

**DEPARTMENT OF VETERANS AFFAIRS
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE
PRICELIST**

Becton, Dickinson and Company ("BD")

Contract No. V797P-7130A

Contract Period: 11/01/2007 to 04/30/2014

Supplement #7 October 17, 2013

**Laboratory Instruments and Equipment
FSC Group 66, Part III Cost-Per-Test
FSC Class 6630**

BD Business Segments Covered by this Contract

BD GeneOhm

7 Loveton Circle
Sparks, Maryland 21152
Phone: 410-316-4419
Fax: 410-316-4875

Information for Ordering Activities see Page 2

**BD GeneOhm Contract Products see
Pages 2 and 3**

BD Diagnostic Systems

7 Loveton Circle
Sparks, Maryland 21152
Phone: 410-316-4419
Fax: 410-316-4875

Information for Ordering Activities see Page 4

**BD Dignostics Systems Contract
Products see Pages 4 to 10**

BD Biosciences

2350 Qume Drive
San Jose, CA 95131
Phone: 855-236-2772
Fax: 408-954-2736

Information for Ordering Activities see Page 11

**BD Biosciences Contract Products see
Pages 11 to 19**



**Helping all people
live healthy lives**

On-line access to contract ordering information, terms, and conditions, up-to-date pricing, and the option to create an electronic delivery order, are available through GSA Advantage! A menu-drive database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov

For more information on ordering from Federal Supply Service Schedules click on the FSS Schedules button at fss.gsa.gov

Becton, Dickinson and Company

BD Diagnostics - GeneOhm

The information on this page applies to those items on Page 3 of the **Becton, Dickinson and Company Federal Supply Schedule Pricelist V797P-7130A**

Information for Ordering Activities

1 Awarded Special Item Number: **605-5A**

Models and Catalog Number

SC2500N1-2	Smart Cyclor II Starter System w/Desktop Computer
SCN2500N3-2	Smart Cyclor II add-on Block
BD GeneOhm™ MRSA 200	
Service	Premium Equipment Service (6AM - 6PM) Extended Service (24/7)

2 Maximum order: **None**

3 Minimum Order: **\$1,200/month**

4 Geographic coverage (delivery area) **50 States, D.C. and Puerto Rico**

5 Point(s) of production: **Quebec, Canada, And Sunnyvale, California**

6 **Prices shown herein re net, discount deducted**

7 Quantity discounts: **None**

8 Prompt payment terms **Net 30 Days**

9 Government commercial credit card: **Accepted above the micro-purchase threshold. No additional discount**

10 Foreign items (list items by country of origin): **Canada: Reagents**

11a Time of delivery: **30-45 days ARO**

11b Expedited Delivery: **Consumables items offered are available for expedited delivery. Buyer will pay incremental freight charges. Contact BD Customer Service at 800-675-0908 for rates and availability.**

11c Overnight and 2-day delivery: **Consumable items offered are available for overnight and 2-day delivery. Buy will pay incremental freight charges. Contact BD Customer Service at 800-675-0908 for rates and availability.**

11d Urgent Requirements: **Contact BD Customer Service at 800-675-0908 for rates and availability.**

12 F.O.B.point(s): **Destination Continental US and DC, Point-of-Embarkation Alaska, Hawaii, and Puerto Rico**

13 Ordering Address: **BD Diagnostic Systems Phone: 800-675-0908**
7 Loveton Circle FAX: 410-316-4723
Sparks, MD 21152

14 Payment address: **BD Diagnostics**
P.O. Box 5200
Rantoul, IL 61866-5200

15 Warranty provision: **Service is included for the life of the CPT contract**

16 Export packing charges: **N/A**

17 Terms and conditions of rental, maintenance and repair: **(1-800-544-7434)**

Emergency repair service within 24 hours of time of notification, seven (7) days per week. Initial contact is telephone diagnosis and repair. Reduced Service Option (42% reduction in the monthly service component pricing) allows for field service during normal non-holiday weekdays between the hours of 6:00 A.M. to 6:00 P.M. Pacific Time

18 Installation: **Installation and on-site operator training included**

19 Terms and conditions of repair parts: **Included**

20 Service Points: **1-800-544-7434 for BD GeneOhm Technical Service**

21 List of service and distribution points (if applicable): **N/A**

22 List of participating dealers (if applicable): **None**

23 Preventative Maintenance (if applicable): **N/A**

24 Tax ID: **220760120**

25 Data Universal Number System (DUNS) number: **122561087**

26 Central Contractor Registration (CCR): **Yes**

Reagents:

	VA Price	2011 List	VA Price as % Disc Off List
VA Discount Price per Test (includes shipping costs)	\$22.75	\$29.50	22.88%
Price per 200 Test Kit	\$4,550	\$5,900	22.88%

Equipment and Service:

	VA Discount Price	2011 List Price	VA Price as % Disc Off List
SmartCycler II Real Time PCR Instrument	28,642.50	\$34,900.00	17.93%
Add'l SmartCycler Block (w/o computer)	19,095.00	\$31,900.00	40.14%
Service Contract (per year; per block)			
M-F; 6-6 PST	3,111.48	\$3,975.00	21.72%
24/7 Coverage	5,372.73	\$6,175.00	12.99%

Cost-Per-Test:

Pricing is based upon 5 year agreement.

Individual VA Facility Volume:	0 - 5,000	5,000 - 10,000	10,001 - 15,000	15,001 - 20,000	20,001 - 25,000	25,001 - >30,000
Base Reagent Test Charge:	\$ 22.75	\$ 22.75	\$ 22.75	\$ 22.75	\$ 22.75	\$ 22.75
Per Test Cost of SmartCycler	\$ 2.29	\$ 0.76	\$ 0.46	\$ 0.32	\$ 0.25	\$ 0.21
Per Test Cost of SmartCycler Block (Optional)	\$ 0.80	\$ 0.40	\$ 0.30	\$ 0.21	\$ 0.17	\$ 0.14
Per Test Cost for SmartCycler Service (4 years)						
M-F; 6-6 PST	\$ 0.99	\$ 0.33	\$ 0.20	\$ 0.14	\$ 0.11	\$ 0.09
24/7 Coverage	\$ 1.38	\$ 0.57	\$ 0.34	\$ 0.24	\$ 0.19	\$ 0.16
Pet Test Cost for Block Service (4 years)						
M-F; 6-6 PST	\$ 0.99	\$ 0.33	\$ 0.20	\$ 0.14	\$ 0.11	\$ 0.09
24/7 Coverage	\$ 1.38	\$ 0.57	\$ 0.34	\$ 0.24	\$ 0.19	\$ 0.16

Examples:

1. VA hospital performs 7,000 tests/year, has 1 SmartCycler (SC) and selects 1 service commitment (6-6). Customer pays \$22.75 (assay) + \$.76 (equipment) + .33 (6-6 service) = ~~\$23.84/test~~ - \$4,768/200 test kit
2. VA hospital performs 23,000 tests/year, has 1 Smart Cycler (SC), 1 block and 2 service commitments (24/7). Customer pays \$22.75 (assay) + \$.25 (equip) + \$.17 (equip) + 2 x .19 (24/7 service) = ~~\$23.55/test~~ - \$4,710/200 test kit
3. VA hospital owns their SmartCycler unit and performs 4,500 tests/year, has 1 service commitment (24/7). Customer pays \$22.75 (assay) + \$1.38 (24/7 service) = ~~\$24.13/test~~ - \$4,826/200 test kit

Note: Minimum monthly charge of \$1,200

BD DIAGNOSTICS, GENE0HM MRSA - Ancillary Equipment

Equipment Listed Below is Necessary to Run the BD GeneOhm MRSA Assays. These items are available from various laboratory suppliers or from BD at the prices listed below. These items are not covered under the Federal Supply Scheduled at this time.

Product:	Quantity	2011 Price
Heat Block & Adapter (ea)	1 ea	\$406.52
Enviro-Safe Thermometer (ea)	1 ea	\$9.21
Vortex Mixer (ea)	1 ea	\$291.50
Vortex Retainer (ea)	1 ea	\$104.04
Vortex Foam Rack (ea)	1 ea	\$22.85
High-Speed Centrifuge (ea)	1 ea	\$2,718.08

Product:	Quantity	2011 Price
Pipettor - 10uL	1 ea	\$386.21
Pipettor - 200uL	1 ea	\$386.21
Pipettor - 1,000uL	1 ea	\$386.21
Tube Rack	1 ea	\$15.74
Timer	1 ea	\$28.05
Cooling Block	1 ea	\$206.92

Becton, Dickinson, and Company

BD Diagnostic Systems

The information on this page applies to those items on Pages 5 to 10 of the **Becton, Dickinson and Company Federal Supply Schedule Pricelist V797P-7130A**

1 Awarded Special Item Number: **605-5A**

Models and Catalog Number

445800	Bactec™ 9050 Blood Culture System
445570	Bactec™ 9120 Blood Culture System
445475	Bactec™ 9240 Blood Culture System
441385	Bactec™ FX™ (1st instrument)
441002	EpiCenter™ Computer System for Bactec™ FX™
441386	Bactec™ FX™ (additional instrument(s))
448100	Phoenix™ with EpiCenter™ Automated Microbiology System

2 Maximum order: **None**

3 Minimum Order: **\$110.50**

4 Geographic coverage (delivery area) **50 States, D.C. and Puerto Rico**

5 Point(s) of production: **Baltimore, Maryland**

6 **Prices shown herein are net, discount deducted**

7 Quantity discounts: **None**

8 Prompt payment terms **Net 30 Days**

9 Government commercial credit card: **Accepted above the micro-purchase threshold. No additional discount**

10 Foreign items (list items by country of origin): **None**

11a Time of delivery: **30-45 days ARO**

11b Expedited Delivery: **Consumables items offered are available for expedited delivery. Buyer will pay incremental freight charges. Contact BD Customer Service at 800-675-0908 for rates and availability.**

11c Overnight and 2-day delivery: **Consumable items offered are available for overnight and 2-day delivery. Buy will pay incremental freight charges. Contact BD Customer Service at 800-675-0908 for rates and availability.**

11d Urgent Requirements: **Contact BD Customer Service at 800-675-0908 for rates and availability.**

12 F.O.B.point(s): **Destination Continental US and DC, Point-of-Embarkation Alaska, Hawaii, and Puerto Rico**

13 Ordering Address: **BD Diagnostics
7 Loveton Circle Phone: 800-675-0908
Sparks, Maryland 21152 FAX: 410-316-4723**

14 Payment address: **BD Diagnostics
P.O. Box 5200
Rantoul, IL 61866-5200**

15 Warranty provision: **Service and warranty is included for the life of the contract**

16 Export packing charges: **N/A**

17 Terms and conditions of rental, maintenance and repair: **(800) 675-0908
Unlimited, toll-free assistance - 24 hours per day, 7 days per week. Service varies based on instrumen(s)
Please refer to Pages 5 to10 for specific instrument service details.**

18 Installation: **Installation, where applicable, included.**

19 Terms and conditions of repair parts: **Included**

20 Service Points: **(800) 675-0908 for BD Diagnostics Technical Services**

21 List of service and distribution points (if applicable): **N/A**

22 List of participating dealers (if applicable): **None**

23 Preventative Maintenance (if applicable): **N/A**

24 Tax ID: **220760120**

25 Data Universal Number System (DUNS) number: **122561087**

26 Central Contractor Registration (CCR): **Yes**

Becton, Dickinson and Company - BD Diagnostic Systems
Phoenix™ with EpiCenter™ Automated Microbiology System
Cost Per Test Pricing Grid - FSS V797P-7130A

Included in Panel Price:

Equipment:

Supplement #7 October 17, 2013 Laser Printer
 Starter Group Phoenix US Color Printer
 Starter Group EpiCenter Phoenix 100 Table
 Instrument Phoenix Spec
 UPS 120V 15A 1.2KW na
 Computer System EpiCenter F/G
 Kit Phoenixspec Calibrator
 Software EpiCenter Plus

Service:

24/7 unlimited toll free assistance (800) 675-0905
 Unlimited on-site service and repair
 Replacement Parts
 Software Updates
 LIS Communications - One-time on site connection of the Phoenix system to the institution's LIS System
 Preventative Maintenance Inspection - 2 per year (5th & 11th month of contract)

Training:

Phase 1 - performed on site by a BDDS Certified Customer Education Specialist - 3 days - 4 trainees

Phase 2 - BDDS Training in Sparks, Maryland -Four (4) day training for two (2) technologists at BDDS in Sparks, MD includes round-trip coach air to/from BWI or trainees living >200 miles from Sparks, MD. Transportation to/from BWI airport. Transportation to/from hotel and BDDS. Depending on flight times, either 4 or 5 nights hotel accommodations at a hotel of BD's choosing. Up to three (3) meals per day reimbursed at a rate of up to \$25.00 per meal with a valid receipt. Group meals provided by BD are not reimbursable. Trainees residing within 200 miles from Sparks, MD will be paid the standard mileage rate to drive to and from Sparks, MD in lieu of flying.

Consumables

Catalog #	Description	Invoice Price Per Shelf Pack	Catalog #	Description	Invoice Price Per Shelf Pack
246001	ID Broth	\$40.00	246004	AST Indicator	\$100.00
246003	AST Broth	\$40.00	246009	AST-S Indicator	\$100.00
246007	AST-S Broth	\$40.00			

Phoenix™ Panels

Pricing is based on a 5 year agreement

Tier placement will be reviewed annually for potential re-tiering, based on volume

Tier 1 - 5,000 to 9,999 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
AST	\$210.75	\$8.43	2	\$0.80	1	\$0.10	\$9.33
Combo	\$264.75	\$10.59	2	\$0.80	1	\$0.10	\$11.49
ID	\$206.75	\$8.27	1	\$0.40	1	\$0.10	\$8.77
Strep Combo	\$316.75	\$12.67	2	\$0.80	1	\$0.10	\$13.57
Strep MIC Only	\$262.25	\$10.49	2	\$0.80	1	\$0.10	\$11.39
Tier 2 - 10,000 to 19,999 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
AST	\$137.50	\$5.50	2	\$0.80	1	\$0.10	\$6.40
Combo	\$218.75	\$8.75	2	\$0.80	1	\$0.10	\$9.65
ID	\$136.25	\$5.45	1	\$0.40	1	\$0.10	\$5.95
Strep Combo	\$268.75	\$10.75	2	\$0.80	1	\$0.10	\$11.65
Strep MIC Only	\$187.50	\$7.50	2	\$0.80	1	\$0.10	\$8.40
Tier 3 - Greater than 20,000 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
AST	\$108.25	\$4.33	2	\$0.80	1	\$0.10	\$5.23
Combo	\$173.25	\$6.93	2	\$0.80	1	\$0.10	\$7.83
ID	\$110.50	\$4.42	1	\$0.40	1	\$0.10	\$4.92
Strep Combo	\$235.75	\$9.43	2	\$0.80	1	\$0.10	\$10.33
Strep MIC Only	\$160.75	\$6.43	2	\$0.80	1	\$0.10	\$7.33

**Becton, Dickinson and Company - BD Diagnostic Systems
Phoenix™ with EpiCenter™ Automated Microbiology System
Cost Per Reportable Result Pricing Grid - FSS V797P-7130A**

Included in Panel Price:

Equipment:

Supplement #7 October 17, 2013 Laser Printer
 Starter Group Phoenix US Color Printer
 Starter Group EpiCenter Phoenix 100 Table
 Instrument Phoenix Spec
 UPS 120V 15A 1.2KW na
 Computer System EpiCenter F/G
 Kit Phoenixspec Calibrator
 Software EpiCenter Plus

Service:

24/7 unlimited toll free assistance (800) 675-0905
 Unlimited on-site service and repair
 Replacement Parts
 Software Updates
 LIS Communications - One-time on site connection of the Phoenix system to the institution's LIS System
 Preventative Maintenance Inspection - 2 per year
 (5th & 11th month of contract)

Training:

Phase 1 - performed on site by a BDDS Certified Customer Education Specialist - 3 days - 4 trainees

Phase 2 - BDDS Training in Sparks, Maryland -Four (4) day training for two (2) technologists at BDDS in Sparks, MD includes round-trip coach air to/from BWI or trainees living >200 miles from Sparks, MD. Transportation to/from BWI airport. Transportation to/from hotel and BDDS. Depending on flight times, either 4 or 5 nights hotel accommodations at a hotel of BD's choosing. Up to three (3) meals per day reimbursed at a rate of up to \$25.00 per meal with a valid receipt. Group meals provided by BD are not reimbursable. Trainees residing within 200 miles from Sparks, MD will be paid the standard mileage rate to drive to and from Sparks, MD in lieu of flying.

Consumables

Catalog #	Description	Invoice Price Per		Catalog #	Description	Invoice Price Per	
		Shelf Pack				Shelf Pack	
246001	ID Broth	\$	40.00	246004	AST Indicator	\$	100.00
246003	AST Broth	\$	40.00	246009	AST-S Indicator	\$	100.00
246007	AST-S Broth	\$	40.00				

Phoenix™ Panels

Pricing is based on a 5 year agreement

Tier placement will be reviewed annually for potential re-tiering, based on volume

Tier 1 - 5,000 to 9,999 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
Combo	\$293.50	\$11.74	2	\$0.80	1	\$0.10	\$12.64
Strep Combo	\$345.25	\$13.81	2	\$0.80	1	\$0.10	\$14.71
Tier 2 - 10,000 to 19,999 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
Combo	\$231.00	\$9.24	2	\$0.80	1	\$0.10	\$10.14
Strep Combo	\$281.00	\$11.24	2	\$0.80	1	\$0.10	\$12.14
Tier 3 - Greater than 20,000 Tests Annually			Broth		Indicator		
Test Type	Invoice Price Per Package (25)	Price Per Panel	# Required Per Test	Extended Price	# Required Per Test	Extended Price	Total Cost Per Test
Combo	\$180.50	\$7.22	2	\$0.80	1	\$0.10	\$8.12
Strep Combo	\$252.75	\$9.71	2	\$0.80	1	\$0.10	\$10.61

**Phoenix™ with EpiCenter™ Automated Microbiology System
Available Accessories**

**Available Accessories for use with the Phoenix™ with EpiCenter™
Supplement #7 October 17, 2013**

BD Catalog #	Product Description
448020	Phoenix™ Panel Caddy (2 ea)
448025	Phoenix™ 25ul Pipette (1 ea)
448037	Phoenix™ Pipette Tips (1,632 ea)
448027	Phoenix™ 100 Bench Mounting Kit (1 ea)
448028	Phoenix™ Pipette Stand (1 ea)
448029	Phoenix™ 100 Table Floor Anchor Kit (1 ea)
448030	Phoenix™ Inoculation Station (5 ea)
441132	Phoenix™ 50 ul Pipette (1 ea)
448045	Phoenix™ Panel Closure (100 ea)
448099	Phoenix™ 100 Table (includes 448029) (1 ea)
448984	Phoenix™ Temperature Panel (1 ea)
445882	Phoenix™ Laser Printer (1 ea)
440910	PhoenixSpec™ Nephelometer (1 ea)
440911	PhoenixSpec™ Calibrators (1 set)

**Please contact BD Diagnostic Systems Customer Service at (800) 675-0908 for
current Open Market prices for these items.**

**Becton, Dickinson and Company - BD Diagnostic Systems
Blood Culture Systems - BACTEC™ 9000 and FX™
Cost Per Test Pricing Grid - FSS V797P-7130A**

All pricing based on 5-year commitment

Included in Reagent Price:	Reagents, Service, and a combination of the instruments listed below (based on annual volume) Equipment One or a combination of instruments(based on volume)
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BACTEC™ 9050	
Installation: Included	Training: A BD Certified Customer education Specialist will perform training on-site
Service:	
Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434	
Technical Service: Technical assistance for your application and operation questions.	
Instrument Service Hotline: Repair and troubleshooting assistance. Both provided at <i>no additional charge</i> .	
Service Hotline: Repair and Troubleshooting assistance.	
User Serviceable – The customer will call in to phone support for unit troubleshooting. Based on their findings the proper parts are sent to the customer to be installed by the customer. If the phone support engineer determines that the repair is not serviceable, BD will send a replacement unit. The defective unit will be returned to BD Diagnostic Systems.	
Software and Hardware Updates:	
Software and hardware maintenance updates are provided at <i>no additional charge</i> . (No charge maintenance updates are performed at BD Diagnostic Systems discretion. These normally include software enhancements and features that do not require additional computer hardware and instrument hardware updates that are needed to maintain functionality according to BD Diagnostic Systems specifications.)	

BACTEC™ 9120	
Installation: Included	Training: A BD Certified Customer education Specialist will perform training on-site
Service:	
Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434	
Technical and Informatics Services: Technical assistance for application and operation questions.	
Service Hotline: Repair and Troubleshooting assistance.	
Unlimited, on-site service and repair - A BD Diagnostic Systems Field Service Engineer is dispatched to complete on-site troubleshooting and repair. Service is provided Monday through Friday.	
Replacement parts - All repair parts are included.	
Software and Updates - Software updates to provide system enhancements at no charge.	
LIS Communications – One time on-site connection of the BACTEC™ System to the institution's LIS system.	

BACTEC™ 9240	
Installation: Included	Training: A BD Certified Customer education Specialist will perform training on-site
Service:	
Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434	
Technical and Informatics Services: Technical assistance for application and operation questions.	
Service Hotline: Repair and Troubleshooting assistance.	
Unlimited, on-site service and repair - A BD Diagnostic Systems Field Service Engineer is dispatched to complete on-site	
Replacement parts - All repair parts are included.	
Software and Updates - Software updates to provide system enhancements at no charge.	
LIS Communications – One time on-site connection of the BACTEC™ System to the institution's LIS system.	

BACTEC™ FX	
Installation: Included	Training: A BD Certified Customer education Specialist will perform training on-site
Service:	
Unlimited, Toll-Free Telephone Assistance 24 hours a day, 7 days a week at 1-800-544-7434	
Technical and Informatics Services: Technical assistance for application and operation questions.	
Service Hotline: Repair and Troubleshooting assistance.	
Unlimited, on-site service and repair - A BD Diagnostic Systems Field Service Engineer is dispatched to complete on-site	
Replacement parts - All repair parts are included.	
Software and Updates - Software updates to provide system enhancements at no charge.	
LIS Communications – One time on-site connection of the BACTEC™ System to the institution's LIS system.	

**Becton, Dickinson and Company - BD Diagnostic Systems
Blood Culture Systems - BACTEC™ 9000 and FX™
Cost Per Test Pricing Grid - FSS V797P-7130A**

Tier 1 Bactec 9000 Series - 9050 or 9120 only - 1,500 to 3,599 tests annually

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$2.29	\$2.29	\$2.62	\$3.33	\$3.33	\$3.33
Instrument Allocation	\$1.67	\$1.67	\$1.67	\$1.67	\$1.67	\$1.67
Service Allocation	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25
Total Bottle Price	\$5.21	\$5.21	\$5.54	\$6.25	\$6.25	\$6.25
Invoice Price Per Package	\$260.50	\$260.50	\$277.00	\$312.50	\$312.50	\$312.50

Bactec FX is not available on Tier 1 Pricing/Volume

Tier 2 Bactec 9000 Series - 9120 (alone) or 9120 & 9050 - 3,600 to 7,999 tests annually

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$2.24	\$2.24	\$2.67	\$3.24	\$3.24	\$3.24
Instrument Allocation	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69	\$0.69
Service Allocation	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52
Total Bottle Price	\$3.46	\$3.46	\$3.89	\$4.46	\$4.46	\$4.46
Invoice Price Per Package	\$173.00	\$172.78	\$194.28	\$222.78	\$222.78	\$222.78

Tier 2 Bactec FX (1 or 2 instruments based on volume) 3,600 to 7,999 tests annually

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$2.24	\$2.24	\$2.67	\$3.24	\$3.24	\$3.24
Instrument Allocation	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91	\$0.91
FX Service Allocation	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52
FX EpiCenter Instrument & Service Allocation	\$1.33	\$1.33	\$1.33	\$1.33	\$1.33	\$1.33
Total Bottle Price	\$5.00	\$5.00	\$5.43	\$6.00	\$6.00	\$6.00
Invoice Price Per Package	\$250.24	\$250.24	\$271.74	\$300.24	\$300.24	\$300.24

**Becton, Dickinson and Company - BD Diagnostic Systems
Blood Culture Systems - BACTEC™ 9000 and FX™
Cost Per Test Pricing Grid - FSS V797P-7130A**

Tier 3 Bactec 9000 Price - (9120,9240,or combinations of both) 8,000-33,299 tests annually

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$1.57	\$1.57	\$1.83	\$2.50	\$2.50	\$2.50
Instrument Allocation	\$1.51	\$1.51	\$1.51	\$1.51	\$1.51	\$1.51
Service Allocation	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23
Total Bottle Price	\$3.31	\$3.31	\$3.57	\$4.24	\$4.24	\$4.24
Invoice Price Per Package	\$165.50	\$165.50	\$178.50	\$212.00	\$212.00	\$212.00

Tier 3 Bactec FX (2 or more instruments based on volume) 8,000-33,299 tests annually

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$1.57	\$1.57	\$1.83	\$2.50	\$2.50	\$2.50
Instrument Allocation	\$1.73	\$1.73	\$1.73	\$1.73	\$1.73	\$1.73
FX Service Allocation	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23	\$0.23
FX EpiCenter Instrument & Service Allocation	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60	\$0.60
Total Bottle Price	\$4.13	\$4.13	\$4.39	\$5.06	\$5.06	\$5.06
Invoice Price Per Package	\$206.50	\$206.50	\$219.50	\$253.00	\$253.00	\$253.00

Tier 4 Bactec 9000 Price - (9120,9240,or combinations of both) >34,300 tests annually

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$1.31	\$1.31	\$1.50	\$2.15	\$2.15	\$2.15
Instrument Allocation	\$1.44	\$1.44	\$1.44	\$1.44	\$1.44	\$1.44
Service Allocation	\$0.53	\$0.53	\$0.53	\$0.53	\$0.53	\$0.53
Total Bottle Price	\$3.28	\$3.28	\$3.47	\$4.12	\$4.12	\$4.12
Invoice Price Per Package	\$164.00	\$164.00	\$173.50	\$206.00	\$206.00	\$206.00

Tier 4 Bactec FX (2 or more instruments based on volume) >34,300 tests annually

	442191	442260	442265	442192	442193	442194
	BACTEC STD ANAER/F 50PK F/G	MEDIUM BACTEC STD/10 AEROBIC	BACTEC LYTIC/10 ANAER/F F/G	BACTEC PLUS AEROBIC/F 50/PK F/G	BACTEC PLUS ANAEROBIC/F 50/PK F/G	BACTEC PEDS PLUS/F 50/PK F/G
Net Reagent Price	\$1.31	\$1.31	\$1.50	\$2.15	\$2.15	\$2.15
Instrument Allocation	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66	\$1.66
FX Service Allocation	\$0.53	\$0.53	\$0.53	\$0.53	\$0.53	\$0.53
FX EpiCenter Instrument & Service Allocation	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14	\$0.14
Total Bottle Price	\$3.64	\$3.64	\$3.83	\$4.48	\$4.48	\$4.48
Invoice Price Per Package	\$182.00	\$182.00	\$191.50	\$224.00	\$224.00	\$224.00

Becton, Dickinson and Company

BD Biosciences

The information on this page applies to those items on Pages 11 to 19 of the

Becton, Dickinson and Company Federal Supply Schedule Pricelist V797P-7130A

1 Awarded Special Item Number: **605-6a**

Models and Catalog Number

342975	BD FACSCalibur™ 4 color
338960	BD FACSCanto™ II 6 color
338962	BD FACSCanto™ II 8 color
336574	BD FACST™ Loader for BD FACSCalibur™ with barcode scanner
342065	BD FACST™ Loader for BD FACSCanto™ II (6 & 8 color)
337170	BD FACS Sample Prep Assistant II with workstation and scale
337146	BD FACS Lyse/Wash Assistant
337408	BD FACS Lyse/Wash Assistant w/ Large Tank

2 Maximum order: None

3 Minimum Order: \$5.40

4 Geographic coverage (delivery area) 50 States, D.C. and Puerto Rico

5 Point(s) of production: San Jose, CA - Santa Clara County

6 Prices shown herein are net, discount deducted

7 Quantity discounts: None

8 Prompt payment terms Net 30 Days

9 Government commercial credit card: accepted above the micro-purchase threshold. No additional discount

10 Foreign items (list items by country of origin): None

11a Time of delivery: Instruments and Accessories - 60-90 days ARO
Reagents and ancillary products - 4-7 days ARO

11b Expedited Delivery: Reagents and ancillary products offered are available for expedited delivery. Buyer will pay incremental freight charges. Contact BD Customer Service at 855-236-2772 for rates and availability.

11c Overnight and 2-day delivery: Reagents and ancillary products offered are available for overnight and 2-day delivery. Buyer will pay incremental freight charges. Contact BD Customer Service at 855-236-2772 for rates and availability.

11d Urgent Requirements: Contact BD Customer Service at 855-236-2772 for rates and availability.

12 F.O.B.point(s): Destination Continental US and DC, Point-of-Embarkation Alaska, Hawaii, and Puerto Rico

13 Ordering Address: **BD Biosciences** Phone - **855-236-2772**
2350 Qume Drive Fax (reagents only) **800-325-9637**
San Jose, CA 95131 Fax (instruments) **408-954-2736**

14 Payment address: **BD Biosciences**
PO Box 223719
Pittsburgh, PA 15251

15 Warranty provision: Service and warranty is included for the life of the contract

16 Export packing charges: N/A

17 Terms and conditions of rental, maintenance and repair: **See page 12**
Unlimited, toll-free assistance - 24 hours per day, 7 days per week.
Please refer to page 12 for specific service details.

18 Installation: Included

19 Terms and conditions of repair parts: **Included**

20 Service Points: 877-232-8995 for BD Biosciences Technical Services

21 List of service and distribution points (if applicable): **N/A**

22 List of participating dealers (if applicable): **None**

23 Preventative Maintenance: Please refer to **Page 12**

24 Tax ID: **220760120**

25 Data Universal Number System (DUNS) number: **024230633**

26 Central Contractor Registration (CCR): **Yes**

BD Biosciences Instrument/Service and Accessory/Service Prices for Cost Per Test Solicitation Calculation

The prices listed below will be used to calculate the actual price for each reagent offered in this schedule. This is not the invoice price.

BD Biosciences Flowcytometry Instruments

Instrument service includes: 2 PM inspections performed during a 12 month period, 1 PM kit for each PM inspection, software revisions (if any) released during the term of the agreement, unlimited service visits, 24-hour guaranteed response to a request for emergency on-site service, unlimited telephone support for instruments, accessories reagents, and applications.

BD FACSCalibur™ 4 color

BD catalog #342975
\$155,833.57

Includes 1 of each of the following:
BD FACSCalibur™ 4 color
Instrument, computer, printer,
monitor and service.

BD FACSCanto™ II 6 color

BD catalog #338960
\$180,476.66

Includes 1 of each of the following:
BD FACSCanto™ II 6-color
instrument, computer, printer,
barcode scanner, barcode scanner
stand, service and 2 monitors

BD FACSCanto™ II 8 color

BD catalog #338962
\$230,084.92

Includes 1 of each of the following:
BD FACSCanto™ II 8-color
instrument, printer, barcode scanner,
barcode scanner stand, service, and
2 monitors.

BD Biosciences Flowcytometry Optional Accessories

Service for the accessories offered below is "7-day" which includes: unlimited telephone support for instruments, accessories, reagents, and applications. unlimited service calls, labor, travel expenses and parts (excluding consumables) - 7 days per week.

BD FACS™ Loader for BD FACSCalibur™ with barcode scanner

BD catalog #336574
\$34,384.00

Includes service

BD FACS™ Loader for BD FACSCanto™ II (6 & 8 color)

BD catalog #342065
\$33,837.50

Includes service

BD FACS Sample Prep Assistant II with workstation and scale

BD catalog #337170
\$67,239.71

Includes 2 PMs performed annually, 2
PM kits annually, software revisions,
released during contract period (if
any), and service.

BD FACS Lyse/Wash Assistant

BD catalog #337146
\$54,822.62

Includes 2 PMs performed annually,
2 PM kits annually, software
revisions, released during contract
period (if any), and service.

BD FACS Lyse/Wash Assistant w/ Large Tank

BD catalog #337408
\$57,251.62

Includes 2 PMs performed annually,
2 PM kits annually, software
revisions, released during contract
period (if any), and service.

BD Biosciences Flowcytometry Reagents and Ancillary Items

Net Reagent Prices before instrument, service, and accessory allocations.

The prices for products listed below are used to calculate the actual price per test for the reagents offered in this schedule. These products count towards the total annual test volume - which is used to determine the instrument, service, and accessory allocation per test. This is NOT the invoice price.

Catalog #	Test/Assay	Base Reagent Price Per Test	Base Reagent Price Per Package
333947	CD117 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
333948	CD14 APC-CY7 (ASR)	\$ 2.31	\$ 231.00
333949	CD33 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335804	CD2 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335805	CD8 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335806	CD16 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335807	CD25 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335808	CD38 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335809	CD56 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335811	CD20 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335812	CD20 APC-CY7 (ASR)	\$ 2.31	\$ 231.00
335813	ANTI-HLA-DR PE-CY7 (ASR)	\$ 2.31	\$ 231.00
335814	ANTI-HLA-DR APC-CY7 (ASR)	\$ 2.31	\$ 231.00
335815	CD79B FITC (ASR)	\$ 2.03	\$ 101.64
335816	CD79B PE (ASR)	\$ 2.29	\$ 114.66
335817	CD79B APC (ASR)	\$ 2.21	\$ 220.50
337166	BD MULTITEST 6-COLOR TBNK KIT	\$ 18.02	\$ 900.90
338432	CD13 PE-Cy7 (ASR)	\$ 2.31	\$ 231.00
338433	CD16 PerCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
339197	CD3 AmCyan (ASR)	\$ 2.92	\$ 291.90
339198	CD4 AmCyan (ASR)	\$ 2.92	\$ 291.90
339199	CD8 AmCyan (ASR)	\$ 2.92	\$ 291.90
339201	CD19 AmCyan (ASR)	\$ 2.92	\$ 291.90
339203	CD45 AmCyan (ASR)	\$ 2.92	\$ 291.90
339205	ANTI-HLA-DR PerCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
339206	CD117 PE-Cy7 (ASR)	\$ 2.31	\$ 231.00
340298	Tritest CD4/CD8/CD3	\$ 6.13	\$ 306.60
340300	TRITEST CD3/CD16+56/CD45 (IVD)	\$ 5.46	\$ 273.00
340344	TRITEST CD3/CD8/CD45 (IVD)	\$ 5.46	\$ 273.00
340381	TRITEST CD3/CD19/CD45 (IVD)	\$ 5.46	\$ 273.00
340383	TRITEST CD3/CD4/CD45 (IVD)	\$ 5.46	\$ 273.00
340401	TRITEST CD4/CD8/CD3 W/TRUCOUNT (IVD)	\$ 8.48	\$ 424.20
340402	TRITEST CD3/CD4/CD45 W/TRUCOUNT (IVD)	\$ 7.52	\$ 375.90
340403	TRITEST CD3/CD16+56/CD45 W/TRUCOUNT (IVD)	\$ 7.52	\$ 375.90
340405	Tritest CD3/CD19/CD45 with Trucount Tubes	\$ 7.52	\$ 375.90
340406	TRITEST CD3/CD8/CD45 W/TRUCOUNT (IVD)	\$ 7.52	\$ 375.90
340491	MULTITEST CD3/CD8/CD45/CD4 W/TCOUNT IVD	\$ 11.47	\$ 573.30
340492	MULTITEST CD3/16+56/45/19 W/TCOUNT IVD	\$ 11.47	\$ 573.30
340499	MULTITEST CD3/CD8/CD45/CD4 (IVD)	\$ 9.41	\$ 470.40
340500	MULTITEST CD3/CD16+56/CD45/CD19 (IVD)	\$ 9.41	\$ 470.40
340503	MULTITEST IMK KIT (IVD)	\$ 16.88	\$ 844.20
340504	MULTITEST IMK KIT W/TRUCOUNT (IVD)	\$ 2.58	\$ 129.00
340571	Multitest CD45RA/CD45RO/CD3/CD4	\$ 9.41	\$ 470.40
340572	Multitest CD8/CD38/CD3/HLA-DR	\$ 9.41	\$ 470.40
340573	Multitest CD4/CD38/CD3/HLA-DR	\$ 9.41	\$ 470.40

BD Biosciences Flowcytometry Reagents and Ancillary Items

Net Reagent Prices before instrument, service, and accessory allocations.

The prices for products listed below are used to calculate the actual price per test for the reagents offered in this schedule. These products count towards the total annual test volume - which is used to determine the instrument, service, and accessory allocation per test. This is NOT the invoice price.

Catalog #	Test/Assay	Base Reagent Price Per Test	Base Reagent Price Per Package
340574	Multitest CD45RA/CD45RO/CD3/CD8	\$ 9.41	\$ 470.40
340650	ANTI-BCL-2 FITC (ASR)	\$ 2.07	\$ 103.74
340651	ANTI-BCL-2 PE (ASR)	\$ 2.34	\$ 116.76
340653	CD79A APC (ASR)	\$ 2.21	\$ 220.50
340654	CD79A PE (ASR)	\$ 2.29	\$ 114.66
340655	ANTI-MPO FITC (ASR)	\$ 2.03	\$ 101.64
340656	CD7 (M-T701) PE (ASR)	\$ 2.29	\$ 114.66
340658	CD5 APC (ASR)	\$ 2.21	\$ 220.50
340659	CD8 APC (ASR)	\$ 2.21	\$ 220.50
340660	CD14 PERCP (ASR)	\$ 2.68	\$ 133.98
340661	CD3 APC (ASR)	\$ 2.21	\$ 220.50
340662	CD3 PE (ASR)	\$ 2.03	\$ 203.28
340663	CD3 PERCP (ASR)	\$ 2.49	\$ 248.64
340664	CD45 FITC (ASR)	\$ 1.79	\$ 179.34
340665	CD45 PERCP (ASR)	\$ 2.49	\$ 248.64
340666	CD34 (8G12) PERCP (ASR)	\$ 2.74	\$ 136.80
340667	CD34 (8G12) APC (ASR)	\$ 2.21	\$ 220.50
340668	CD34 (8G12) FITC (ASR)	\$ 1.84	\$ 183.96
340669	CD34 (8G12) PE (ASR)	\$ 2.07	\$ 207.48
340670	CD4 PE (ASR)	\$ 2.03	\$ 203.28
340671	CD4 PERCP (ASR)	\$ 2.49	\$ 248.64
340672	CD4 APC (ASR)	\$ 2.21	\$ 220.50
340673	CD20 FITC (ASR)	\$ 1.79	\$ 179.34
340675	CD20 PERCP (ASR)	\$ 2.49	\$ 248.64
340676	CD38 PE (ASR)	\$ 2.07	\$ 207.48
340677	CD38 APC (ASR)	\$ 2.21	\$ 220.50
340678	CD33 FITC (ASR)	\$ 2.03	\$ 101.64
340679	CD33 PE (ASR)	\$ 2.05	\$ 205.38
340680	CD33 APC (ASR)	\$ 2.21	\$ 220.50
340682	CD14 FITC (ASR)	\$ 1.79	\$ 179.34
340683	CD14 PE (ASR)	\$ 2.05	\$ 205.38
340684	CD14 APC (ASR)	\$ 2.21	\$ 220.50
340685	CD56 PE (MY 31) (ASR)	\$ 2.05	\$ 205.38
340686	CD13 PE (ASR)	\$ 2.05	\$ 205.38
340688	ANTI-HLA-DR FITC (ASR)	\$ 1.79	\$ 179.34
340689	ANTI-HLA-DR PE (ASR)	\$ 2.05	\$ 205.38
340690	ANTI-HLA-DR PERCP (ASR)	\$ 2.47	\$ 246.54
340691	ANTI-HLA-DR APC (ASR)	\$ 2.21	\$ 220.50
340692	CD8 (SK1) FITC (ASR)	\$ 1.79	\$ 179.34
340693	CD8 (SK1) PERCP (ASR)	\$ 2.49	\$ 248.64
340694	CD25 FITC (ASR)	\$ 1.79	\$ 179.34
340696	CD5 FITC (ASR)	\$ 1.79	\$ 179.34
340697	CD5 PE (ASR)	\$ 2.05	\$ 205.38
340698	CD10 (W8E7) FITC (ASR)	\$ 1.79	\$ 179.34
340699	CD7 (4H9) FITC (ASR)	\$ 1.79	\$ 179.34

BD Biosciences Flowcytometry Reagents and Ancillary Items

Net Reagent Prices before instrument, service, and accessory allocations.

The prices for products listed below are used to calculate the actual price per test for the reagents offered in this schedule. These products count towards the total annual test volume - which is used to determine the instrument, service, and accessory allocation per test. This is NOT the invoice price.

Catalog #	Test/Assay	Base Reagent Price Per Test	Base Reagent Price Per Package
340700	CD2 FITC (ASR)	\$ 1.79	\$ 179.34
340701	CD2 PE (ASR)	\$ 2.05	\$ 205.38
340703	CD15 FITC (ASR)	\$ 1.79	\$ 179.34
340704	CD16 (NKP15) FITC (ASR)	\$ 1.79	\$ 179.34
340705	CD16 (B73.1) PE (ASR)	\$ 2.05	\$ 205.38
340706	CD57 FITC (ASR)	\$ 1.79	\$ 179.34
340707	CD22 FITC (ASR)	\$ 1.79	\$ 179.34
340708	CD22 PE (ASR)	\$ 2.05	\$ 205.38
340712	CD11B PE (ASR)	\$ 2.05	\$ 205.38
340713	CD 11C PE (ASR)	\$ 2.05	\$ 205.38
340714	CD 11C APC (ASR)	\$ 2.21	\$ 220.50
340715	CD61 FITC (ASR)	\$ 1.79	\$ 179.34
340716	CD61 PERCP (ASR)	\$ 2.68	\$ 133.98
340717	CD71 FITC (ASR)	\$ 1.79	\$ 179.34
340719	CD19 (SJ25C1) FITC (ASR)	\$ 2.03	\$ 101.64
340720	CD19 (SJ25C1) PE (ASR)	\$ 2.29	\$ 114.66
340721	CD19 (SJ25C1) PERCP (ASR)	\$ 2.68	\$ 133.98
340722	CD19 (SJ25C1) APC (ASR)	\$ 2.21	\$ 220.50
340723	CD56 (NCAM16.2) FITC (ASR)	\$ 2.03	\$ 101.64
340724	CD56 (NCAM16.2) PE (ASR)	\$ 2.29	\$ 114.66
340738	CD7 (M-T701) FITC (ASR)	\$ 2.03	\$ 101.64
340769	Multitest CD45RA/CD45RO/CD3/CD4 with Trucount Tubes	\$ 11.47	\$ 573.30
340770	Multitest CD45RA/CD45RO/CD3/CD8 with Trucount Tubes	\$ 11.47	\$ 573.30
340771	Multitest CD4/CD38/CD3/HLA-DR with Trucount Tubes	\$ 11.47	\$ 573.30
340772	Multitest CD8/CD38/CD3/HLA-DR with Trucount Tubes	\$ 11.47	\$ 573.30
340850	PURE CD15 (ASR)	\$ 1.13	\$ 113.40
340851	CD3 PURE (ASR)	\$ 1.13	\$ 113.40
340853	CD4 PURE (ASR)	\$ 1.10	\$ 220.50
340854	CD4 BIOTIN (ASR)	\$ 1.58	\$ 157.50
340855	CD8 (SK1) PURE (ASR)	\$ 1.10	\$ 220.50
340857	ANTI-HLA-DR PURE (ASR)	\$ 1.13	\$ 113.40
340858	ANTI-HLA-DR BIOTIN (ASR)	\$ 1.58	\$ 157.50
340859	CD34 (MY10) PURE (ASR)	\$ 1.13	\$ 113.40
340860	CD57 PURE (ASR)	\$ 1.13	\$ 113.40
340861	CD57 BIOTIN (ASR)	\$ 1.58	\$ 157.50
340862	CD34 (8G12) PURE (ASR)	\$ 1.13	\$ 113.40
340863	CD19 (4G7) PURE (ASR)	\$ 1.13	\$ 113.40
340864	CD19 (4G7) FITC (ASR)	\$ 1.79	\$ 179.34
340865	CD19 (4G7) PERCP (ASR)	\$ 2.44	\$ 244.44
340865	CD19 (4G7) PERCP (ASR)	\$ 2.44	\$ 244.44
340866	CD45 PURE (ASR)	\$ 1.13	\$ 113.40
340867	CD117 PE (ASR)	\$ 2.29	\$ 114.66
340869	CD7 PURE (ASR)	\$ 1.13	\$ 113.40
340870	CD5 PURE (ASR)	\$ 2.21	\$ 220.50
340871	CD5 BIOTIN (ASR)	\$ 1.58	\$ 157.50

BD Biosciences Flowcytometry Reagents and Ancillary Items

Net Reagent Prices before instrument, service, and accessory allocations.

The prices for products listed below are used to calculate the actual price per test for the reagents offered in this schedule. These products count towards the total annual test volume - which is used to determine the instrument, service, and accessory allocation per test. This is NOT the invoice price.

Catalog #	Test/Assay	Base Reagent Price Per Test	Base Reagent Price Per Package
340874	CD11A FITC (ASR)	\$ 1.79	\$ 179.34
340878	CD8 SK2 PURE (ASR)	\$ 1.13	\$ 113.40
340879	ANTI-HER-2/NEU PE (ASR)	\$ 2.34	\$ 116.76
340880	ANTI-HER-2/NEU FITC (ASR)	\$ 2.07	\$ 103.74
340881	ANTI HER 2/NEU APC (ASR)	\$ 2.21	\$ 220.50
340882	ANTI-TCR-1 ALPHA/BETA PURE (ASR)	\$ 1.13	\$ 113.40
340883	ANTI-TCR-1 ALPHA/BETA FITC (ASR)	\$ 1.77	\$ 177.24
340884	ANTI-TCR-1 GAMMA/DELTA PURE (ASR)	\$ 1.13	\$ 113.40
340886	ANTI-TCR-1 GAMMA/DELTA FITC (ASR)	\$ 1.79	\$ 179.34
340887	ANTI-TCR-1 GAMMA/DELTA PE (ASR)	\$ 2.05	\$ 205.38
340918	FMC7 FITC (ASR)	\$ 2.03	\$ 101.64
340920	CD10 (HI10a) PE (ASR)	\$ 2.29	\$ 114.66
340922	CD10 (HI10A) APC (ASR)	\$ 2.21	\$ 220.50
340924	CD10 (HI10A) FITC (ASR)	\$ 2.03	\$ 101.64
340926	CD38 FITC (ASR)	\$ 2.03	\$ 101.64
340928	CD41A FITC (ASR)	\$ 2.03	\$ 101.64
340930	CD41A PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
340932	CD22 APC (ASR)	\$ 2.21	\$ 220.50
340934	CD23 APC (ASR)	\$ 2.21	\$ 220.50
340936	CD11B APC (ASR)	\$ 2.21	\$ 220.50
340938	CD25 APC (ASR)	\$ 2.21	\$ 220.50
340940	CD20 APC (ASR)	\$ 2.21	\$ 220.50
340942	CD45 APC (ASR)	\$ 2.21	\$ 220.50
340944	CD103 FITC (ASR)	\$ 2.03	\$ 101.64
340946	GLYCOPHORIN A PE (ASR)	\$ 2.29	\$ 114.66
340948	CD3 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
340950	CD19 (SJ25C1) PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
340952	CD45 PERCP CY5.5 (ASR)	\$ 2.68	\$ 133.98
340954	CD20 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
340977	Multitest CD45RA/CD62L/CD3/CD4	\$ 9.41	\$ 470.40
340978	Multitest CD45RA/CD62L/CD3/CD8	\$ 9.41	\$ 470.40
340979	Multitest CD45RA/CD62L/CD3/CD4 with Trucount Tubes	\$ 11.47	\$ 573.30
340980	Multitest CD45RA/CD62L/CD3/CD8 with Trucount Tubes	\$ 11.47	\$ 573.30
340997	CD103 PE (ASR)	\$ 2.29	\$ 114.66
341008	CD23 PE (ASR)	\$ 2.29	\$ 114.66
341010	CD25 PE (ASR)	\$ 2.29	\$ 114.66
341023	CD2 APC (ASR)	\$ 2.21	\$ 220.50
341026	CD56 APC (ASR)	\$ 2.21	\$ 220.50
341029	CD71 APC (ASR)	\$ 2.21	\$ 220.50
341031	CD55 PE (ASR)	\$ 2.29	\$ 114.66
341049	CD8 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
341097	CD138 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
341098	ANTI-KAPPA APC (ASR)	\$ 2.21	\$ 220.50
341099	CD5 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
341100	CD3 APC-CY7 (ASR)	\$ 2.31	\$ 231.00

BD Biosciences Flowcytometry Reagents and Ancillary Items

Net Reagent Prices before instrument, service, and accessory allocations.

The prices for products listed below are used to calculate the actual price per test for the reagents offered in this schedule. These products count towards the total annual test volume - which is used to determine the instrument, service, and accessory allocation per test. This is NOT the invoice price.

Catalog #	Test/Assay	Base Reagent Price Per Test	Base Reagent Price Per Package
341101	CD3 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
341102	CD10 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
341103	CD19 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
341105	CD4 APC-CY7 (ASR)	\$ 2.31	\$ 231.00
341106	CD117 APC (ASR)	\$ 2.21	\$ 220.50
341632	MPO PE (ASR)	\$ 2.29	\$ 114.66
341633	CD79A PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
341635	CD30 PE (ASR)	\$ 2.29	\$ 114.66
341636	CD9 FITC (ASR)	\$ 2.03	\$ 101.64
341637	CD9 PE (ASR)	\$ 2.29	\$ 114.66
341638	CD9 APC (ASR)	\$ 2.21	\$ 220.50
341639	CD9 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
341640	CD33 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
341641	CD1A PE (ASR)	\$ 2.29	\$ 114.66
341653	CD4 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
344636	ZAP 70 (1E7.2) PE (ASR)	\$ 2.29	\$ 114.66
344934	ZAP 70 (1E7.2) FITC (ASR)	\$ 2.29	\$ 114.66
346581	CD20 PE (ASR)	\$ 2.29	\$ 114.66
346586	ANTI-LAMBDA FITC (ASR)	\$ 2.03	\$ 101.64
346587	ANTI-KAPPA PE (ASR)	\$ 2.29	\$ 114.66
347205	CD138 FITC (ASR)	\$ 2.03	\$ 101.64
347206	CD138 RPE (ASR)	\$ 2.29	\$ 114.66
347207	CD138 APC (ASR)	\$ 2.21	\$ 220.50
347208	ANTI-TDT FITC (ASR)	\$ 2.03	\$ 101.64
347209	ANTI-TDT PE (ASR)	\$ 2.29	\$ 114.66
347210	ANTI-TDT APC (ASR)	\$ 2.21	\$ 220.50
347211	ANTI-EPCAM PE (ASR)	\$ 2.29	\$ 114.66
347213	CD34 PERCP-CY5.5 (ASR)	\$ 2.68	\$ 133.98
348799	CD4 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
348800	CD5 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
348801	CD34 PE-CY7 (ASR)	\$ 2.31	\$ 231.00
348803	CD8 APC-CY7 (ASR)	\$ 2.31	\$ 231.00
348804	CD19 APC-CY7(ASR)	\$ 2.31	\$ 231.00
348805	CD45 APC-CY7 (ASR)	\$ 2.31	\$ 231.00

BD Biosciences Flowcytometry Ancillary Items and Sheath Fluid

The following ancillary items and sheath fluid are for use with the BD Biosciences instruments and reagents offered in this proposal. Purchases of these items do not count towards the annual volume commitment. These are "stand alone" items to be used at the users discretion. The prices listed below reflect the invoice price.

Catalog #	Product Description	Price per Package
335775	BD FACS 7-COLOR SETUP BEADS	\$ 269.64
336524	FAC SHEATH SOLUTION W/ SURFACTANT 20L	\$ 14.70
339196	Mouse IgG1 Isotype Control AmCyan (ASR)	\$ 291.90
340335	TRUCOUNT CONTROL BEAD KIT (IVD)	\$ 111.30
340345	BD FACS CLEAN 5L	\$ 13.44
340346	BD FACS RINSE 5L	\$ 15.12
340385	IgG1/IgG1/CD45 Isotype Control	\$ 178.50
340404	IgG1/IgG1/CD45 Isotype Control with BD Trucount Tubes	\$ 285.60
340445	IgG1/IgG1/CD3 Isotype Control with BD Trucount Tubes	\$ 285.60
340486	CALIBRITE 3 COLOR KIT (25 T) (IVD)	\$ 102.90
340487	CALIBRITE APC BEADS (25 T) (IVD)	\$ 470.40
340497	CALIBRITE PERCP BEADS (25 TESTS) (IVD)	\$ 50.40
340751	IgG1/IgG1/CD3 Isotype Control	\$ 178.50
340754	Mouse IgG1 Isotype Control APC (ASR)	\$ 82.32
340755	Mouse IgG1 Isotype Control FITC (ASR)	\$ 65.10
340756	Mouse IgG2a (intracellular formulation) Isotype Control APC (ASR)	\$ 58.38
340757	Mouse IgG2a Isotype Control APC (ASR)	\$ 82.32
340760	Mouse IgG1 (platelet/Intracellular formulation) Isotype Control PE (ASR)	\$ 82.32
340761	Mouse IgG1 Isotype Control PE (ASR)	\$ 71.40
340762	Mouse IgG1 Isotype Control PerCP (ASR)	\$ 119.28
340764	Mouse IgG2a Isotype Control FITC (ASR)	\$ 67.20
340765	Mouse IgG2a Isotype Control PerCP (ASR)	\$ 119.28
340766	Mouse IgG2a Isotype Control PE (ASR)	\$ 71.40
340973	PERMEABILIZING SOLUTION 2 (10X-500 TEST)	\$ 180.60
345036	CALIBRITE PERCP-CY5.5 AND BUFFER	\$ 50.40
347692	PERMEABILIZING SOLUTION 2 10X 200 TEST	\$ 73.50
348798	Mouse IgG1 Isotype Control PE-Cy7 (ASR)	\$ 88.20
348802	Mouse IgG1 Isotype Control APC-Cy7 (ASR)	\$ 88.20
349202	FACS LYSING SOLUTION (IVD/10X-500 TESTS)	\$ 144.90
349502	CALIBRITE BEADS (25 T) (IVD)	\$ 77.70
342003	BD FACSFLOW SHEATH FLUID-20L	\$ 28.13

