cap (with tube & filter)	1	1	N.A.
021141	Waste Cap (with tube	1	1	N.A.
019398	Disposal Box	1	1	N.A.
020970	Detector Cups STD (Pack of 20 cups)	1	1	5.00
019563	Printer Paper – List Price Bx of 10 $45.00	1 roll	1 roll	4.50
018585	Tank Filters (Wash and Diluent)	2	2	N.A.
021002	Stopper	1	1	N.A.
018619	Bottle, 30 ml	2	2	N.A.
996110	Bottle, 110 ml	1	1	1.86
No P/N	Rubber Caps	10	10	N.A.
021138	Level Sensor Lead (Cable)	1	1	N.A.
008272	Power Cord	1	1	N.A.
No P/N	10" x 12" ZipLock Bag	1	1	N.A.
No P/N	Operator Manual (Japanese)	1	1	N.A.
No P/N	QC Certificate	1	1	N.A.
021139	Smart Media Card (VER: ----)	1	1	N.A.
019510	Mandrel, Printer Paper	1	1	N.A.
018581	Sample Cups	100 cups	100 cups	5.70
996028	Operator's Manual (VER: ----)	1	1	N.A.
990264	ST Analyte Applications Manual (CD) VER:	1	1	N.A.
260004	Training DVD (Ver ---)	1	1	N.A.
260006	Installation Document	1	1	N.A.
990302	ABC Line Conditioner	1	1	400.00
990102	Screwdriver	1	1	N.A.

Reagents & Supplies Necessary But Not Provided

Item

Control Material
Reagent alcohol (90% ETOH)
1.0 mL and 5.0 mL volumetric pipettes
Reagent grade type 1 water
Proteinizing cleaning agent
100 mL graduated cylinder
0.1 Normal HCL or 0.1 Normal HNO3
Refrigerator
Bleach (Clorox, unscented)

Contract Administration

PO for AIA 360 START UP KIT

Acct#:	Acct. Name:	Ship Date:

Send "NEXT DAY STANDARD" Shipping Service

Quantity	Catalog	Product Description	Location	Amount
2	020968	Substrate Set II	REF	$0.00
1	020955	Wash Concentrate	REF	$0.00
1	020956	Diluent Concentrate	REF	$0.00
1	020999	BioRad Assayed Control	REF	$0.00

IF ANY OF THE FOLLOWING TUMOR MARKERS ASSAYS ARE ORDERED:
BMG, 19.9, 27.29, ST BMG, ST 19.9, and/or ST 27.29
(020259, 020271, 020202, 025259, 025271, 025202)
ORDER:

Quantity	Catalog	Product Description	Location	Amount
0	020988	BioRad Tumor Marker Control	REF	$0.00

(If more than one of the above markers are ordered OR if CA 125 or ST CA 125 is ordered,
order quantity = 2) (020288 & 025288)

SO# _____

PO#:

CSS: _____

Training Date: _____

Install Date: _____

Equipment Ship Date: _____

Special Notes/Instructions:
IF ANY OF THE FOLLOWING CARDIAC MARKERS ARE ORDERED: ST CK-MB, cTnI, MYO
CALL Charlie Sakamoto to order Cardiac Controls directly from BioRad to drop ship to the account.
(025269, 025205, 025297)

NO FREIGHT CHARGE

IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL

Order By: _____

Date Sent to Customer Service: _____

Date Received by Customer Service: _____

TOSOH AIA-600 II • VA-CPT SYSTEM, REAGENTS, & CONSUMABLES PRICING

605-6a high maintenance/high Complexity
Five-Year Cost Per Test Rates
Tosoh Bioscience, Inc.
1-800-248-6764

Revised August 04, 2005

Standard Operating Protocol:
22 days/month, 1 shift, 2 Controls/shift
Calibration assay dependent - (30-90 days).
Additional Supplies (reagents & consumables) must be purchased for extra operating days & shifts.
CONTROL material itself is NOT INCLUDED -supplies to run "controls" are included in the CPT and CPRR.

VA-CPT Pricing is composed of 3 elements - 1) basic system with standard service, 2) reagents, and 3) consumables.
See pricing below and refer to MONTHLY GRID PRICING EXAMPLES BY SYSTEM for AVG. Cost Per Test (CPT) & AVG. Cost Per Reportable Result (CPRR).
Please contact Tosoh Bioscience at 1-800-24TOSOH (800-248-6764) for your customized VA-CPT Proposal.

1. FIVE-YEAR MONTHLY RATE INCLUDING 5-DAY, 8:00 AM - 5:00 PM SERVICE FOR BASIC SYSTEM - (does not include any interface costs):
AIA-600 II **$1,056.00**

2. ADD MONTHLY REAGENT KITS REQUIRED:

IMMUNOASSAYS:	REAGENT KITS ONLY Part #	Pkg. Size	Item	VA-CPT Cost Per Kit	VA-CPT Cost Per Test
THYROID HORMONES					
ST TSH	025294	100	ST AIA-PACK TSH	75.00	0.75
**TSH 3rd Gen*	020294	200	AIA-PACK TSH 3rd Gen	150.00	0.75
ST TT3	025282	100	ST AIA-PACK TT3	75.00	0.75
ST T4	025258	100	ST AIA-PACK T4	75.00	0.75
ST FT3	025286	100	ST AIA-PACK FT3	75.00	0.75
ST FT4	025268	100	ST AIA-PACK FT4	75.00	0.75
ST TU	025270	100	ST AIA-PACK TU	75.00	0.75
TPOAb	020290	100	AIA-PACK TPOAb	180.00	1.80
			(order Control & SDS)	>	>
TgAB	020291	100	AIA-PACK TgAb	180.00	1.80
			(order Control & SDS)	>	>
CARDIAC MARKERS					
ST CKMB	025269	100	ST AIA-PACK CKMB	150.00	1.50
MYOGLOBIN	025297	100	AIA-PACK MYOGLOBIN	150.00	1.50
TROPONIN I 2nd Gen	025205	100	AIA-PACK cTnI 2nd Gen	180.00	1.80
TUMOR MARKERS					
ST AFP	025252	100	ST AIA-PACK AFP	150.00	1.50
ST CA 19.9	025271	100	ST AIA-PACK 19.9	150.00	1.50
***ST CA 27.29*	025202	100	ST AIA-PACK 27.29	150.00	1.50
ST CA 125	025288	100	ST AIA-PACK CA125	150.00	1.50
ST CEA	025254	100	ST AIA-PACK CEA	150.00	1.50
ST PSA (PA)	025263	100	ST AIA-PACK PA	180.00	1.80
ANEMIA, REPRO, OTHER					
B-12	020293	200	AIA-PACK B-12	240.00	1.20
			(Requires pretreatment >	>	>
ST FER	025253	100	ST AIA-PACK FER	120.00	1.20
FOL	020292	200	AIA-PACK FOL	240.00	1.20
			(Requires pretreatment >	>	>
ST BHCG	025261	100	ST AIA-PACK BHCG	120.00	1.20
ST FSH	025265	100	ST AIA-PACK FSH	120.00	1.20
ST LH II	025296	100	ST AIA-PACK LH II	120.00	1.20
ST PRL	025255	100	ST AIA-PACK PRL	120.00	1.20
ST E2	025274	100	ST AIA-PACK E2	120.00	1.20
ST PROG	025281	100	ST AIA-PACK PROG	120.00	1.20
ST TEST (Testosterone)	025204	100	ST AIA-PACK TEST	180.00	1.80
***ST BMG*	025259	100	ST AIA-PACK BMG	120.00	1.20
ST CORT	025287	100	ST AIA-PACK CORT	120.00	1.20
ST C-PEP	025284	100	ST AIA-PACK PEP	120.00	1.20
ST HGH	025266	100	ST AIA-PACK HGH	120.00	1.20
ST IRI (Insulin)	025260	100	ST AIA-PACK IRI	120.00	1.20
ST IGE II	025295	100	ST AIA-PACK IGE II	120.00	1.20
ST PAP	025262	100	ST AIA-PACK PAP	120.00	1.20

3. ADD MONTHLY CONSUMABLES REQUIRED:

Part #	VA-CPT Cost Per Set	CALIBRATOR & DESCRIPTION
020394	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL
020394	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL
020382	106.80	AIA-PACK TT3 Cal Set-Six levels, 12x1 mL
020358	106.80	AIA-PACK T4 Cal Set-Six levels, 12x1 mL
020386	106.80	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL
020368	106.80	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL
020370	50.00	AIA-PACK TU Cal Set-Two levels, 4x5 mL
020390	106.80	AIA-PACK TPOAb Cal Set-Six levels, 12x1 mL
>	>	> > > > > >
020391	106.80	AIA-PACK TgAb Cal Set-Six levels, 12x1 mL
>	>	> > > > > >
020369	106.80	AIA-PACK CKMB Cal Set-Six levels, 12x1 mL
025397	106.80	AIA-PACK MYOGLOBIN Cal Set-Six levels, 12x1 mL
025305	106.80	AIA-PACK cTnI 2nd Gen Cal Set-Six levels, 12x1 mL
020352	50.00	AIA-PACK AFP Cal Set-Zero & Positive, 4x1 mL
020371	106.80	AIA-PACK 19.9 Cal Set-Six levels, 12x1 mL
020302	106.80	AIA-PACK 27.29 Cal Set-Six levels, 12x1 mL
020388	106.80	AIA-PACK CA125 Cal Set-Six levels, 12x1 mL
020354	50.00	AIA-PACK CEA Cal Set-Zero & Positive, 4x1 mL
020363	50.00	AIA-PACK PA Cal Set-Zero & Positive, 4x1 mL
020393	106.80	AIA-PACK B-12 Cal Set-Six levels, 12x1 mL
020706	20.00	AIA-PACK B-12 Pretreatment Set
020353	50.00	AIA-PACK FER Cal Set-Zero & Positive, 4x1 mL
020392	106.80	AIA-PACK FOL Cal Set-Six levels, 12x1 mL
020707	20.00	AIA-PACK FOL Pretreatment Set
020361	50.00	AIA-PACK BHCG Cal Set-Zero & Positive, 4x1 mL
020365	50.00	AIA-PACK FSH Cal Set-Zero & Positive, 4x1 mL
025396	106.80	ST AIA-PACK LH II Cal Set-Six levels, 12x1 mL
020355	50.00	AIA-PACK PRL Cal Set-Zero & Positive, 4x1 mL
025374	106.80	AIA-PACK E2 Cal Set-Six levels, 12x1 mL
020381	106.80	AIA-PACK PROG Cal Set-Six levels, 12x1 mL
025304	106.80	AIA-PACK TEST Cal Set-Six levels, 12x1 mL
020359	106.80	AIA-PACK BMG Cal Set-Six Levels, 12x1 mL
020387	106.80	AIA-PACK CORT Cal Set-Six levels, 12x1 mL
020384	106.80	AIA-PACK PEP Cal Set-Six levels, 12x1 mL
020366	106.80	AIA-PACK HGH Cal Set-Six levels, 12x1 mL
020360	106.80	AIA-PACK IRI Cal Set-Six levels, 12x1 mL
020395	106.80	AIA-PACK IGE II Cal Set-Six levels, 12x1 mL
020362	50.00	AIA-PACK PAP Cal Set-Zero & Positive, 4x1 mL

Consumables Continued…

Part #	VA-CPT Cost Per Set	SAMPLE DILUTING SOLUTION Use varies-dilutes high samples
020594	50.00	AIA-PACK TSH 3rd GenSDS, 4x4 mL
020594	50.00	AIA-PACK TSH 3rd GenSDS, 4x4 mL
020582	50.00	AIA-PACKTT3 SDS, 4x1 mL
020558	50.00	AIA-PACK T4 SDS, 4x1 mL
020490	30.00	AIA-PACK TPOAb/TgAb Control Set Two levels, 4x4 mL
020590	50.00	AIA-PACK TPOAB/TgAb SDS 4x100 mL
020491	30.00	AIA_PACK TgAb Control Set Two levels, 4x4 mL
020569	50.00	AIA-PACK CKMB SDS, 4x4 mL
025597	50.00	AIA_PACK MYOGLOBIN SDS, 4x4 mL
025505	50.00	AIA-PACK cTnI 2nd Gen SDS, 4x4 mL
020552	40.00	AIA-PACK AFP SDS, 4x4 mL
020571	57.00	AIA-PACK 19.9 SDS, 4x4 mL
020502	57.00	AIA-PACK 27.29 SDS, 4x4 mL
020588	40.00	AIA-PACK Ca125 SDS, 4x4 mL
020554	57.00	AIA-PACK CEA SDS, 4x4 mL
020563	57.00	AIA-PACK SDS, 4x4 mL
020593	54.00	AIA-PACK B-12 SDS, 4x4 mL
020553	40.00	AIA-PACK FER SDS, 4x4 mL
020592	54.00	AIA-PACK FOL SDS, 4x4 mL
020561	49.00	AIA-PACK BHCG SDS, 4x4 mL
020565	57.00	AIA-PACK FSH SDS, 4x4 mL
020596	50.00	AIA-PACK LH SDS, 4x4 mL
020555	49.00	AIA-PACK PRL SDS, 4x4 mL
020574	50.00	AIA-PACK E2 SDS, 4x4 mL
020581	50.00	AIA-PACK PROG SDS, 4x4 mL
025504	50.00	AIA-PACK TEST SDS, 4x4 mL
020559	50.00	AIA-PACK BMG SDS, 4x4 mL
020587	50.00	AIA-PACK CORT SDS, 4x4 mL
020584	40.00	AIA-PACK C-PEP SDS, 4x4 mL
020566	50.00	AIA-PACK HGH SDS, 4x4 mL
020560	40.00	AIA-PACK IRI SDS, 4x4 mL
020595	40.00	AIA-PACK IGE II SDS, 4X4 mL
020562	57.00	AIA-PACK PAP SDS, 4x4 mL

Consumables Continued… END

Part #	VA-CPT Cost/Set (2 ea.)	CAL VERIFICATION/ LINEARITY SETS
020651	50.00	AIA-PACK TSH Linearity
020651	50.00	AIA-PACK TSH Linearity
020652	50.00	AIA-PACK AFP Linearity
020654	50.00	AIA-PACK CEA Linearity
020663	50.00	AIA-PACK PA Linearity
020661	50.00	AIA-PACK BHCG Linearity
020665	50.00	AIA-PACK FSH Linearity
020655	50.00	AIA-PACK PRL Linearity
020662	50.00	AIA-PACK PAP Linearity

Notes:
ST preceeding assay name denotes "Short Time" incubation of 10 minutes.
**Requires a manual dilution prior to assay - refer to assay procedure manual.

SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT - COMMERCIAL ITEMS

CONSUMABLE SUPPLIES IDENTIFICATION SHEET

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: TOSOH Bioscience, Inc.

ANALYZER TYPE: Immunoassay

BRAND NAME: Tosoh AIA-600 II Immunoassay Analyzer

MODEL NUMBER: 019328

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	AIA-PACK Substrate Set II	Daily	**20 mL/0.2 bottle**
2.	AIA-PACK Wash Concentrate	Daily	**25 mL/0.01 bottle**
3.	AIA-PACK Diluent Concentrate	Daily	**400 mL/0.08 bottle**
4.	Sample pretreatment cups	Used with B12/Fol/27.29 and BMG	**100**
5.	Sample cups	Not needed if primary sample tubes are used	**100**
6.	Standardization cups	One per day for daily maintenance	**1**
7.	Thermal printer paper	Patient results dependent	**0.001 roll**
8.	Pipette Tips (1000/bag)	One per patient	**100**
9.	Pipette Tips (preloaded 5 x 96)	One per patient	**100**
10.	AIA-PACK (each assay chosen)	1 test/assay run	**1 kit of 100 assays**
11.	AIA-PACK Calibrator Set	Varies by assay – 30,60,or 90 days	**½ box per 30,60, or 90 days**
12.	Controls –2 levels NOT SUPPLIED by us	Once each level/24 hours.	**1 mL/day each Control**
13.			
14.			
15.			

If additional space is needed use separate sheet of paper.

NOTE: All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.

AIA-600 II

Clinical Immunoassay Analyzer

Consumables & Accessories List

Consumables – see Start Up Kit

Catalog #	Item Name	Unit	Unit/Annual Allowance	List Price
990302	LineConditioner,ABC	1 ea.	1 per installation	400.00
Common Reagents				
020968	AIA-PACK Sub.Set II	2 Sets, 1000 tests	2 per installation	50.00
020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each	1 per installation	50.00
020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each	1 per installation	40.00
Consumables				
018581	Sample Cups	2 mL (1,000 cups)	1 per installation	57.00
890001	Printer Paper	Thermal,1 roll/pkg.	1 per installation	8.00
020970	Std. Test Cups Set	10 trays of 20 cups		50.00
020971	Sa. Treatment Cups	1 Box (200 cups)	1 per installation	53.00
019215	Pipette Tips	1000/package	1 per installation	45.00
996010	Pre-load. Rack w/tips	50X96	none	435.60
996005	Pre-load. Rack w/tips	5X96	none	43.56
Accessories				
016844	Power Cord	1	1 per installation	N.A.
019216	Tip Rack, 2	1 pkg.	1 pkg. Per installation	8.00
019398	Waste Box	1	1 per installation	N.A.
N.A.	Wash Tray w/screws	1	1 per installation	N.A.
N.A.	Tool Box	1	1 per installation	N.A.
990102	Screwdriver	1	1 per installation	1.86
019217	Bar Code Scan,Hand	1	1 per installation	N.A.
019218	Holder, BC Scan	1	1 per installation	N.A.
019362	Fuse,250V.T6, 3 Am	1		
016480	Mandrel Printer	1	1 per installation	N.A.
019401	Cable, Level Sensors	1	1 per installation	N.A.
019619	Waste btl. Assem/2L	1/package	1 per installation	324.00
990105	Waste tubing	1/package	1 per installation	10.44
018619	30 mL btl. W/ stopper	1/package	2 per installation	6.00
016673	Sample Rack	1/package	1 per installation	46.00
019380	Wash Nozzle Tip	1/package	1 per installation	60.00
019373	Test Cup Adapter	10/package	4 per installation	20.00
019391	Reagent Rack	1/package	1 per installation	16.00
019473	Diluent/Wash Res. 1 L -1 per installation	1/package	2 per installation	24.00
996110	110 mL Btl./stopper	1/package	1 per installation	1.86
996021	Operator's Manual	1	1/student Operator	50.00
990195	AIA Daily Operation	1	1/student Operator	50.00
990196	AIA Method Validation	1	1 per installation	50.00

Reagents & Supplies Necessary But Not Provided

Item

Control Material
Reagent alcohol (90% ETOH)
1.0 mL and 5.0 mL volumetric pipettes
Reagent grade type 1 water
Proteinizing cleaning agent
100 mL graduated cylinder
0.1 Normal HCL or 0.1 Normal HNO3
Refrigerator
Bleach (Clorox, unscented)

Contract Administration

PO for 600II Installation Order

Acct#:	Acct. Name:	Ship Date:

Send "NEXT DAY STANDARD" Shipping Service

Quantity	Catalog	Product Description	Location	Amount
1	NEXIANTS	INSTALL/TROUBLESHTG, NEXIA	REF	$0.00
2	020968	Substrate Set II	REF	$0.00
1	020955	Wash Concentrate	REF	$0.00
1	020956	Diluent Concentrate	REF	$0.00
2	019473	1 L Reagent Reservoir	MAIN	$0.00
1	020971	Sample Treatment Cups	MAIN	$0.00
1	020999	BioRad Assayed Control	REF	$0.00

IF ANY OF THE FOLLOWING TUMOR MARKERS ASSAYS ARE ORDERED:
BMG, 19.9, 27.29, ST BMG, ST 19.9, and/or ST 27.29
(020259, 020271, 020202, 025259, 025271, 025202)
ORDER:

Quantity	Catalog	Product Description	Location	Amount
0	020988	BioRad Tumor Marker Control	REF	$0.00

(If more than one of the above markers are ordered OR if CA 125 or ST CA 125 is ordered, order quantity = 2) (020288 & 025288)

SO# _____ Entered Date: _____

CSS: _____

PO#:

Training Date: _____

Install Date: _____

Equipment Ship Date: _____

Special Notes/Instructions:
IF ANY OF THE FOLLOWING CARDIAC MARKERS ARE ORDERED: ST CK-MB, cTnI, MYO
CALL Charlie Sakamoto to order Cardiac Controls directly from BioRad to drop ship to the account.
(025269, 025205, 025297)

NO FREIGHT CHARGE

IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL

Order By: _____ Date Sent to Customer Service: _____

Date Received by Customer Service: _____

TOSOH AIA-1800 • VA-CPT SYSTEM, REAGENTS, & CONSUMABLES PRICING

605-6a high maintenance/high Complexity
Five-Year Cost Per Test Rates
Tosoh Bioscience, Inc.
1-800-248-6764

Revised August 04, 2005

Standard Operating Protocol:
22 days/month, 1 shift, 2 Controls/shift
Calibration assay dependent - (30-90 days).
Additional Supplies (reagents & consumables) must be purchased for extra operating days & shifts.
CONTROL material itself is NOT INCLUDED -supplies to run "controls" are included in the CPT and CPRR.

VA-CPT Pricing is composed of 3 elements - 1) basic system with standard service, 2) reagents, and 3) consumables.
See pricing below and refer to MONTHLY GRID PRICING EXAMPLES BY SYSTEM for AVG. Cost Per Test (CPT) & AVG. Cost Per Reportable Result (CPRR).
Please contact Tosoh Bioscience at 1-800-24TOSOH (800-248-6764) for your customized VA-CPT Proposal.

1. FIVE-YEAR MONTHLY RATE INCLUDING 5-DAY, 8:00 AM - 5:00 PM SERVICE FOR BASIC SYSTEM - (does not include any interface costs):

AIA-1800 Std.	**$2,382.00**
AIA-1800 LA	**$2,382.00**

2. ADD MONTHLY REAGENT KITS REQUIRED: / **3. ADD MONTHLY CONSUMABLES REQUIRED:** / **Consumables Continued…** / **Consumables Continued… END**

IMMUNOASSAYS:	Part #	REAGENT KITS ONLY Pkg. Size	Item	VA-CPT Cost Per Kit	VA-CPT Cost Per Test	Part #	VA-CPT Cost Per Set	CALIBRATOR & DESCRIPTION	Part #	VA-CPT Cost Per Set	SAMPLE DILUTING SOLUTION Use varies-dilutes high samples	Part #	VA-CPT Cost/Set (2 ea.)	CAL VERIFICATION/ LINEARITY SETS
THYROID HORMONES														
ST TSH	025294	100	ST AIA-PACK TSH	75.00	0.75	020394	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL	020594	50.00	AIA-PACK TSH 3rd GenSDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity
TSH 3rd Gen	020294	200	AIA-PACK TSH 3rd Gen	150.00	0.75	020394	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL	020594	50.00	AIA-PACK TSH 3rd GenSDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity
ST TT3	025282	100	ST AIA-PACK TT3	75.00	0.75	020382	106.80	AIA-PACK TT3 Cal Set-Six levels, 12x1 mL	020582	50.00	AIA-PACKTT3 SDS, 4x1 mL			
ST T4	025258	100	ST AIA-PACK T4	75.00	0.75	020358	106.80	AIA-PACK T4 Cal Set-Six levels, 12x1 mL	020558	50.00	AIA-PACK T4 SDS, 4x1 mL			
ST FT3	025286	100	ST AIA-PACK FT3	75.00	0.75	020386	106.80	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL						
ST FT4	025268	100	ST AIA-PACK FT4	75.00	0.75	020368	106.80	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL						
ST TU	025270	100	ST AIA-PACK TU	75.00	0.75	020370	50.00	AIA-PACK TU Cal Set-Two levels, 4x5 mL						
TPOAb	020290	100	AIA-PACK TPOAb	180.00	1.80	020390	106.80	AIA-PACK TPOAb Cal Set-Six levels, 12x1 mL	020490	30.00	AIA-PACK TPOAb/TgAb Control Set Two levels, 4x4 mL			
			(order Control & SDS)	>	>	>	>	> > > > > >	020590	50.00	AIA-PACK TPOAB/TgAb SDS 4x100 mL			
TgAB	020291	100	AIA-PACK TgAb	180.00	1.80	020391	106.80	AIA-PACK TgAb Cal Set-Six levels, 12x1 mL	020491	30.00	AIA_PACK TgAb Control Set Two levels, 4x4 mL			
			(order Control & SDS)	>	>	>	>	> > > > > >						
CARDIAC MARKERS														
ST CKMB	025269	100	ST AIA-PACK CKMB	150.00	1.50	020369	106.80	AIA-PACK CKMB Cal Set-Six levels, 12x1 mL	020569	50.00	AIA-PACK CKMB SDS, 4x4 mL			
MYOGLOBIN	025297	100	AIA-PACK MYOGLOBIN	150.00	1.50	025397	106.80	AIA-PACK MYOGLOBIN Cal Set-Six levels, 12x1 mL	025597	50.00	AIA_PACK MYOGLOBIN SDS, 4x4 mL			
TROPONIN I 2nd Gen	025205	100	AIA-PACK cTnI 2nd Gen	180.00	1.80	025305	106.80	AIA-PACK cTnI 2nd Gen Cal Set-Six levels, 12x1 mL	025505	50.00	AIA-PACK cTnI 2nd Gen SDS, 4x4 mL			
TUMOR MARKERS														
ST AFP	025252	100	ST AIA-PACK AFP	150.00	1.50	020352	50.00	AIA-PACK AFP Cal Set-Zero & Positive, 4x1 mL	020552	40.00	AIA-PACK AFP SDS, 4x4 mL	020652	50.00	AIA-PACK AFP Linearity
ST CA 19.9	025271	100	ST AIA-PACK 19.9	150.00	1.50	020371	106.80	AIA-PACK 19.9 Cal Set-Six levels, 12x1 mL	020571	57.00	AIA-PACK 19.9 SDS, 4x4 mL			
***ST CA 27.29*	025202	100	ST AIA-PACK 27.29	150.00	1.50	020302	106.80	AIA-PACK 27.29 Cal Set-Six levels, 12x1 mL	020502	57.00	AIA-PACK 27.29 SDS, 4x4 mL			
ST CA 125	025288	100	ST AIA-PACK CA125	150.00	1.50	020388	106.80	AIA-PACK CA125 Cal Set-Six levels, 12x1 mL	020588	40.00	AIA-PACK Ca125 SDS, 4x4 mL			
ST CEA	025254	100	ST AIA-PACK CEA	150.00	1.50	020354	50.00	AIA-PACK CEA Cal Set-Zero & Positive, 4x1 mL	020554	57.00	AIA-PACK CEA SDS, 4x4 mL	020654	50.00	AIA-PACK CEA Linearity
ST PSA (PA)	025263	100	ST AIA-PACK PA	180.00	1.80	020363	50.00	AIA-PACK PA Cal Set-Zero & Positive, 4x1 mL	020563	57.00	AIA-PACK SDS, 4x4 mL	020663	50.00	AIA-PACK PA Linearity
ANEMIA, REPRO, OTHER														
B-12	020293	200	AIA-PACK B-12	240.00	1.20	020393	106.80	AIA-PACK B-12 Cal Set-Six levels, 12x1 mL	020593	54.00	AIA-PACK B-12 SDS, 4x4 mL			
			(Requires pretreatment >	>	>	020706	20.00	AIA-PACK B-12 Pretreatment Set						
ST FER	025253	100	ST AIA-PACK FER	120.00	1.20	020353	50.00	AIA-PACK FER Cal Set-Zero & Positive, 4x1 mL	020553	40.00	AIA-PACK FER SDS, 4x4 mL	020653	50.00	AIA-PACK FER Linearity
FOL	020292	200	AIA-PACK FOL	240.00	1.20	020392	106.80	AIA-PACK FOL Cal Set-Six levels, 12x1 mL	020592	54.00	AIA-PACK FOL SDS, 4x4 mL			
			(Requires pretreatment >	>	>	020707	20.00	AIA-PACK FOL Pretreatment Set						
ST BHCG	025261	100	ST AIA-PACK BHCG	120.00	1.20	020361	50.00	AIA-PACK BHCG Cal Set-Zero & Positive, 4x1 mL	020561	49.00	AIA-PACK BHCG SDS, 4x4 mL	020661	50.00	AIA-PACK BHCG Linearity
ST FSH	025265	100	ST AIA-PACK FSH	120.00	1.20	020365	50.00	AIA-PACK FSH Cal Set-Zero & Positive, 4x1 mL	020565	57.00	AIA-PACK FSH SDS, 4x4 mL	020665	50.00	AIA-PACK FSH Linearity
ST LH II	025296	100	ST AIA-PACK LH II	120.00	1.20	025396	106.80	ST AIA-PACK LH II Cal Set-Six levels, 12x1 mL	020596	50.00	AIA-PACK LH SDS, 4x4 mL			
ST PRL	025255	100	ST AIA-PACK PRL	120.00	1.20	020355	50.00	AIA-PACK PRL Cal Set-Zero & Positive, 4x1 mL	020555	49.00	AIA-PACK PRL SDS, 4x4 mL	020655	50.00	AIA-PACK PRL Linearity
ST E2	025274	100	ST AIA-PACK E2	120.00	1.20	025374	106.80	AIA-PACK E2 Cal Set-Six levels, 12x1 mL	020574	50.00	AIA-PACK E2 SDS, 4x4 mL			
ST PROG	025281	100	ST AIA-PACK PROG	120.00	1.20	020381	106.80	AIA-PACK PROG Cal Set-Six levels, 12x1 mL	020581	50.00	AIA-PACK PROG SDS, 4x4 mL			
ST TEST (Testosterone)	025204	100	ST AIA-PACK TEST	180.00	1.80	025304	106.80	AIA-PACK TEST Cal Set-Six levels, 12x1 mL	025504	50.00	AIA-PACK TEST SDS, 4x4 mL			
***ST BMG*	025259	100	ST AIA-PACK BMG	120.00	1.20	020359	106.80	AIA-PACK BMG Cal Set-Six Levels, 12x1 mL	020559	50.00	AIA-PACK BMG SDS, 4x4 mL			
ST CORT	025287	100	ST AIA-PACK CORT	120.00	1.20	020387	106.80	AIA-PACK CORT Cal Set-Six levels, 12x1 mL	020587	50.00	AIA-PACK CORT SDS, 4x4 mL			
ST C-PEP	025284	100	ST AIA-PACK PEP	120.00	1.20	020384	106.80	AIA-PACK PEP Cal Set-Six levels, 12x1 mL	020584	40.00	AIA-PACK C-PEP SDS, 4x4 mL			
ST HGH	025266	100	ST AIA-PACK HGH	120.00	1.20	020366	106.80	AIA-PACK HGH Cal Set-Six levels, 12x1 mL	020566	50.00	AIA-PACK HGH SDS, 4x4 mL			
ST IRI (Insulin)	025260	100	ST AIA-PACK IRI	120.00	1.20	020360	106.80	AIA-PACK IRI Cal Set-Six levels, 12x1 mL	020560	40.00	AIA-PACK IRI SDS, 4x4 mL			
ST IGE II	025295	100	ST AIA-PACK IGE II	120.00	1.20	020395	106.80	AIA-PACK IGE II Cal Set-Six levels, 12x1 mL	020595	40.00	AIA-PACK IGE II SDS, 4X4 mL			
ST PAP	025262	100	ST AIA-PACK PAP	120.00	1.20	020362	50.00	AIA-PACK PAP Cal Set-Zero & Positive, 4x1 mL	020562	57.00	AIA-PACK PAP SDS, 4x4 mL	020662	50.00	AIA-PACK PAP Linearity

Notes:
ST preceeding assay name denotes "Short Time" incubation of 10 minutes.
**Requires a manual dilution prior to assay - refer to assay procedure manual.

SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT - COMMERCIAL ITEMS

CONSUMABLE SUPPLIES IDENTIFICATION SHEET

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: TOSOH Bioscience, Inc.

ANALYZER TYPE: Immunoassay

BRAND NAME: Tosoh AIA-1800 Immunoassay Analyzer

MODEL NUMBER: 019836

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	AIA-PACK Substrate Set II	Daily	**20 mL/0.2 bottle**
2.	AIA-PACK Wash Concentrate	Daily	**25 mL/0.01 bottle**
3.	AIA-PACK Diluent Concentrate	Daily	**400 mL/0.08 bottle**
4.	Sample pretreatment cups	Used for B12/Fol/27.29 and BMG	**100**
5.	Sample cups	Not needed if primary sample tubes are used	**100**
6.	Standardization cups	Daily	**1**
7.	Pipette Tips (1000/bag)	One per patient	**100**
8.	Pipette Tips (preloaded 5 x 96)	One per patient	**100**
9.	Waste bag, cups (10/package)	Weekly(?) As needed	**0.05 of a bag capacity**
10.	Waste bag, tips (10/package)	Weekly(?) As needed	**0.0625 of a bag capacity**
11.	Wash/Diluent Reservoir Filter	Every six months	**1**
12.	AIA-PACK (each assay chosen)	1 test/assay run	**1 kit of 100 assays**
13.	AIA-PACK Calibrator Set	Varies by assay – 30,60,or 90 days	**½ box per 30,60, or 90 days**
14.	Controls –2 levels NOT SUPPLIED by us	Once each level/24 hours.	**1 mL/day each Control**
15.			

If additional space is needed use separate sheet of paper.

NOTE: All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.

AIA-1800

Clinical Immunoassay Analyzer

Consumables & Accessories List

Catalog #	Item Name	Unit	Unit/Annual Allowance	List Price
990302	LineConditioner,ABC	1 ea.	1 per installation	400.00
016844	Power Cord	1 ea.	1 per installation	N.A.
018432	Sample Rack 18/10	1 ea. (std 18 LA 10)	1 per installation	32.00
018433	Clip, Tube Holder	180/Std., 10 LA	1 pre installation	N.A.
020101	Sa. Cup Adaptor	Tube 180, St 100 LA	1 per installation	40.00
018581	Sample Cups	2 mL (1,000 cups)	1 per installation	57.00
019216	Tip Rack, 2	1 pkg.	1 per installation	8.00
019215	Pipette Tips	1000/package	1 per installation	45.00
890001	Printer Paper	Thermal,1 roll/pkg.	1 per installation	8.00
020970	Std. Test Cups Set	10 trays of 20 cups		50.00
020971	Sa. Treatment Cups	1 Box (200 cups)	1 per installation	53.00
013647	Dil. Tank, 5L, 2	1 ea.	1 per installation	N.A.
013647	Wash Tank 5L, 2	1 ea.	1 per installation	22.00
016320	Waste Tank, 10L	2 Std, 1 LA	1 or 2 per installation	50.00
019398	Waste Box	1	1 per installation	N.A.
020104	Waste Bag,Cup10/pk	1		29.00
0201051	Waste Bag,Tip 10/pk	1		29.00
996110	100 mL Bottle	1	1 per installation	1.86
N.A.	F.D.Cs/Sys/Para CD, Hex Set, W. tube/O.F	1	1 per installation	N.A.
N.A.	W.Tray, Tool Box	1	1 per installation	N.A.
990100 & 990102	Screwdrivers, +/-	1	1 per installation	3.72
018585	Filters, Wash/Dil,l4	1	1 per installation	14.00
019217	Bar Code Scan,Hand	1	1 per installation	N.A.
019218	Holder, BC Scan	1	1 per installation	N.A.
019362	Fuse,250V.T6, 3 Am	1	1 per installation	N.A.
016480	Mandrel Printer	1	1 per installation	N.A.
019401	Cable, Level Sensors	1	1 per installation	N.A.
019619	Waste btl. Assem/2L	1	1 per installation	324.00
990105	Waste tubing	1	1 per installation	10.44
018619	30 mL btl. W/ stopper	1	2 per installation	6.00
996010	Pre-load. Rack w/tips	50X96	1 per installation	435.60
996005	Pre-load. Rack w/tips	5X96	none	43.56
020107	Tip, Wash Probe	1	1 per installation	60.00
019373	Test Cup Adapter, 10	1	4 per installation	20.00
019391	Reagent Rack	1	1 per installation	16.00
019473	Diluent/Wash Res.1L	1	2 per installation	24.00
996021	Operator's Manual	1	1/student Operator	50.00
990195	AIA Daily Operation	1	1/student Operator	50.00
990196	AIA Method Validation	1	1 per installation	50.00

Reagents & Supplies Necessary But Not Provided

Item

Control Material
Reagent alcohol (90% ETOH)
1.0 mL and 5.0 mL volumetric pipettes
Reagent grade type 1 water
Proteinizing cleaning agent
100 mL graduated cylinder
0.1 Normal HCL or 0.1 Normal HNO3
Refrigerator
Bleach (Clorox, unscented)

Contract Administration

PO for AIA 1800 Installation Order

Acct#:	Acct. Name:	Ship Date:

PO#: _____

Send "NEXT DAY STANDARD" Shipping Service

Quantity	Catalog	Product Description	Location	Amount
1	NexIA INST	NexIA Installation Kit	REF	$0.00
2	020968	Substrate Set II	REF	$0.00
1	020955	Wash Concentrate	REF	$0.00
1	020956	Diluent Concentrate	REF	$0.00
1	020971	Sample Treatment Cups	MAIN	$0.00
1	020999	BioRad Assayed Control	REF	$0.00

IF ANY OF THE FOLLOWING TUMOR MARKERS ASSAYS ARE ORDERED:
BMG, 19.9 AND 27.29 or STBMG, ST 19.9, ST 27.29

ORDER:

Quantity	Catalog	Product Description	Location	Amount
0	020988	BioRad Tumor Marker Control	REF	$0.00

(If more than one analyte is ordered, OR if CA 125 or ST CA 125 is ordered, order quantity = 2)

SO# _____ Entered Date: _____

PO# _____

CSS: _____

Training Date: _____

Install Date: _____

Equipment Ship Date: _____

Special Notes/Instructions:
IF ANY OF THE FOLLOWING CARDIAC MARKERS ARE ORDERED: ST CK-MB, cTnI, MYO
CALL Charlie Sakamoto to order Cardiac Controls directly from BioRad to drop ship to the account.

NO FREIGHT CHARGE

IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL

Order By: _____

Date Sent to Customer Service: _____

Date Received by Customer Service: _____

TOSOH
HPLC
ANALYZERS

Special Item Number 605-1a
Clincal Chemistry Analyzers

G8 HPLC Analyzer

Automated Glycohemoglobin Analyzer
5 Year Cost Per Reportable Result

The Cost Per Reportable Result (CPRR) pricing includes 5 boxes per year of the Tosoh A1c Glycohemoglobin Controls (2 Levels) sufficient to perform Q. C. analysis.
The CPRR includes all the items included in our list of expendables except where excluded with explanation.

Pricing is for A1c Testing Only: Minimum Monthly Commitment = Patients x CPRR

Minimum Monthly Volume

Patients:	**150**	**175**	**200**	**250**	**300**	**350**	**400**	**450**	**500**	**550**	**600**	**650**
5 days/week, 1 Shift/day												
VA-CPRR	10.25	8.95	7.90	6.65	5.65	4.95	4.55	4.05	3.75	3.50	3.25	3.05
Cost Per Test	6.68	6.07	5.54	4.89	4.29	3.85	3.60	3.25	3.05	2.87	2.69	2.54

Minimum Monthly Volume

Patients:	**700**	**750**	**800**	**850**	**900**	**950**	**1000**	**1500**	**2000**	**2500**	**3000**	**3500**
5 days/week, 1 Shift/day												
VA-CPRR	2.90	2.75	2.65	2.50	2.40	2.30	2.25	1.75	1.50	1.35	1.25	1.15
Cost Per Test	2.43	2.31	2.24	2.12	2.00	1.97	1.93	1.53	1.32	1.20	1.11	1.03

The Minimum Monthly Commitment is billed monthly starting upon customer acceptance of the system installation. An annual Standing Order (quarterly shipments in advance) details all supplies required to run the Commitment. Supplies for Reportable Samples beyond the Minimum Commitment may be purchased quarterly or at the end of the installed year. The average cost per additional Reportable Sample averages $0.90 each - additional samples may be added at this rate. Refer to the standing order for unit pricing.
Refer to the A1c G8 Glycohemoglobin Analyzer "Consumables, Accessories, Required But Not Provided" for all items supplied with the system for this CPRR.

Note: *The cost to interface this system to any computer is not included.*

G7 HPLC Analyzer

Automated Glycohemoglobin & β-Thalassemia Analyzer
5 Year Cost Per Reportable Result

The Cost Per Reportable Result (CPRR) pricing includes 5 boxes per year of the Tosoh A1c Glycohemoglobin Controls (2 levels) sufficient to perform Q. C. analysis. The CPRR includes all the items included in our list of expendables except where excluded with explanation. If using G7 for A1c testing on VA-CPT, you may perform B-Thalassemia testing by purchasing separate set of supplies from Tosoh at special VOLUNTARY pricing.

Pricing is for A1c Testing Only: Minimum Monthly Commitment = Patients x CPRR

Minimum Monthly Patient Volume – Operating Protocol: 5 days/week, 1 shift/day

Patients:	150	175	200	250	300	350	400	450	500	550	600	650
Cost Per Reportable Result	**$10.05**	**$8.75**	**$7.75**	**$6.50**	**$5.50**	**$4.85**	**$4.45**	**$3.95**	**$3.65**	**$3.40**	**$3.15**	**$2.95**
Cost Per Test	6.55	5.94	5.44	4.78	4.18	3.77	3.52	3.17	2.97	2.79	2.61	2.46

Patients:	700	750	800	850	900	950	1000	1500	2000	2,500	3,000	3500	4000	4500
Cost Per Reportable Result	**$2.80**	**$2.65**	**$2.55**	**$2.40**	**$2.30**	**$2.25**	**$2.20**	**$1.70**	**$1.45**	**$1.30**	**$1.20**	**$0.98**	**$0.93**	**$0.91**
Cost Per Test	$2.35	$2.23	$2.16	$2.04	$1.96	$1.93	$1.89	$1.49	$1.28	$1.15	$1.07	$0.88	$0.83	$0.82

The Minimum Monthly Commitment is billed monthly starting upon customer acceptance of the system installation. An annual Standing order (quarterly shipments in advance) details all supplies required to run the commitment. Supplies for Reportable Samples beyond the Minimum Commitment may be purchased quarterly or at the end of the installed year. The average cost per additional reportable sample averages $0.90 each –additional samples may be added at this rate. Refer to standing order for unit pricing. Refer to the G7 HPLC Analyzer for A1c testing only "Consumables, Accessories, Required List But Not Provided" page for all items supplied with the system for this CPRR.

Note: The cost to interface this system to any computer is not included.

SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT - COMMERCIAL ITEMS

B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: Tosoh Bioscience, Inc.

ANALYZER TYPE: Chemistry

BRAND NAME: G7 HPLC Analyzer

MODEL NUMBER: 019327

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	**VARIABLE:**		
2.	Filter Element # 019506 5/box	1 filter every 400 aspirations	0.41 filters
3.	Printer Paper # 019563 10 rolls/pkg.	1 roll per 400 aspirations	0.83 roll
4.	Column, HPLC # 019680 1 each	Minimum 1500 aspirations	0.083
5.	Elution Buffer 1 # 019552 1x800 mL	76 tests	2.33
6.	Elution Buffer 2 # 019553 1x800 mL	234 tests	0.75
7.	Elution Buffer 3 #019554 1x800 mL	168 tests	1.08
8.	Hemolysis/Wash # 018431 1x2000 mL	233 tests	0.75
9.	**FIXED:**		
10.	Tosoh Glyco. Control #992133 8x0.5 mL	Aliquot/freeze, 84 days/box , 2 levels, 5/year	1/84 box per level per day
11.	HbA1c Calibrator Set #018767 5x4 mL	As QC dictates(3-4 weeks), Low & High,4/yr	1/21 set per day
12.	Sample Vials, 1.8 mL #018581 1000 each	For micro sample only	<3 cups
13.	Sample Cup Adapters #019509 10/pkg.	Semi-permanent, re-usable, as needed	0
14.			
15.			

If additional space is needed use separate sheet of paper.

NOTE: All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.

G7 HPLC Analyzer

Automated Glycohemoglobin Analyzer

Consumables & Accessories, Required List

(The following items are included in the cost-per-reportable result price)

A1c Testing Only

Consumables

Variable with Reportable Results

Catalog #	Item Name	Mo. CPRR Vol.	Description	List Price
019506	Filter Element		5 each	81.50
019563	Printer Paper, Thermal		10 rolls/package	45.00
019680	Column, HPLC		TSK gel Glyco HSi Varient (1/1,500 asp.)	1,500.00
021446	G7 Elution Buffer 1		1x1500mL	100.00
019552	G7 Elution Buffer 1	<1,500	1x800 mL	60.00
019553	G7 Elution Buffer 2	<1,500	1x800 mL	60.00
019554	G7 Elution Buffer 3	<1,500	1x800 mL	60.00
018431	Hemolysis Wash Solution	>1,500	1x2000 mL	120.00

Fixed Quantity Per Year Per Analyzer

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
992133*	Tosoh Glycohemoglobin Control	21 days/vial	2 levels, 8 x 0.5 mL	5	275.00
018767	HbA1c Calibrator Set		4 mL (5 each)		220.00
018581**	Sample Cups		1000/pkg	1	57.00
019509	Sample Cup Adaptors		10/pkg	1	80.00

***Each bottle, when diluted and properly stored, is good for 21 days. Refer to instruction in product insert. Therefore, each box of 8 bottles (4 each of two levels) is good for 84 days. Additional boxes maybe purchased at $75.00 per box.**

****Special labs requiring more sample cups to dilute micro-samples may purchase additional boxes at 57.00 each.**

Accessories: (These items are shipped no charge with each G7 Plus installation)

System includes 90 position loader and BCR and ABC.

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
*019500	Sample Needle	1	part of system	1 per installation	250.00
018723	Ceramic Buffer Filter	1			23.00
N/A	Reagent Stand	1	part of system	1	N.C.
018624	Reservoir Waste — 10 liter		part of system	1	40.00
N/A	Tool Case	1	each	1	N.C.

**Replacement no charge if caused by system failure (must be approved by Tosoh Field Service Representative). Bent needles caused by operator(s) require purchase. Only one needle is provided with the system.*

G7 Accessories: (continued)

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
019506	Filter Element	1/400 asps.	bag of 5	1	81.50
N/A	3.5″ Diskette/Data — Version xxx		each	1	N.C.
N/A	3.5″ disk/System — Version xxx		each	1	N.C.
016666	Connector, Finger Tight		each	2	10.00
N/A	Pump Alignment		each	1	N/A
N/A	Fuses, T4		pack of 4	1	N/A
N/A	16 G Detector Cleaning Needle		each	1	N/A
N/A	Power Cable		each	1	N/A
N/A	Syringe, 25 mL (disposable)	1/set up	box 100	100 vials	180.00
01852401	Tubing, Waste — Tygon		each	1	40.00
018417	Paper, Printer — Thermal	400/roll	10 rolls/box	2	70.00
N/A	Wrench, Double sides 8 x 10 mm		each	1	N/A
N/A	Wrench, 1/4″ x 5/16″		each	1	N/A
N/A	Tie Wraps		each	5	N/A
990102	Screwdriver, Phillips		each	1	3.50
997009	Manual, Operators		each	1	50.00
997007	Manual, Method Validation		each	1	50.00
997001	Card, Quick Reference		each	1	20.00
018496	Sample Rack Adapter SYSMEX, 12mm		10/pkg.		10.00
018433	Sample Rack Adapter SYSMEX, 13mm		10/pkg.		10.00
018497	Sample Rack Adapter SYSMEX, 14mm		10/pkg.		10.00
018432	Sample Rack SYSMEX, 16mm		1/pkg.		32.00

Required List: Reagents, Supplies, and Equipment Not Provided

Item	
Reagent grade type 1 water	Required to make dilutions
Bar Code Labels	Using bar code labels is an option and are printed by user. Labs provide their own bar code printer.
1.0 and 4.0 volumetric pipette	Required to dilute controls & calibrators.
Disp. Tip Micropipetor	Required to dilute controls.
Refrigerator / Freezer (-10F)	Store HPLC columns, calibrators, controls
Bleach (Clorox, unscented)	Cleaning

Contract Administration

PO for G7 Start-up Kit

Acct #	Acct Name	Ship Date

Send **3 DAY** Shipping Service

Catalog #	Qty	Description	Location	Cost
019552	**2**	G7 Elution Buffer HIs Variant No. 1, 800 mL	TBL	$0.00
019553	**1**	G7 Elution Buffer HIs Variant No. 2, 800 mL	TBL	$0.00
019554	**1**	G7 Elution Buffer HIs Variant No. 3, 800 mL	TBL	$0.00
018431	**1**	Hemolysis & Wash Solution, 2L	TBL	$0.00
019506	**1**	Filter Element, 5/pkg.	TBL	$0.00
019563	**1**	Thermal Printer Paper, 10/pkg.	TBL	$0.00
018581	**1**	Sample Cups 1000/bag	TBL	$0.00
019509	**1**	Sample Cup Adapters, 10/pkg.	TBL	$0.00
018496	**9**	12 mm adapters for sample rack	TBL	$0.00

SO # _____ Entered Date: _____ Amount **0.00**

PO # _____

Send **"NEXT" DAY STANDARD** Shipping Service

Catalog #	Qty	Description	Location	Cost
018767	**1**	HbA1c Calibrator Set, Calib. 1:5x4 mL, Calib. 2: 5 x 4 mL	TBL	$0.00
019680	**1**	Column, HPLC, TSK gel Glyco HbA1c	TBL	$0.00
992133	**1**	Tosoh HbA1c Controls, 8 x 0.5 mL	TBL	$0.00
992150	**1**	BioRad Linearity Material	TBL	$0.00

SO # _____ Entered Date: _____ Amount **0.00**

PO # _____

CSS: _____

Training Date: _____

Install Date: _____

Equipment Ship Date: _____

Special Notes/Instruction

NO FREIGHT CHARGE

IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL

Order By: _____

Date Sent to Customer Service: _____

Date Received by Customer Service: _____

*PO for Beta-thal Start-up Kit Dec 12

Acct#:	Acct. Name:	Ship Date:

Send **"NEXT" DAY STANDARD** Shipping Service

Catalog #	Qty	Description	Location	Tosoh List Price	*Gov't Voluntary Price
997050	**1**	Hb A2/F Controls	MW	$250.00	**$150.00**
020019	**1**	Hb A2/F Calibrator	MW	$220.00	**$132.00**
997683	**1**	Beta-thal Kit ***	MW	$4,040.00	**$1,616.00**
019563	**1**	Thermal Paper	MW	$45.00	**$36.00**
019506	**1**	Filter Element	MW	$81.50	**$65.00**
018723	**1**	Line Filters	MW	$23.00	**$18.40**
997010	**1**	Beta-thal Operator's Manual	MW	$100.00	**$100.00**
997013	**1**	Beta-thal Training Manual	MW	$100.00	**$100.00**
		*** (Kit includes 1 case Buffer (4 #1, 4 #2, 3 #3), 1 Beta-thal Column, 2 2L bottles of Wash)			
		(sufficient for 500 tests)			

SO # _____ Entered Date: _____ Amount $4,859.50 **$2,217.40**

PO # _____

CSS: _____

Training Date: _____

Install Date: _____

Equipment Ship Date: _____

Special Notes/Instruction

NO FREIGHT CHARGE

***Eligible Government user must issue a separate Purchase Order to initiate shipment of the Beta-thal Kit.**
Kit usage of items varies with testing volumes & days of operation.
(No credit or replacement is offered for unused or expired material.)

Order By: _____ Date Sent to Customer Service: _____

Date Received by Customer Service: _____

A1c 2.2 Plus

Automated Glycohemoglobin Analyzer

5 Year Cost Per Reportable Result

The new Cost Per Reportable Result (CPRR) pricing includes 5 boxes per year of the Tosoh A1c Glycohemoglobin Controls (2 levels) sufficient to perform Q. C. analysis. The CPRR includes all the items included in our list of expendables except where excluded with explanation.

A1c Testing Only

Minimum Monthly Volume	***Shipped 800 mL Bags***											
Reportable Results	**150**	**175**	**200**	**250**	**300**	**350**	**400**	**450**	**500**	**550**	**600**	**650**
5 days/week, 1 Shift/day												
VA-CPRR	9.75	8.45	7.50	6.15	5.25	4.65	4.20	3.81	3.50	3.23	3.00	2.81
Cost Per Test	6.36	5.73	5.26	4.52	3.99	3.62	3.33	3.06	2.85	2.65	2.48	2.34

Minimum Monthly Volume	***Shipped 800 mL Bags***							***Shipped 2000 mL Bottles***			
Reportable Results	**700**	**750**	**800**	**850**	**900**	**950**	**1000**	**1500**	**2000**	**2,500**	**3,000**
5 days/week, 1 Shift/day											
VA-CPRR	2.65	2.54	2.45	2.32	2.20	2.12	2.05	1.54	1.30	1.15	1.05
Cost Per Test	2.22	2.14	2.07	1.97	1.88	1.81	1.76	1.35	1.31	1.16	1.06

The Minimum Monthly Commitment is billed monthly starting upon customer acceptance of the system installation. An annual Standing order (quarterly shipments in advance) details all supplies required to run the Commitment. Supplies for Reportable Samples beyond the Minimum Commitment may be purchased quarterly or at the end of the installed year. The average cost per additional Reportable Sample averages $0.90 each. Refer to the standing order for unit pricing.

Refer to the A1c 2.2 Plus Glycohemoglobin Analyzer "Consumables, Accessories, Required List But Not Provided" for all items supplied with the system for this CPRR.

Notes: **The cost to interface this system to any computer is not included.**

SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT - COMMERCIAL ITEMS

B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: Tosoh Bioscience, Inc.

ANALYZER TYPE: Chemistry

BRAND NAME: A1c 2.2 Plus Analyzer

MODEL NUMBER: 018379

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	**VARIABLE:**		
2.	Filter Element # 018550 5/box	1 filter every 400 aspirations	0.41 filters
3.	Printer Paper # 018417 10 rolls/pkg.	1 roll per 400 aspirations	0.83 roll
4.	Column, HPLC # 018577 1 each	Minimum 2500 aspirations	0.07
5.	Elution Buffer 1 # 018572 1x800 mL	<1500 320 tests	0.733
6.	Elution Buffer 1 # 018764 1x2000 mL	>1500 800 tests	0.293
7.	Elution Buffer 2 #018573 1x800 mL	<1500 320 tests	1.0
8.	Elution Buffer 2 #018765 1x2000 mL	>1500 800 tests	0.4
9.	Elution Buffer 3 #018574 1x800 mL	<1500 640 tests	2.25
10.	Elution Buffer 3 #018766 1x2000 mL	>1500 1600 tests	0.90
11.	Hemolysis/Wash # 018430 1x800 mL	<1500 300 tests	0.583
12.	Hemolysis/Wash # 018431 1x2000 mL	>1500 750 tests	0.233
13.	**FIXED:**		
14.	Tosoh Glyco. Control #992133 8x0.5 mL	Aliquot/freeze, 84 days/box , 2 levels, 5/year	1/84 box per level per day
15.	HbA1c Calibrator Set #018767 5x4 mL	As QC dictates(3-4 weeks), Low & High,4/yr	1/21 set per day
16.	Sample Vials, 1.8 mL #007419 1000 each	For micro sample only	<3 cups

If additional space is needed use separate sheet of paper.

NOTE: All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.

SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT - COMMERCIAL ITEMS

B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: Tosoh Bioscience, Inc.

ANALYZER TYPE: Chemistry

BRAND NAME: A1c 2.2 Plus Analyzer Re-manufactured

MODEL NUMBER: 018379R

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	**VARIABLE:**		
2.	Filter Element # 018550 5/box	1 filter every 400 aspirations	0.41 filters
3.	Printer Paper # 018417 10 rolls/pkg.	1 roll per 400 aspirations	0.83 roll
4.	Column, HPLC # 018577 1 each	Minimum 2500 aspirations	0.07
5.	Elution Buffer 1 # 018572 1x800 mL	<1500 320 tests	0.733
6.	Elution Buffer 1 # 018764 1x2000 mL	>1500 800 tests	0.293
7.	Elution Buffer 2 #018573 1x800 mL	<1500 320 tests	1.0
8.	Elution Buffer 2 #018765 1x2000 mL	>1500 800 tests	0.4
9.	Elution Buffer 3 #018574 1x800 mL	<1500 640 tests	2.25
10.	Elution Buffer 3 #018766 1x2000 mL	>1500 1600 tests	0.90
11.	Hemolysis/Wash # 018430 1x800 mL	<1500 300 tests	0.583
12.	Hemolysis/Wash # 018431 1x2000 mL	>1500 750 tests	0.233
13.	**FIXED:**		
14.	Tosoh Glyco. Control #992133 8x0.5 mL	Aliquot/freeze, 84 days/box , 2 levels, 5/year	1/84 box per level per day
15.	HbA1c Calibrator Set #018767 5x4 mL	As QC dictates(3-4 weeks), Low & High,4/yr	1/21 set per day
16.	Sample Vials, 1.8 mL #007419 1000 each	For micro sample only	<3 cups

If additional space is needed use separate sheet of paper.

NOTE: All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.

A1c 2.2 Plus

Automated Glycohemoglobin Analyzer

Consumables & Accessories, Required List

(The following items are included in the cost-per-reportable result price)

A1c Testing Only

Consumables

Variable with Reportable Results

Catalog #	Item Name	Mo. CPRR Vol.	Description	List Price
018550	Filter Element		5 each	72.00
018417	Printer Paper		10 rolls/package	46.00
018577	Column, HPLC		TSK gel Glyco HSi Varient (1/2,500 asp.)	2,500.00
018572	Elution Buffer 1	<1,500	1x800 mL	48.00
018764	Elution Buffer 1	>1,500	1x2000 mL	120.00
018573	Elution Buffer 2	<1,500	1x800 mL	48.00
018765	Elution Buffer 2	<1,500	1x2000 mL	120.00
018574	Elution Buffer 3	<1,500	1x800 mL	48.00
018766	Elution Buffer 3	>1,500	1x2000 mL	120.00
018430	Hemolysis Wash Solution	<1,500	1x800 mL	48.00
018431	Hemolysis Wash Solution	>1,500	1x2000 mL	120.00

Fixed Quantity Per Year Per Analyzer

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
*992133	Tosoh Glycohemoglobin Control	21 days/vial	2 levels, 8x0.5 mL	5	275.00
018767	HbA1c Calibrator Set		4 mL (5 each)		220.00

***Each bottle, when diluted and properly stored, is good for 21 days. Refer to instruction in product catalog. Therefore, each box of 8 bottles (4 each of two levels) is good for 84 days. Additional boxes maybe purchased at $75.00 per box.**

007419	Sample Vial	1 Box Cals require 104/year Controls require 528/year	1.8 mL (1,000 pieces)	1	180.00

Special labs requiring more vials to dilute micro-samples may purchase additional boxes at 110.00 each.

Accessories: (These items are shipped no charge with each A1c 2.2 Plus installation)

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
018442	Sample Loader — 90 position	1	part of system	1 per installation	8,000.00
018449	Bar Code Reader	1	part of system	1 per installation	2,000.00
017093	Adapter/Sustaining Tube 12.5mmx100mm	4	each	5	15.00
017094	Dilution Sample Adapter	4	5/pkg	1/pkg	64.00
N/A	Reagent Stand	1	part of system	1	N.C.
018624	Reservoir Waste — 10 liter		part of system	1	40.00
N/A	Tool Case	1	each	1	N.C.
One of the following...					
*018162	Sample Needle, Std. 1	1	part of system	1 per installation	184.00
*019219	Sample Needle, Std. 2	1	part of system	1 per installation	290.00

*Replacement no charge if caused by system failure (must be approved by Tosoh Field Service Representative). Bent needles caused by operator(s) require purchase. Only one needle is provided with the system.

A1c 2.2 Plus Accessories: (continued)

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
018550	Filter Element	1/400 asps.	bag of 5	1	72.00
017094	Adapter Rings	4 (max. at one time)	each	5	64.00
N/A	3.5" Diskette/Data — Version xxx		each	1	N.C.
N/A	3.5" disk/System — Version xxx		each	1	N.C.
016666	Connector, Finger Tight		each	2	10.00
N/A	Pump Alignment		each	1	N/A
N/A	Fuses, T4		pack of 4	1	N/A
N/A	16 G Detector Cleaning Needle		each	1	N/A
N/A	Power Cable		each	1	N/A
N/A	Syringe, 25 mL	100 is for system setup	box 100	100 vials	180.00
01852401	Tubing, Waste — Tygon		each	1	40.00
018417	Paper, Printer — Thermal	2 rolls for system setup	box/10	2	70.00
N/A	Wrench, Double sides 8 x 10 mm		each	1	N/A
N/A	Wrench, 1/4" x 5/16"		each	1	N/A
N/A	Tie Wraps		each	5	N/A
990102	Screwdriver, Phillips		each	1	3.50
990228	Manual, Operators		each	1	50.00
990229	Manual, Method Validation		each	1	50.00
990241	Card, Quick Reference		each	1	20.00
990233	Guide, Application Instruction		each	1	50.00

Required List: Reagents, Supplies, and Equipment Not Provided

Item	
Reagent grade type 1 water	Required to make dilutions
Bar Code Labels	Using bar code labels is an option and are printed by user. Labs provide their own bar code printer.
1.0 and 4.0 volumetric pipette	Required to dilute controls & calibrators
Disp. Tip Micropipetor	Required to dilute controls
Refrigerator / Freezer (-10F)	Store HPLC columns, calibrators, controls
Bleach (Clorox, unscented)	Cleaning

PO for 2.2 Start-up Kit

800 ml Start up Kit

Acct #	Acct Name	Ship Date

800 ml

Send **3 DAY** Shipping Service

Catalog #	Qty	Description	Location	Cost
007419	**1**	Sample Vial, 1.8 mL, 1,000/pkg.	TBL	$0.0
018417	**1**	Thermal Printer Paper, 10/pkg.	TBL	$0.0
018550	**1**	Filter Element, 5/pkg.	TBL	$0.0
017094	**1**	Diluent Sample Adapters- metal rings, 5/pkg	TBL	$0.0
018572	**1**	Elution Buffer HSiVariant No. 1, 800 mL	TBL	$0.0
018573	**1**	Elution Buffer HSiVariant No. 2, 800 mL	TBL	$0.0
018574	**1**	Elution Buffer HSiVariant No. 3, 800 mL	TBL	$0.0
018430	**1**	Hemolysis & Wash Solution, 800 mL	TBL	$0.0
018496	**8**	12 mm adapters for sample rack	TBL	$0.0
018433	**1**	13 mm adapters for sample rack	TBL	$0.0

SO # _____ Entered Date:_____ Amount **0.00**

PO #I _____

Send **"NEXT" DAY STANDARD** Shipping Service

Catalog #	Qty	Description	Location	Cost
992133	**1**	Tosoh HbA1c Controls, 8 x 0.5mL	TBL	$0.0
018767	**1**	HbA1c Calibrator Set, Calibrator 1: 5 x 4 mL, Calibrator 2: 5 x 4 mL	TBL	$0.0
018577	**1**	Column, HPLC, TSK gel Glyco HSiVariant	TBL	$0.0
992150	**1**	Bio-Rad Linearity Material	TBL	$0.0

Amount **0.00**

SO # _____ Entered Date:_____

CSS: _____

PO # _____

Training Date: _____

Install Date: _____

Equipment Ship Date: _____

Special Notes/Instruction

NO FREIGHT CHARGE

IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL

Order By: _____ Date Sent to Customer Service: _____

Date Received by Customer Service: _____

PO for 2.2 Start-up Kit

2 Liter 2.2 Start-Up Kit

Acct #	Acct Name	Ship Date

2.2 2L

The following items are for larger volume 2.2 Plus users. The original order will determine the buffer volume. All parts are the same EXCEPT for buffers and Hemolysis and Wash.

Send **3 DAY** Shipping Service

Catalog #	Qty	Description	Location	Cost
007419	**1**	Sample Vial, 1.8 mL, 1,000/pkg.	TBL	$0.00
018417	**1**	Thermal Printer Paper, 10/pkg.	TBL	$0.00
018550	**1**	Filter Element, 5/pkg.	TBL	$0.00
017094	**1**	Diluent Sample Adapters- metal rings, 5/pkg	TBL	$0.00
018764	**1**	Elution Buffer HSiVariant No. 1, 2L	TBL	$0.00
018765	**1**	Elution Buffer HSiVariant No. 2, 2L	TBL	$0.00
018766	**1**	Elution Buffer HSiVariant No. 3, 2L	TBL	$0.00
018431	**1**	Hemolysis & Wash Solution, 2L	TBL	$0.00
018496	**8**	12 mm adapters for sample rack	TBL	$0.00
018433	**1**	13 mm adapters for sample rack	TBL	$0.00
01866402	**1**	2 Liter upgrade adapter kit	TBL	$0.00

SO # _____ Entered Date: _____ Amount **0.00**

PO # _____

Send **"NEXT" DAY STANDARD** Shipping Service

Catalog #	Qty	Description	Location	Cost
992133	**1**	Tosoh HbA1c Controls, 8 x 0.5mL	TBL	$0.00
018767	**1**	HbA1c Calibrator Set, Calibrator 1: 5 x 4 mL, Calibrator 2: 5 x 4 mL	TBL	$0.00
018577	**1**	Column, HPLC, TSK gel Glyco HSiVariant	TBL	$0.00
992150	**1**	Bio-Rad Linearity Material	TBL	$0.00

Amount **0.00**

SO # _____ Entered Date: _____

CSS: _____

PO # _____

Training Date: _____

Install Date: _____

Equipment Ship Date: _____

Special Notes/Instruction

NO FREIGHT CHARGE

IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL

Order By: _____ Date Sent to Customer Service: _____

Date Received by Customer Service: _____

A1c 2.2 Plus Automated Glycohemoglobin (Re-manufactured)

Five-Year Cost Per Reportable Result Pricing
Tosoh Bioscience, Inc.

Revised August 04, 2005

Standard Operating Protocol: 5 days/week, 1 shift/day

FIVE-YEAR RATES: (Subject To Availability)

A1c Testing Only

	Shipped 800 mL Bags							Shipped 800 mL Bags				
Min. Mo. Volume	**150**	**175**	**200**	**250**	**300**	**350**	**400**	**450**	**500**	**550**	**600**	**650**
CPRR	6.00	5.23	4.60	3.92	3.30	2.88	2.55	2.40	2.18	2.00	1.87	1.81
Monthly Cost	**900.00**	**915.25**	**920.00**	**980.00**	**990.00**	**1,008.00**	**1,020.00**	**1,080.00**	**1,090.00**	**1,100.00**	**1,122.00**	**1,176.50**
CPT	*3.91*	*3.79*	*3.23*	*2.88*	*2.51*	*2.24*	*2.02*	*1.93*	*1.77*	*1.64*	*1.55*	*1.51*

	Shipped 800 mL Bags							Shipped 2.0 Liter Bottles			
Min. Mo. Volume	**700**	**750**	**800**	**850**	**900**	**950**	**1000**	**1500**	**2000**	**2500**	**3000**
CPRR	1.71	1.69	1.60	1.52	1.44	1.38	1.37	1.07	0.94	0.86	0.79
Monthly Cost	**1,197.00**	**1,267.50**	**1,280.00**	**1,292.00**	**1,296.00**	**1,311.00**	**1,370.00**	**1,605.00**	**1,880.00**	**2,150.00**	**2,370.00**
CPT	1.43	1.35	1.33	1.29	1.23	1.18	1.18	0.93	0.83	0.76	0.71

Notes:
- Includes 5 boxes/yr. of the Tosoh A1c Glycohemoglobin Control (2 levels) needed to perform QC analysis-follow PKG. INSERT directions/aliquot & freeze.
- Additional box(s) of CONTROL are available for $75.00 each (List Price $275.00) for those who choose not to aliquot & freeze.
- If you OPERATE the system more than the allowed 21.67 days or more than 1 shift per day while performing the Minimum Monthly Commitment, additional supplies will need to be purchased separately - see below:.
- The Minimum Monthly Commitment is billed monthly starting upon customer acceptance of the system installation with training on-site.
- An annual Standing Order (quarterly shipments in advance) details all supplies requred to run the Commitment. Supplies for Reportable Results beyond the Minimum Monthly Commitment may be purchased quarterly or at the end of the installed year after exhaustion of the quarterly supplies.
- Refer to Quarterly Standing Order Form pricing under ADDITIONAL SUPPLIES to order supplies beyond your Minimum Monthly allowance.
- Refer to the appropriate Glycohemoglobin Analyzer "Consumables, Accessories, Required List But Not Provided" in our Price List for all items supplied with the system for this CPRR. To determine Monthly billing multiply Patient Reportable Results X CPRR from above GRID.

