

Department of Veterans Affairs
Federal Supply Schedule
Authorized Federal Supply Schedule Price List
Effective Date: April 30, 2008 (Modification # 2)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order, are available through *GSA Advantage!* a menu-driven database system. The INTERNET address *for GSA Advantage!* is: GSAAdvantage.gov

Laboratory Instruments and Equipment
FSC Group 66, Part III Cost-Per-Test
FSC Class 6630

Contract No: V797P-7143a
Contract Period: 4/01/2008 to 3/31/2013

For more information on ordering from Federal Supply Schedules
Click on the FSS Schedules button at fss.gsa.gov

Cepheid
940 Caribbean Drive
Sunnyvale, CA 94089

Phone: 1-408-541-4191
Fax: 1-408-541-4192

www.Cepheid.com

Size of Business: Small

CUSTOMER INFORMATION:

1. Awarded special item number(s): SIN 605-5A: HIGH MAINTENANCE / COMPLEXITY ANALYZERS
2. Maximum order: GeneXpert XVI, 120 test Kit, 24,000 Tests per year
3. Minimum order: 100 tests per month, per testing system
4. Geographic coverage (delivery area): 48 Contiguous States, Alaska, Hawaii, District of Columbia and Puerto Rico
5. Point(s) of production: Cepheid
904 Caribbean Drive
Sunnyvale, CA 94089
Santa Clara County
Phone: 408-541-4191
6. Prices shown herein are net, discount deducted.
7. Quantity discounts: Net pricing shown in pricing tables provided
8. Prompt payment terms: 0%, Net 30 Days
9. Government commercial credit card: Government purchase cards are accepted at or below the micro-purchase threshold. Government purchase cards are not accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin): None
11. Time of delivery: Within 15 days, ARO
12. F.O.B. point(s): Destination 50 States, Washington D.C. and Puerto Rico
13. Ordering address(es): Cepheid
Attn: Shazi Iqbal
904 Caribbean Drive
Sunnyvale, CA 94089
14. Payment address(es): Cepheid
Attn: Accounts Receivable
904 Caribbean Drive
Sunnyvale, CA 94089
15. Warranty provision: Not Applicable
16. Export packing charges: Not Applicable
17. Terms and conditions of rental, maintenance and repair:

Please see the current GeneXpert Service Contract for details

Technical support is available via telephone, fax and e-mail from the hours of 6AM to 5PM Pacific Standard Time.
Telephone: 1-888-838-3222
Fax: 1-408-542-8575
E-mail: techsupport@cepheid.com
18. Installation: Installation and on-sight operator training included. Additional Training: At the time of initial installation, training for 2 employees is included in the established FSS CPT pricing (at the ordering activities specified location). For additional training after installation, training for 1 employee is included on an annual basis. This training consists of a one day (8 hour) hands-on course taught at the ordering activities location, which includes demonstrations, training literature, and a 1 page testing summary. Training for additional employees is \$2,500 per person.
19. Terms and conditions of repair parts: Included

20. Service Points: N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): None
23. Preventive maintenance (if applicable): Once a year, or every 2,000 runs per module, where the modules in the instruments are replaced with pre-calibrated modules at the customer site.
24. Data Universal Number System (**DUNS**) number: 95-671-1444
25. Notification regarding registration in Central Contractor Registration (CCR) database. **Yes.**
26. Billing Procedure: Every quarter, we will ship the committed volume of test kits and bill for the total CPT for the committed volume of tests. If the customer needs additional tests for a given month they will be able to place PO for the additional number of tests at the CPT prices.