BD Biosciences Cost Per Test FSS Sample Calculations

To calculate the Cost Per Test price, divide the instrument and accessory total price (with service) by the total number of tests (for 5 years) - this is the allocation per test. Add the ALLOCATION PER TEST to the Base Reagent Price Per Test to get the total COST PER TEST price.

EXAMPLE #1

Customer wants a BD FACSCalibur™ 4-color instrument to run approximately 15,000 tests annually

Cost of BD FACSCalibur™ 4-color and Service: **\$ 155,833.57** Total number of tests (5 years): **75,000**

Allocation Per Test \$ 2.08 (Instrument and service divided by total number of tests)

Customer has indicated they will run the following tests in the quantities listed below:

Cat #	Product Description	Annual Test Volume	Net Reagent Price per Test	CPT Allocation (from above)	Cost Per Test	Total Annual \$'s By Test
338432	CD13 PE-Cy7 (ASR)	3,000	\$ 2.31	\$ 2.08	\$ 4.39	\$ 13,163.34
338433	CD16 PerCP-CY5.5 (ASR)	1,050	\$ 2.68	\$ 2.08	\$ 4.76	\$ 4,995.25
340344	TRITEST CD3/CD8/CD45 (IVD)	2,550	\$ 5.46	\$ 2.08	\$ 7.54	\$ 19,221.34
340671	CD4 PERCP (ASR)	5,500	\$ 2.49	\$ 2.08	\$ 4.56	\$ 25,103.00
340672	CD4 APC (ASR)	2,900	\$ 2.21	\$ 2.08	\$ 4.28	\$ 12,420.06
Total Annual Test Volume:		15,000	Total Annual Reagent \$'s:		\$ 74,902.99	

Customer has indicated they also require the following ancillary products:

Cat. #	Product Description	Annual Quantity	Invoice Price Per Package	Extended Annual Cost by Product
335775	BD FACS 7-COLOR SETUP BEADS	10	\$ 269.64	\$ 2,696.40
340345	BD FACS CLEAN 5L	4	\$ 13.44	\$ 53.76
345036	CALIBRITE PERCP-CY5.5 AND BUFFER	5	\$ 50.40	\$ 252.00
342003	BD FACSFLOW SHEATH FLUID-20L	24	\$ 28.13	\$ 675.12
Total Annual Ancillary and Sheath \$'s:				\$ 3,677.28

Total Annual \$'s: \$ 78,580.27

EXAMPLE #2

Customer wants a BD FACSCalibur™ 4-color instrument to run approximately 23,000 tests annually

Cost of BD FACSCalibur™ 4-color and Service: **\$ 155,833.57** Total number of tests (5 years): **115,000**

Cost of BD FACST™ Loader and Service: **\$ 34,384.00**

Total Instrument and Accessory: **\$ 190,217.57**

Allocation Per Test \$ 1.65 (Instrument and service divided by total number of tests)

Customer has indicated they will run the following tests in the quantities listed below:

Cat #	Product Description	Annual Test Volume	Net Reagent Price per Test	CPT Allocation (from above)	Cost Per Test	Total Annual \$'s By Test
339197	CD3 AmCyan (ASR)	10,000	\$ 2.92	\$ 1.65	\$ 4.57	\$ 45,730.66
339206	CD117 PE-Cy7 (ASR)	10,000	\$ 2.31	\$ 1.65	\$ 3.96	\$ 39,640.66
340850	PURE CD15 (ASR)	3,000	\$ 1.13	\$ 1.65	\$ 2.79	\$ 8,364.20
Total Annual Test Volume:		23,000	Annual Reagent \$'s:		\$ 93,735.51	

Customer has indicated they also require the following ancillary products:

Cat. #	Product Description	Annual Quantity	Invoice Price Per Package	Extended Annual Cost
335775	BD FACS 7-COLOR SETUP BEADS	42	\$ 269.64	\$ 11,324.88
342003	BD FACSFLOW SHEATH FLUID-20L	61	\$ 28.13	\$ 1,715.93
Annual Ancillary and Sheath \$'s:				\$ 13,040.81

Total Annual \$'s: \$ 106,776.32

Your local BD Biosciences sales rep has a tool to calculate a CPT for your individual facility based on this FSS.

Becton, Dickinson and Company - BD Diagnostic Systems

BD MAX™

Cost Per Test Pricing Grid - FSS V797P-7130A

All pricing based on 5-year commitment (base year and four 1-year options)

Included in MAX™ Test Price: MRSA or GBS test, Microfluidic Cartridge (ancillary item), 5-day service, on site training, and one (1) BD MAX™ instrument. At BD's discretion, BD will provide additional MAX instrument(s) if a facilities annual volume necessitates (based on annual volume).

Installation: Included

Training: A BD Certified Customer education Specialist will perform training on-site

Service: 5-day service. Unlimited on-site service and repairs - 8 am to 5 pm Monday through Friday (local time) except BD observed holidays. Next day emergency service by specialized BD Field Service Engineer. Unlimited toll-free telephone support and Web Self Service 24 X 7 X 365 by calling 800-638-8663. This includes technical assistance with application and operation questions, repair, and instrument troubleshooting. Remote support 24 X 7 X 365. Two (2) Preventative Maintenance visits per year (5th and 11th month). Requires an internet connection for Assurity Linc™ Remote Service Solution. Software updates to provide system enhancements included at no charge. All labor, travel, and parts included.

BD MAX™ Cost Per Test By Tier

		Tier 1 2,400 to 4,799 tests Annually			
		Invoice Price Per			
Test Type		Package (24 tests per package)	Price Per Test	Cartridge (2 per test)	Total Cost Per Test
MRSA	\$	531.84	\$ 22.16	\$ 0.60	\$ 22.76
GBS	\$	579.84	\$ 24.16	\$ 0.60	\$ 24.76

		Tier 2 4,800 to 7,199 tests Annually			
		Invoice Price Per			
Test Type		Package (24 tests per package)	Price Per Test	Cartridge (2 per test)	Total Cost Per Test
MRSA	\$	510.48	\$ 21.27	\$ 0.60	\$ 21.87
GBS	\$	558.48	\$ 23.27	\$ 0.60	\$ 23.87

		Tier 3 Greater Than 7,200 Tests Annually			
		Invoice Price Per			
Test Type		Package (24 tests per package)	Price Per Test	Cartridge (2 per test)	Total Cost Per Test
MRSA	\$	499.92	\$ 20.83	\$ 0.60	\$ 21.43
GBS	\$	547.92	\$ 22.83	\$ 0.60	\$ 23.43

Ancillary Items		
Catalog #	Description	Invoice Price Per Package
437519	CARTRIDGE MICROFLUIDIC	\$172.80