TOSOH AIA®
IMMUNOASSAY
ANALYZERS

Ordering Information

ITEM GROUP	CATALOG #	Systems are assay specific - see product system sheet for listing of assays. ITEM	DESCRIPTION
THYROID ASSAYS			
TSH 3RD Gen		**Thyroid Stimulating Hormone - 3RD Gen**	
	020294*	AIA-PACK TSH 3RD Gen*	20 cups x 10 trays (200 tests)
	020394	AIA-PACK TSH 3RD Gen Calibrator Set	Six levels, 12 x 1 mL
	020594	AIA-PACK TSH 3RD Gen Sample Diluting Sol.	4x4 mL
ST TSH	025294	ST AIA-PACK TSH	20 cups x 5 trays (100 tests)
		*Not available on AIA 360/AIA 600	
TT3		**Triiodothyronine**	
ST TT3	025282	ST AIA-PACK TT3	20 cups x 5 trays (100 tests)
	020382	AIA-PACK TT3 Calibrator Set	Six levels, 12 x 1 mL
	020582	AIA-PACK TT3 Sample Diluting Sol.	4 x 4 mL
T4		**Thyroxine**	
ST T4	025258	ST AIA-PACK T4	20 cups x 5 trays (100 tests)
	020358	AIA-PACK T4 Calibrator Set	Six levels, 12 x 1 mL
	020558	AIA-PACK T4 Sample Diluting Sol.	4x4 mL
FT3		**Free Triiodothyronine**	
ST FT3	025286	ST AIA-PACK FT3	20 cups x 5 trays (100 tests)
	020386	AIA-PACK FT3 Calibrator Set	Six levels, 12 x 1 mL
FT4		**Free Thyroxine**	
ST FT4	025268	ST AIA-PACK FT4	20 cups x 5 trays (100 tests)
	020368	AIA-PACK FT4 Calibrator Set	Six levels, 12 x 1 mL
TU		**T4 Uptake**	
ST TU	025270	ST AIA-PACK TU	20 cups x 5 trays (100 tests)
	020370	AIA-PACK TU Calibrator Set	Two levels, 4 x 5 mL
TPOAb		**Anti-Thyroid Peroxidase Antibodies**	
	020290	AIA-PACK TPOAb	20 cups x 5 trays (100 tests)
	020390	AIA-PACK Calibrator Set	Six levels, 12 x 1 mL
	020490	AIA-PACK Control Set	Two levels, 4 x 4 mL
	020590	AIA-PACK TPOAb/TgAb Sample Diluting Sol.	4 x 100 mL
TgAB		**Anti-Thyroglobulin Antibodies**	
	020291	AIA-PACK TgAb	20 cups x 5 trays (100 tests)
	020391	AIA-PACK TgAb Calibrator Set	Six levels, 12 x 1 mL
	020491	AIA-PACK TgAb Control Set	Two levels, 4 x 4 mL

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
CARDIAC ASSAYS			
CKMB		**Creatine Kinase MB**	
ST CKMB	025269	ST AIA-PACK CKMB	20 cups x 5 trays (100 tests)
	020369	AIA-PACK CKMB Calibrator Set	Six levels, 12 x 1 mL
	020569	AIA-PACK CKMB Sample Diluting Sol.	4 x 4 mL
MYOGLOBIN		**MYOGLOBIN**	
	025297	AIA-PACK MYOGLOBIN	20 cups x 5 trays (100 tests)
	025397	AIA-PACK MYOGLOBIN Calibrator Set	Six levels, 12 x 1 mL
	025597	AIA-PACK MYOGLOBIN Sample Diluting Sol.	4 x 4 mL
		TROPONIN 2nd Gen	
TROP I 2nd Gen	025205	AIA-PACK cTnI 2nd Gen	20 cups x 5 trays (100 tests)
	025305	AIA-PACK cTnI 2nd Gen Calibrator Set	Six levels, 12 x 1 mL
	025505	AIA-PACK cTnI 2nd Gen SDS	4 x 4 mL
REPRODUCTIVE HORMONE ASSAYS			
BHCG		**Human Chorionic Gonadotropin (Total Beta)**	
ST BHCG	025261	ST AIA-PACK BHCG	20 cups x 5 trays (100 tests)
	020361	AIA-PACK BHCG Calibrator Set	Zero & positive, 4 x 1 mL
	020561	AIA-PACK BHCG Sample Diluting Sol.	4 x 4 mL
	020661	AIA-PACK BHCG Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
FSH		**Follicle Stimulating Hormone**	
ST FSH	025265	ST AIA-PACK FSH	20 cups x 5 trays (100 tests)
	020365	AIA-PACK FSH Calibrator Set	Zero & positive, 4 x 1 mL
	020565	AIA-PACK FSH Sample Diluting Sol.	4 x 4 mL
	020665	AIA-PACK FSH Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
LHII		**Luteinizing Hormone II**	
ST LHII	025296	ST AIA-PACK LHII	20 cups x 5 trays (100 tests)
	025396	ST AIA-PACK LHII Calibrator	Six levels, 12 x 1 mL
	020596	AIA-PACK LH Sample Diluting Sol.	4 x 4 mL
PRL		**Prolactin**	
ST PRL	025255	ST AIA-PACK PRL	20 cups x 5 trays (100 tests)
	020355	AIA-PACK PRL Calibrator Set	Zero & positive, 4 x 1 mL
	020555	AIA-PACK PRL Sample Diluting Sol.	4 x 4 mL
	020655	AIA-PACK PRL Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
E2		**Estradiol**	
ST E2	025274	ST AIA-PACK E2	20 cups x 5 trays (100 tests)
	025374	ST AIA-PACK E2 Calibrator	Six levels, 12 x 1 mL
	020574	AIA-PACK E2 Sample Diluting Sol.	4 x 4 mL

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
REPRODUCTIVE HORMONE ASSAYS, cont.			
PROG		**Progesterone**	
ST PROG	025281	ST AIA-PACK PROG	20 cups x 5 trays (100 tests)
	020381	AIA-PACK PROG Calibrator Set	Six levels, 12 x 1 mL
	020581	AIA-PACK PROG Sample Diluting Sol.	4 x 4 mL
		Testosterone	
ST Testosterone	025204	ST AIA-PACK TEST	20 cups x 5 trays (100 tests)
	025304	ST AIA-PACK TEST Calibrator Set	Six levels, 12 x 1 mL
	025504	ST AIA-PACK TEST Sample Diluting Sol	4 x 4 mL
TUMOR MARKER ASSAYS			
AFP		**Alpha Fetoprotein**	
ST AFP	025252	ST AIA-PACK AFP	20 cups x 5 trays (100 tests)
	020352	AIA-PACK AFP Calibrator Set	Zero & positive, 4 x 1 mL
	020552	AIA-PACK AFP Sample Diluting Sol.	4 x 4 mL
	020652	AIA-PACK AFP Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
CA 125			
ST CA 125	025288	ST AIA-PACK CA125	20 cups x 5 trays (100 tests)
	020388	AIA-PACK CA125 Calibrator Set	Six levels, 12 x 1 mL
	020588	AIA-PACK CA125 Sample Diluting Sol.	4 x 4 mL
CEA		**Carcinoembryonic Antigen**	
ST CEA	025254	ST AIA-PACK CEA	20 cups x 5 trays (100 tests)
	020354	AIA-PACK CEA Calibrator Set	Zero & positive, 4 x 1 mL
	020554	AIA-PACK CEA Sample Diluting Sol.	4 x 4 mL
	020654	AIA-PACK CEA Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
PSA		**Prostate Specific Antigen**	
ST PSA	025263	ST AIA-PACK PA	20 cups x 5 trays (100 tests)
	020363	AIA-PACK PA Calibrator Set	Zero & positive, 4 x 1 mL
	020563	AIA-PACK PA Sample Diluting Sol.	4 x 4 mL
	020663	AIA-PACK PA Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
CA 27.29		**CA 27.29**	
ST CA 27.29	025202	ST AIA-PACK 27.29	20 cups x 5 trays (100 tests)
	020302	AIA-PACK 27.29 Calibrator Set	6 levels, 2 sets 12 x 1 mL
	020502	AIA-PACK 27.29 Sample Diluting Sol.	4 x 100 mL bottles
CA 19.9		**CA 19.9**	
ST CA 19.9	025271	ST AIA-PACK 19.9	20 cups x 5 trays (100 tests
	020371	AIA-PACK 19.9 Calibrator Set	Six levels, 12 x 1 mL
	020571	AIA-PACK 19.9 Sample Diluting Solution	4 x 4 mL

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
ANEMIA ASSAYS			
B-12		**B-12**	
	020293	AIA-PACK B-12	20 cups x 10 trays (200 tests)
	020393	AIA-PACK B-12 Calibrator Set	Six levels, 12 x 1 mL
	020593	AIA-PACK B-12 Sample Diluting Sol.	4 x 4 mL
	020706	AIA-PACK B-12 Pretreatment Set	
FOL		**Folate**	
	020292	AIA-PACK FOL	20 cups x 10 trays (200 tests)
	020392	AIA-PACK FOL Calibrator Set	Six levels, 12 x 1 mL
	020592	AIA-PACK FOL Sample Diluting Sol.	4 x 4 mL
	020707	AIA-PACK FOL Pretreatment Set	
FER		**Ferritin**	
ST FER	025253	ST AIA-PACK FER	20 cups x 5 trays (100 tests)
	020353	AIA-PACK FER Calibrator Set	Zero & positive, 4 x 1 mL
	020553	AIA-PACK FER Sample Diluting Sol.	4 x 4 mL
	020653	AIA-PACK FER Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
ADDITIONAL ASSAYS			
BMG		**Beta-Microglobulin**	
ST BMG	025259	ST AIA-PACK BMG	20 cups x 5 trays (100 tests)
	020359	AIA-PACK BMG Calibrator Set	Six levels, 12 x 1 mL
	020559	AIA-PACK BMG Sample Diluting Concentrate	4 x 10 mL
CORT		**Cortisol**	
ST CORT	025287	ST AIA PACK CORT	20 cups x 5 trays (100 tests)
	020387	AIA-PACK CORT Calibrator Set	Six levels, 12 x 1 mL
	020587	AIA-PACK CORT Sample Diluting Sol.	4 x 4 mL
C-PEP		**C-Peptide**	
	020284	AIA-PACK C-PEP	20 cups x 10 trays (200 tests)
	020384	AIA-PACK C-PEP Calibrator Set	Six levels, 12 x 1 mL
	020584	AIA-PACK C-PEP Sample Diluting Sol.	4 x 100 mL
ST C-PEP	025284	ST AIA PACK C-PEP	20 cups x 5 trays (100 tests)
HGH		**Human Growth Hormone**	
ST HGH	025266	ST AIA-PACK HGH	20 cups x 5 trays (100 tests)
	020366	AIA-PACK HGH Calibrator Set	Six levels, 12 x 1 mL
	020566	AIA-PACK HGH Sample Diluting Sol.	4 x 4 mL
IRI		**Insulin**	
ST IRI	025260	ST AIA-PACK IRI	20 cups x 5 trays (100 tests)
	020360	AIA-PACK IRI Calibrator Set	Six levels, 12 x 1 mL
	020560	AIA-PACK IRI Sample Diluting Sol.	4 x 4 mL

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
ADDITIONAL ASSAYS, cont.			
IGE II		**Immunoglobulin E**	
ST IGE II	025295	ST AIA-PACK IGE II	20 cups x 5 trays (100 tests)
	020395	AIA-PACK IGE II Calibrator Set	Six levels, 12 x 1 mL
	020595	AIA-PACK IGE II Sample Diluting Sol.	4 x 4 mL
PAP		**Prostatic Acid Phosphatase**	
ST PAP	025262	ST AIA-PACK PAP	20 cups x 5 trays (100 tests)
	020362	AIA-PACK PAP Calibrator Set	Zero & positive, 4 x 1 mL
	020562	AIA-PACK PAP Sample Diluting Sol.	4 x 4 mL
	020662	AIA-PACK PAP Linearity Set	Calibration verification/linearity sets

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
AIA-1800 AUTOMATED IMMUNOASSAY SYSTEM			
		Common Reagents	
	020968	AIA-PACK Substrate Set II	2 Sets, (1000 tests)
	020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each (1,300 tests)
	020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each (2,600 tests)
		Consumables	
	018581	Sample Cups	2 mL (1,000 cups)
	020970	Standardization Test Cups Set	10 trays of 20 cups
	020971	Sample Treatment Cups	1 Box (200 cups)
	019215	Pipette Tips	1000/package
	996010	Pre-loaded Rack w/tips	50X96
	996005	Pre-loaded Rack w/tips	5X96
	020104	Waste Bag, Cup	10/package
	020105	Waste Bag, Tip	10/package
	018585	Wash/Diluent Reservoir Filter	10/package
		Accessories	
	996110	100 mL Bottle with stopper	1/package
	013647	Diluent/Wash Reservoir 5 Liter	1/package
	016320	Waste Reservoir, 10 L	1/package
	020103	Waste Box	1/package
	018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
	018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
	019216	Tip rack, Empty	1/package
	250006	CD-R, Blank	20/package
	020101	Sample cup adapter	10/package
	020107	Wash Nozzle Tip	5/package

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION

AIA- 600 II AUTOMATED IMMUNOASSAY SYSTEM

	Common Reagents	
020968	AIA-PACK Substrate Set II	2 Sets, 1000 tests
020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each
020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each
	Consumables	
018581	Sample Cups	2 mL (1,000 cups)
890001	Printer Paper	Thermal, 1 roll/package
020970	Standardization Test Cups Set	10 trays of 20 cups
020971	Sample Treatment Cups	1 Box (200 cups)
019215	Pipette Tips	1000/package
996010	Pre-loaded Rack w/tips	50X96
996005	Pre-loaded Rack w/tips	5X96
	Accessories	
019619	Waste bottle assembly 2 liter	1/package
990105	Waste tubing	1/package
018619	30 mL bottle with stopper	1/package
016673	Sample Rack	1/package
019380	Wash Nozzle Tip	1/package
019373	Test Cup Adapter	10/package
019391	Reagent Rack	1/package
019473	Dilutent/Wash Reservoir 1 litere	1/package
996110	110 mL Bottle with stopper	1/package

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
AIA -360 Immunoassay Analyzer			
		Common Reagents	
	020968	AIA-PACK Substrate Set II	2 Sets, 1000 tests
	020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each
	020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each
		Consumables	
	018581	Sample Cups	2 mL (1,000 cups)
	020970	Standardization Test Cups Set	10 trays of 20 cups
	019563	Thermal Printer Paper	10 rolls/pack
	018585	Wash/Diluent Reservoir Filter	10/package
		Accessories	
	021067	Diluent Bottle	500 mL
	021068	Wash Solution Bottle	1000 mL
	021069	Waste Fluid Bottle	1000 mL
	020107	Wash Nozzle Tip	5/pkg
	996110	Bottle, 110 mL, with Stopper	1/pkge
A1c 2.2 Plus Glycohemoglobin Analyzer			
		Consumables	
	007419	Sample Vial	1.8 ml (1,000 vials)
	017093	Dilution Sample Sustaining Tube	10 ml (50 pieces/bag)
	018550	Filter Element	5 each
	018767	HbA1c Calibrator Set	4ml (5 each)
	018417	Printer Paper	10 rolls/package
	018577	Column, HPCL	TSK gel Glyco HSi Variant
	018572	Elution Buffer 1	1x800ml
	018573	Elution Buffer 2	1x800ml
	018574	Elution Buffer 3	1x800ml
	018430	Hemolysis Wash Solution	1x800ml
	018764	Elution Buffer 1	1x2000ml
	018765	Elution Buffer 2	1x2000ml
	018766	Elution Buffer 3	1x2000ml
	018431	Hemolysis Wash Solution	1x2000ml
	992133	2.2 Controls	Two levels, 8 x 0.5 mL
		Accessories	
	018534	Sample Loader-90 Position	Each
	018449	Bar Code Reader	Each
	017094	Dilution Sample Adapter	5 pcs / bag, metal specification
	018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
	018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
	018496	Sample Rack Adapter Ring	Sysmex, 12 mm ID for 10 pcs
	018497	Sample Rack Adapter Ring	Sysmex, 14 mm ID for 10 pcs

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
G7			
		Consumables	
HbA1c	019680	TSK gel G7 Variant HSi Column	Each
	021446	Elution Buffer #1	1 x 1500 mL
	019552	Elution Buffer #1	1 x 800 mL
	019553	Elution Buffer #2	1 x 800 mL
	019554	Elution Buffer #3	1 x 800 mL
	992133	Tosoh HbA1c Controls	4 x 0.5 mL
	018767	Tosoh HbA1c Calibrator Set	5 x 4 mL
Common	018431	Hemolysis/ Wash Solution	1 x 2 L
Beta-thal	997050	Beta thal controls (A2/F)	8 x 0.5 mL (4 low; 4 high)
	020019	Beta thal Calibrator	8 x 0.2 mL
	019682	Case of Elution Buffers	Buffer 1 - 3 x 800 mL; Buffer 2 - 4 x 800 mL; Buffer 3 - 3 x 800 mL
		Elution Buffer #1	1 x 800 mL
		Elution Buffer #2	1 x 800 mL
		Elution Buffer #3	1 x 800 mL
	019681	TSK gel Beta-thal Column	1 each
	997683	Beta thal Kit*	
		Kit includes: 1 Case of Elution Buffers	
		1 Column; 2 x 2L Hemolysis Wash Solution	
		Accessories	
	019509	Sample Cup Adapters	10/pack
	018581	Sample Cups	1000/bag
	019563	Thermal Printer Paper	10 rolls/pack
	018432	Sample Rack (16 mm - 10 sample)	Each
	018496	Sample Rack Adapter Ring (12 mm)	10/pack
	018433	Sample Rack Adapter Ring (13 mm)	10/pack
	018497	Sample Rack Adapter Ring (14 mm)	10/pack
	018723	Line filter for buffer lines	Each
	019506	Filter Element	5/pack

INSTRUMENT PRICING

NEW	**INSTRUMENTS**	
AIA-600II	019328	
G7	019327	
AIA- 1800	019836	Standard model
AIA-1800	019837	Laboratory Automation
AIA-360	019945	

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
REFURBISHED	**INSTRUMENTS**		
A1c 2.2 Plus	018379R		
A1c 2.2 Plus Glycohemoglobin Analyzer			
		Consumables	
	007419	Sample Vial	1.8 ml (1,000 vials)
	017093	Dilution Sample Sustaining Tube	10 ml (50 pieces/bag)
	018550	Filter Element	5 each
	018767	HbA1c Calibrator Set	4ml (5 each)
	018417	Printer Paper	10 rolls/package
	018577	Column, HPCL	TSK gel Glyco HSi Variant
	018572	Elution Buffer 1	1x800ml
	018573	Elution Buffer 2	1x800ml
	018574	Elution Buffer 3	1x800ml
	018430	Hemolysis Wash Solution	1x800ml
	018764	Elution Buffer 1	1x2000ml
	018765	Elution Buffer 2	1x2000ml
	018766	Elution Buffer 3	1x2000ml
	018431	Hemolysis Wash Solution	1x2000ml
	992133	2.2 Controls	Two levels, 8 x 0.5 mL
		Accessories	
	018534	Sample Loader-90 Position	Each
	018449	Bar Code Reader	Each
	017094	Dilution Sample Adapter	5 pcs / bag, metal specification
	018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
	018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
	018496	Sample Rack Adapter Ring	Sysmex, 12 mm ID for 10 pcs
	018497	Sample Rack Adapter Ring	Sysmex, 14 mm ID for 10 pcs
	017094	Dilution Sample Adapter	5 pcs / bag, metal specification
	018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
	018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
	018496	Sample Rack Adapter Ring	Sysmex, 12 mm ID for 10 pcs
	018497	Sample Rack Adapter Ring	Sysmex, 14 mm ID for 10 pcs

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		Consumables	
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	019552	Elution Buffer #1	1 x 800 mL
	019553	Elution Buffer #2	1 x 800 mL
	019554	Elution Buffer #3	1 x 800 mL
	992133	Tosoh HbA1c Controls	4 x 0.5 mL
	018767	Tosoh HbA1c Calibrator Set	5 x 4 mL
Common	018431	Hemolysis/ Wash Solution	1 x 2 L
Beta-thal	997050	Beta thal controls (A2/F)	8 x 0.5 mL (4 low; 4 high)
	020019	Beta thal Calibrator	8 x 0.2 mL
	019682	Case of Elution Buffers	Buffer 1 - 3 x 800 mL; Buffer 2 - 4 x 800 mL; Buffer 3 - 3 x 800 mL
		Elution Buffer #1	1 x 800 mL
		Elution Buffer #2	1 x 800 mL
		Elution Buffer #3	1 x 800 mL
	019681	TSK gel Beta-thal Column	1 each
	997683	Beta thal Kit*	
		Kit includes: 1 Case of Elution Buffers	
		1 Column; 2 x 2L Hemolysis Wash Solution	
		Accessories	
	019509	Sample Cup Adapters	10/pack
	018581	Sample Cups	1000/bag
	019563	Thermal Printer Paper	10 rolls/pack
	018432	Sample Rack (16 mm - 10 sample)	Each
	018496	Sample Rack Adapter Ring (12 mm)	10/pack
	018433	Sample Rack Adapter Ring (13 mm)	10/pack
	018497	Sample Rack Adapter Ring (14 mm)	10/pack
	018723	Line filter for buffer lines	Each
	019506	Filter Element	5/pack
INSTRUMENTS			
NEW	**INSTRUMENTS**		
AIA-600II	019328		
G7	019327		
AIA- 1800	019836	Standard model	
AIA-1800	019837	Laboratory Automation	
AIA-360	019945		
REFURBISHED	**INSTRUMENTS**		
A1c 2.2 Plus	018379R		

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