

**Department of Veterans Affairs  
Federal Supply Service  
Authorized Federal Supply Schedule Price List  
Effective Date: 3/15/11**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.GSAAdvantage.gov>

**Federal Supply Schedule ( FSS ) 621 I**  
Professional & Allied Healthcare Staffing Services

Product Service Code Q  
**Contract #:** V797P-7334a

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at <http://www.fss.gsa.gov>

**Contract Period:** 15 March 2011 – 14 March 2016

**Contractor:** **Staffing Solutions of Vermont**  
2704 Church Hill Road  
Woodstock, Vermont 05091

Phone #: ( 802 ) 457-9995  
Fax #: ( 802 ) 457-3265  
Website: [www.staffingsolutionsofvermont.com](http://www.staffingsolutionsofvermont.com)

Primary Contact: Kelly Smithson/ [ksmithson@Staffingsolutionsofvermont.com](mailto:ksmithson@Staffingsolutionsofvermont.com)  
Alternative Contact: Ben Sanford/ [bsanford@Staffingsolutionsofvermont.com](mailto:bsanford@Staffingsolutionsofvermont.com)

**Overview:** Kelly Smithson and Benjamin Sanford founded Staffing Solutions, in 2003 to respond to the growing demand for experienced Nursing Professionals throughout the country. Having worked for recruiting firms both large and small, they have 20 years of experience with a variety of recruiting processes and quality control systems. It became evident to both of them that nobody was offering resource solutions to customers with specialized needs. On the contrary, the industry norm seemed to be moving toward homogenous mass merchandising of general skills, while their customers complained. For these reasons, they founded Staffing Solutions; a company dedicated to building relationships based on knowledge, specialization and customer service. In the future, they plan to continue to specialize.

**Business Size:** Small, Woman Owned  
**Data Universal Number System ( DUNS ) Number:** 175787774  
**Central Contractor Registration ( CCR ) Cage Code:** 5RUX5

## Customer Information:

1. Table of awarded special item number(s):

SIN 621-	Description
025	Registered Nurse — Specialty
025	Registered Nurse — Pediatrics
025	Registered Nurse — General
025	Registered Nurse — Geriatrics
025	Registered Nurse — Acute
025	Registered Nurse — Med Surge
025	Licensed Practical Nurse — LPN
025	Licensed NursingAssistant — LNA

2. **Maximum order:** \$1,000,000 per order.
3. **Minimum order:** 8 weeks at 36-40 hours per week
4. **Geographic coverage:** New Hampshire & Vermont
5. **Prompt Payment Terms:** Net 30 days
6. **Government Commercial Credit Card:** Accepted above \$3000
7. **Ordering address:** 2704 Church Hill Road Woodstock, Vermont 05091
8. **Payment address:** 2704 Church Hill Road Woodstock, VT 05091

Prices shown herein are “net” ceiling prices-not to exceed rates. The net ceiling rates include malpractice insurance for non-personal services task-orders and **exclude travel and lodging**. Personal Services task-orders will also be accepted. See pages 2 through 3 of this price list.

9. **Minimum Qualifications of Professionals:** See pages 3 & 4
10. **Medical Liability Insurance Limits:** \$1,000,000 per occurrence; \$3,000,000 aggregate.
11. For services, the ordering procedures, information on Blanket Purchase Agreements ( BPA's ), are found in the Federal Acquisition Regulation ( FAR ) 8.405-3.

## **Rate Information:**

SIN 621-	Position Description	FSS Net Ceiling Hourly Price
025	Registered Nurse Specialty ( Pediatrics )	\$ 55.98
025	LPN / LVN	\$ 36.87
025	Licensed Nurse Assistant — LNA	\$ 23.74
025	Registered Nurse — General ( Geriatrics, Med Surge, Acute )	\$ 52.21

**Note:** Rates shown are ceiling rates, including malpractice insurance. The rates shown exclude lodging and transportation charges.

## **Shift Differentials:** N/A

**Work Week:** Sunday – Saturday

**Overtime Rate(s):** 1.3 times hourly rate for all hours worked in excess of 40 hours per week per state and local laws

**Holiday Rate(s):** 1.3 times hourly rate for all hours worked in excess of 40 hours per week per state and local laws, for Federal holiday's placement actually works.

**On-Call Rate(s):** \$6.00 per hours Vendor includes telephone consultations. When on call the individual is to carry a beeper or cell phone and answer calls. The individual must be within 30 minutes from facility or a 30 mile radius from facility or an approved radius as determined by the task ordering facility.

**Call Back Rate(s):** Standard hourly rates apply, minimal 2 hours, vendor must be physically on site to receive call back rate.

## **Position Descriptions and Qualifications:**

### **621-038- LPN/LVN**

**Description:** Practice of safe and ethical nursing care within the scope of his/her profession, understanding his/her own limitations, seeking advice and assistance when necessary.

The LPN/LVN works under the direct supervision of an RN. The LPN/LVN reports to the RN and is expected to utilize the nursing process in collaboration with the RN.

**Education:** Graduate from an accredited School of Nursing. State Board of Nursing License.

**Experience:** At least 1 year of current clinical experience within the preceding 3 years.

**Certifications:** Current CPR Certification and IV Certification as required by client.

### **621-040-Licensed Nurse Assistant**

Description: Performs Nursing procedures and patient care tasks as assigned by the facility under the direction of a Nurse or Physician.

Education: High School graduate or equivalent preferred. Successful completion of Nursing Program ( State Certification required ).

Experience: At least 1 year of current clinical experience.

Certifications: Current CPR Certification, Graduate from accredited Nursing Program.

### **625-025-RN General**

Description: Practice of safe and ethical nursing care within the scope of his/her profession understanding his/her own limitations, seeking advice.

Education/License: Graduate from an accredited School of Nursing. State Board of Nursing License. RN-AD or diploma. BSN preferred.

Experience: 1 full year of current clinical experience.

Certification: CPR Certification \*BLS and Critical Care Courses for specific specialties when required

References: Three professional references

### **621-025 Geriatrics**

Description: Practice of safe and ethical nursing care within the scope of his/her profession understanding his/her own limitations, seeking advice, and asking for assistance when necessary.

Education/ License: Graduate from an accredited School of Nursing. State Board of Nursing License RN-AD or diploma.

Experience: At least 1 year of current clinical experience.

Certification: CPR Certification \*BLS and Critical Care Courses for specific specialties when required

References: Three professional references.

### **621-025 Pediatrics**

Description: Practice of safe and ethical nursing care within the scope of his/her profession understanding his/her own limitations, seeking advice, and asking for assistance when necessary.

Education/ License: Graduate from an accredited School of Nursing. State Board of Nursing License RN-AD or diploma. BSN Preferred.

Experience: At least 1 year of current clinical experience.

Certification: CPR Certification \*PALS and Critical Care Courses for specific specialties when required required.

References: Three professional references.