AWARDED FSS COST PER TEST PRICING

Test Assay	Reagent Group	Test Volume/Year	1 year pricing	2 year Pricing	3 Year Pricing	4 Year Pricing	5 Year Pricing
GeneXpert IV - 4 site program							
Xpert MRSA	10 or 120 test kit	1200-2400	\$241.10	\$120.55	\$80.37	\$60.28	\$48.22
Xpert MRSA	10 or 120 test kit	2401-3600	\$228.25	\$114.13	\$76.08	\$57.06	\$45.65
Xpert MRSA	10 or 120 test kit	3601-4800	\$222.80	\$111.40	\$74.27	\$55.70	\$44.56
GeneXpert XVI - 4 site program							
Xpert MRSA	10 or 120 test kit	1200-2400	\$244.85	\$122.43	\$81.62	\$61.21	\$48.97
Xpert MRSA	10 or 120 test kit	2401-3600	\$231.10	\$115.55	\$77.03	\$57.78	\$46.22
Xpert MRSA	10 or 120 test kit	3601-4800	\$225.30	\$112.65	\$75.10	\$56.33	\$45.06
GeneXpert XVI - 8 site program							
Xpert MRSA	10 or 120 test kit	3601-4800	\$226.75	\$113.38	\$75.58	\$56.69	\$45.35
Xpert MRSA	10 or 120 test kit	4801-9000	\$220.60	\$110.30	\$73.53	\$55.15	\$44.12
Xpert MRSA	10 or 120 test kit	9001-15000	\$216.70	\$108.35	\$72.23	\$54.18	\$43.34
GeneXpert XVI - 12 site program							
Xpert MRSA	10 or 120 test kit	3601-4800	\$227.60	\$113.80	\$75.87	\$56.90	\$45.52
Xpert MRSA	10 or 120 test kit	4801-9000	\$222.15	\$111.08	\$74.05	\$55.54	\$44.43
Xpert MRSA	10 or 120 test kit	9001-15000	\$217.35	\$108.68	\$72.45	\$54.34	\$43.47
Xpert MRSA	10 or 120 test kit	15001-24000	\$215.35	\$107.68	\$71.78	\$53.84	\$43.07
GeneXpert XVI - 16 site program							
Xpert MRSA	10 or 120 test kit	3601-4800	\$228.45	\$114.23	\$76.15	\$57.11	\$45.69
Xpert MRSA	10 or 120 test kit	4801-9000	\$222.90	\$111.45	\$74.30	\$55.73	\$44.58
Xpert MRSA	10 or 120 test kit	9001-15000	\$217.75	\$108.88	\$72.58	\$54.44	\$43.55

Xpert MRSA	10 or 120 test kit	15001-24000	\$213.05	\$106.53	\$71.02	\$53.26	\$42.61
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GeneXpert® Service Contract

TERMS AND CONDITIONS

1. This Service Contract entitles the Customer to preferential consideration when scheduling repairs or routine service procedures over all other service demands from Customers not covered by a Service Contract.
2. All repairs and calibration of the Instrument covered by this Service Contract are performed at the customer site by Cepheid and/or a third party service provider approved by Cepheid.
3. During the term of the Service Contract, Cepheid will provide all parts labor and return shipping costs associated with the repair and/or calibration of the Instrument incurred during the contract period.
4. All repair work completed by Cepheid Service Representatives is warranted to have been performed in accordance with industry standards for the lesser of 90 days or for the duration of the existing Service Contract. All replacement parts used by Cepheid are warranted to be free from defects in workmanship.
5. At Cepheid's sole discretion, parts may be either repaired or replaced with new or reconditioned parts. Failed or replaced parts for which replacements have been provided by Cepheid shall, at Cepheid's option, become the property of Cepheid. Cepheid reserves the right to determine conclusively what corrective work on the instrument shall be performed.
6. The Instrument should not be returned to Cepheid without prior arrangement with Cepheid. Cepheid Service will issue a Return Material Authorization (RMA) number, which must be obtained prior to shipping any item to Cepheid. If in the very unlikely event an instrument needs to be returned to Cepheid for repair, a loaner instrument will be offered to the customer free of charge.
7. It is the Customer's responsibility to ensure that the Instrument is safe to handle according to Cepheid's procedures (described in the Operator Manual) prior to the arrival of the service representative, or in the unlikely event the instrument needs to be returned to the Cepheid Service Center. It is the Customer's responsibility to inform Cepheid of any hazards which may be encountered while handling the instrument. The Customer must provide a completed "Clearance Certificate" with an Instrument shipped to Cepheid for repair or calibration. The Clearance Certificate, supplied by Cepheid, lists all potential biohazards that have been analyzed on or exposed to the Instrument.

8. Under no circumstances should the Customer attempt to repair or remove parts during the period of the Service contract without prior written approval from Cepheid. Any such attempt by the Customer to repair or remove parts, will invalidate the Service Contract.

9. Service under this Contract shall not be transferable and shall be binding on the parties hereto, their successors and assigns.

Customer

CEPHEID

By _____

By

Title _____

Steve Marriott
Sr. Director of Worldwide Instrument Service

Company:

P.O. Number: